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John Karturton. AA? Hendon. MJ.

PRINCIPLES

OF THE

ENGLISH LAW OF CONTRACT

AND OF

AGENCY IN ITS RELATION TO CONTRACT

ANSON

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London

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PRINCIPLES

OF THE

ENGLISH LAW OF CONTRACT

AND OF

AGENCY IN ITS RELATION TO CONTRACT

BY

SIR WILLIAM R. ANSON, BART., D.C.L.

OF THE INNER TEMPLE, BARBISTER-AT-LAW WARDEN OF ALL SOULS COLLEGE, OXFORD

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PREFACE TO THE SIXTH EDITION

When the subject of Contract was first introduced into the School of Jurisprudence at Oxford, in the year 1877. teachers of Law had to consider the books which their pupils might best be directed to read. Some works on the subject of acknowledged value to the practising lawyer were hardly suitable for beginners, and the choice seemed to lie between the works of Mr. Leake, Sir Frederick Pollock, and the late Mr. Smith. Of these, Mr. Smith alone wrote expressly for students, and I had, as a student, read his book with interest and advantage. But I thought that it left room for an elementary treatise worked out upon different lines.

Neither Sir Frederick Pollock nor Mr. Leake wrote for beginners, and I feared lest the mass of statement and illustration which their books contain, ordered and luminous though it be, might tend to oppress and dishearten the student entering upon a course of reading for the School of Law. Being at that time the only public teacher of English Law in the University, I had some practical acquaintance with the sort of difficulties which beset the learner, and I endeavoured to supply the want which I have described.

In working out the plan of my book I necessarily studied the modes of treatment adopted by these two writers, and I became aware that they are based on two totally different principles. Mr. Leake treats the contract as a subject of litigation, from the point of view of the pleader's chambers. He seems to ask, What are the kinds of contract of which this may be one? Then—What have I got to prove? By what defences may I be met? Sir Frederick Pollock regards the subject ab extra; he inquires what is the nature of that legal relation which we term contract, and how it is brought about. He watches the parties coming to terms, tells us how the contract may be made, and by what flaws in its structure it may be invalidated. Mr. Leake treats the subject from every point of view in which it can interest a litigant. Sir Frederick Pollock wrote a treatise on the Formation of Contract: only in later editions has he introduced a chapter on Performance.

To both these writers I must own myself to be under great obligations. If I try to apportion my gratitude, I should say that perhaps I obtained the most complete information on the subject from Mr. Leake, but that Sir Frederick Pollock started me on my way.

The object which I set before me was to trace the principles which govern the contractual obligation from its beginning to its end; to show how a contract is made, what is needed to make it binding, whom it may affect, how it is interpreted, and how it may be discharged. I wished to do this in outline, and in such a way as might best induce the student to refer to cases, and to acquire the habit of going to original authorities instead of taking rules upon trust. So I have cited few cases: not desiring to present to the reader all the modes in which principles have been applied to facts, and perhaps imperceptibly qualified in their application, but rather to illustrate general rules by the most recent or most striking decisions.

In successive editions I have made some changes of arrangement, and have tried to keep the book up to date. Since it first appeared, in 1879, the Legislature has been busy with the law of Contract. The law relating to Married Women's Property, to Bankruptcy, to Bills of

Exchange, to Partnership, to Mercantile Agency, has either been recast or thrown for the first time into statutory form: the effects of the Judicature Act in the general application of equitable rules and remedies have become gradually apparent in judicial decisions. Thus it has been necessary to alter parts of my book from time to time, but in this, the sixth, edition I have made many changes for the sake of greater clearness and better arrangement. The whole of the chapters on Offer and Acceptance, on the Effects of Illegality, on the Discharge of Contract by Breach, and a great part of the chapters on Mistake and Fraud, Infants and Married Women, have been re-written, and the rest of the book has undergone many minor alterations as the result of a general revision.

I should add one word as to the place assigned to Agency. It is a difficult subject to put precisely where the reader would expect to find it. It is a mode of forming the contractual relation: it is also a form of the Contract of Employment. From the first of these points of view it might form part of a chapter on Offer and Acceptance, regarding the agent as a mode of communication; or it might form part of a chapter on the Capacity of Parties, regarding Representation as an extension of contractual capacity; or, again, it might form part of a chapter on the Operation of Contract, regarding Agency as a means whereby two persons may make a contract binding on a third.

But upon the whole I think it is best to try and make the student understand that the agent represents his principal in virtue of a special contract existing between them, the Contract of Employment. There is a disadvantage, no doubt, in introducing into a treatise on the general principles of contract a chapter dealing with one of the special sorts of contract, but I believe that the student will find less difficulty in this part of the law if he is required to understand that the agent acquires rights and incurs liabilities for his principal, not in virtue of any occult theory of representation, but because he is employed for the purpose, by a contract which the law recognizes.

I should not close this Preface without an expression of thanks to the friends who from time to time in the last ten vears have helped me with suggestions or corrections of this book. To his Honour Judge Chalmers, to Sir Frederick Pollock, and in especial to the Vinerian Professor, Mr. Dicey, I owe much in the way of friendly communication on points of novelty or difficulty. Nor should a teacher of law be unmindful of his debt to the student. The process of explaining a proposition of law to a mind unfamiliar with legal ideas, necessitates a self-scrutiny which is apt to lead to a sad self-conviction of ignorance or confusion of thought; and the difficulties of the learner will often present in a new light what had become a commonplace to the teacher. Therefore I would not seem ungrateful to the law students of Trinity College, past and present, whom I have tried, and sometimes not in vain, to interest in the law of Contract.

I hope that the present edition of this book may be a little shorter than the previous one. I strongly desire to keep it within such limits as is proper to a statement of elementary principles, with illustrations enough to explain the rules laid down, and, as I hope, to induce the student to consult authorities for himself.

W. R. A.

ALL SOULS COLLEGE, January, 1891.

PREFACE TO THE SEVENTH EDITION

In this, the seventh edition, I have tried to improve my book in various ways, and have made such changes as are rendered necessary by legislation and judicial decisions. These last have been numerous and important during the last year.

I must record the thanks which I owe to my friend Mr. F. F. Liddell, of All Souls College and of the Inner Temple, for his assistance in revising the proof sheets, and for many suggestions and corrections which may, I hope, make this edition more clear and useful than its predecessors.

W. R. A.

ALL SOULS COLLEGE, May, 1893.

PREFACE TO THE EIGHTH EDITION

THERE have not been many decisions of importance or interest since the last edition of this book was published, but the Married Women's Property Act of 1893, and the Sale of Goods Act have necessitated some changes in the text.

The latter Act is of especial interest, for it gives statutory force, in respect of the Contract of Sale, to principles and a terminology which are of general application.

W. R. A.

ALL SOULS COLLEGE, September, 1895.



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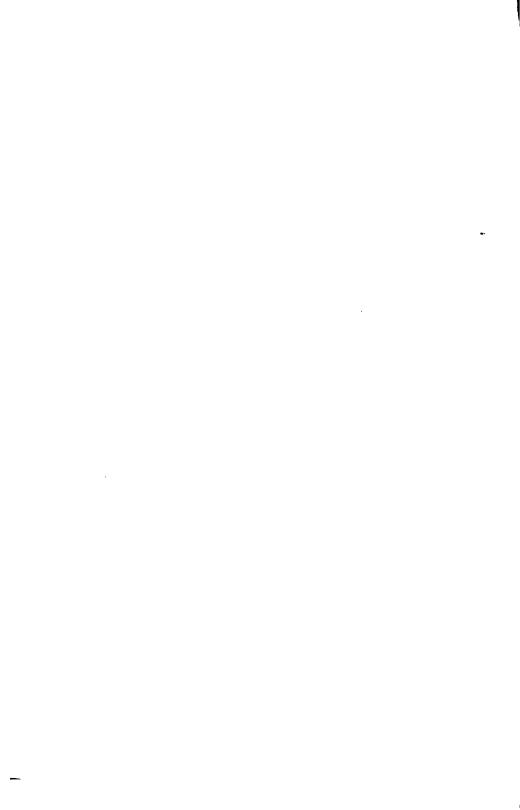
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¹ References to the Law Journal reports have not been given throughout the ensuing pages because the system of marginal references imposed certain limits as to space. The reports cited are accessible to any student at Oxford, and it is hoped that the information given as to the Court in which the case was decided, and the date of the report to which reference is made, will enable those who can only refer to the Law Journal to discover the cases with little difficulty.

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CORRIGENDUM.

P. 203. The marginal references for Rannie v. Irvine and Jones v. Lees should be transposed.

ADDENDA.

- P. 15. The Satanita, [1895] P. 255, illustrates the making of a contract by conduct. A Yacht Racing Association offered prizes, made rules governing the competition for these prizes, and, among other rules, required the owner of a yacht which neglected certain conditions to pay damages for injury resulting from such neglect. Every yacht owner who sailed his yacht in competition for such prizes thereby contracted with every other owner who sailed his yacht to abide by the rules or to pay damages if injury resulted from their breach.
- P. 71. Abbott & Co. v. Wolsey, [1895] 2 Q. B. 97. Acceptance under 56 & 57 Vict. c. 71. § 4. sub-s. 3 takes place 'where the buyer does any act in relation to the goods which recognizes a pre-existing contract of sale.' Such acceptance makes the contract actionable, and differs from acceptance in performance of the contract under § 35, for this last may take place 'not only by acts but by an intimation to the seller that the goods are accepted.'
- P. 166. Turner v. Green, [1895] 2 Ch. 205. In an agreement for the compromise of a suit neither party is bound to tell all he knows, nor is non-disclosure by one party of a fact which would have influenced the judgment of the other a ground for refusing specific performance.
- P. 227. Flood v. Jackson, [1895] 2 Q. B. at pp. 26, 27. Kennedy, J., points out that a malicious inducement to discharge a person from his employer's service, or a malicious inducement to refuse to employ him, are wrongs independent of an existing contract to employ. The right of action may arise from an inducement to break a contract, as in Lumley v. Gye, and other cases, but it need not do so. It is the malicious interference with another man in his trade or livelihood which, apart from contract, furnishes the cause of action.
 - P. 294. O'Neil v. Armstrong is affirmed on Appeal, [1895] 2 Q. B. 70.

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PART I.

INTRODUCTION.

THE PLACE OF CONTRACT IN JURISPRUDENCE.

At the outset of an inquiry into the principles of the law of outline Contract it is well to state the main objects of the inquiry subject. and the order in which they arise for discussion.

We must first ascertain what we mean by Contract, and Nature of what is the relation of Contract to other legal conceptions.

Next we must ask how a Contract is made; what things Its formation are needful to the Formation of a valid contract.

When a contract is made we ask whom it affects, or can be Its operamade to affect. This is the Operation of contract.

Then we inquire how the Courts regard a Contract in Its interrespect of the evidence which proves its existence, or the pretation. construction placed on its terms. This we may call the Interpretation of contract.

Last we come to the Discharge of contract, or the various Its dismodes by which the contractual tie is unfastened and the charge. parties relieved from contractual liability.

And first as to the nature of Contract.

Contract results from a combination of the two ideas of Contract Agreement and Obligation. This statement must be limited is Agreement in its application to a scientific system of Jurisprudence in resulting in Obligawhich rights have been analyzed and classified. The contion. ception of Obligation, as we understand it, was probably not

clearly present to the minds of the judges who first enforced promises to do or to forbear; and we may be quite sure that they did not rest their decisions, as to the validity of such promises, upon Agreement or the union of wills. But the analysis is none the less accurate because it has not always been made or understood.

Contract is that form of Agreement which directly contemplates and creates an Obligation: the contractual Obligation is that form of Obligation which springs from Agreement. We should therefore try to get a clear idea of these two conceptions, and to this end Savigny's analysis of them may well be considered with reference to the rules of English Law.

Requisites of Agreement.

§ 1. Agreement.

Savigny, System, § 140. 4. Two or more persons, distinct intention

common

to both,

- 1. Agreement requires for its existence at least two parties. There may be more than two, but inasmuch as Agreement is the outcome of consenting minds the idea of plurality is essential to it.
- 2. The parties must have a distinct intention and this must be common to both. Doubt or Difference are incompatible with Agreement. The proposition may be illustrated thus:—
 - Doubt. 'Will you buy my horse if I am inclined to sell it?' 'Very possibly.'

Difference. 'Will you buy my horse for £50?' 'I will give £20 for it.'

known to both,

- 3. The parties must communicate to one another their common intention. Thus a mental assent to an offer cannot constitute an agreement 1 . A writes to X and offers to buy
- ¹ See the dicta of Lord Blackburn in the case of Brogden v. Metropolitan Railway Company (2 App. Ca. 691). It appears from the Records of the Proceedings in the House of Lords (Appeal Cases, 1877, vol. vii. pp. 98, 106) that Lord Coleridge, C. J., and Brett, J., had in giving judgment in the Common Pleas used language suggesting that a mere mental consent uncommunicated to the other party might create a binding agreement. Lords Selborne and Blackburn express their dissent from such a proposition, the latter very fully and decidedly.

X's horse for £50. X makes up his mind to accept, but never tells A of his intention to do so. He cannot complain if A buys a horse elsewhere.

- 4. The intention of the parties must refer to legal re-referring lations: it must contemplate the assumption of legal rights relations, and duties as opposed to engagements of a social character. It is not easy to prescribe a test which shall distinguish these two sorts of engagements, for an agreement may be reducible to a pecuniary value and yet remain outside the sphere of legal relations. The matter is one which the Courts must decide, looking at the conduct of the parties and the circumstances of the case.
- 5. The consequences of Agreement must affect the parties and affect-themselves. Otherwise, the verdict of a jury or the decision parties. of a court sitting in banco would satisfy the foregoing requisites of Agreement.

Agreement then is the expression by two or more persons of a common intention to affect their legal relations.

But Agreement as thus defined seems to be a wider term Agreethan Contract. It includes legal transactions of two kinds a wider besides those which we ordinarily term Contracts. These are:—term than Contract.

- (1) Agreements the effect of which is concluded so soon It may as the parties thereto have expressed their common consent obligation such manner as the law requires. Such are Conveyances tion. and Gifts, wherein the agreement of the parties effects at see Hill v. Wilson, L. R. once a transfer of rights in rem, and leaves no obligation 8 Ch. 888. subsisting between them.
- (2) Agreements which create obligations incidental to 0r may transactions of a different and wider sort. These also effect only create it their main object immediately upon the expression of in-remotely. tention; but they differ from simple conveyance and gift in creating further outstanding obligations between the parties, and sometimes in providing for the coming into existence of other obligations, and those not between the original parties to the agreement.

Marriage, for instance, effects a change of status directly the consent of the parties is expressed before a competent authority; at the same time it creates obligations between the parties which are incidental to the transaction and to the immediate objects of their expression of consent.

So too a settlement of property in trust, for persons born and unborn, effects much more than the mere conveyance of a legal estate to the trustee; it imposes on him incidental obligations some of which may not come into existence for a long time; it creates possibilities of obligation between him and persons who are not yet in existence. These obligations are the result of Agreement. Yet they are not Contract.

We need not pause to consider Agreements which, though intended to affect legal relations, fail to do so because they fail to satisfy some requirement of the municipal law of the country in which they are made. It remains to ascertain the characteristic of Contract as distinguished from the forms of Agreement which we have described.

A promise essential to contract.

An essential feature of Contract is a promise by one party to another, or by two parties to one another, to do or forbear from doing certain specified acts. By a promise we mean an accepted promise as opposed to an offer of a promise, or, as Austin called it, a pollicitation.

Nature of an offer.

An offer must be distinguished from a statement of intention. An offer imports a willingness to be bound to the party to whom it is made; thus, if A says to X 'I mean to sell one of my sheep if I can get £5 for it,' there is a mere statement which does not admit of being turned into an agreement: but if A says to X 'I will sell you whichever of my sheep you like to take for £5,' we have an offer.

Of a promise. A promise, again, must be distinguished from an offer. An offer becomes a promise by acceptance: until acceptance it may be withdrawn, after acceptance its character is changed. If A says to X 'I will sell you my horse for £50,' and X says 'Agreed,' there is a promise by A to sell, a promise by X to buy, and a contract between the two.

To make that sort of agreement which results in contract, there must be (1) an offer, (2) an acceptance of the offer, resulting in a promise 1, and (3) the law must attach a binding force to the promise, so as to invest it with the character of an obligation. Or we may say that such an agreement consists in an expression of intention by one of two parties, of expectation by the other, wherein the law requires that the intention should be carried out and the expectation fulfilled according to the terms of its expression.

Contract then differs from other forms of Agreement in having for its object the creation of an Obligation between the parties to the Agreement.

§ 2. Obligation.

Obligation is a legal bond whereby constraint is laid upon Nature of a person or group of persons to act or forbear on behalf of Obligation.

another person or group.

Savigny, Obl. ch. r.

Its characteristics seem to be these.

- 1. It consists in a control exerciseable by one or both of A control two persons or groups over the conduct of the other. They are thus bound to one another, by a tie which the Roman lawyers called *vinculum juris*, until the objects of the control are satisfied, when their fulfilment effects a *solutio obligationis*, an unfastening of the legal bond.
- 2. Such a relation as has been described necessitates two needing parties, and these must be definite.

 parties.

There must be two, for a man cannot be under an obligation to himself, or even to himself in conjunction with others.

Where a man borrowed money from a fund in which he and others were jointly interested, and covenanted to repay the Faulkner v. Lowe, money to the joint account, it was held that he could not be a Ex. 595. and see sued upon his covenant. 'The covenant to my mind is Hoyle v. Hoyle, senseless,' said Pollock, C.B. 'I do not know what is meant [1893]: Ch. in point of law by a man paying himself.'

It will be shown on page 12 that an offer may be of an act, and that the promise resulting from acceptance may be made by the acceptor. The parties must be definite.

And the persons must be definite. A man cannot be obliged or bound to the entire community: his liabilities to the political society of which he is a member are matter of public, or criminal law. Nor can the whole community be under an obligation to him: the correlative right on his part would be a right in rem, would constitute Property as opposed to Obligation. The word Obligation has been unfortunately used in this sense by Austin and Bentham as including the general duty, which the law imposes on all, to respect such rights as the law sanctions. Whether the right is to personal freedom or security, to character, or to those more material objects which we commonly call Property, it imposes a corresponding duty on all to forbear from molesting the right. Such a right is a right in rem. But it is of the essence of Obligation that the liabilities which it imposes are imposed on definite persons, and are themselves definite: the rights which it creates are rights in personam.

Holland, Jurisprudence, ed. 7. p. 212.

The liabilities also definite.

3. The liabilities of Obligation relate to definite acts or The freedom of the person bound is limited forbearances. only in reference to some particular act or series or class of acts. A general control over the conduct of another would affect his status as a free man, but Obligation, as was said by Savigny, is to individual freedom what servitus is to dominium. One may work out the illustration thus: I am owner of a field; my proprietary rights are general and indefinite: my neighbour has a right of way over my field; my rights are to that extent curtailed by his, but his rights are very definite and special. So with Obligation. Mv individual freedom is generally unlimited and indefinite. my field so with myself, I may do what I like with it so long as I do not infringe the rights of others. But if I contract to do work for A by a certain time and for a fixed reward, my general freedom is abridged by the special right of A to the performance by me of the stipulated work, and he too is in like manner obliged to receive the work and pay the reward.

4. The matter of the obligation, the thing to be done or The forborne, must possess or must be reducible to a pecuniary reducible value, otherwise it would be hard to distinguish legal from to a money moral and social relations. Gratitude for a past kindness cannot be measured by any standard of value, nor can the annoyance or disappointment caused by the breach of a social engagement; and Courts of law can only deal with matters to which the parties have attached an importance estimable by the standard of value current in the country in which they are.

Obligation then is a control exerciseable by definite persons over definite persons for the purpose of definite acts or forbearances reducible to a money value.

We may note here the various sources of Obligation.

Sources of

1. Obligation may arise from Agreement. Here we find tion. that form of Agreement which constitutes Contract. An offer Agreeis made by one, accepted by another, so that the same thing is, by mutual consent, intended by the one and expected by the other; and the result of this agreement is a legal tie binding the parties to one another in respect of some future acts or forbearances.

- 2. Obligation may arise from Delict. This occurs where Delict. a primary right to forbearance has been violated; where, for instance, a right to property, to security, or to character has been violated by trespass, assault, or defamation. The wrongdoer is bound to the injured party to make good his breach of Duty in such manner as is required by law. Such an obligation is not created by the free-will of the parties, but springs up immediately on the occurrence of the wrongful act.
- 3. Obligation may arise from Breach of Contract. While Breach of A is under promise to X, X has a right against A to the performance of his promise when performance becomes due, and to the maintenance up to that time of the contractual But if A breaks his promise, the right of X to performance has been violated, and, even if the contract is not discharged, a new obligation springs up, a right of Action,

precisely similar in kind to that which arises upon a delict or breach of a Duty.

Judgment.

4. Obligation may arise from the judgment of a Court of competent jurisdiction ordering something to be done or forborne by one of two parties in respect of the other. obligation of this character which is unfortunately styled a Contract of Record in English Law. The phrase is unfortunate because it suggests that the obligation springs from Agreement, whereas it is really imposed upon the parties ab extra.

Quasi-Contract.

5. Obligation may arise from Quasi-Contract. a convenient term for a multifarious class of legal relations which possess this common feature, that without agreement, and without delict or breach of duty on either side, A has been compelled to pay something which X ought to have paid or X has received something which A ought to receive. The law in such cases imposes a duty upon X to make good to A the advantage to which A is entitled; and in some cases of this sort, which will be dealt with later, the practice of pleading has assumed a promise by X to A and so invested the relation with the semblance of contract.

Acts springing from Agreement but Contract.

6. Lastly, Obligation may spring from Agreement and yet be distinguishable from Contract. Of this sort are the Obligations incidental to such legal transactions as marriage widerthan or the creation of a trust.

> It is no doubt possible that contractual obligations may arise incidentally to an agreement which has for its direct object the transfer of property. In the case of a conveyance of land with covenants annexed, or the sale of a chattel with a warranty, the obligation hangs loosely to the conveyance or sale and is so easily distinguishable that one may deal with it as a Contract. In cases of Trust or Marriage the agreement is far-reaching in its objects, and the obligations incidental to it are either contingent or at any rate remote from its main purpose or immediate operation.

In order, then, to keep clear of other forms of Agreement

which may result in Obligation we should bear in mind that to create an obligation is the one object which the parties have in view when they enter into that form of Agreement which is called Contract 1.

And so we are now in a position to attempt a definition of Definition Contract, or the result of the concurrence of Agreement and tract. Obligation: and we may say that it is an Agreement enforceable at law, made between two or more persons, by which rights are acquired by one or more to acts or forbearances on the part of the other or others.

¹ In an earlier edition (ed. 2. pp. q-13) I discussed the views of Mr. Justice Holmes as to the nature of the contractual obligation, and of Dr. Holland as to its source: but these topics are better suited to a treatise on Jurisprudence than to an elementary book on the law of contract, and I now omit them from the text.

Mr. Justice Holmes regards a contract as 'the taking of a risk.' He Holmes on rigorously insists that a man must be held to contemplate the ultimate the Common Law, p. 300. legal consequences of his conduct, and, in making a promise, to have in view, not its performance but the payment of damages for its breach. I cannot think it desirable to push legal analysis so far as to disregard altogether the aspect in which men view their business transactions. At the same time I feel it difficult to do justice to the argument of Mr. Justice Holmes within the limits which I could assign to myself here.

I may say the same of Dr. Holland's view that the law does not require Jurisprucontracting parties to have a common intention but only to seem to have p. 228. one, that the law 'must needs regard not the will itself, but the will as expressed.' Our difference may be shortly stated. He holds that the law does not ask for 'a union of wills' but only for the phenomena of such a union. I hold that the law does require the wills of the parties to be at one, but that when men present all the phenomena of agreement they are not allowed to say that they were not agreed.

For all practical purposes our conflict of view is immaterial. A contract, as a legal transaction, can exist only in such a form as may be perceptible to a Court of Law. It is only from the words and conduct of the parties that a Court can form any conclusion as to their intention. If their words or their acts are inconsistent with any supposition but that they meant to agree, or if one has so spoken or acted as to lead the other necessarily to that conclusion, the Court will not permit the obvious construction of words or conduct to be denied. But, after all, it is the intention of the parties which the Courts endeavour to ascertain; and it is their intention to agree which is regarded as a necessary inference from words or conduct of a certain sort.

PART II.

THE FORMATION OF CONTRACT.

We have now to ascertain how contracts are made. A part of the definition of contract is that it is an agreement enforceable at law: it follows therefore that we must try to analyze the elements of a contract such as the law of England will hold to be binding between the parties to it.

Elements necessary to a valid contract. These elements appear to consist:-

- 1. In a distinct communication by the parties to one another of their intention; in other words, in Offer and Acceptance.
- 2. In the presence of certain evidence, required by law, of the intention of the parties to affect their legal relations. This evidence is Form, or Consideration.
 - 3. In the Capacity of the parties to make a valid contract,
- 4. In the Genuineness of the consent expressed in Offer and Acceptance.
- 5. In the Legality of the objects which the contract proposes to effect.

Results of their absence. Where all these elements co-exist, the Contract is valid: where any one of them is absent, the Contract may be unenforceable, that is valid but incapable of proof: or voidable, that is capable of being affirmed or rejected at the option of one of the parties: or void, that is destitute of legal effect. These three terms may be more fully discussed later.

See ch. v. ad fin.

CHAPTER I.

Offer and Acceptance.

A CONTRACT consists in an actionable promise or promises. Every such promise involves two parties, a promisor and a promisee, and an expression of common intention or expectation as to the act or forbearance promised. threshold of our subject we must bring the parties together, and must ask, How is this expectation created which the law - will not allow to be disappointed? This part of our subject may be set forth briefly in the rules which govern Offer and Acceptance.

§ 1. Every contract springs from the Acceptance of an Offer.

Every expression of a common intention arrived at by two Agreeor more parties is ultimately reducible to question and answer. must In speculative matters this would take the form, 'Do you originate inoffer and think so and so?' 'I do.' For the purpose of creating acceptobligations it may be represented as, 'Will you do so and so?' 'I will.' If A and X agree that A shall purchase from X a property worth £50,000, we can trace the process to a moment at which X says to A, 'Will you give me £50,000 for my property?' and A replies, 'I will.' If A takes a sixpenny book from X's book-stall the transaction is reducible to the same elements. X in displaying his wares says in act though not in word, 'Will you buy my goods at my price?' and A, taking the book with X's cognizance, says in act, 'I will.' So the law is laid down by Blackstone: Comm. bk. 2. 'If I take up wares from a tradesman without any agreement

of price, the law concludes that I contracted to pay their real value 1.'

As a promise involves something to be done or forborne it follows that to make a contract, or voluntary obligation, this expression of a common intention must arise from an offer made by one party to another who accepts the offer made, with the result that one or both are bound by a promise or obligatory expression of intention.

This process of offer and acceptance may take place in any one of four ways.

How offer and acceptance must be made.

- 1. In the offer to make a promise or to accept a promise made, followed in either case by simple assent: this, in English law, applies only to contracts under seal.
- 2. In the offer of an act for a promise; as if a man offers goods or services which when accepted bind the acceptor to reward him for them.
- 3. In the offer of a promise for an act; as when a man offers a reward for the doing of a certain thing, which being done he is bound to make good his promise to the doer.
- 4. In the offer of a promise for a promise, in which case when the offer is accepted by the giving of the promise, the contract consists in outstanding obligations on both sides.

It appears then that offer may assume three forms, the offer to make a promise, the offer to assent to a promise, and the offer of an act. Acceptance may likewise assume three forms, simple assent, the giving of a promise, or the doing of an act.

But the foregoing modes of offer and acceptance need explanation.

Illustrations. 1. The first is in English law applicable only to such contracts as are made under seal, for no promise, not under

Principles of Contract, 6th ed. p. 6. ¹ Sir F. Pollock suggests that there are modes of forming agreement otherwise than by question and answer. But I still think that question and answer, in however elliptical a form, are the inevitable mode of coming to agreement, and that to such a form his exceptions are reducible.

seal, is binding unless the promisor obtains something from the promisee in return for his promise. This something, which may be an act, a forbearance, or a promise, is called Consideration.

The offer may take the form, 'I will promise you £50 if you will accept it,' or, 'I will accept £50 if you will promise it to me.' In either case the promise must be made under seal if it is to bind the promisor.

In the first case assent is needed to turn the offer of a Townson v. promise into a contract: for a man cannot be forced to accept 3 B. & Ald. a benefit.

In the second case acceptance takes the form of a promise to which assent has been secured by the terms of the offer.

- 2. A man gets into a public omnibus at one end of Oxford Street and is carried to the other. The presence of the omnibus is a constant offer by its proprietors of such services upon certain terms; they offer an act for a promise; and the man who accepts these services promises by his acceptance to pay the fare at the end of the journey.
- 3. A man who loses his dog offers by advertisement a reward of £5 to any one who will bring the dog safe home; he offers a promise for an act; and when X, knowing of the offer, brings the dog safe home the act is done and the promise becomes binding.
- 4. A offers X to pay him a certain sum on a future day if X will promise to perform certain services for him before that day. When X makes the promise asked for he accepts the promise offered, and both parties are bound, the one to do the work, the other to allow him to do it and to pay for it.

It will be observed that cases 2 and 3 differ from 4 in an Difference important respect. In 2 and 3 the contract does not come contracts into existence until one party to it has done all that he can on executed and be required to do. It is performance on one side which executory makes obligatory the promise of the other; the outstanding tions. obligation is all on one side. In 4 each party is bound to some act or forbearance which, at the time of entering into

the contract, is future: there is an outstanding obligation on each side.

In case 1 the promisee alone is benefited: in cases 2 and 3 the promisor and promisee alike take benefit, but the promise does not come into existence until the promisor has obtained all that he is to get under the contract: in case 4 the benefits contemplated by the parties are expressed in their mutual promises. We may, if we please, call 1, 2, 3, unilateral, and 4 bilateral contracts.

Where, as in cases 2 and 3, it is the doing of the act which concludes the contract, then the act so done is called an executed 1 or present consideration for the promise. Where a promise is given for a promise, each forming the consideration for the other, such a consideration is said to be executory or future.

§ 2. An Offer or its Acceptance or both may be made either by words or by conduct.

Contract may arise from conduct. From what has been said as to the possible forms of offer and acceptance it will appear that conduct may take the place of written or spoken words in the making of contracts.

If A ask X to work for him for hire, X may accept simply by doing the work, unless A has in his offer prescribed any form of acceptance.

Or, again, if A allows X to work for him under such cir-

¹ The words executed and executory are used in three different senses in relation to Contract, according to the substantive with which the adjective is joined.

Leake, ed. 3. p. 533. Parke, B., in Foster v. Dawber 6 Exch. 851.

Executed consideration as opposed to executory means present as opposed to future, an act as opposed to a promise.

Executed contract means a contract performed wholly on one side, while an executory contract is one which is either wholly unperformed or in which there remains something to be done on both sides.

Chalmers, Sale of Goods Act, 1893, p. 6. Executed contract of sale means a bargain and sale which has passed the property in the thing sold, while executory contracts of sale are contracts as opposed to conveyances, and create rights in personam to a fulfilment of their terms instead of rights in rem to an enjoyment of the property passed.

cumstances that no reasonable man would suppose that X meant to do the work for nothing, A will be liable to pay for it. The doing of the work is the offer, the permission to do Paynter v. Williams, it, or the acquiescence in its being done, is the acceptance,

1 C. & M. 810; Leake,

On the same principle, if A sends goods to X's house and X ed. 3. p. 40. accepts or uses the goods, X will be liable on an implied contract to pay what the goods are worth. The offer is made Hart v. Mills, by sending the goods, the acceptance by their use or con-87. sumption, which is in fact a promise to pay their price.

A ordered of X a publication to be delivered in twenty-four monthly numbers. He received eight numbers and then refused to receive more. No action could be brought upon the original contract for want of writing in compliance with the Statute of Frauds, but it was held that there was an offer and acceptance of each of the eight numbers received, creating Mayor v. a promise to pay for them.

Pyne, 3 Bing. 289.

Offers to grant property by deed or dispose of it by will in Hammersley favour of a man or woman in consideration of his or her Cl. & F., 62. marriage are accepted and become binding upon the marriage Synge [1804]. of the person to whom the offer was made, whether it be made by a third party or is a part of the terms on which two persons agree to marry 1.

Sometimes the inference from conduct is not so direct as in Inferences the cases just referred to; but the conduct of the parties is from inexplicable on any other ground than that there was a con-conduct. tract between them, and a jury may then infer that such a contract was made.

In Crears v. Hunter, X's father being indebted to A, X 19 Q. B. D. gave to A a promissory note for the amount due, with interest payable half-yearly at 5 per cent., and A thereupon forbore to sue the father for his debt. The father died and

¹ The facts stated in Synge v. Synge point to the inference that the promise to devise property was a term in the contract to marry: but the language of the Court makes no reservation for cases in which there are promises to marry, and a subsequent promise on one side to settle property. For this latter there would seem to be no consideration, for the parties are already bound to marry (post, p. 85 et sq.).

Oldershaw v. A sued X on the note. Was there evidence to connect the King, 2 H. & N. making of the note with the forbearance to sue? If so, such 517. forbearance would be consideration for the note. 'It was argued,' said Lord Esher, M.R., 'that the request to forbear must be express. But it seems to me that whether the request is express or is to be inferred from circumstances is a mere question of evidence. If a request is to be implied from circumstances it is the same as if there was an express request.' The Court of Appeal held that the evidence was sufficient for the jury to infer that the understanding between the plaintiff and defendant was that, if the plaintiff would give time to the father, the defendant would make himself responsible.

§ 3. An offer is made when, and not until, it is communicated to the offeree.

Offer must be communicated.

This rule is not the truism that it appears.

(a) X offers a promise for an act. A does the act in ignorance of the offer. Can he claim performance of the promise? The only English authority on this point is Williams v. 4 B. & A. 621. Carwardine, where reward was offered for such information as might lead to the discovery of a murder, and the plaintiff gave information 'believing she had not long to live, and to

acceptance ineffectual.

Fortuitous ease her conscience.' Afterwards she recovered, and sued for the reward. It was held that she was entitled to it. claim was not contested on the ground that she was ignorant of the offer, but because the reward offered was not the motive of her act. The report is silent as to her knowledge of the offer, and the judgments delivered only show that the motive of compliance with the terms of the offer was immaterial.

An American case—Fitch v. Snedaker—is directly in point. 38 N. Y. 248. It is there laid down that a reward cannot be claimed by one who did not know that it had been offered. The decision seems undoubtedly correct in principle. One who does an act for which a reward has been offered, in ignorance of the offer, cannot say either that there was a consensus of wills between him and the offeror, or that his conduct was affected by the promise offered. On no view of contract could he set up a right of action.

(b) A does work for X without the request or knowledge of X. Can he sue for the value of his work?

A man cannot be forced to accept and pay for that which he has had no opportunity of rejecting. Under such circumstances acquiescence cannot be presumed from silence. Where Silence the offer is not communicated to the party to whom it is give consent.

¹ I do not insert in the text the recent case of Gibbons v. Proctor, because, [1892] 64 with deference, I believe the case to be wrongly decided.

Gibbons, a constable, informed another constable that a criminal for whom search was being made was to be found at a certain place. The information was given between 2 a.m and 3 a.m. on the 29th of May, and the plaintiff desired his colleague to forward it to the proper quarter.

Between 10 a.m. and 11 a.m. on the same day, Proctor gave orders for printing a reward for the transmission to the superintendent of police of such information as would lead to the discovery of the criminal. The handbills when printed were ordered to be sent to the superintendent of police to whom Gibbons had desired his information to be sent. These handbills were despatched in the evening, unopened, by the superintendent to the various police stations; and on the same evening the information was forwarded by post to the superintendent.

By the time he received it, on the morning of the 30th, the handbills had been opened and displayed, and as the information led to the discovery and conviction of the criminal, Gibbons was held entitled to the reward.

If this decision is correct it strikes at some fundamental principles of the law of contract, for one must note that:—

- r. The information was supplied not merely in ignorance of the offer of reward, but before the offer was made. It was suggested by the Court that each successive constable through whom the information passed was the agent of Gibbons, and that thus the offer was not accepted till after it was made. But the agents, if they were such, had no authority to accept an offer, and did no more than transmit information; and the last agent, if such he was, sent the information by post some 10 hours before the handbills were published.
- 2. The constable did no more than, in the ordinary course of his duty, he was bound to do; and so furnished no consideration for the promise of reward. In *England v. Davidson* it was clearly assumed that a constable 11 A. & E. must do more than this to obtain a reward.
- 3. Even if he had gone beyond the ordinary course of his duty, the act was done before the offer was made, and so the consideration was past.

intended to be made, there is no opportunity of rejection; hence there is no presumption of acquiescence.

Taylor was engaged to command Laird's ship; he threw up his command in the course of the expedition but helped to work the vessel home, and then claimed reward for services thus rendered. It was held that he could not recover. communi. Evidence of a recognition or acceptance of services may be sufficient to show an implied contract to pay for them, if at, the time the defendant had power to refuse or accept the services.' Here the defendant never had the option of accepting or refusing the services while they were being rendered; he repudiated them when he became aware of them. The plaintiff's offer being uncommunicated, did not admit of acceptance, and could give him no rights against the party to whom it was addressed.

where offer is uncated.

Taylor v. Laird, 25 L. J. Ex. 320.

> (c) Where an offer consists of various terms, some of which do not appear on the face of it, to what extent is an acceptor bound by terms the purport of which he was not aware?

This question is answered, and the cases on the subject 10 Q. B. D. carefully summarized by Stephen, J., in Watkins v. Rymill.

> 'A great number of contracts are, in the present state of society, made by the delivery by one of the contracting parties to the other of a document in a common form stating the terms by which the person delivering it will enter into the proposed contract. Such a form constitutes the offer of the party who tenders it. If the form is accepted without objection by the person to whom it is tendered he is as a general rule bound by its contents, and his act amounts to an acceptance of the offer made to him, whether he reads the document or otherwise informs himself of its contents, or not.'

> Railway companies, for instance, make continuous offers to carry or to take care of goods on certain conditions. traveller who takes a ticket for a journey, or for luggage left at a cloak-room, accepts an offer containing many terms. A very prudent man with abundance of leisure would perhaps inquire into the terms before taking a ticket. Of the mass of mankind some know that there are conditions and assume that they are fair, the rest do not think about the matter.

The general rule, settled after the question had presented itself to the Courts in many forms, is laid down in the passage above cited. We may take it that if a man accepts General a document which purports to contain the terms of an offer, all the terms have been communicated to him, though he may not choose to inform himself of their tenor or even of their existence. The exceptions to this rule, apart from such a wilful mis-statement of conditions as would amount to fraud, and apart from conditions which a Court would hold to be unreasonable or oppressive, fall under two heads.

The offer may contain on its face the terms of a complete Exceptions. contract, and then the acceptor will not be bound by any other terms intended to be included in it.

Such a case was Henderson v. Stevenson. The plaintiff pura. Offer chased of the defendant Company a ticket by steamer from complete. Dublin to Whitehaven. On the face of the ticket were these L.R. 2 H.L. Sc. App. 470. words only, 'Dublin to Whitehaven'; on the back was an intimation that the Company incurred no liability for loss, injury, or delay to the passenger or his luggage. The vessel was wrecked by the fault of the Company's servants and the plaintiff's luggage lost. The House of Lords decided that the Company was liable to make good the loss, since the plaintiff could not be held to have assented to a term 'which he has not seen, of which he knows nothing, and which is not in any way ostensibly connected with that which is printed or written upon the face of the contract presented to him.'

Or again, the plaintiff may assert, not that the offer was b. Notice of complete upon its face, but that the mode of calling his sufficient. attention to the terms which it included was not such as to amount to reasonable notice.

Parker v. South Eastern Railway Company was a case of 2 C. P. D. deposit of luggage in a cloak-room on terms contained in a ticket. The conditions limiting the liability of the Company were printed on the back of the ticket and were referred to by the words 'See back' on the face of the ticket. The plaintiff, while he admitted a knowledge that there was writing on the

ticket, denied all knowledge that the writing contained conditions. The Court of Appeal held that he was bound by the condition if a jury was of opinion that the ticket amounted to a reasonable notice of its existence.

Exceptional nature of offerunder seal.

There is one exception to the inoperative character of an uncommunicated offer: this is the case of an offer under seal. Yet the party making such an offer cannot be said to be bound by contract, for this can arise only where an offer is accepted. He would seem to have made an offer which he cannot withdraw: and so the matter is best dealt with under the head of the revocation of offers.

§ 4. Acceptance must be communicated by words or conduct.

Acceptance means communicated acceptance, and whether or no the communication reaches the offeror (as to which more has to be said presently), it must be something more than a mere mental assent.

In an old case it was argued that where the produce of a field was offered to a man at a certain price if he was pleased with it on inspection, the property passed when he had seen and approved of the subject of the sale. But Brian, C.J., said:—

Year Book, 17 Ed. IV. 1.

'It seems to me the plea is not good without showing that he had certified the other of his pleasure; for it is trite learning that the thought of man is not triable, for the devil himself knows not the thought of man; but if you had agreed that if the bargain pleased then you should have signified it to such an one, then I grant you need not have done more, for it is matter of fact.'

¹ The case of Rountres v. Richardson and others (ix T. L. R. 297) is instructive as to the provinces of Court and jury in these matters. A passenger sued for injuries sustained by the negligence of a steamship company; the company had limited its liability by a clause on the ticket which was printed in small type and further obscured by words stamped across it in red ink. The jury found that the attention of the plaintiff had not been fairly called to the limitation of liability, and the Court of Appeal refused to disturb this verdict though the Lords Justices said that if they had decided the question of fact in the first instance they should have considered the notice sufficient.

This dictum was quoted with approval by Lord Blackburn App. Ca. 2. in the House of Lords in support of the rule that a contract is formed when the acceptor has done something to signify his intention to accept, not when he has made up his mind to do so.

A modern case will show that silent consent does not amount Mental accentto acceptance. ance in-

Felthouse offered by letter to buy his nephew's horse for effectual. 230 15s., adding, 'If I hear no more about him I shall consider the horse is mine at £30 158.' No answer was returned to this letter, but the nephew told Bindley, an auctioneer, to keep the horse out of a sale of his farm stock, as it was sold to his uncle Felthouse. Bindley sold the horse by mistake, and Felthouse sued him for wrongful dealing with his property. The Court held that as the nephew had Felthouse v. never signified to Felthouse his acceptance of the offer, there C.B., N. S. 869. was no contract of sale, and that the horse did not belong to Felthouse at the time of the auctioneer's dealings with it.

Here silence did not amount to consent. Felthouse had given no intimation of any mode in which acceptance of his offer should be signified, so that the nephew's statement to the auctioneer that the horse was sold to Felthouse could not be regarded as a communication.

§ 5. Acceptance is communicated when it is made in a manner prescribed, or indicated by the offeror.

Contract is formed by the acceptance of an offer. When Effect of the offer is accepted it becomes a promise: till it is accepted Acceptance. neither party is bound, and the offer may be revoked by due notice of revocation to the party to whom it was made. Acceptance is necessarily irrevocable, for it is acceptance that binds the parties.

An offer is accepted when the acceptance is communicated, Communiand we have seen that this means more than a tacit formation action of Acceptof intention. There must be some overt act or speech to give ance,

differs from communication of offer. evidence of that intention. But there is this marked difference between communication of Offer and communication of Acceptance, that whereas an offer is not held to be communicated until it is brought to the knowledge of the offeree, it is not universally necessary that a communicated acceptance should come to the knowledge of the offeror in order to make a contract.

Requisites of communication.

In such cases two things are necessary. Some overt act must be done or words spoken by the offeree which are evidence of an intention to accept, and which satisfy the conditions laid down in the last section. And this must take place in consequence of an express or implied intimation from the offeror that such a mode of acceptance will suffice.

The law on this subject was thus stated by Bowen, L. J., in [1893] 1 Q. B. the Carbolic Smoke Ball case. (C. A.) 269.

'One cannot doubt that, as an ordinary rule of law, an acceptance of an offer made ought to be notified to the person who made the offer, in order that the two minds may come together. Unless this is so the two minds may be apart, and there is not that consensus which is necessary according to the rules of English law-I say nothing about the laws of other countries—to make a contract. But there is this clear gloss to be made upon that doctrine, that as notification of acceptance is required for the benefit of the person who makes the offer, the person who makes the offer may dispense with notice to himself if he thinks it desirable to do so: and I suppose there can be no doubt that where a person in an offer made by him to another person expressly or impliedly intimates a particular mode of acceptance as sufficient to make the bargain binding, it is only necessary for the other person to whom such offer is made to follow the indicated mode of acceptance; and if the person making the offer expressly or impliedly intimates in his offer that it will be sufficient to act on the proposal without communicating acceptance of it to himself, performance of the condition is a sufficient acceptance without notification.'

From this statement of the law we may conclude that we must look to the nature and the terms of the offer if any question should arise as to the adequacy of the methods adopted to communicate the acceptance.

But we have to distinguish the cases in which the offeror

asks that the acceptance should take the form of the doing of Notice to an act, and the cases in which he asks that the acceptance when reshould be communicated to him in some specified manner, by quired. words or conduct.

In the former class of cases it is sometimes impossible for the offeree to express his acceptance otherwise than by performance of his part of the contract. An offer of reward for the supply of information or for the recovery of a lost article does not contemplate an intimation from every person who sees the offer that he intends to search for the information or for the article: he may have already found or become possessed of the thing required, and can do no more than transmit it to the offeror. This is especially the case with what are called general offers, offers made to unascertained persons, wherein performance is expressly or impliedly indicated as a mode of acceptance.

But when a specified individual receives an offer capable of acceptance by performance we need to consider more carefully the nature and terms of the offer, for they may be such as to demand notice of acceptance.

A told X by letter that he was prepared to guarantee advances made by X to M. X without notice to A advanced money to M and afterwards charged A upon M's default. was held that X was bound to notify his acceptance to A, and McIver v. that for want of such notification no contract had been made. M. & S. 557.

When we pass from offers of a promise for an act to offers of a promise for a promise, that is from offers capable of being accepted by performance to offers which necessitate for their acceptance an expression of intention to accept, we have no longer to consider whether the offeror asks for any notification at all, but what responsibility he takes upon himself as to the mode in which the acceptance should be communicated. If he requires or suggests a mode of acceptance which proves to be a nugatory or insufficient means of communication he does so at his own risk:

We obtain a good illustration of this rule in the case of

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Acceptance of offer by post, contracts made by post. We may assume that an offer made by post invites an answer by post unless the intention should be otherwise definitely expressed.

Household Fire Ins. Co. v. Grant, 4 Ex. D. 216, at p. 233.

'The post office is the ordinary mode of communication, and every person who gives any one the right to communicate with him, gives the right to communicate in an ordinary manner.'

The first thing to bear in mind is that an offer made to one When and who is not in immediate communication with the offeror rehow it mains open and available for acceptance until the lapse of such must be made. a time as is prescribed by the offeror, or is reasonable as regards the nature of the transaction. During this time the offer is a continuing offer and may be turned into a contract by acceptance. This is clearly laid down in Adams v. Lindsell. Lindsell 1 B. & Ald. 68r. offered to sell wool to Adams by letter dated 2nd Sept. 1817, 'receiving your answer in course of post.' He misdirected the letter, so that Adams did not receive it until the 5th. Adams posted a letter of acceptance on the evening of the 5th, but Lindsell meanwhile had sold the wool to others. Adams sued for a breach of the contract made by the letters of offer and acceptance, and it was argued on behalf of Lindsell that there was no contract between the parties till the letter of

'If that were so, no contract could ever be completed by the post. For if the defendants were not bound by their offer when accepted by the plaintiffs until the answer was received, then the plaintiffs ought not to be bound till after they had received the notification that the defendants had received their answer and assented to it. And so it might go on ad infinitum. The defendants must be considered in law as making, during every instant of the time their letter was travelling, the same identical offer to the plaintiffs; and then the contract is concluded by the acceptance of it by the latter.'

acceptance was actually received. But the Court said:-

Adams v. Lindsell establishes two points, first that the offer remains open for acceptance during a time prescribed by the offeror or reasonable under the circumstances; and secondly, that an acceptance in the mode indicated by the offeror concludes the contract.

The Courts have shown some hesitation in applying this Effect of rule to cases where the letter of acceptance has been lost or coptance. delayed in transmission, and though the law is now settled in accordance with the principle set forth at the head of this section, it is worth noting the stages by which the result has been reached.

Dunlop v. Higgins was a case in which a letter of acceptance IH. L. C. was delayed in the post, and the offeror repudiated the contract when the acceptance arrived. Lord Cottenham, delivering the judgment of the House of Lords, laid down a general rule:—

'If the party accepting the offer puts his letter into the post on the correct day has he not done everything that he was bound to do? How can he be responsible for that over which he has no control?'

This language covers the case of a letter lost in the post, L. R. 6 Ex. and this was what happened in *Colson's* case. Colson applied for an allotment of shares: an allotment letter was posted and never reached him: later a duplicate letter was sent to him which he refused to treat as an acceptance, and the Court of Exchequer held that he was not bound, considering that *Dunlop v. Higgins* was distinguishable and that the decision did not apply to the case of a lost letter.

Harris' case was one in which a letter of acceptance was L. R., 7 Ch. posted a few hours earlier than a letter containing a revocation of the offer. It was held that the contract was completed, beyond possibility of revocation, when the letter of acceptance was posted. But James and Mellish, L.JJ., were careful to reserve their opinion as to the case of a lost letter of acceptance.

The matter came to a final decision in the Household Fire
Insurance Co. v. Grant. An offer was made to take shares under 4 Ex. D. 216.
circumstances indicating that the answer was to come by post:
it was accepted by letter, the letter never reached the offeror,
and the Court of Appeal held that he was nevertheless liable
as a shareholder.

'As soon as the letter of acceptance is delivered to the postoffice the contract is made as complete and final and absolutely
binding as if the acceptor had put his letter into the hands of a

Per Thesiger, messenger sent by the offeror himself as his agent to deliver the
L. J. offer and receive the acceptance 1.

These last words supply an intelligible ground for throwing upon the offeror, rather than the acceptor, the risk of an acceptance going wrong. If the offeree accepts in the manner which the offeror requires or suggests, he does as though he put his acceptance into the hands of a servant or representative of the offeror. We thus get a general rule.

[1892] 2 Ch. 27, C. A. 33.

Yet in the recent case of *Henthorn v. Fraser* the Court of Appeal seemed disposed to abandon the idea of such an implied suggestion as to the mode of acceptance. A written offer, delivered by hand, was accepted by post; it was held that the contract was concluded from the moment of such acceptance. Lord Herschell said:—

'I should prefer to state the rule thus: where the circumstances are such that, according to the ordinary usages of mankind, the post might be used as a means of communicating the acceptance of an offer, the acceptance is complete as soon as it is posted.'

But the cases of contracts made by post are merely an illustration of the general rule that the offeror takes the risk as to the effectiveness of communication if the acceptance is made in a manner indicated by the offeror as sufficient. It would be hard on the acceptor if, having done all that was required of him, he lost the benefit of a contract because the

1 The rule that the contract is made by the despatch of a letter or telegram of acceptance is curiously illustrated by the case of Covan r. O'Connor. A contract was made by two telegrams of offer and acceptance. The telegram of acceptance was sent from the City, and the sender sued on the contract in the Lord Mayor's Court. Application was made for a writ of prohibition to the Lord Mayor's Court on the ground that the amount in issue exceeded £50, that the whole cause of action must therefore arise in the City, and that the offer was made from outside. The Court held that the contract, whether by letter or telegram, is made at the place from which the acceptance is sent.

mode of communication chosen by the offeror turned out to be insufficient.

Suppose that X sends an offer to A by messenger across a Offeror lake with a request that A if he accepts will at a certain hour mines fire a gun or light a fire. Why should A suffer if a storm mode of render the gun inaudible, or a fog intercept the light of the ance. fire?

If X sends an offer to A by messenger with a request for a written answer by bearer, is it A's fault if the letter of acceptance is stolen from the bearer's pocket? If X has asked for a verbal answer and the messenger who is told to say 'yes' is struck with paralysis on the way home, it would seem unreasonable to say that no contract has been made.

Hebb's case shows that an acceptance is not communicated L. R. 4 Eq. unless made as indicated by the offeror. Hebb applied to the agent of a company for shares; the directors allotted shares to him, but sent the allotment letter to their own agent. the agent delivered the letter Hebb withdrew his offer. held that 'if Mr. Hebb had authorized the agent of the company to accept the allotment on his behalf there would have been a binding contract, but he gave no such authority.' Communication by the directors to their own agent was no communication to Hebb. Consequently he was entitled to withdraw his offer.

There is a result of this view of acceptance which has been Can acthe subject of criticism. Acceptance concludes the contract; be reso if acceptance takes place when a letter is put into the post-voked? office, a telegram revoking the acceptance would be inoperative, though it reached the offeror before the letter. easy to see how the English courts could now decide otherwise. Nor is it easy to see that any hardship would thence arise. The offeree need not accept at all: or he may send a qualified acceptance, 'I accept unless you get a revocation from me by telegram before this reaches you: or he may telegraph a request for more time to consider. If he chooses to send an

unconditional acceptance there is no reason why he should have an opportunity of changing his mind which he would not have enjoyed if the contract had been made 'inter praesentes'.'

§ 6. Offer creates no legal rights until acceptance, but may lapse or be revoked.

Lapse and Acceptance is to Offer what a lighted match is to a train of revocation gunpowder. It produces something which cannot be recalled or undone. But the powder may have lain till it has become damp, or the man who laid the train may remove it before the match is applied. So an offer may lapse for want of acceptance, or be revoked before acceptance.

Lapse.

Death of parties.

(a) The death of either party before acceptance causes an offer to lapse. An acceptance communicated to the representatives of the offeror cannot bind them. Nor can the representatives of a deceased offeree accept the offer on behalf of his estate.

Failure to accept in manners prescribed: (b) It has been shown that acceptance is communicated if made in a manner prescribed or indicated by the offeror.

If he should merely indicate, or suggest a mode of acceptance, it would seem that the offeree would not be bound to this mode so long as he used one which did not cause delay. An offer made by post might be accepted by telegram, or by messenger sent by train.

But if a mode of acceptance is prescribed and the offeree

What is to happen if the letter of acceptance is lost? Is the proposer to be for ever bound though the acceptor is free?

¹ That unhappy experiment in codification, the Indian Contract Act, has characteristically adopted this pseudo-scientific view of acceptance.

^{&#}x27;The communication of an acceptance is complete as against the proposer when it is put in course of transmission to him so as to be out of the power of the acceptor; as against the acceptor, when it comes to the knowledge of the proposer.' I. C. A. c. 1, § 4.

departs from this, it is open to the offeror to treat the acceptance as a nullity.

Eliason offered to buy flour of Henshaw, requesting that an Eliason v. answer should be sent by the wagon which brought the offer. 4 Wheaton, Henshaw sent a letter of acceptance by mail, thinking that Finch, Sel. this would reach Eliason more speedily. He was wrong, and the Supreme Court of the United States held that Eliason was entitled to refuse to purchase.

'It is an undeniable principle of the law of contract, that an offer of a bargain by one person to another imposes no obligation upon the former, until it is accepted by the latter according to the terms in which the offer was made. Any qualification of or departure from these terms invalidates the offer unless the same be agreed to by the person who made it.'

(c) Sometimes the parties fix a time within which an offer or within is to remain open; more often it is left to a Court of law, in time prethe event of litigation, to say what is a reasonable time within which an offer may be accepted. Instances of a prescribed time are readily supplied. 'This offer to be left over till Dickinson v. Friday, 9 a.m. 12th June, leaves it open to the offeror to 2 Ch. D. 463. revoke, or the offeree to accept, the offer at any time up to the date named.

An offer to supply goods of a certain sort at a certain price G.N.R. Co. for a year from the present date—an offer to guarantee the L. R. 9 C. P. payment of any bills discounted for a third party for a year Offord v. from the present date—are offers which may be turned into C. B., N. S. contracts by the giving of an order in the one case, the discount of bills in the other; such offers may be revoked at any time, except as regards orders already given or bills already discounted, and they will in any event lapse at the end of a year from the date of offer.

A promise to keep an offer open for a certain time would only become binding if the party making the offer were to get some benefit by keeping it open, such as a higher price in the event of acceptance.

An instance of an offer lapsing by the efflux of a reasonable

I.R. z Exch. time is supplied by the case of the Ramsgate Hotel Co. v.

Montefiore. Montefiore offered by letter dated the 28th of June
to purchase shares in the Company. No answer was made to
him until the 23rd of November, when he was informed that
shares were allotted to him. He refused to accept them, and
it was held that his offer had lapsed by reason of the delay of
the Company in notifying their acceptance.

Revocation.

Revocation : An offer may be revoked at any time before acceptance: it is made irrevocable by acceptance.

12 C. B. N. S. 748.

ceptance:

valid before acThese two statements are well illustrated by the two following cases: the first by Offord v. Davies. Messrs. Davies made a written offer to the plaintiff that if the plaintiff would discount bills for another firm of Davies and Co. they would guarantee the payment of such bills to the extent of £600 during a period of twelve calendar months.

Some bills were discounted by Offord, and duly paid, but before the twelve months had expired Messrs. Davies revoked their offer and announced that they would guarantee no more bills. Offord continued to discount bills, some of which were not paid, and then sued Messrs. Davies on the guarantee. It was held that the revocation was a good defence to the action. The alleged guarantee was an offer, extending over a year, of promises for acts, of guarantees for discounts. Each discount turned the offer into a promise, pro tanto, but the entire offer could at any time be revoked except as regarded discounts made before notice of revocation 1.

L.R., 9 C.P. In the Great Northern Railway Company v. Witham we find a transaction of the same character, illustrating the second of

¹ It should be noticed that in the judgment in Offord v. Daviss, and also to a less extent in the Great Northern Railway Company v. Witham, the word 'promise' is used where 'offer of promise' is clearly meant. A revocable promise is unknown to our law. A promise may be void, voidable, or unenforceable from defects in the formation of the contract, or it may be discharged by some subsequent event, but a promise is a binding promise, and is not revocable at the pleasure of the promisor.

the statements above made. The Company advertised for useless tenders for the supply of such iron articles as they might after acceptance. require between 1st November 1971 and 31st October 1872. Witham offered to supply them on certain terms and his tender was accepted by the Company. Orders were given and executed for some time on the terms of the tender. but after a while Witham refused to execute orders. Company sued him for non-performance of an order given and he was held liable.

It is important to note the exact relations of the parties. The Company by advertisement invited all dealers in iron to make offers. The tender of Witham was an offer which might be accepted at any time, or any number of times in the ensuing twelve months. The acceptance of the tender did not make a contract, it was merely an intimation by the Company that they regarded Witham's tender as an offer. The Company were not bound to order any iron: and Witham might, at any time before an order was given, have revoked his offer by notice to the Company: but each order given was an acceptance of Witham's standing offer, and bound him to supply so much iron as the order comprised.

An order given after 31st October 1872 would have been an acceptance after the prescribed time, and would have been inoperative.

An exception to this general rule as to the revocability of Offer an offer must be made in the case of offers under seal. an offer cannot be revoked: even though it is not communi- cable. cated to the offeree it remains open for his acceptance when he becomes aware of its existence.

There is no doubt that a grant under seal is binding on the Doe, d. grantor and those who claim under him, though it has never Kinght, 5, 8, 8, C., 7t. been communicated to the grantee, if it has been duly delivered; and it would seem that an obligation created by deed is on the same footing. The promisor is bound, but the promisee need not take advantage of the promise unless he choose: he may repudiate it, and it then lapses.

Butler & Baker's case, Coke, Rep. iii. 26. b. 'If A make an obligation to B and deliver it to C this is the deed of A presently. But if C offers it to B, then B may refuse it in pais, and thereby the obligation will lose its force.'

L. R. 2 H. L. 296. The point was much discussed in Xenos v. Wickham. A policy of marine insurance, executed by the insurers and delivered to their clerk to be kept till the shipowner sent for it, was never accepted by the shipowner till he claimed the benefit of it on learning that his ship was lost. The House of Lords took the opinion of the Judges, and held that the policy was binding on the insurers.

'It is clear,' said Blackburn, J., in giving his opinion, 'on the authorities as well as on the reason of the thing, that the deed is binding on the obligor before it comes into the custody of the obligee, nay, even before he knows of it: though of course if he has not previously assented to the making of the deed the obligee may refuse it.'

The position of the parties in such a case is anomalous. There can be no Agreement where there is no mutual assent. The position of the promisor is that of one who has made an offer which he cannot withdraw, or a conditional promise depending for its binding force on the assent of the promisee.

Revocation must be communicated.

5 C. P. D.

It remains to state that Revocation, as distinct from Lapse, if it is to be operative, must be communicated. In the case of Acceptance we have seen that it is communicated and the contract made, if the offeree does by way of acceptance that which the offeror has directly or indirectly indicated as sufficient. The posting of a letter, the doing of an act, may constitute an acceptance and make a contract. The question at once arises, Can revocation be communicated in the same way, by the posting of a letter of revocation, by the sale of an article offered for purchase?

The answer must be, (subject to the consideration of two cases to which I will presently advert,) that revocation of an offer is not communicated unless brought to the knowledge of the offeree. The rule of law on this subject was settled in Byrne v. Van Tienhoven. The defendant, writing from Cardiff

on October 1st, made an offer to the plaintiff asking for a reply by cable. The plaintiff received the offer on the 11th. and at once accepted in the manner requested. On the 8th the defendant had posted a letter revoking his offer.

The questions which Lindley, J., considered to be raised were two. (1) Has a revocation any effect until communicated? (2) Does the posting of a letter of revocation amount to a communication to the person to whom the letter is sent? And he held that an acceptance made by post is not affected by the fact that a letter of revocation is on its way.

'If the defendant's contention were to prevail no person who had received an offer by post and had accepted it, would know his position until he had waited such time as to be quite sure that a letter withdrawing the offer had not been posted before his acceptance of it. It appears to me that both legal principle and practical convenience require that a person who has accepted an offer not known to him to have been revoked, shall be in a position safely to act upon the footing that the offer and acceptance constitute a contract binding on both parties.'

The case of Henthorn v. Fraser extends this rule to the case [1892] 2 Ch. of a written offer delivered by hand and accepted by post.

But there are two cases which conflict with this rule, and Cases conthese need examination.

flicting with this

In Cook v. Oxley the defendant offered to sell specific goods rule. to the plaintiff on certain terms and to keep the offer open until 4 o'clock that day. Cook averred that he did agree within the time allowed, but that Oxley failed to deliver. The Court held that the promise to keep the offer open till 4 o'clock was not binding for want of consideration, and that-

'The promise can only be supported on the ground of a new contract made at 4 o'clock; but there is no pretence for that. It has been argued that this must be taken to be a complete sale from the time the condition was complied with; but it was not complied with, for it is not stated that the defendant did agree at 4 o'clock to the terms of the sale, or even that the goods were kept till that time.' Per Buller, J.

It may seem that the Court not only regarded Oxley as free to revoke his offer at any time before acceptance, but free to revoke it by a mere sale of the goods without notice.

Dickinson

But the case was not argued on the true ground. declaration sets forth clearly enough an offer turned into a contract by acceptance at 4 p.m. But the argument addressed to the Court set up an actual sale of the property if Cook chose to declare himself a buver before 4 o'clock: so that Oxley was bound to sell if required, but Cook was not bound to buy. The Court held that there was no consideration for the alleged promise to keep the goods till 4 p.m. and then sell them to the defendant if he was minded to buy.

2 Ch. D. 463. A more recent case is Dickinson v. Dodds, a suit for specific performance of a contract under the following circumstances. On the 10th of June, 1874, Dodds gave to Dickinson a memorandum in writing as follows:- 'I hereby agree to sell to Mr. George Dickinson the whole of the dwelling-houses, garden ground, stabling and out-buildings thereto belonging situated at Croft, belonging to me, for the sum of £800. As witness my hand this 10th day of June, 1874.

> £800 (Signed) John Dodds.

P.S. This offer to be left over until Friday, 9 o'clock a.m. J.D. (the twelfth) 12th June, 1874.

> J. Dodds.' (Signed)

On the 11th of June he sold the property to another person without notice to Dickinson. As a matter of fact Dickinson was informed of the sale, though not by any one authorized to give such information by Dodds. He gave notice, after the sale but before 9 o'clock on the 12th, that he accepted the offer to sell, and sucd for specific performance of what he alleged to be a contract.

The Court of Appeal held that there was no contract. James, L.J., after stating that the promise to keep the offer open could not be binding, and that at any moment before a complete acceptance of the offer one party was as v. Dodds, 2 Ch. D. 463. free as the other, goes on to say:—

> 'It is said that the only mode in which Dodds could assert that freedom was by actually and distinctly saying to Dickinson, "now

I withdraw my offer." I apprehend that there is neither principle nor authority for the proposition that there must be an actual and express withdrawal of the offer, or what is called a retractation. It must to constitute a contract appear that the two minds were one at the same moment of time, that is, that there was an offer continuing up to the moment of acceptance. If there was not such a continuing offer, then the acceptance comes to nothing.'

The language used is wider than was needed to cover the facts of the case: if taken literally it is at variance with the theory of communication of acceptance and revocation as settled by the cases which I have discussed. In business there must be many offers which do not contemplate an immediate answer: a reasonable time is here allowed during which the offer is continuing, and a mere mental revocation would not avail against an acceptance made within a reasonable or a prescribed time.

But putting aside this point, on which *Dickinson v. Dodds* can no longer be considered an authority, the case presents two points of difficulty.

M offers to sell a specific thing to A, and while his offer is yet open for acceptance, he actually sells it to X. A accepts within a reasonable or prescribed time.

Clearly M cannot sell the same thing to two different persons, and clearly also he is under liability to two persons. A may not be able to enforce the performance of the contract, but he is at any rate entitled to damages for its breach.

But the matter is complicated in *Dickinson v. Dodds* by the fact that the plaintiff, when he communicated his acceptance, had been informed by a third party that the property was sold to another, and the Court thereon held that there was no contract.

It is easy to understand that if the acceptor knew for a fact, though his informant had no authority from the offeror, that the offer was revoked, his acceptance would not entitle him to specific performance of the contract, and might greatly reduce the amount recoverable in an action for damages.

But can we hold that knowledge of the offeror's intention

Contract, ed. 5, p. 29.

to revoke, from whatever source it reaches the offeree, is good notice of revocation? This is the view taken by Sir F. Pollock. But if it is correct the inconvenience might be Suppose a merchant to receive an offer of a consignment of goods from a distant correspondent, with liberty to reserve his answer for some days. Meantime an unauthorized person tells him that the offeror has sold or promised the goods to another. What is he to do? His informant may be right, and then if he accepts Sir F. Pollock would hold his acceptance worthless. Or his informant may be a gossip or mischief-maker, and if on such authority he refrains from accepting he may lose a good bargain.

Such is the real and only difficulty created by Dickinson v. Dodds. It is no authority, now, for the validity of an uncommunicated revocation: but it does raise a question, as yet unanswered by judicial decision, as to the source whence notice of revocation must come.

§ 7. An offer need not be made to an ascertained person, but no contract can arise until it has been accepted by an ascertained person.

The proposition is best understood by an illustration.

An offer may be A contract cannot arise from it till it is accepted by one.

The offer, by way of advertisement, of a reward for the made to all rendering of certain services, addressed to the public at the world. large, becomes a contract to pay the reward so soon as an individual renders the services, but not before.

To hold that any contractual obligation exists before the services are rendered, would amount to saying that a man may be bound by contract to an indefinite and unascertained body of persons, or, as it has been expressed, that a man may have a contract with the whole world. This would be contrary to the notions both of Agreement and Obligation, which we have ascertained to co-exist in Contract. Agreement is the expression of a common intention, and there can be none while intention is expressed on one side only; nor can we say that Obligation, in the sense of a vinculum juris, exists between a definite offeror and the indefinite mass of persons to whom it is open to accept his proposal. But this view has never been seriously entertained in English law¹; the promise is regarded as being made, not to the many who *might* accept the offer, but to the person or persons by whom it is accepted.

The difficulties which have arisen out of offers thus made Difficulare of a more practical character.

Information may be collected and contributed by various Who is persons. Which of these has accepted the offer?

In Lancaster v. Walsh it was held that he who gave the 4 M. & W. 16. earliest information was entitled to the reward.

Where a constable has given information for which reward Whatisachas been offered, it may be asked whether he has done more than in the ordinary course of duty he is bound to do. It would seem from the case of England v. Davidson, where a 11 A. & E. policeman not only gave information but collected evidence, and was thereupon held entitled to the reward, that unless a police constable does something more than the ordinary course of duty would require, he cannot claim a reward.

But the most serious difficulties which have arisen are of two sorts.

1. Is knowledge of the existence of an offer essential to its Is know-acceptance, or can it be accepted by an accidental compliance offer with its terms?

Williams v. Carwardine is authority for saying that the 4 B. & Ad. motive of compliance is immaterial; it is not authority for saying that knowledge of the offer is immaterial.

In the American case, *Fitch v. Snedaker*, to which I referred 38 N. Y. 248. above, it is laid down with clear and convincing argument that knowledge of the offer is essential.

Gibbons v. Proctor, for reasons which I have already stated, 64 L. T. 594.

¹ The view of Savigny that an offer of this sort creates an obligation from Sav. Obl. 2. the outset, but that acceptance by performance of the condition can do no more than result in a debt of honour, seems to the English lawyer neither logical nor equitable.

cannot be accepted as authority for the rule, which it would appear to lay down, that knowledge of the offer is immaterial, and that if the offeror gets what he wants he must pay for it, even though the information wanted was supplied in ignorance that a reward was offered.

Distinction between offer and invitation to treat.

2. It is often difficult to distinguish statements of intention which can result in no obligation ex contractu from offers which admit of acceptance, and so become binding promises. Such statements may relate to the whole transaction or only to a subordinate part of the transaction. A man announces that he will sell goods by tender or by auction, or that he is prepared to pay money under certain conditions: or again, a railway company offers to carry passengers from A to Xand to reach X and the intermediate stations at certain times. In such cases it may be asked whether the statement made is an offer capable of acceptance or merely an invitation to make offers, and do business; whether the railway company by its published time-table makes offers which form terms in the contract to carry, or whether it states probabilities in order to induce passengers to take tickets.

We may note the distinction in the following cases.

Thatcher v. England, 3 C. B. 254.

An offer of reward to be paid on recovery of the property and conviction of the offender' was held to be too indeterminate to be capable of acceptance by a specific person.

An announcement that goods would be sold by tender, unaccompanied by words indicating that they would be sold to the highest bidder, was held to be 'a mere attempt to Spencer v. ascertain whether an offer can be obtain Harding, L. R. 5 C. P. margin as the sellers are willing to adopt. ascertain whether an offer can be obtained within such a

Harris v. Nickerson

An advertisement by an auctioneer, that a sale of certain articles would take place on a certain day, was held not to L. R. 8 Q. B. bind the auctioneer to sell the goods, nor to make him liable upon a contract to indemnify persons who were put to expense in order to attend the sale.

> 'Unless every declaration of intention to do a thing creates a binding contract with those who act upon it, and in all cases

after advertising a sale the auctioneer must give notice of any articles that are withdrawn, we cannot hold the defendant liable.'

On the other hand we find in the following cases a contract made by acceptance of a general offer, such acceptance being signified by performance of its terms.

In Warlow v. Harrison the advertisement of a sale without 1 E. & E. 205. reserve was held to create a binding contract between the auctioneer and the highest bidder that the goods should be sold to the latter. The law was stated thus by Martin, B.:—

'The sale was announced by them (the auctioneers) to be "without reserve." This, according to all the cases both at law and in equity, means that neither the vendor nor any person in his behalf shall bid at the auction, and that the property shall be sold to the highest bidder, whether the sum bid be equivalent to the real value or not.'

'We cannot distinguish the case of an auctioneer putting up Thornett v. property for sale upon such a condition from the case of the loser 15 M. & W. of property offering a reward, or that of a railway company pub- 367. lishing a time-table stating the times when, and the places to Denton v. which, the trains run. It has been decided that the person giving way Co., the information advertised for, or a passenger taking a ticket, may 5 E. & B. 860. sue as upon a contract with him. Upon the same principle, it seems to us that the highest bona fide bidder at an auction may sue Warlow v. the auctioneer as upon a contract that the sale shall be without Harrison, reserve.'

In the recent 'Smoke Ball' case the Carbolic Smoke Ball [1892] 2 Q. B. Company offered by advertisement to pay £100 to any one [1893] 1 Q. B. 'who contracts the increasing epidemic influenza colds, or any disease caused by taking cold, after having used the ball three times daily for two weeks, according to the printed directions.' It was added that £1,000 was deposited with the Alliance Bank 'showing our sincerity in the matter.'

Mrs. Carlill used the Smoke Ball as required by the directions: she afterwards suffered from influenza and sued the Company for the promised reward. The Company was held liable. It was urged that a notification of acceptance should have been made to the Company. The Court held that this was one of the class of cases in which, as in the case of reward offered for information or for the recovery

of lost property, there need be no acceptance of the offer [1893]1 Q. B. other than the performance of the condition. It was further C. A. 268. argued that the alleged offer was an advertisement or puff which no reasonable person would take to be serious. the statement that £1,000 had been deposited to meet demands. was regarded as evidence that the offer was sincere.

Similarly statements made in the time-tables of a railway company must be regarded as something more than a mere inducement to travellers. They have been held to be promises made to each person who accepts the standing offer of the Le Blanche company to carry him for hire. The passenger then becomes v.L & N.W. Railway Co., entitled to the use of reasonable diligence on the part of the 1 C. P. D. company that its promises as to the hours of arrival and departure shall be performed.

> In all these cases the same question presents itself under Is there an offer 1? And to constitute an various forms. offer the words used, however general, must be capable of application to specific persons, and must be distinguishable from invitations to transact business, and from advertisement or puffery which does not contemplate legal relations.

§ 8. The offer must be intended to create, and capable of creating legal relations.

Offer must be intended to create legal relations,

Roll. Abr. p. 6.

In order that an offer may be made binding by acceptance. it must be made in contemplation of legal consequences; a mere statement of intention made in the course of conversation will not constitute a binding promise, though it be acted upon by the party to whom it was made. Thus in the case of Week v. Tibold, the defendant told the plaintiff that he would give £100 to him who married his daughter with his Plaintiff married defendant's daughter with his

¹ A bookseller's catalogue, with prices stated against the names of the books, would seem to contain a number of offers. But if the bookseller receives by the same post five or aix letters asking for a particular book at the price named, to whom is he bound? To the man who first posted his letter of acceptance? How is this to be ascertained? The catalogue is clearly an invitation to do business, and not an offer.

consent, and afterwards claimed the fulfilment of the promise and brought an action upon it. It was held not to be reasonable that a man 'should be bound by general words spoken to excite suitors.

On a like footing stand engagements of pleasure, or agreements which from their nature do not admit of being regarded as business transactions. We cannot in all cases decline to regard such engagements as contracts on the ground that they are not reducible to a money value. The acceptance of an invitation to dinner or to play in a cricket match forms an agreement in which the parties may incur expense in the fulfilment of their mutual promises. The damages resulting from breach might be ascertainable, but the Courts would probably hold that, as no legal consequences were contemplated by the parties, no action would lie.

And an offer must be capable of affecting legal relations. and cap-The parties must make their own contract; the Courts will able of creating not construct one for them out of terms which are indefinite them. or illusory. A bought a horse from X and promised that 'if the horse was lucky to him he would give £5 more or the buying of another horse': it was held that such a promise Guthing v. was too loose and vague to be considered in a court of law.

A agreed with X to do certain services for such remuneration Taylor v. as should be deemed right: it was held that there was no i M. & S. promise that A should receive anything, nor any engagement capable of enforcement.

A covenanted with X to retire wholly from the practice Davies v. of a trade 'so far as the law allows': it was held that the Ch. D. 359. parties must fix the limit of their covenant and not leave their agreement to be framed for them by the Court.

& o. Acceptance must be absolute, and identical with the terms of the offer.

Unless this is so the intention expressed by one of the Acceptparties is either doubtful in itself or different from that of beabsothe other. If A offers to X to do a definite thing and X lute,

accepts conditionally, or introduces a new term into the acceptance, his answer is either a mere expression of willingness to treat, or it is in effect a counter proposal.

Acceptance therefore must be absolute.

Honeyman v. Marryat, 6 H. L. C. 112

A proposed to sell a property to X; X accepted 'subject to the terms of a contract being arranged' between his solicitor and A's. Here it was held that there was no agreement, for the acceptance was not final but subject to a discussion to take place between the agents of the parties.

Jones v. Daniel, 1894, 2 Ch. 332.

A made an offer of £1,450 for a property belonging to X. X accepted the offer, and sent a contract to A for signature. The contract contained, among other terms, a requirement that the purchaser should pay a deposit of £10 per cent., and should complete the purchase on a certain day, and a condition as to the title to the property. A declined to carry out the transaction, and it was held that the acceptance introduced terms which were no part of the offer, and so did not conclude the contract.

Hyde v. Wrench, 3 Beav. 334. Acceptance must also be identical in terms with the offer.

and identical with the terms of the proposal.

A proposed to sell a farm to X for £1,000, X said he would give £950. A refused this offer, and then X said that he was willing to give £1,000. A declined to adhere to his original proposal, and X endeavoured to obtain specific performance of the alleged contract. But his offer to buy at £0.50 in answer to A's offer to sell at £1,000 was held to be a refusal of A's offer, and a counter proposal. He could not fall back on the original offer.

Difficulties may arise on both these points where a contract is made out of a correspondence involving long negotiations.

Hussey v. Horne Ca. 311.

Where such correspondence appears to result in a definite Payne, App. offer and acceptance it is always necessary to inquire whether this offer and acceptance include all the terms in negotiation. Where the parties have come to terms, a subsequent revival

Bellamy v. Debenham, 45 Ch. D. 481.

of negotiations may amount to a rescission on one side, but does not alter the fact that a contract has been made.

CHAPTER II.

Form and Consideration.

OFFER and Acceptance bring the parties together, and con- Necessity stitute the outward semblance of contract; but most systems for one of these of law require some further evidence of the intention of the marks in English parties, and in default of such evidence refuse to recognize an law. In English law this evidence is supplied by Form obligation. and Consideration: sometimes one, sometimes the other, sometimes both are required to be present in a contract to make it enforceable. By Form we mean some peculiar solemnity attaching to the expression of Agreement which of itself gives efficacy to the contract; by Consideration we mean some gain to the party making the promise, arising from the act or forbearance, given or promised, of the promisee.

Alike in English and Roman law, Form, during the in-History fancy of the system, is the most important ingredient in matter. Contract. The Courts look to the formalities of a transaction as supplying the most obvious and conclusive evidence of the intention of the parties; the notion of Consideration, if not unknown, is at any rate imperfectly developed. This is no place for an antiquarian discussion, however interesting, but we may say that English law starts, as Roman law probably started, with two distinct conceptions of Contract. One, that any promise is binding if expressed in Form of a certain kind: the other, that the acceptance of benefits of a certain kind implies an enforceable promise to repay them. The theory

Common features in Roman and English law.

that the Roman Contracts developed out of Conveyance in an history of order of moral progression seems to rest on no sure evidence: and there is reason to believe that the earliest of them were those with which we are familiar as the contracts Verbis and The solemnities of a promise by formal question and answer bound the promisor to fulfil an intention thus expressed, and the re-adjustment of proprietary right where money or goods had been lent for consumption or use, led to the enforcement of the engagements known as Mutuum and Commodatum. In English law we find that before the end of the thirteenth century two analogous contracts were enforceable: one Formal, the contract under seal; one Informal, arising from sale and delivery of goods, or loan of money, in which consideration had passed on one side, and an implied or express promise to repay would support an action of Debt. Beyond this, the idea of enforcing an informal promise, simply because a benefit was accruing or was about to accrue to the promisor by the act or forbearance of the promisee, does not appear to have been entertained before the middle or end of the fifteenth century.

The formal contract in English Law.

The Formal Contract of English law is the Contract under Seal. Only by the use of this Form could an executory contract be made binding, until the doctrine of consideration began to prevail. We have to bear in mind that it is to the Form only that the Courts look in upholding this contract: the consensus of the parties has not emerged from the ceremonies which surround its expression. Courts of Law will not trouble themselves with the intentions of parties who have not couched their agreement in the solemn Form to which the law attaches legal consequences. Nor, on the other hand, where Form is present will they demand or admit further evidence as to intention.

It is probably due to the influence of the Court of Chancery, that later on the Common Law Courts begin to take account of the intention of the parties. The idea of the importance of Form thenceforth undergoes a curious change.

When a contract comes before the Courts, evidence is required that it expresses the genuine intention of the parties; and this evidence is found either in the solemnities of the Contract under Seal, or in the presence of Consideration, that is to say, in some benefit to the promisor or loss to the promisee, granted or incurred by the latter in return for the promise of the former. Gradually Consideration comes to be regarded as the important ingredient in Contract, and then the solemnity of a deed is said to make a contract binding because it 'imports consideration,' though in truth it is the Form which, apart from any question of consideration, carries with it legal consequences.

But we must return to the Informal promise.

I have said that the only contracts which English law The inoriginally recognized, were the Formal contract under Seal, promise. and the Informal contract in which Consideration was executed upon one side. How then do we arrive at the modern breadth of doctrine that any promise based upon Consideration is binding upon the promisor? This question resolves itself into two others. How did informal executory contracts become actionable at all? How did Consideration become the universal test of their actionability?

To answer the first question we must look to the remedies Remedies which, in the early history of our law, were open to persons of promise complaining of the breach of a promise, express or implied. in Bracton. The only actions of this nature, during the thirteenth and fourteenth centuries, were the actions of Covenant, of Debt, and of Detinue. Covenant lay for breach of promises made under Seal: Debt for liquidated or ascertained claims, arising either from breach of covenant, or from non-payment of a sum certain, due for goods supplied, work done, or money lent: Detinue 1 lay for the recovery of specific chattels

¹ The Court of Appeal has decided that the action of Detinue is founded Bryant v. in tort. But though the wrongful detention of goods is the cause of action, 3 C. P. D. the remedy may apply to cases in which the possession of the goods 389. originated in the contract of Bailment. [See judgment of Brett, L.J., at p. 392.]

kept back by the defendant from the plaintiff. These were the only remedies based upon contract. An executory agreement therefore, unless made under seal, was remediless.

The remedy by which such promises were eventually enforced is a curious instance of the shifts and turns by which practical convenience evades technical rules. breach of an executory contract, until quite recent times, gave rise to a form of the action of Trespass on the Case.

Spence, Chancers Jurisdict. í. 241.

This was a development of the action of Trespass: Trespass lay for injuries resulting from immediate violence: Trespass on the Case lay for the consequences of a wrongful act, and proved a remedy of a very extensive and flexible character.

Origin of action of

This action came to be applied to contract in the following assumpsit. way. It lay originally for a malfeasance, or the doing an act which was wrongful ab initio: it next was applied to a misfeasance, or improper conduct in doing what it was not otherwise wrongful to do, and in this form it applied to promises part-performed and then abandoned or negligently executed to the detriment of the promisee: finally, and not without some resistance on the part of the Courts, it came to be applied to a non-feasance, or neglect to do what one was bound to do. In this form it adapted itself to executory con-Pollock, 141, tracts. The first reported attempt so to apply it was in the reign of Henry IV, when a carpenter was sued for a non-feasance because he had undertaken, quare assumpsisset, to build a house and had made default. The judges in that case held that the action, if any, must be in covenant, and it did not appear that the promise was under seal. But in course of time the desire of the Common Law Courts to extend their jurisdiction, and their fear lest the Chancery by means of the doctrine of consideration, which it had always applied to the transfer of interests in land, might enlarge its jurisdiction over contract, produced a change of view. Early in the sixteenth century it was settled that the form of Trespass on

the Case known henceforth as the action of Assumpsit would

Reeves, ed. Finlason,

ii. 395, 396.

Reasons for its extension.

lie for the non-feasance, or non-performance of an executory contract; and the form of writ by which this action was commenced, perpetuated this peculiar aspect of a breach of a promise until recent enactments for the simplification of procedure.

It is not improbable that the very difficulty of obtaining a remedy for breach of an executory contract led in the end to the breadth and simplicity of the law as it now stands. If the special actions ex contractu had been developed so as to give legal force to informal promises, they might have been applied only to promises of a particular sort: a class of contracts similar to the consensual contracts of Roman law, privileged to be informal, would then have been protected by the Courts, as exceptions to the rule that Form or executed Consideration was needed to support a promise.

But the conception that the breach of a promise was something akin to a wrong—the fact that it could be remedied only by a form of action which was originally applicable to wrongs-had a somewhat peculiar result. The cause of action was the non-performance of an undertaking; not the breach of a particular kind of contract; it was therefore of universal application. Thus all promises would become binding, and English law avoided the technicalities which must needs arise from a classification of contracts. Where all promises may be actionable it follows that there must be some universal test of actionability, and this test was supplied by the doctrine of Consideration.

It is a hard matter to say how Consideration came to Origin of form the basis upon which the validity of informal promises consideration as a might rest. Probably the 'quid pro quo' which furnished the test of actionaground of the action of Debt, and the detriment to the pro-bility is misee on which was based the delictual action of Assumpsit, uncertain. were both merged in the more general conception of Consideration as it was developed in the Chancery.

For the Chancellor was wont to inquire into the intentions of the parties beyond the Form, or even in the absence of

the Form in which, by the rules of Common Law, that intention should be displayed, and he would find evidence of the meaning of men in the practical results to them of their acts or promises. It was thus that the Covenant to stand seised and the Bargain and Sale of lands were enforced in the Chancery before the Statute of Uses; and the doctrine once applied to simple contract was found to be of great practical convenience. When a promise came before the Courts they asked no more than this, 'Was the party making the promise to gain anything from the promisee, or was the promisee to sustain any detriment in return for the promise?' if so, there was a 'quid pro quo' for the promise, and an action might be maintained for the breach of it.

So silent was the development of the doctrine as to the

Gradual growth of doctrine.

universal need of Consideration for contracts not under seal, and so marked was the absence of any express authority for the rule in its broad and simple application, that Lord Mansfield in 1765 raised the question whether, in the case of commercial contracts made in writing, there was any necessity for Consideration to support the promise. In the case of 3 Burr. 1663. Pillans v. Van Mierop he held that consideration was only required as evidence of intention, and that where such evidence was effectually supplied in any other way, the want of consideration would not affect the validity of a parol promise. This doctrine was emphatically disclaimed in the opinion of the judges delivered not long afterwards in the House of 7 T. R. 350. Lords, in Rann v. Hughes. The logical completeness of our law of Contract as it stands at present is apt to make us think that its rules are inevitable and must have existed from all time. To such an impression the views set forth by Lord Mansfield in 1765 are a useful corrective.

¹ In the foregoing historical sketch I have refrained from citing authorities. To do so would encumber with detail a part of my book in which brevity is essential to the general plan. I may now refer the student to the chapter on Contract in the History of English Law, by Pollock and Maitland, vol. ii. pp. 183-230, a storehouse of learning upon the subject.

CLASSIFICATION OF CONTRACTS.

There is but one Formal Contract in English law, the Contracts Deed or Contract under seal; all others are simple contracts are Formal. depending for their validity upon the presence of Considera- or Simple. The Legislature has, however, imposed upon some of these simple contracts the necessity of some kind of Form, and these stand in an intermediate position between the Deed to which its form alone gives legal force, and the Simple Contract which rests upon Consideration and is free from the imposition of any Statutory Form. In addition to these a certain class of Obligation has been imported into the Law of Contract under the title of Contracts of Record, and though these obligations are wanting in the principal features of Contract, it is necessary, in deference to established authority, to treat of them here.

The Contracts known to English law may then be divided thus :---

Formal.

- i.e. dependent for their validity upon their Form.
- Simple. В.
 - *i.e.* dependent for their validity upon the presence of Consideration.

- Contracts of Record.
- 2. Contract under Seal.
- 3. Contracts required by
- law to be in some form other than under Seal.
- 4. Contracts for which no form is required.

It will be best to deal first with the essentially formal contracts, then with those forms which are superimposed upon simple contracts, and then with Consideration, the requisite common to all simple contracts.

Classifica-

contracts.

tion of

FORMAL CONTRACT.

§ 1. Contracts of Record.

Contracts of Record.

The obligations which are styled Contracts of Record are Judgment, Recognizance, Statutes Merchant and Staple, and Recognizances in the nature of Statute Staple.

(1) Judgment.

How it originates.

And first as to Judgment. The proceedings of Courts of Record are entered upon parchment rolls, and upon these an entry is made of the judgment in an action, when that judgment is final. A judgment awarding a sum of money to one of two litigants, either by way of damages or for costs, lays an obligation upon the other to pay the sum awarded. Such an obligation may be the final result of a lawsuit when the Court pronounces judgment; or the parties may agree to enter judgment in favour of one of them. This may be done before litigation has commenced or while it is pending; and it is done by a contract of a formal character. A warrant of attorney may give authority from one party to the other to enter judgment upon terms settled; a cognovit actionem is an acknowledgment by one party of the right of the other in respect of a pending dispute and confers a similar authority.

Leake, Contracts, ed. 3, 133.

Itscharacteristics.

The characteristics of an obligation of this nature may be shortly stated as follows:—

- 1. Its terms admit of no dispute, but are conclusively proved by production of the record.
- 2. So soon as it is created the previously existing rights with which it deals merge, or are extinguished in it: for instance, A sues X for breach of contract or for civil injury: judgment is entered in favour of A either by consent or after trial: A has no further rights in respect of his cause of action, he only becomes creditor of X for the sum awarded.
- 3. Such a creditor has certain advantages which an ordinary creditor does not possess. He has a double remedy for his debt; he can have execution upon the judgment and so obtain directly the sum awarded from the personal property of the debtor; he can also bring an action for the non-

fulfilment of the obligation. For this purpose the judgment not only of a Court of Record¹, but of any Court of competent jurisdiction, British or foreign, other than a County Court², is treated as creating an obligation upon which an williams v. action may be brought for money due.

M. & W. 628.

Before 27 & 28 Vict. c. 112 he had, during the lifetime of the judgment debtor, a charge upon his lands; but since the passing of that statute lands are not affected by a judgment until they have been formally taken into execution.

Recognizances are aptly described as 'contracts made with (a) Recognizance. the Crown in its judicial capacity.' A recognizance is a Pollock, ed. writing acknowledged by the party to it before a judge or 6, 141. officer having authority for the purpose, and enrolled in a Court of Record. It may be a promise, with penalties for the breach of it, to keep the peace, or to appear at the assizes.

Statutes Merchant and Staple, and Recognizances in the (3) Stanature of a Statute Staple, have long become obsolete. They tutes Merchant were once important, because they were acknowledgments of and Staple. debt which, when duly made, created a charge upon the lands of the debtor.

There is little of the true nature of a contract in the so-called Contracts of Record. Judgments are obligations dependent for their binding force, not on the consent of the parties, but upon their direct promulgation by the sovereign authority acting in its judicial capacity. Recognizances are promises made to the sovereign with whom, both by the technical rules of English Law and upon the theories of Jurisprudence, the subject cannot contract. Statutes Merchant and Staple share the characteristics of judgments. We need consider these obligations no further.

¹ The essential features of a Court of Record are (1) that its 'acts and judicial proceedings are enrolled for a perpetual testimony,' (2) that it can Stephen fine or imprison for contempt.

Stephen (Comm. iii. 272.

² 51 & 52 Vict. c. 43. § 63. If action could be brought in a Superior Court on a County Court judgment the cheap remedy which County Courts are intended to give would become expensive. Berkeley v. Elderkin, 1 E. & B. 805.

§ 2. Contract under Seal.

Contract underSeal.

The only true Formal Contract of English law is the Contract under Seal, sometimes also called a Deed and sometimes a Specialty. It is the only true Formal Contract, because it derives its validity neither from the fact of agreement, nor from the consideration which may exist for the promise of either party, but from the peculiar form in which it is expressed. Let us then consider (1) how the contract under seal is made; (2) in what respects it differs from simple contracts; (3) under what circumstances it is necessary to contract under seal.

(1) How a Contract under Seal is made.

Sheppard, Touchstone. 53-Signed.

A deed must be in writing or printed, on paper or parch-It is often said to be executed, or made conclusive as between the parties, by being 'signed, sealed, and delivered.' Of these three things there is some doubt as to the necessity of a signature, though no one, unless ambitious of giving his name to a leading case, would omit to sign a deed. But that which identifies a party to a deed with the execution of it is

Cooch v. Goodman, 2 Q. B. 597.

Sealed.

the presence of his seal; that which makes the deed operative, so far as he is concerned, is the fact of its delivery by him.

Delivered. Delivery is effected either by actually handing the deed to the other party to it, or to a stranger for his benefit, or by words indicating an intention that the deed should become operative though it is retained in the possession of the party executing. In the execution of a deed seals are commonly affixed beforehand, and the party executing the deed signs

Wickham, L R. 2 H. L.

Xenos v.

his name, places his finger on the seal intended for him, and utters the words 'I deliver this as my act and deed.' Thus he at once identifies himself with the seal, and indicates his intention to deliver, that is, to give operation to

Escrow.

the deed.

A deed may be delivered subject to a condition; it then

does not take effect until the condition is performed: during this period it is termed an escrow, but immediately upon the fulfilment of the condition it becomes operative and acquires the character of a deed. There is an old rule that a deed, Sheppard, Touchstone thus conditionally delivered, must not be delivered to one who solit a party to it, else it takes effect at once, on the ground that a delivery in fact outweighs verbal conditions. But the Hudson v. Revett, modern cases appear to show that the intention of the parties of Bing. at prevails if they clearly meant the deed to be delivered conditionally.

The distinction between a *Deed Poll* and an *Indenture* is no Indenture longer important since 8 & 9 Vict. c. 106. s. 5. Formerly and deed a deed made by one party had a polled or smooth-cut edge, a deed made between two or more parties was copied for each on the same parchment, and the copies cut apart with indented edges, so as to enable them to be identified by fitting the parts together. Such deeds were called Indentures. An indented edge is not now necessary to give the effect of an Indenture to a deed purporting to be such.

(2) Characteristics of Contract under Seal.

- (a) Estoppel is a rule of evidence whereby a man is not (a) Estopallowed to disprove facts in the truth of which he has by pel. words or conduct induced others to believe, knowing that they might or would act on such belief. The recitals and other statements in a deed, if express and clear, are conclusive against the parties to it in any litigation arising upon the deed 1. Where a man has entered into a solemn engagement Taunton, J., in Bowman by and under his hand and seal as to certain facts, he shall v. Taylor, not be permitted to deny any matter he has so asserted.'
- (b) Where two parties have made a simple contract for (b) Merger. any purpose, and afterwards have entered into an identical engagement by deed, the simple contract is merged in the

¹ The limitations of this rule have been discussed in recent cases, of which the most recent is *The Onward Building Society v. Smithson.* For Estop- (1893) 1.Ch.1. pel in pais, that is by conduct, words, or writing not under seal, see p. 164.

deed and becomes extinct. This extinction of a lesser in a higher security, like the extinction of a lesser in a greater interest in lands, is called *merger*.

(c) Limitation of (c) A right of action arising out of simple contract is barred if not exercised within six years.

A right of action arising out of a contract under seal is barred if not exercised within twenty years.

See Part V.

These general statements must be taken with some qualifications to be discussed hereafter.

(d) Remedies against debtor's estate.

(d) Remedies have been and are possessed by the creditor by deed against the estate of the debtor, which are not possessed by the creditor of a simple contract debt, and which mark the importance attached to the Formal contract.

In administering the *personal* estate of a testator or intestate person, creditors by specialty were entitled to a priority over creditors by simple contract. Their privilege in this respect is taken away by 32 & 33 Vict. c. 46.

As regards the real estate of a debtor, the creditor by specialty had an advantage. If the debtor bound himself and his heirs by deed, the Common Law gave to the creditor a right to have his debt satisfied by the heir out of the lands of his ancestor; the liability thus imposed on the heir was extended to the devisee by 3 & 4 Will. & Mary, c. 14. s. 2. This statute was repealed by 11 Geo. IV. & 1 Will. IV. c. 47, only for the purpose of extending the creditor's remedy to some cases not provided for by the previous Act.

During the present century, however, creditors by simple contract have also acquired a right to have their debts satisfied out of the lands of the debtor; but it should be noted that the specialty creditor can claim against the heir though not named in the deed, or against the devisee of real estate, without the intervention of the Court of Chancery, while the creditor by simple contract must get the estate administered in Chancery in order to make good his claim. When the estate is so administered the creditor by specialty has, since 32 & 33 Vict. c. 46, no priority over the simple

44 & 45 Vict. c. 41. contract creditor, whether it be realty or whether it be personalty that is administered by the Court.

(e) A gratuitous promise, or promise for which the promisor (e) Gratuiobtains no consideration present or future, is binding if made mise ununder seal, is void if made verbally, or in writing not under der seal is binding. seal. I have noted above that this feature of contracts under seal is sometimes explained by the solemnity of their form which is said to import consideration. The supposition is historically untrue, since it is the Form alone which gives effect to the deed. The doctrine of Consideration is, as we have seen, of a much later date than that at which the Contract under Seal was in full efficacy, an efficacy which it owed entirely to its Form. And the doctrine of Consideration, as it has developed, has imposed limits on this peculiarity of the Contract under Seal, and has introduced exceptions to the general rule that a gratuitous promise made by deed is binding.

At Common Law, contracts in restraint of trade, though under seal, must be shown to be reasonable; Consideration, as Mallan v. well as the public interest, would seem to be an element in the & W 665. reasonableness of the transaction. And the rule is general that if there be Consideration for a deed, the party sued upon it may show that the Consideration was illegal, or immoral, collins v. in which case the deed will be void.

r Sm. L. C. p. 398.

But it is in the Chancery that we find this privilege most encroached upon. The idea of Consideration as a necessary element of Contract as well as of Conveyance, if it did not actually originate in the Chancery, has always met with peculiar favour there. It was by means of inferences drawn Equitable from the presence or absence of Consideration that the Cove- wiew of absence of nant to stand seised, the Bargain and Sale of lands, and the considera-Resulting Use first acquired validity. And in administering its peculiar remedies, where they are applicable to Contract, Equity followed the same principles.

The Court will not grant specific performance of a gratuitous See Part V. promise, whether or no the promise is made by deed. And

absence of Consideration is corroborative evidence of the presence of Fraud or Undue Influence, on sufficient proof of which the Court will rectify or cancel the deed.

Bonds.

The best illustration of a gratuitous promise under seal is supplied by a Bond. A Bond may be technically described as a promise defeasible upon condition subsequent; that is to say, it is a promise by A to pay a sum of money, which promise is liable to be defeated by a performance by A of a condition stated in the bond. The promise, in fact, imposes a penalty for the non-performance of the condition which is the real object of the bond. The condition desired to be secured may be a money payment, an act or a forbearance. In the first case the instrument is called a common money bond: in the second a bond with special conditions.

For instance :—

A promises X, under seal, that on the ensuing Christmas Day he will pay to X £500; with a condition that if before that day he has paid to X £250 the bond is to be void.

A promises X, under seal, that on the ensuing Christmas Day he will pay to $X \neq 500$; with a condition that if before that day M has faithfully performed certain duties the bond is to be void.

Legal aspect of a bond.

Common law has differed from Equity in its treatment of bonds much as it did in its treatment of mortgages.

Common law took the contract in its literal sense and enforced the fulfilment of the entire promise upon breach of the condition.

Equitable aspect.

Equity looked to the object which the bond was intended to secure, and would restrain the promisee from obtaining more than the amount of money due under the condition or the damages which accrued to him by its breach.

8 & 9 Will. III. c. 11 23 & 24 Vict. c. 126, \$ 25.

Statutes have long since limited the rights of the pro-4 & 5 Anne, misee to the actual loss sustained by breach of the condition.

(3) When it is essential to employ the Contract under Seal.

It is sometimes necessary for the validity of a contract Requirements by to employ the form of a deed. Statute:

A sale of sculpture with copyright 1; a transfer of shares in companies governed by the Companies Clauses Act2; a transfer of a British ship or any share therein 3; a lease of lands, tenements, or hereditaments for more than three years, must be made under seal 4.

Common Law requires in two cases that a contract should at Combe made under seal.

- (a) A gratuitous promise, or contract in which there is no gratuitous consideration for the promise made on one side and accepted promises, on the other, is void unless made under seal.
- (b) A corporation aggregate can only be bound by con-contracts tracts under the corporate seal. porations.

'The seal is the only authentic evidence of what the corporation has done, or agreed to do. The resolution of a meeting however numerously attended is, after all, not the act of the whole body. Every member knows he is bound by what is done under the common seal and by nothing else. It is a great mistake, therefore, to speak of the necessity for a seal as a relic of ignorant times. It is no such thing. Either a seal, or some substitute for a seal, Mayor of which by law shall be taken as conclusively evidencing the sense Charlton, 6 of the whole body corporate, is a necessity inherent in the very M. & W. 815. nature of a corporation.'

To this rule there are exceptions of two kinds. Matters Excepof trifling importance, or daily necessary occurrence, do not tions. require the form of a deed. The supply of coals to a workhouse, the hire of an inferior servant, furnish instances of Nicholson v. such matters. Or, again, where a municipal corporation Union, L. R. r. Q. B. 6so. owned a graving dock in constant use, it was held that Wells v. Mayor of agreements for the admission of ships might be made by Kingston on Hull, L. R. simple contract.

Trading corporations may through their agents enter into simple contracts relating to the objects for which they were created.

'A company can only carry on business by agents,—managers and others; and if the contracts made by these persons are contracts which

^{1 54} Geo. III. c. 56. 2 8 & 9 Vict. c. 16. § 14.

^{3 17 &}amp; 18 Vict. c. 104. § 55.

^{4 29} Car. II. c. 3. §§ 1 & 2, and 8 & 9 Vict. c. 106. § 3.

South of Ireland Colliery Co. v. Waddle, L. R. 3 C. P. 460.

relate to the objects and purposes of the company, and are not inconsistent with the rules and regulations which govern their acts, they are valid and binding on the company, though not under seal.'

In addition to the Common Law exceptions to the general rule, the Legislature has in some cases freed corporations from the necessity of contracting under seal, and provided other forms in which their common assent may be expressed.

Effects of part-performance.

Fishmongers'

Company v. Robertson,

5 M. & Gr. 192.

Mayor of Kidder-

It has been questioned whether, when a corporation enters into a contract not under seal, and the contract has been executed in part, such execution gives rights to the parties which they would not have possessed if the contract had remained executory. Where a corporation has done all that it was bound to do under a simple contract it may sue the other party for a non-performance of his part. But there is no doubt that a part-performance of a contract by a corporation will not take the case out of the general rule, and entitle it to sue.

minster v. Hardwick, L. R. 9 Ex. 24. Per Bramwell, L.J., Hunt v. Wimbledon

P. 53.

Nor can a corporation be sued on contracts not under seal of which it has enjoyed a partial benefit; indeed it would seem Local Board, that entire performance by the plaintiff will only give him 4 C. P. D. at a remedy where the amount is small and the work necessary.

SIMPLE CONTRACT.

§ 3. Simple Contracts required to be in writing.

We have now dealt with the contract which is valid by Simple contracts. reason of its Form alone, and we pass to the contract which All require depends for its validity upon the presence of Consideration. consider-In other words, we pass from the Formal to the Simple tion. Contract, or from the Contract under Seal to the parol Contract, so called because, with certain exceptions to which I will at once refer, it can be entered into by word of mouth.

Some must also be ex-

Certain simple contracts cannot be enforced unless written evidence of the terms of the agreement and of the parties to it is produced; but Form is here needed, not as giving efficacy to the contract, but as evidence of its existence. Considera- pressed in tion is as necessary as in those cases in which no writing is writing. required: 'if contracts be merely written and not specialties, See post, they are parol and consideration must be proved.'

These are therefore none the less Simple Contracts, because written evidence of a certain kind is required concerning them.

The statutory requirements of form in simple contract are briefly as follows:—

- 1. A bill of exchange was required to be in writing by the Statutory custom of merchants, adopted into the Common Law. A proments.

 missory note was subject to a like requirement by 3 & 4 Anne, 45 & 46 Vict.

 c. 9. Both documents are now governed by the Bills of

 Exchange Act, which further provides that the acceptance 45 & 46 Vict.

 c. 61. § 17.

 of a bill of exchange must also be in writing.
- 2. Assignments of copyright must be in writing. This subject is dealt with by numerous statutes.
- 3. Contracts of Marine Insurance must be made in the 30 Vict. c. 23. form of a policy.
- 4. The acceptance or transfer of shares in a company is Lindley on usually required to be in a certain form by the Acts of 467.

 Parliament which govern companies generally or refer to particular companies.
- 5. An acknowledgment of a debt barred by the Statute of 9 Geo. IV. Limitation must be in writing signed by the debtor, or by his 19 & 20 Vict. agent duly authorized.
- 6. The Statute of Frauds, 29 Car. II. c. 3. § 4 requires Statute of that written evidence should be supplied in the case of certain Frauds. contracts.
- 7. The Sale of Goods Act, 1893, 56 & 57 Vict. c. 71. § 4 Sale of requires that, in default of certain specified conditions, written Goods Act. evidence should be supplied in the case of contracts for the sale of goods worth £10 or upwards.

The requirements of the Statute of Frauds and of the Sale of Goods Act are those which need special treatment, and with these I propose to deal.

29 Car. II. c. 3. 8. 4.

STATUTE OF FRAUDS.

Section 4. § 4. 'No action shall be brought whereby to charge any executor or administrator upon any special promise to answer damages out of his own estate; or whereby to charge the defendant upon any special promise to answer for the debt, default, or miscarriage of another person; or to charge any person upon any agreement made in consideration of marriage; or upon any contract or sale of lands, tenements or hereditaments, or any interest in or concerning them; or upon any agreement that is not to be performed within the space of one year from the making thereof; unless the agreement upon which such action shall be brought, or some memorandum or note thereof shall be in writing, and signed by the party to be charged therewith or some other person thereunto by him lawfully authorized.'

As regards this section we have to consider three matters.

- (1) The nature of the contracts specified.
- (2) The form required.
- (3) The effect upon such contracts of a non-compliance with the provisions of the statute.

(1)

We will first note the characteristics of the five sorts of contract specified in the section.

Special promise by an executor or administrator to answer damages out of his own estate.

Nature of executor's liability.

The liabilities of an executor or administrator in respect of the estate of a deceased person are of two kinds. At Common Law he may sue and be sued upon obligations devolving upon him as representative of the deceased. In Equity he may be compelled to carry out the directions of the deceased in respect of legacies, or to give effect to the rules of law relating to the division of the estate of an intestate. In neither case is he bound to pay anything out of his own pocket: his liabilities are limited by the assets of the deceased. But if, in order to save the credit of the deceased, or for any other reason, he choose to promise to answer damages out of his own estate, that promise must be

Chap. II. § 3. SIMPLE CONTRACTS, 29 CAR. II. C. 3. § 4. 61

in writing together with the consideration for it, and must be signed by him or his agent. It is almost needless to add Rann v. that in this, and in all other contracts under the section, the 7 T. R. 350 presence of writing will not atone for the absence of consideration.

Any promise to answer for the debt, default, or miscarriage of another person.

The promise here described is a contract of guarantee or suretyship. The following points may be noted in the application of the statute.

(a) The promise must be distinguished from an indemnity, The proor promise to save another harmless from the results of mise dif-fers from a transaction into which he enters at the instance of the indempromisor.

'Whether any contract is the one or the other is often Lord Esher, a very nice question. One test is if the promisor is totally & Co. v. Grey, [1894] unconnected with the transaction except by means of his 1 Q. B. 288. promise to pay the loss, the contract is a guarantee: if he is to derive some benefit from it, his contract is an indemnity.'

A surer test is that there must be three parties in contemplation; M, who is actually or prospectively liable to X, and A, who in consideration of some act or forbearance on the part of X promises to answer for the debt, default, or miscarriage of M.

X, a bailiff, was about to arrest M. A promised to pay Reader v. a sum of £17 on a given day to X if he would forbear to 13CB, N.S. arrest M. This was held an independent promise of indemnity and see In re Hoyle, from A to X which need not be in writing [1893] Ch.98. from A to X which need not be in writing.

A promised a firm of which he was a member that if his son failed to pay a debt due to the firm he would pay it himself. This was held not to be a guarantee to the firm, for A could not make a promise to himself and he was a member of the firm. His promise was an indemnity to the other partners against loss which they might suffer from trusting his son.

Necessitates primary liability of third party,

(b) There must be a liability, actual or prospective, of a third party for whom the promisor undertakes to answer. If the promisor makes himself primarily liable the promise is not within the statute, and need not be in writing.

'If two come to a shop and one buys, and the other, to gain him credit, promises the seller " If he does not pay you. I will," this is a collateral undertaking and void without writing by the Statute of Frauds. But if he says, "Let him Per Curiam have the goods, I will be your paymaster," or "I will see you Darnell, Sm. paid," this is an undertaking as for himself, and he shall be intended to be the very buyer and the other to act as but his servant.'

and a real liability,

(c) The liability may be prospective at the time the promise is made, as a promise by A to X that if M employs X he (A) will go surety for payment of the services rendered. there must be a principal debtor at some time; else there is no suretyship, and the promise, though not in writing, will nevertheless be actionable. Thus if X says to A 'If I am to do this work for M I must be assured of payment by some one,' and A says 'do it; I will see you paid,' there is no suretyship, unless M should incur liability by giving an order.

Mountstephen v. Lakeman, L. R. 7 H. L. 17, and see L. R. 7 Q. B.

(d) If there be an existing debt for which a third party is liable to the promisee, and if the promisor undertake to be answerable for it, still the contract need not be in writing if its terms are such that it effects an extinguishment of the original liability. If A says to X, 'give M a receipt in full for v. Chase, 1B.&Ald. 297. his debt to you, and I will pay the amount,' this promise would not fall within the statute. The liability of the third party must be a continuing liability.

Goodman and con-

tinuous.

May arise from wrong.

(e) The debt, default, or miscarriage spoken of in the Statute will include liabilities arising out of wrong as well as out of contract. So in Kirkham v. Marter, M wrongfully rode the horse of X without his leave, and killed it. promised to pay X a certain sum in consideration of his forbearing to sue M, and this was held a promise to answer for Chap. II. § 3. SIMPLE CONTRACTS, 29 CAR. II. C. 3. § 4. 63

the miscarriage of another within the meaning of the 2 B. & Ald. statute.

(f) This contract is an exception to the general rule that Consideration agreement or some memorandum or note thereof, which not be exthe statute requires to be in writing, must contain the con-pressed. sideration as well as the promise: 19 & 20 Vict. c. 97. s. 3. See p. 62.

Agreement made in consideration of Marriage.

The agreement here meant is not the promise to marry, Not a pro-(the consideration for this is the promise of the other party,) mise to make a payment of money or a settlement of property in consideration of, or conditional upon a marriage actually taking place 1.

Contract or sale of lands or hereditaments or any interest in or concerning them.

The rules which govern the forms of sale or conveyance of What is land are to be found elsewhere than in the Statute of Frauds, in land. and are not a part of the law of contract. But agreements made with a view to such sales may give rise to difficulty in defining an interest in land such as would fall within the section. We may say that contracts which are preliminary to the acquisition of an interest, or such as deal with a remote and inappreciable interest, are outside the section. Such would be an agreement to pay for an investigation of title; or to transfer shares in a railway company which, though it possesses land, gives no appreciable interest in the land to its shareholders.

Difficulties again have arisen in interpreting this section Fructus with reference to the sale of crops; and a distinction has industriales et been drawn as to these between what are called emblements, naturales. crops produced by cultivation, or fructus industriales, and grow-

¹ Where such a promise is made by one of the parties to the engagement a question might arise which has never, so far as I know, been presented to the Courts—What is the consideration for a promise, in such a case, to pay money or settle property? The promisee is already under a legal liability to carry out the promise to marry.

ing grass, timber, or fruit upon trees, which are called fructus naturales.

Fructus industriales do not under any circumstances constitute an interest in land. Fructus naturales are considered to do so if the sale contemplates the passing of the property in them before they are severed from the soil. Where property is to pass after severance both classes of crops are goods within the meaning of section 4 of the Sale of Goods Act. Where property in fructus industriales is intended to pass 56 & 57. Vict. before severance, it seems now to be clear that they fall within c. 71. \$62. the meaning of the Sale of Goods Act.

> Agreement not to be performed within the space of one year from the making thereof.

> Two points should be noted with regard to this form of agreement.

> (a) The fact that a contract may not be, or is not performed within the year does not bring it under the statute unless 'it appears by the whole tenor of the agreement that it is to be performed after the year.'

> On the other hand, where an agreement is clearly meant to last beyond the year, it is not taken out of the statute by the introduction of a condition subsequent, the happening of which may bring it to an end within the year.

> (b) The contract does not fall within the section if that which one of the parties is to do, is all to be done within the year. A was tenant to X under a lease of 20 years and promised verbally to pay an additional £5 a year during the remainder of the term in consideration that X laid out £50 in alterations: X did this and A was held liable upon his promise, since the consideration for it had been executed within the year.

> > (2)

The form required is the next point to be considered. What is meant by the requirement that 'the agreement or some memorandum or note thereof shall be in writing and

Peter v. Compton, ı Sm. L. C. 359, 9th ed. Skinn, 353.

Davey v. Shannon, 4 Ex. D. 81.

Requirements of form.

Donellan v. Read, 3 B. & A. 899.

signed by the party to be charged therewith or some other person thereunto by him lawfully authorized?

We may, with regard to this part of the subject, lay down the following rules 1.

(a) The Form required does not go to the existence of The form the contract. The contract exists though it may not be evidenclothed with the necessary form, and the effect of a non-tiary. compliance with the provisions of the statute is simply that no action can be brought until the omission is made good.

It is not difficult to illustrate this proposition. The note Illustrain writing may be made so as to satisfy the statute, at any tions. time between the formation of the contract and the commencement of an action: or the signature of the party charged may be affixed before the conclusion of the contract.

Thus one party to the contract may sign a rough draft of Stewart v. the contract when the draft has been corrected.

Again, an offer containing the names of the parties and the Reussv. terms of an offer signed by the offeror will bind him though L.R. i Exch. the contract is concluded by a subsequent parol acceptance. In the first of these cases the signature of the party charged -in the second not the signature only but the entire memorandum—was made before the contract was concluded. It may even happen that one of the parties to a contract which he has not signed may acknowledge it in a letter which supplies his signature and contains at the same time an announcement of his intention to repudiate the contract. Buxton v. He has then supplied the statutory evidence, and, as the L.R. 7 Exch. 1 & 279. contract had already been made, his repudiation is nugatory.

(b) The parties and the subject-matter of the contract must The parappear in the memorandum. appear.

The parties must be named, or so described as to be identified with ease and certainty. A letter beginning 'Sir,'

1 With the exception of rule (d), what is said under this head may be taken to apply to the 4th section of the Sale of Goods Act, as well as to the 4th section of the Statute of Frauds.

Williams v. Jordan, 6 Ch. D. 517.

signed by the party charged but not containing the name of Lake, 2.349 the person to whom it is addressed, has more than once been held insufficient to satisfy the Statute.

Where one of the parties is not named, but is described, parol evidence will be admitted for the purpose of identification if the description points to a specific person, but not otherwise. If A contracts with X in his own name, being Trueman v. really agent for M, X or M may show that M was described in the memorandum in the character of A.

Loder, 11 A. & E. 589.

Rossiter v. Miller, 3 App. Ca.

1141.

Potter v. Duffield. 18 Eq. 4.

If property is sold by an agent on behalf of the owner or proprietor it may be proved by parol that X was the owner or proprietor; if the sale was made by the agent on behalf of the vendor, of his client, or his friend, there would be no such certainty of statement as would render parol evidence admissible.

The same principle is applied to descriptions of the subjectmatter of a contract.

A receipt, signed by X for deposit money 'on property purchased at £420 at the Sun Inn, Pinxton, on March 20, when taken together with conditions of sale connected with the receipt, was considered sufficiently definite to admit of the introduction of parol evidence to show what the specific property was; while a receipt for money paid by A to X on account of his share in the Tividale mine' was held to be Skidmore, a De G. & J. too uncertain as to the respective rights and liabilities of the

v. Cotterell. 20 Ch. D. 90. Caddick v.

Shardlow

(c) The memorandum may consist of various letters and The terms papers, but they must be connected and complete.

parties, to be identified by parol evidence.

may be collected from various documents:

The statute requires that the terms, and all the terms of the contract, should be in writing, but these terms need not appear in the same document: a memorandum may be proved from several papers or from a correspondence, but the connexion must appear from the papers themselves.

Parol evidence is admissible to connect two documents but must be conwhere each obviously refers to another, and where the two nected on the face of when thus connected make a contract without further exthem :

planation. This is the principle laid down in Long v. Millar, 4 C. P. D. and followed in the more recent case of Oliver v. Hunting. is not inconsistent with the decision in the often-cited case of 205. Boydell v. Drummond. There two forms of prospectus were : East, 142. issued by the plaintiff, inviting subscriptions to an illustrated edition of Shakespeare. Subscribers might purchase the prints only, or the work in its entirety. The defendant entered his name in a book in the plaintiff's shop, entitled 'Shakespeare Subscribers, their signatures,' afterwards he refused to carry out his purchase. It was held that the subscription book and the prospectus were not connected by documentary evidence, and that parol evidence was not admissible to connect them. But though the rule as to the admission of parol evidence has been undoubtedly relaxed since 1809, it seems that Boydell v. Drummond would not now be decided differently, for the evidence sought to be introduced went further than the mere connexion of two documents and seems to have dealt with the nature and extent of the defendant's liability.

PerBayley. 1.

Again, the terms must be complete in the writing. Where must be a contract does not fall within the statute, the parties may either (1) put their contract into writing, (2) contract only by parol, or (3) put some of the terms in writing and arrange others by parol. In the latter case, although that which is written may not be varied by parol evidence, yet the terms arranged by parol are proved by parol, and they then supplement the writing, and so form one entire contract. But where a contract falls within the statute, all its terms Greaves v. must be in writing, and the offer of parol evidence of terms 3 Camp. 426. not appearing in the writing would at once show that the contract was something other than that which appeared in the written memorandum.

(d) The consideration must appear in writing as well as Considerthe terms of the promise sued upon. This rule is not wholly ation must appear in applicable to the 17th section, but it has been settled with writing. regard to the 4th since the year 1804.

Warlters, 5 East, 10. But an exception has been made by the Mercantile Law Amendment Act, in the case of the 'promise to answer for the debt, default or miscarriage of another': such a promise shall not be

'Deemed invalid to support an action, suit, or other proceeding to charge the person by whom such promise shall have been made by reason only that the consideration for such promise does not appear ¹⁹ & 20 Vict. in writing, or by necessary inference from a written document.'

c. 97. § 3. Signature of party or

(e) The memorandum must be signed by the party charged or his agent.

See Benjamin on Sales, pp. 231-234, 4th ed.

agent.

The contract therefore need not be enforceable at the suit of both parties; it may be optional to the party who has not signed to enforce it against the party who has. The signature need not be an actual subscription of the party's name, it may be a mark; nor need it be in writing, it may be printed or stamped; nor need it be placed at the end of the document, it may be at the beginning or in the middle.

But it must be intended to be a signature, and as such to be a recognition of the contract, and it must govern the entire contract.

These rules are established by a number of cases turning upon difficult questions of evidence and construction. The principal cases are elaborately set forth in Benjamin on Sales, pp. 230-240, but a further discussion of them would here be out of place.

(3)

Statute does not avoid contract,

4th ed.

It remains to consider what is the position of parties who have entered into a contract specified in section 4, but have not complied with the provisions of the section. Such a contract is neither void nor voidable, but it cannot be enforced by action because it is incapable of proof.

Supra, p. 65. I have shown that a memorandum in the requisite form, whether made before or after the fact of agreement, will satisfy the requirements of the statute. But the nature of the disability attaching to parties who have not satisfied these requirements may be illustrated by cases in which they

have actually come into Court without supplying the missing

In the case of Leroux v. Brown, the plaintiff sued upon 12 C. B. 801. a contract not to be performed within the year, made in but con-France and not reduced to writing. French law does not tract cannot be require writing in such a case, and by the rules of private proved. international law the validity of a contract, so far as regards its formation, is determined by the lex loci contractus. procedure however, in trying the rights of parties under a contract, is governed by the lex fori, and the mode of proof would thus depend on the law of the country where action was brought. If, therefore, the 4th section avoided contracts made in breach of it, the plaintiff could have recovered, for his contract was good in France where it was made, and the lex loci contractus would have been applicable. If, on the other hand, the 4th section affected procedure only, the contract, though not void, was incapable of proof.

Leroux tried to show that his contract was void by English law. He would then have succeeded, for he could have proved, first, his contract, and then the French law which made it valid. But the Court held that the 4th section dealt only with procedure, did not avoid his contract, but only made it incapable of proof, unless he could produce a memorandum of it. This he could not do, and so lost his suit.

The rule is further illustrated by the mode in which equity The dochas dealt with such contracts.

trine of part per-

Where one of the parties had performed his part of the formance. contract equity would admit parol evidence to show that The Judicature Act enables all a contract had been made. the divisions of the High Court to recognize and administer equitable rights and remedies: and so in Britain v. Rossiter 11 Q. B. D. an action was brought for wrongful dismissal, in breach of 123. a verbal contract of service not to be performed within the year.

The Court held that the rule of equity was inapplicable To what contracts to contracts which did not relate to an interest in land. applicable.

'The true ground of the doctrine,' said Cotton, L.J., 'is, that if the Court found a man in occupation of land, or doing such acts with regard to it as would prima facie make him liable to an action of trespass, the Court would hold that there was strong evidence from the nature of the user of the land that a contract existed, and would therefore allow verbal evidence to be given to show the real circumstances under which possession was taken.'

But this limitation of the doctrine seems to be somewhat arbitrary, and is not fully borne out by earlier authorities: probably the true rule is that formulated by Kay, J., in ³⁵Ch.D.⁶⁹⁷. *McManus v. Cooke*, after a careful examination of all the cases bearing on the subject.

'It is probably more accurate to say that the doctrine of partperformance applies to all cases in which a Court of Equity would entertain a suit for specific performance if the alleged contract had been in writing.'

In the case of contracts to which the doctrine applies, it is not enough that services should have been rendered in consideration of a promise to grant lands, or even that the price should have been paid wholly or in part. 'The acts relied upon as part performance, must be unequivocally and in their own nature referable to some such agreement as that alleged.'

Per Lord Selborne, C., in Maddison v. Alderson, 8 App. Ca. 479. 7 Q.B.D. 174.

So in *Maddison v. Alderson* the House of Lords, affirming the judgment of the Court of Appeal, held that where a promise of a gift of land was made to the plaintiff in consideration that she remained in the service of the promisor during his lifetime, the continuance of service for the required period could not be regarded as exclusively referable to the promised gift. It might have rested on other considerations, and so the statute excluded the admission of parol evidence of the promise.

56 & 57 Vict. c. 71. § 4. Sale of Goods Act.

(1) A contract for the sale of any goods of the value of £10 or upwards shall not be enforceable by action unless the buyer shall accept part of the goods so sold, and actually receive the same, or give something in earnest to bind the contract, or in part payment, or unless some note or memorandum in writing of the contract

be made and signed by the party to be charged or his agent in that behalf 1.

- (2) The provisions of this section apply to every such contract, notwithstanding that the goods may be intended to be delivered at some future time or may not at the time of such contract be actually made, procured, or provided, or fit or ready for delivery, or some act may be requisite for the making or completing thereof, or rendering the same fit for delivery 2.
- (3) There is an acceptance of goods within the meaning of this section when the buyer does any act in relation to the goods which recognizes a pre-existing contract of sale, whether there be an acceptance in performance of the contract or not3.

We have here to consider, as in the case of the 4th section of the Statute of Frauds-

- (1) The nature of the contract.
- (2) The form required.
- (3) The effect of non-compliance with these requirements.

(1)

The Statute just cited and the section of it which we have before us deal with two sorts of contract. It is important to understand the nature and effects of these not only in respect of the general law of contract, but also in order to appreciate the points arising in many of the cases which illustrate the law.

The contract of sale includes two different things, a sale and an agreement to sell, and the 4th section deals with both. The essential difference appears in an earlier section of the Act.

'Where under a contract of sale the property in the goods is transferred from the seller to the buyer the contract is called a sale; but where the transfer of the property in the goods is to take place at some future time, or subject to some condition thereafter to be 56 & 57 Vict. fulfilled, the contract is called "an agreement to sell."'

- ¹ This sub-section contains the substance of § 17, now repealed, of the Statute of Frauds. The language is altered so as to leave no doubt that the effect of this section, both as to the form required and the effect of its absence, is identical with that of § 4 of the Statute of Frauds.
- This sub-section embodies the section, now repealed, of Lord Tenterden's Act, which settled the doubt as to the operation of the 17th section of the Statute of Frauds upon an agreement to sell.
- 3 As to the law which this sub-section embodies, see Page v. Morgan, (1885) 15 Q. B. D. 228. Taylor v. Smith, (1893) 2 Q. B. (C. A.) 65.

A subsequent section of the Act supplies us with the tests which determine whether a contract is a sale or an agreement to sell. To constitute a sale the goods sold must be specific, they must be in a deliverable state, and the sale must be unconditional.

If A orders any ten sheep out of X's flock the goods are not specific. If he orders a table which he sees in course of making in X's shop the goods are incomplete. If he buys X's stack of hay at so much a ton, the price to be ascertained when the hay is taken down and weighed, there is yet something to be done to fix the price.

But where the conditions of a sale are satisfied the contract operates as a conveyance. When, and so soon as, the parties are agreed the property in the goods passes to the buyer: he has the remedies of an owner in respect of the goods themselves besides an action ex contractu against the seller if the latter fail to carry out his bargain, or part with the goods to a third party: the goods stand at his risk, if they are destroyed the loss falls on him and not on the seller.

It is further important to bear in mind, not only that the difference between a sale and an agreement to sell is the difference between conveyance and contract, but that an agreement to sell may become a sale on the fulfilment of the conditions on which the property in the goods is to pass to the buyer.

As a rule there is no great difficulty in determining whether, as a fact, these conditions have been fulfilled. But questions sometimes arise which admit of some doubt, in cases where there is an agreement for the purchase of goods which are not specific, and the seller has to appropriate the goods to the contract. Upon such appropriation the contract becomes a sale: it is therefore desirable to ascertain the precise moment at which property and risk pass to the buyer.

If the buyer selects the goods to be appropriated, if he approves the selection made by the seller, or if the goods are delivered to a carrier on the authority of the buyer the appropriation takes place at the moment of approval, or of delivery.

If however the seller has selected the goods on the authority of the buyer, but without his express approval, doubts may arise whether his selection is irrevocably binding upon him or whether it merely expresses an intention which he may alter. The question is one which I will not discuss here; it is a part Chalmers, Sale of Goods of the subject of the special contract of sale.

Act,pp.41-43.

A different sort of question has arisen in cases where skilled labour has been expended on the thing sold in pursuance of the contract, and before the property is transferred. been asked whether the contract is a contract of sale or for the hire of services. The law may be taken to be now settled, that, whatever the respective values of the labour and the material, if the parties contemplate the ultimate delivery of a chattel the contract is for the sale of goods.

'I do not think,' said Blackburn, J., 'that the test to apply in these cases is whether the value of the work exceeds that of the materials used in its execution: for if a sculptor was employed to execute a work of art, greatly as his skill and labour, supposing it to be of the highest description, might exceed the value of the marble on which he worked, the contract would in my opinion be nevertheless Lee v. for the sale of a chattel.'

Griffin, 1 B. & S. 272.

(2)

As to the form, it is enough to say that where, in absence Difference of a part acceptance and receipt or part payment, a note or as to form from sec. 4. memorandum in writing is required, the rules applicable to contracts under § 4 of 29 Car. II. c. 3 apply to contracts under the Sale of Goods Act with one exception.

The consideration for the sale need not, under this section, appear in writing unless the price is fixed by the parties. then becomes a part of the bargain and must appear in the memorandum. Since the enactment only applies to contracts for the sale of goods, it will be presumed, if no consideration for the sale be set forth, that there is a promise to pay a reasonable price: but this presumption may be rebutted by evidence of an express verbal agreement as to price, so as to show that a memorandum which does not con- Hoadley v. tain the price is insufficient.

M'Laine, ro Bing. 482.

(3)

Does § 17 differ in effect from § 4?

It remains to note that if there be no acceptance and receipt, no part payment, and no memorandum or note in writing, the section declares that the contract shall not be 'enforceable by action.'

The Sale of Goods Act has thus set at rest another question which, though practically settled, had remained for a long time uncertain in the case of the 17th section of the Statute of Frauds. Like the 4th section of that Statute, the requirements of the Sale of Goods Act do not affect the validity of the contract but only the proof of it.

§ 4. Consideration.

I have stated that Consideration is the universal requisite of contracts not under seal, and this is true of all contracts, even when the law has prescribed a form in which they should be expressed, so long as the form is not that of a Deed. There are exceptions to this rule, but they are of so marked and limited a character as not to detract from the generality of the principle upon which the rule is based.

Consideration defined. Consideration has been thus defined in the case of Currie v.

Misa:—

'A valuable consideration in the sense of the law may consist either in some right, interest, profit, or benefit accruing to one party, or some forbearance, detriment, loss, or responsibility given, suffered, or undertaken by the other.'

Consideration therefore is something done, forborne, or suffered, or promised to be done, forborne, or suffered by the promisee in respect of the promise. It must necessarily be in respect of the promise, since consideration gives to the promise a binding force.

We may now lay down some general rules as to Consideration:—

1 Q. B. D.
 1 See the opinions expressed by Brett, L.J., in Britain v. Rossiter and by Bapp. Ca.
 2 Lord Blackburn in Maddison v. Alderson.

- 1. It is necessary to the validity of every promise not under seal.
- 2. It need not be adequate to the promise, but must be of some value in the eye of the law.
 - 3. It must be legal.
 - 4. It must be either present or future, it must not be past.
- 1. Consideration is necessary to the validity of every simple contract.

The case of Pillans v. Van Mierop would seem to show that Supra, p. 48. the rule which I have laid down was not so formulated as to cover all cases of simple contract in the year 1765.

Lord Mansfield held that consideration was only one of Necessity several modes for supplying evidence of the promisor's inten-sideration. tion to bind himself: and that if the terms of a contract were reduced to writing by reason of commercial custom, or in obedience to statutory requirement, such evidence dispensed with the need of consideration. The question arose again in 1778. In Rann v. Hughes, Mrs. Hughes, administratrix of an estate, promised in writing to pay out of her own pocket money due from the estate to the plaintiff. There was no consideration for the promise, and it was contended that the observance of the form required by 29 Car. II. c. 3. § 4 made consideration unnecessary. The case went to the House of Lords. The opinion of the judges was taken, and was thus delivered by Skynner, C.B.:-

7 T.R. 350(n).

'It is undoubtedly true that every man is by the law of nature bound to fulfil his engagements. It is equally true that the law of this country supplies no means nor affords any remedy to compel the performance of an agreement made without sufficient consideration-Such an agreement is "nudum pactum ex quo non oritur actio;" and whatsoever may be the sense of this maxim in the civil law, it is in the last-mentioned sense only that it is to be understood in our law. All contracts are by the law of England divided into agreements by specialty and agreements by parol; nor is there any such third class as some of the counsel have endeavoured to maintain as contracts in writing. If they be merely written and not specialties, they are parol and a consideration must be proved.'

Exceptions to general rule.

I have said that there are a few exceptions to the universality of this rule. They are two.

- (1) The promise of a gratuitous service, although not See p. 83-4. enforceable as a promise, involves a liability to use ordinary care and skill in performance.
- (2) In dealings arising out of negotiable instruments, such as bills of exchange and promissory notes, a promise to pay See Part III. money may be enforced though the promisor gets nothing ch. ii. § 1. and the promisee gives nothing in respect of the promise.

These two exceptions represent legal obligations recognized in the Courts before the doctrine of consideration was clearly formulated; they were engrafted upon the Common Law, in the first case from the historical antecedents of contract, in the second from the law merchant. It is better to recognize these exceptions, to define them and to note their origin, than to apply the doctrine of Consideration by forced and artificial reasoning to legal relations which grew up outside it.

2. Consideration need not be adequate to the promise, but must be of some value in the eye of the law.

Adequacy of consideration

Courts of law will not make bargains for the parties to a suit, and, if a man gets what he has contracted for, will not inquire whether it was an equivalent to the promise which he gave in return. The consideration may be a benefit to the promisor, or to a third party, or may be of no apparent benefit to anybody, but merely a detriment to the promisee: in any case 'its adequacy is for the parties to consider at the time of making the agreement, not for the Court when it is sought L. R. 9 Q. B. to be enforced.'

Per Blackburn, J, Bolton v. Madden,

The following case will illustrate the rule.

Bainbridge v. Firmstone,

not regarded by

Bainbridge owned two boilers, and at the request of 8 A. & E. 743. Firmstone allowed him to weigh them on the terms that they were restored in as good a condition as they were lent. Firmstone took the boilers to pieces in order to weigh them the courts, and returned them in this state, and for breach of his promise Bainbridge sued him. It was argued that Bainbridge suffered no detriment, nor did Firmstone get any benefit by the permission to weigh the boilers, and that there was no consideration for the promise to restore them in good condition. But the defendant was held liable.

'The consideration is that the plaintiff, at the defendant's request, had consented to allow the defendant to weigh the boilers. I suppose the defendant thought he had some benefit: at any rate there is a detriment to the plaintiff from his parting with the possession for ever so short a time.'

In Haigh v. Brooks, where the consideration for a promise 10 A. & E. to pay certain bills of a large amount was the surrender of 309. a document supposed to be a guarantee, which turned out to be unenforceable, the worthlessness of the document surrendered was held to be no defence to an action on the promise. 'The plaintiffs were induced by the defendant's promise to part with something which they might have kept, and the defendant obtained what he desired by means of that promise.'

Equity treats inadequacy of consideration as corroborative except in evidence of Fraud or undue influence, such as may enable equitable a promisor to resist a suit for specific performance, or get remedies. his promise cancelled, in the Chancery Division of the High Court. But mere inadequacy of consideration, unless, in the words of Lord Eldon, it is so gross as 'to shock the con- Coles v. science and amount in itself to conclusive evidence of fraud, 9 Ves. 234. is not of itself a ground on which specific performance of a contract will be refused.

Though consideration need not be adequate it must be real. Reality of This leads us to ask what is meant by saying that considera-tion. tion must be 'something of some value in the eye of the law.'

I have said that the definition of Consideration, supplied by the Court of Exchequer Chamber in Currie v. Misa, L. R. 10. amounts to this-that consideration is something done, forborne, or suffered, or promised to be done, forborne, or suffered, by the promisee in respect of the promise. It is therefore Forms of of two kinds, (1) a present act, forbearance, or sufferance, tipn. constituting either the offer or the acceptance of one of the parties, and being all that can be required of him under the contract; or (2) a promise to do, forbear, or suffer, given in return for a like promise. In the first case the consideration is present or executed, in the second it is future or executory.

The offer of a reward for information, accepted by the supply of the information required; the offer of goods, accepted by their use or consumption, are illustrations of executed consideration. Mutual promises to marry; a promise to do work in return for a promise of payment, are illustrations of executory consideration.

The fact that the promise given for a promise may be dependent upon a condition does not affect its validity as a consideration. A promises X to do a piece of work for which X promises to pay if the workmanship is approved by M. The promise of X is consideration for the promise of A.

Tosts of reality.

When an action is brought upon a promise we have to ask:—

- (a) Did the promisee do, forbear, suffer, or promise anything in respect of his promise?
- (b) Was his act, forbearance, sufferance, or promise of any ascertainable value?
- (c) Was it more than he was already legally bound to do, forbear, or suffer?
- (a) Apart from the view entertained by Lord Mansfield as to the substitution of writing for consideration as evidence of the intention of the parties in commercial contracts, we find cases in comparatively modern times which have raised a doubt whether consideration, under certain circumstances, is necessary to make a promise actionable.

The cases have resulted in the establishment of two rules:—
Motive is not the same thing as consideration.

Consideration must move from the promisee.

Motive must be distinguished from consideration.

2 Q. B. 851. In Thomas v. Thomas, a widow sued her husband's executor

for breach of an agreement to allow her to occupy a house, which had been the property of her husband, on payment of a small portion of the ground-rent. It appeared at the trial Motive that the executor in making the agreement was carrying out sideration, a wish expressed by the deceased that his wife should have the use of the house. The Court held that a desire on the part of an executor to carry out the wishes of the deceased would not amount to a consideration. 'Motive is not the same thing with consideration. Consideration means something of some value in the eye of the law, moving from the plaintiff.' But it was further held that the undertaking to pay groundrent by the plaintiff was a consideration for the defendant's promise, and that the agreement was binding.

The confusion of motive and consideration has appeared in other ways.

The distinction between good and valuable consideration, or good confamily affection as opposed to money value, is only to be found in the history of the law of Real Property. has most often figured as consideration in the form of a moral obligation to repay benefits received in the past. is clear that the desire to repay or reward a benefactor is indistinguishable, for our purposes, from a desire on the part of an executor to carry out the wishes of a deceased friend, or a desire on the part of a father to pay the debts of his Mortimore son. The mere satisfaction of such a desire, unaccompanied 6 M. & W. by any present or future benefit accruing to the promisor or any detriment to the promisee, cannot be regarded as of any value in the eye of the law.

At the end of the last and beginning of the present century, past conthe moral obligation to make a return for past benefits had obtained currency in judicial language as an equivalent to consideration. The topic belongs to the discussion of past as distinguished from executed or present consideration, but it is well here to insist on the truth that past consideration is no consideration, and that what the promisor gets in such a case is the satisfaction of motives of pride or gratitude. The

question was settled once for all in Eastwood v. Kenyon, and a final blow given to the doctrine that past benefits would support a subsequent promise on the ground of the moral obligation resting on the promisor. 'The doctrine,' says Lord Denman, 'would annihilate the necessity for any consideration at all, inasmuch as the mere fact of giving a promise creates a moral obligation to perform it.'

Consideration must move from the promisee.

It has been argued that where two persons make a contract in which one of them promises to confer benefits upon a third party, the third party can sue upon the contract for the money or other benefit which it is agreed that he should receive.

Part III. ch. i. § 2. The matter concerns mainly the operation of contract, but it is plain that if such a contention were well founded, a man could sue on a promise not made to him, nor supported by any consideration which he had furnished.

It was at one time held that where A made a binding promise to X to do something for the benefit of the son or daughter of X, the nearness of relationship, and the fact that the contract was prompted by natural affection, would give a right of action to the person interested.

Dutton v. Poole, 2 Lev.

This however is no longer law. 'It is now established that

Tweddle v. no stranger to the consideration can take advantage of a conAtkinson,

1 B. & S. 398. tract, though made for his benefit 1.'

So we may say that a promisor cannot be sued on his promise if he made it merely to satisfy a motive or wish, nor can he be sued on it by one who did not furnish the consideration on which the promise is based.

(b) We now come to the class of cases in which the consideration turns out to be of no ascertainable value.

Prima facie impossibility. Physical or legal impossibility, obvious upon the face of the contract, makes the consideration unreal. The impossibility must be obvious, for if it is only a practical impossibility such

¹ As to the effect of a promise which amounts to a declaration of trust, see Part III. ch. i. § 2.

as would arise from the death or destruction of the subjectmatter of the contract, it would have a different effect. If existing, unknown to the parties when the promise was made, it might avoid the contract on the ground of mistake. If arising subsequent to the contract, it might under certain circumstances be a ground of discharge.

But a promise to pay money in consideration of a promise Physical to discover treasure by magic, to go round the world in a week, or to supply the promisor with a live pterodactyl, would be void for unreality in the consideration furnished.

And an old case furnishes us with an instance of a legal or legal. impossibility. A bailiff was promised £40 in consideration of a promise made by him that he would discharge a debt due to his master. The Court held that the bailiff could Harvey v. not sue; that the consideration furnished by him was 'illegal,' 2 Lev. 161. for the servant cannot discharge a debt due to his master. By 'illegal' it is plain that the Court meant legally impossible.

Again, a promise which purports to be a consideration may be of too vague and unsubstantial a character to be enforced.

A son gave a promissory note to his father: the father's Uncertainty. executors sued him upon the note, and he alleged that his father had promised to discharge him from liability in consideration of a promise on his part that he would cease from complaining, as he had been used to do, that he had not enjoyed as many advantages as his brothers. It was said White v. Bluett, 23 L. that the son's promise was no more than a promise 'not to J. Exch. 36. bore his father,' and was too vague to form a consideration for the father's promise to waive his rights on the note.

So too promises to pay such remuneration as shall be deemed Taylor v. Brewer, I.M. S. right; to retire from the practice of a trade so far as the law S. 290. allows, have been held to throw upon the Courts a responsibility of interpretation which they were not prepared to Davies v. Davies, 36 Ch. D. 359.

There are cases in which it is difficult to determine whether the consideration is real or not. A good illustration of such cases is furnished by promises of forbearance to exercise a right of action, or agreements to compromise a suit.

4 East, 455. Forbearance to sue. In Jones v. Ashburnham action was brought on a promise to pay the plaintiff a sum of money in consideration of his forbearance to sue for a debt alleged to be due to him from a third party deceased. The pleadings did not state that there were representatives of the estate of the deceased towards whom this forbearance was exercised, or assets out of which the claim might be paid. It was held that such a forbearance was no consideration for a promise made in respect of it. 'How,' said Lord Ellenborough, 'does the plaintiff show any damage to himself by forbearing to sue, when there was no fund which could be the object of suit, where it does not appear that any person in rerum natura was liable to him?'

Extent of forbearance. But where there is a definite person against whom a right of action exists, forbearance to sue, for however short a time, has been held to be consideration for an assignment or a promise to assign documents of title to goods.

² Q. B. D. ³⁷⁶. In Leask v. Scott the consignee of a cargo obtained an advance of money on a promise to give security for the advance. Shortly after this he assigned a bill of lading of the cargo among other securities for the advance made. It was argued that the consideration for this assignment was past, and so unreal, but the Court of Appeal held that since action could have been brought at any time on the promise to give security, and was not brought, 'the consideration for the assignment of the bill of lading was a forbearance to sue for an indefinite and unspecified time.' The assignment 'stayed the hand of the creditor'.'

¹ This case is a good illustration of forbearance as a consideration, but it is not free from difficulty of another sort. If the creditor was entitled to an immediate performance of the promise to give cover, the debtor, in indorsing to him the bill of lading, did no more than he was legally bound to do. Then there was no consideration for the forbearance, and the whole contract seems to fall to pieces.

The indorsement was in truth a part performance of a promise to give

In the Alliance Bank v. Broom, Mr. Broom being largely 2 Dr. & Sm. indebted to the Bank was asked to give security for his debt. He promised to assign warrants for the delivery of certain goods, afterwards failed to do so, and the Bank sought specific performance of the promise. It was argued that the existence of the debt was no consideration to support the agreement, but the Court held, that though there was no promise on the part of the Bank not to sue for the debt, 'yet the effect was that the Bank did give, and Broom received the benefit of some degree of forbearance, not indeed for any definite time, but at all events some extent of forbearance.'

The compromise of a suit is based upon the same considera- com-A man may have no cause of action, but he may promise of suit. honestly think he has one, and mean to try and enforce it. If then the party threatened with legal proceedings, though he may know that he has a good defence, in order to escape the inconvenience and anxiety of litigation, makes a compromise, he will be bound by its terms.

But the plaintiff must believe that he has a case.

'It would be another matter,' said Cockburn, C.J., 'if a person made a claim which he knew to be unfounded, and by a compromise Callischer v. Bischoffsderived an advantage under it: in that case his conduct would be heim,
L. R. 5 Q. B. fraudulent.'

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So in Wade v. Simeon, where the plaintiff admitted on the 2 C.B. 548. pleadings that he knew his claim to be unfounded, the compromise was not held binding.

In the contracts which arise from the gratuitous deposit of Gratuita chattel or from gratuitous employment, the consideration is ous bailnot obvious. But the two cases are distinguishable.

Where property is placed in the hands of a bailee or depositary, the mere parting with possession is detriment to the bailor, such as will support an implied promise by the bailee to use reasonable care in the custody of the property, or an

cover, which promise was made in consideration of an advance. There really seems to have been no need to build up a new contract out of the indorsement and the forbearance.

express promise to undertake services in respect of it. allowed two bills of exchange to remain in the hands of X, and X promised to get the bills discounted and pay the money to A's account; this promise was held to be made upon good $_{4}^{\text{Mies}}$ N.S. consideration, namely, the permission given to X to retain the bills.

Gratuitous em-

Hart v.

But where A employs X to render services to him gratuiployment, tously the case is different. When X enters upon the employment he is bound to use reasonable care in the execution of it: till he has entered into the employment there is no consideration for his promise to execute it, and neither party is bound. It might be possible to frame a binding contract, though no reward was to be given for the work done. promise by A to X, that if X would undertake certain work A would employ no one else, might be a consideration for a promise by X to undertake the work, for the Court would . probably decline to ask what advantage X anticipated from the exclusive right to do certain work for A.

> But this is not the case before us. There is no doubt that a mere request by A to X for services, assented to by X, creates a liability on the part of X to use due care when, and not before, the service is entered upon. A sued X for non-completion of a warehouse which X had undertaken to complete by a certain day: and also for having used new materials in the building instead of old materials which he was ordered to use as far as they would go. No consideration was alleged for the undertaking of X, and the King's Bench held that he was not liable for the non-feasance or noncompletion of the building, but that he was liable for the mis-feasance in that having entered on the employment he increased the cost of the work by using new materials instead 'The defendant is bound in consequence of having entered on the work, and whether the work were or were not to be performed for hire, X was not to injure A.'

Elsee v. Gatward, 5 T. R. 143.

Again, A asked X to insure his house against fire. X Wilkinson v. Coverdale, z Esp. 75. undertook to do so, and effected the policy so carelessly that

A could not recover upon it when his house was burned down. X was held liable in damages to A: but if he had not insured at all A would have had no remedy 1 . Here is an agreement which when made gives no cause of action, but which is rendered actionable by performance; the employer is liable to indemnify the employed against loss or expense; the employed is liable if he fail to use reasonable care 2 .

It is idle to say that the trust reposed in the person employed is the consideration for his promise to use reasonable care; for the promise becomes binding, not when it is made, but when performance has begun. Nor can we say that the liability arises ex delicto, for it springs from the undertaking or contract. The relation of the parties is nearer to that which was effected by the *Mandatum* of Roman law; it is an anomaly in the English law of contract.

(c) Does the promisee do, forbear, suffer, or promise more Performthan that to which he is legally bound? If the promisor public gets nothing in return for his promise but that to which he duty-is already legally entitled, the consideration is unreal.

This may occur where the promisee is under a public duty to do that which he promises to do. Where a witness has received a subpœna to appear at a trial, a promise to pay him Collins v. Godefroy, anything beyond his expenses, is based on no consideration, 1 B. & A. the witness is bound to appear and give evidence.

But a police-constable who sued for a reward offered for the supply of information, leading to a conviction, was held en-England v. Davidson, titled to recover, since the services rendered were outside the 11 A. & E. scope of his ordinary duties.

On the same principle a promise not to do what a man legally cannot do is an unreal consideration. The case of

¹ See on this point Hare on Contract, 158-161; Parsons on Contract, ii. 4 Johns, 84-103, and the case of *Thorne v. Deas* in the Supreme Court of New York.

³ Wilkinson v. Coverdale was decided at nisi prius, and the plaintiff ultimately failed to prove any promise by the defendant; but the case is the only one in which the point as to gratuitous employment is raised neatly; it is pretty fully set out in the note to Coggs v. Bernard, and is Smith, L. C. elsewhere cited with approval.

2 C. B. 48. Wade v. Simeon, cited in discussing forbearance as a consideration, is a sufficient illustration of this point.

Promise to perform existing contract.

Again, we find unreality of consideration where the promisee undertakes to fulfil the conditions of an existing contract.

In the course of a voyage from London to the Baltic and back two seamen deserted, and the captain, being unable to supply their place, promised the rest of the crew that if they would work the vessel home the wages of the two deserters should be divided amongst them. This promise was held not to be binding.

'The agreement is void for want of consideration. There was no consideration for the ulterior pay promised to the mariners who remained with the ship. Before they sailed from London they had undertaken to do all they could under all the emergencies Stilk v. My- of the voyage. . . . The desertion of a part of the crew is to be rick, 2 Camp. considered an emergency of the voyage as much as their death; and those who remain are bound by the terms of their original contract to bring the ship in safety to her destined port.'

Hartley v.

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Here again it would have been otherwise if risks had arisen Ponsonby, 7 E. & B. 872. which were not contemplated in the contract. Such a contract as that which the seamen had entered into in the case just cited contains an implied condition that the ship should be seaworthy. So where a seaman had signed articles of agreement to help navigate a vessel home from the Falkland Isles. and the vessel proved to be unseaworthy, a promise of extra reward to induce him to abide by his contract was held to be binding.

Turner v. Owen, 3 F.&. F. 176.

The actual performance of that which a man is legally bound to do, stands on the same footing as his promise to do that which he is legally compellable to do 1. The rule seems a logical deduction from the doctrine of consideration, but some applications of it have met with severe criticism.

Performance of existing contract.

> The payment of a smaller sum in satisfaction of a larger is not a good discharge of a debt2. It is in fact doing no more than

^{[1894], 1} Q. B. 466. ¹ The difficulty suggested rather than raised by the case of Synge v. Synge has been touched upon in a note to p. 15.

¹ Sm. L. C. It is strange that this rule should still be spoken of as the rule in Cumber 366. ed. g.

a man is already bound to do, and it is no consideration for a promise, express or implied, to forego the residue of the debt. There must be something different to that which the recipient what is entitled to demand, in the thing done or given, in order to is done must be support his promise. The difference must be real, but the different: fact that it is slight will not destroy its efficacy in constituting a consideration, for if the Courts were to say that the thing done in return for a promise was not sufficiently unlike that to which the promisor was already bound, they would in fact be determining the adequacy of the consideration. the giving a negotiable instrument for a money debt, or 'the gift of a horse, a hawk or a robe, in satisfaction, is good. For it shall be intended that a horse, a hawk or a robe might be more beneficial to the plaintiff than money, in respect of some Pinnel's case. circumstance, or otherwise the plaintiff would not have accepted 137. it in satisfaction.'

It would seem plain that if a man wishes to make a binding else no promise, otherwise than under seal, to forego legal rights, such tion for a promise must needs depend for its validity upon the rules to mise to common to all promises. But we should look at a promise of forego. this sort when it is made before, or again when it is made after, the contract is broken: for the general rule is subject to some variations of detail in the two cases.

If a contract is wholly executory, and the liabilities of both Contract parties as yet unfulfilled, it can be discharged by mutual executory. consent, the acquittance of each from the other's claims being the consideration for the promise of each to waive his own.

A contract in which A, one of the parties, has done his part, Contract and X, the other, remains liable, cannot (except in the case of executed. bills of exchange or promissory notes) be discharged by mere Foster v. consent, but it may be discharged by the substitution of a 6 Ex. 839. new agreement. A has supplied X with goods according to ch. i.

r. Wane. In that case it was held that a promissory note for £5 was no satisfaction for a debt of £15, not because there was no consideration (for a negotiable instrument was given for a debt) but because the satisfaction was inadequate. Such a decision would hardly be supported now (see editor's note to the case at p. 373).

a contract. X owes A the price of the goods. If A waives his claim for the money, where is the consideration for his promise to waive it? If A and X substitute a new agreement, to the effect that X on paying half the price shall be exonerated from paying the remainder, where is the consideration for A's promise to forego the payment of half the sum due to him? The new agreement needs consideration: there must be some benefit to A or detriment to X in return for A's promise. Detriment to X there can be none in paying half of a sum the whole of which he may at any time be compelled to pay; and benefit to A there can be none in receiving a portion of a sum the payment of which he can at any time compel. Unless A receives something different in kind, a chattel, or a negotiable instrument, or a fixed for an O'Brien, 9 Q. B. D. 37. uncertain sum, his promise is gratuitous and must be made

Goddard v.

under seal. We now come to cases where the contract is broken and

Contract broken:

a promise made to forego the right arising from the breach.

right in dispute.

Where the right itself is in dispute the suit may be compromised as already described.

Right admitted:

Where the right is undisputed, the amount due may be uncertain or certain.

damages uncertain. Wilkinson

If it is uncertain, the payment of a liquidated or certain sum would be consideration for foregoing a claim for a larger v. Byers, 1 A. & E. 106. though uncertain amount.

Right admitted: damages certain.

If it is certain, the promise to forego the claim or any portion of it can only be supported by the giving of something different in kind, or by a payment at an earlier date or in different manner to that agreed on.

And whether the sum due is of certain or uncertain amount the consideration for the promise to forego must be executed. The parties must not only have agreed, but their agreement must be carried out if it is to be an answer to the original Where it has been carried out it is an accord cause of action. and satisfaction, where it has not been carried out it is an accord executory. As is said in an old case, 'accord executed is satisfaction: accord executory is only substituting one cause of Lynn v. action in the room of another, which might go on to any extent. 2 H. Bl. 319.

Some denunciation and some ridicule have been expended on the rule that the payment of a smaller sum in satisfaction of a larger is not a good discharge of a debt. And yet, as was said in a judgment in which the House of Lords recently affirmed the rule, 'it is not really unreasonable, or practically Foakes v. Beer, 9 App. inconvenient, that the law should require particular solem- Ca. 605. nities to give to a gratuitous contract the force of a binding obligation.'

There seems to be no difference between a promise by A to X to give him £45 on demand, and a promise by A to X to excuse him £45 out of £50 then due. If consideration is needed in the one case, it is needed in the other, and there can be no reason why the law should favour a man who is excused money which he ought to pay, more than a man who is promised money which he has not earned.

A composition with creditors appears at first sight to be Composian infraction of the rule, inasmuch as each creditor under-creditors. takes to accept a less sum than is due to him in satisfaction of a greater. But the promise to pay, or the payment of a portion of the debt, is not the consideration upon which the creditor renounces the residue. That this is so is apparent from the case of Fitch v. Sutton. There the defendant, a 5 East, 230. debtor, compounded with his creditors and paid them 7s. in the pound; he promised the plaintiff, who was one of the creditors, that he would pay him the residue when he could: but the plaintiff nevertheless gave him a receipt of all claims which he might have against him 'from the beginning of the world to that day.' The plaintiff subsequently brought an action for the residue of his claim; the defendant pleaded the acceptance of 7s. in the pound in full of all demands: but this was held to be no answer to the plaintiff's claim.

'It is impossible,' said Lord Ellenborough, 'to contend that acceptance of £17 10s. is an extinguishment of a debt of £50. There must be some consideration for a relinquishment of the residue; something collateral, to show a possibility of benefit to the party relinquishing his further claim, otherwise the agreement is nudum pactum.

Consideration for composition is a new agreement.

The consideration in a composition with creditors must therefore be something other than the mere acceptance of a smaller sum in satisfaction of a larger: it is the substitution of a new agreement with new parties and a new consideration.

The Common Law on this point (apart from the various

2 B.&Ad. 328. Bankruptcy Acts) was settled in the case of Good v. Cheesman. There the defendant, a debtor who had compounded with his creditors, set up as against an individual creditor suing for the whole of his debt, not a separate promise by that creditor to forego the residue, but a composition made with all the creditors. The composition was held to be a good defence to the action, and the consideration which supported each creditor's promise to accept a lesser sum in satisfaction of a greater was thus stated by Parke, J. :- 'Here each creditor Cheesman, 2B.&Ad. 335 entered into a new agreement with the defendant (the debtor), the consideration of which, to the creditor, was a forbearance by all the other creditors, who were parties, to insist upon their claims.' It is not the payment of a portion of the debt, which forms the consideration in the case of a composition with creditors, but the substitution of a new agreement with different parties for a previous debt.

Good v.

Boyd v. Hind, 1 H. & N. 938. Slater v. Jones, L. R. 8 Ex. at p. 193.

> The composition with creditors is therefore no exception to the general rule, inasmuch as the debtor not only pays the creditor a portion of the sum due, but procures a promise by each of his other creditors, or by a certain number of them, that each will be content with a similar proportionate payment if the others will forbear to ask for more. And creditor X not merely gets payment of 10s. in the pound from his debtor A, but a promise from creditors Y and Z that they too will be content with a payment of 10s. in the pound.

It is not difficult to see that consideration is unreal if it Promise to perform consist in a promise given to perform a public duty or a concontract

tract already made with the promisor. It is harder to answer with third the question whether the performance or promise to perform an party. existing contract with a third party is a real consideration.

We must note two cases dealing with this form of consideration.

In Shadwell v. Shadwell the plaintiff had promised to marry 9 C.B., N.S. X: his uncle promised him in writing that if he married X he should receive £150 a year during the uncle's lifetime. married X; the annuity fell into arrear; the uncle died, and the plaintiff sued his executors. The Court differed as to the existence of a consideration for the uncle's promise. C.J., and Keating, J., inclined to regard it as the offer of a promise capable of becoming a binding contract when the marriage took place. Byles, J., dissented, holding that the plaintiff had done no more than he was legally bound to do, and that his marriage was therefore no consideration for the uncle's promise.

In Scotson v. Pegg, Scotson promised to deliver to Pegg 6H.& N.295. a cargo of coal then on board a ship belonging to Scotson, and Pegg promised in return to unload it at a certain rate of speed. This he failed to do, and when sued for breach of his promise, pleaded that Scotson was under contract to deliver the coals to X or to X's order, and that X had made an order in favour of Pegg. Scotson therefore in promising to deliver the coals promised no more than he was bound to perform under his contract with X, and Pegg alleged that there was no consideration for his promise to unload speedily.

The Court held that Pegg was liable, since it was not inconsistent with the pleadings that there might have been some dispute as to Pegg's right to the coals, or some claim upon them foregone by Scotson: but Wilde, B., said, 'If a Difficulperson chooses to promise to pay a sum of money in order to ties pre-sented by induce another to perform that which he has already con-Shadwell tracted with a third person to do, I confess I cannot see why well and such a promise should not be binding.'

In both these cases the decisions are reconcileable with the

Scotson v. Pegg.

doctrine of consideration, but not the dicta on which the decisions rest.

In Shadwell v. Shadwell the original contract was executory; the nephew and M, to whom he was engaged, might have put an end to it by a mutual waiver of their respective promises. The nephew, at the request of his uncle, abandoned, or agreed to abandon, a right which he might have exercised in concurrence with M; and the abandonment of a right has always been held to be consideration for a promise.

In Scotson v. Pegg the Court clearly thought that the promise to deliver coals to the defendant might have been something more than a mere performance of an existing promise to a third party; that there might have been a right waived or claim foregone which did not appear on the pleadings. So far the decisions are consistent with principle, but there are dicta which seem to show that two judges in the first case, and Baron Wilde in the second, thought that a promise given in consideration of the performance or promise to perform a contract with a third party was binding.

The decisions consistent with principle.

Whether the promise is conditional on the performance of the contract made with the third party, or whether it is given in return for a promise to perform, does not seem to make any difference in principle. If we say that the consideration is the detriment to the promisee in exposing himself to two suits instead of one for the breach of contract we beg the question, for we assume that an action would lie on such a promise. If we say that the consideration is the fulfilment of the promisor's desire to see the contract carried out, we seem to confound motive and consideration.

At least, one may say that on principle the performance or promise to perform an outstanding contract with a third party is not of itself consideration for a promise, and that the practical result of the cases is not inconsistent with this rule.

3. Consideration must be legal.

Legality This rule should be mentioned here, but we must deal with

it later when the time comes to consider, as an element in the of con-Formation of Contract, the legality of the objects which the tion. parties have in view when they enter into a contract.

4. Consideration may be executory or executed, it must not be past.

We now come to deal with the relation of the consideration Considerato the promise in respect of time. The consideration for a promise may be executory, and then it is a promise given for executory, a promise; or it may be executed, and then it is an act or executed, forbearance given for a promise, the act or forbearance constituting at once the proposal or acceptance and the cony sideration for the promise given in respect of it; or it may be past, and then it is a mere sentiment of gratitude or and past. honour prompting a return for benefits received; in other words, it is no consideration at all.

As to executory considerations, nothing remains to be added Executory to what has been said already. I have shown that a promise tion: on one side is good consideration for a promise on the other.

A contract arises upon executed consideration when one Executed of the two parties has, either in the act which constitutes consideraan offer or the act which constitutes an acceptance, done all that he is bound to do under the contract, leaving an outstanding liability on one side only. These two forms of consideration are described by Mr. Leake as 'acceptance of Leake on an executed consideration,' and 'consideration executed upon P- 36. ed. 3. request': corresponding to the offer of an act for a promise, Ante, pp. and the offer of a promise for an act.

In the first case a man offers his labour or goods under Offer of an such circumstances that he obviously expects to be paid for promise. them; the contract arises when the labour or goods are accepted by the person to whom they are offered, and he by his acceptance becomes bound to pay a reasonable price for them. 'If I take up wares from a tradesman without any Per Tindal, C.J., in agreement of price, the law concludes that I contracted to Hoaley v. McLaine, pay their real value.' So in Hart v. Mills the defendant had 10 Bing. 482.

ordered four dozen of wine and the plaintiff sent eight, the defendant retained thirteen bottles and sent back the rest, and the plaintiff sued him on the original contract for the purchase of four dozen. It was held that the retention of thirteen bottles was not an acquiescence in the misperformance of the original contract, but a new contract arising upon the acceptance of goods tendered, and that the plaintiff could only recover for thirteen bottles. 'The defendant orders two Harty Mills, dozen of each wine and you send four: then he had a right to send back all; he sends back part. What is it but a new contract as to the part he keeps?'

It must, however, be borne in mind that where the person to whom such an offer is made has no opportunity of accepting or rejecting the things offered, an acceptance which 25 L.J. Exch. he cannot help will not bind him. The case of Taylor v. Laird, already cited, illustrates this proposition. The difficulty Ante, p. 18. which would arise, should such an enforced acceptance create a promise, is forcibly stated by Pollock, C.B.:- 'Suppose I clean your property without your knowledge, have I then a claim on you for payment? One cleans another's shoes; what can the other do but put them on? Is that evidence of a contract to pay for the cleaning?'

Offer of a promise

The 'consideration executed upon request,' or the contract promise for an act. which arises on the acceptance by act of the offer of a promise is best illustrated by the case of an advertisement of a reward for services which becomes a promise to give the reward when the service is rendered. In such cases it is not the offeror, but the acceptor, who has done his part at the moment when he enters into the contract. If A makes a general offer of reward for information and X supplies the information, A's offer is turned into a promise by the act of X, and X at one and the same time concludes the contract and performs his part of it.

England v.

And this form of consideration will support an implied as well as an express promise where a man is asked to do some service which will entail certain liabilities and expenses. The request for such services implies a promise, which becomes binding when the liabilities or expenses are incurred. to make good his loss to the promisee. A lady employed an auctioneer to sell her estate; he was compelled in the course of the proceedings to pay certain duties to the Crown, and it was held that the fact of employment implied a promise to indemnify for money paid in the course of the employment. Brittain v. Whether the request be direct, as where the party is ex-14 M. & w. pressly desired by the defendant to pay; or indirect, as where he is placed by him under a liability to pay, and does pay, makes no difference.'

It is probably on this principle, the implication of a pro- 1 Sm. L. C. mise in a request, that the case of Lampleigh v. Braithwait is capable of explanation. If so, we do not need the theory that a subsequent promise to make a return for things done on request relates back to the request and is embodied in it. But of this we shall speak shortly.

It remains to distinguish executed from past consideration. Present A past consideration is, in effect, no consideration at all; distinguished that is to say, it confers no benefit on the promisor, and in-from past volves no detriment to the promisee in respect of his promise, tion. A past consideration is some act or forbearance in time past by which a man has benefited without thereby incurring any legal liability. If afterwards, whether from good feeling or interested motives it matters not, he makes a promise to the person by whose act or forbearance he has benefited, and that promise is made upon no other consideration than the past benefit, it is gratuitous and cannot be enforced; it is based upon motive and not upon consideration.

The rule that a past consideration will not support a subsequent promise is only another mode of saying that every promise, whether express or implied, must, in order to be binding, be made in contemplation of a present or future benefit to the promisor.

A purchased a horse from X, who afterwards, in considera-

tion of the previous sale, promised that the horse was sound and free from vice. It was in fact a vicious horse. The Court held that the sale created no implied warranty or promise that the horse was not vicious: that the promise must therefore be regarded as independent of the sale, and as an express promise based upon a previous transaction. It fell therefore within the general rule that a consideration past and executed will support no other promise than such as would be implied by law.'

Roscorla v. Thomas, 3 Q. B. 234.

> To the general rule thus laid down certain exceptions are said to exist; and it is proposed to endeavour to ascertain the nature and limits of these exceptions, which are perhaps fewer and less important than is sometimes supposed.

Consider-" ation previous request. Hobart, 103 and see

(a) A past consideration will, it is said, support a subseation moved by quent promise, if the consideration was given at the request of the promisor.

> In Lampleigh v. Braithwait, which is regarded as the leading case upon this subject, the plaintiff sued the defendant for £120 which the defendant had promised to pay to him in consideration of services rendered at his request. here agreed that a mere voluntary courtesy will not have consideration to uphold an assumpsit. But if that courtesy were moved by a suit or request of the party that gives the assumpsit it will bind; 'for the promise, though it follows, yet it is not naked, but couples itself with the suit before,! and the merits of the party procured by that suit.'

The case of Lampleigh v. Braithwait was decided in the year 1615, and for some time before and after that decision, cases are to be found which go to show, more or less definitely, that a past consideration if moved by a previous request will support a promise 1. But from the middle of the seventeenth century until the present time no direct authority for the rule 8 Ir. C.L. 468. can be discovered, except the case of Bradford v. Roulston, Langdell,

450.

decided in the Irish Court of Exchequer in 1858. is laid down in text-books, but in the few cases in which

Modern interpre-

¹ See cases collected in the note to Hunt v. Bate, 3 Dyer, 272 a.

it is touched upon it is regarded as open to question, or as tations of susceptible of a different interpretation to that which is placed the rule. upon it in the books.

Thus in Kaye v. Dutton, Tindal, C. J., first lays down the 7 M. & Gr. rule that where a consideration executed implies a promise of a particular sort, a subsequent promise based on the same consideration is not binding. By this he means that when from the acceptance of consideration executed, the law implies a promise by the acceptor to make a return, the consideration is exhausted upon that promise. There is nothing further to support a subsequent and independent promise.

He then goes on to say:—

'The case may perhaps be different where there is a consideration from which no promise would be implied by law: that is, where the party suing has sustained a detriment to himself or conferred a benefit on the defendant at his request under circumstances which would not raise any implied promise. In such cases it appears to have been held in some instances that the act done at the request of the party charged is a sufficient consideration to render binding a promise afterwards made by him in respect of the act so done. But it is not necessary to pronounce any opinion Kayev. upon that point.'

These words suggest that Tindal, C. J., regarded the old interpretation of the rule as open to question. Its application is further narrowed by Maule, J., in Elderton v. Emmens. 'An 4 C. B., at p. executed consideration will sustain only such a promise as the law will imply.'

But in Kennedy v. Broun, Erle, C. J., puts the case of 13 C.B., N.S. Lampleigh v. Braithwait from a modern point of view.

'It was assumed,' he says, 'that the journeys which the plaintiff performed at the request of the defendant and the other services he rendered would have been sufficient to make any promise binding if it had been connected therewith in one contract: the peculiarity of the decision lies in connecting a subsequent promise with a prior consideration after it had been executed. Probably at the present day, such service on such a request would have raised a promise by implication to pay what it was worth; and the subsequent promise p. 740. of a sum certain would have been evidence for the jury to fix the amount.'

This would seem to be the ratio decidendi in Wilkinson v. 1 Bing. N. C.

Oliveira, where the plaintiff at the defendant's request gave him a letter for the purposes of a lawsuit. The letter proved the defendant's case, by which means he obtained a large sum of money, and he subsequently promised the plaintiff £1000. Here the plaintiff evidently expected some return for the use of the letter, and the defendant's request for it was, in fact, an offer that if the plaintiff would give him the letter he would pay a sum to be hereafter fixed.

Regarded from this point of view the rule which we are discussing is no departure from the general doctrine as to past consideration. Where a request is made which is in substance an offer of a promise upon terms to be afterwards ascertained, and services are rendered in pursuance of that request, a subsequent promise to pay a fixed sum may be regarded as a part of the same transaction, or else as evidence to assist the jury in determining what would be a reasonable sum.

E Ir. C. L. 468. Langdell, Contr. 450.

In opposition to this view stands Bradford v. Roulston, the only case in modern times in which the rule in Lampleigh v. Braithwait has come before the Courts for express decision. Bradford, who had a ship to sell, was introduced by Roulston to two persons who were willing to purchase it. At the time of the sale the purchasers were £55 short of the money agreed to be paid. Bradford nevertheless executed the bill of sale at the request of Roulston, and in consideration of this, Roulston upon a subsequent day guaranteed the payment of the balance of £55 still due. There seems to have been some evidence that the guarantee was given at the time of the sale and was subsequently put into writing, but the Court felt it necessary to give an express decision, on the supposition that the consideration was wholly past, and held that the execution of the bill of sale to third parties upon the request of the defendant was consideration for a subsequent promise by him to answer for their default. The authorities were elaborately reviewed and the rule in Lampleigh v. Braithwait was adhered to in its literal sense.

This decision cannot be received without hesitation. case of Wilkinson v. Oliveira was treated as a direct authority for the rule in its widest sense, a view which, upon the facts of that case, is certainly open to question; and the great gap in the chain of express decisions on the point does not appear to have impressed the Court.

Obvious difficulties arise from such an interpretation of the Practical Is any limit to be assigned to the time which may difficulties presented elapse between the act done upon request and the promise by the rule. made in consideration of it? This difficulty pressed upon the 3 Dyer, Court in one of the oldest cases upon this subject, Halifax v. note: Cro. Eliz. 741. Barker, where a promise was held not to be binding which was given upon consideration of a payment made upon request a year before. The case confirms the view that the subsequent promise is only binding when the request, the consideration, and the promise form substantially one transaction.

Another difficulty would arise as to the definition of 'a request.' Let us suppose that a man dangerously ill is informed by his physician that his state is so critical as to justify desperate remedies; the physician advises him to try a remedy which he believes may possibly restore him to health, but, if it does not do so, will probably kill him in a few hours; the remedy is of the physician's own invention, and he asks the patient under the almost hopeless conditions of the case to allow him to make the experiment. patient tries the remedy and is cured; the fame of the cure makes the fortune of the physician, and a few years afterwards, finding himself in good circumstances, he promises to his former patient a sum of money in consideration of the use of his remedy at his request. One can hardly suppose that an action would lie upon such a promise. judgment in Bradford v. Roulston is explicit 'that where there is a past consideration, consisting of a previous act done at the request of the defendant, it will support a subsequent promise.'

I cannot avoid the conclusion that unless the request is

Probable explanation of ampleigh v. Braithwait.

virtually an offer of a promise the precise extent of which is hereafter to be ascertained; or unless it contemplates a subsequent promise to be given by the maker of the request, so that such a promise may be regarded as a part of the same transaction, the rule in Lampleigh v. Braithwait has no application. And this view is supported by the language of Bowen, L. J., in a recent case.

Stewart v. Casey, [1892] 1 Ch. 115.

'The fact of a past service raises an implication that at the time it was rendered it was to be paid for, and if it was a service which was to be paid for, when you get in the subsequent document a promise to pay, that promise may be treated either as an admission which evidences or as a positive bargain which fixes the amount of that reasonable remuneration on the faith of which the service was originally rendered.'

It may not therefore be presumptuous to say that in spite of the cases decided between 1568 and 1635, of the continuous stream of dicta in text-books, and of the decision in Bradford v. Roulston, the rule cannot be received in such a sense as to form a real exception to the principle that a promise, to be binding, must be made in contemplation of a present or future benefit to the promisor.

Voluntarily doing what another was legally Smith, L. C. 1. 148.

(b) We find it laid down that 'where the plaintiff voluntarily does that whereunto the defendant was legally compellable, and the defendant afterwards, in consideration thereof, bound to expressly promises, he will be bound by such a promise. But I would submit that the authority for this rule wholly fails in so far as it rests on the cases which are habitually cited in support of it.

> Curiously enough, all the cases turn upon the liability of parish authorities for medical attendance upon paupers who are settled in one parish but resident in another.

Buller, Nisi Prius, p. 147. wyn's Nisi Prius, p. 51.

D. 11.

Watson v. Turner (1767) was decided on the ground that the moral obligation resting upon overseers of a parish to But see I Sel- provide for the poor would support a promise made by them to pay for services previously rendered to a pauper by a medical man.

In Atkins v. Banwell (1802) it was held that the moral 2 East, 505obligation resting upon the parish in which a pauper is settled, to reimburse another parish, in which the pauper happened to be taken ill, for expenses incurred in medical attendance, is not sufficient to create a legal liability without an express promise.

In Wing v. Mill (1817), the pauper was also residing out 1 B. & Ald. of his parish of settlement; but that parish acknowledged its liability for his maintenance by making him a weekly allow-The pauper fell ill and died; during his illness he was attended by Wing, an apothecary, who, after the pauper's death, was promised payment of his bill by Mill, the overseer of the parish of settlement. The Court held the overseer liable.

It is not easy to ascertain the grounds of their decision from the judgments of Lord Ellenborough, C. J., and Bayley, J. Some sentences suggest that they held, on the authority of Wats n v. Turner, that a moral obligation will support a promise; others suggest that they held that there was a legal obligation cast on the parish of residence to do that which the parish of settlement might legally have been See chapter compelled to do, and that a quasi-contractual relation thus Contract. arose between the parties; others again suggest that the allowance made to the pauper by the parish of settlement showed a knowledge that the pauper was being maintained at their risk, and amounted to an implied authority for bestowing the necessary medical attendance. This last is the view entertained as to the ratio decidendi in Wing v. Mill by the Court of Exchequer in the only case remaining for examination.

In Paynter v. Williams (1833) the facts were similar to 1 C. & M. those in Wing v. Mill, with this very important exception, that there was no subsequent promise to pay the apothecary's bill. The defendant parish, the parish of settlement, was nevertheless held liable to pay for medical attendance supplied by the parish of residence. The payment of an

allowance by the parish of settlement was held by Lord Lyndhurst, C. B., to amount 'to a request on the part of the officers that the pauper shall not be removed, and to a promise that they will allow what was requisite.'

It would seem then that the promise in the cases cited to support this supposed rule, was either based upon a moral obligation, which, since the decision in *Eastwood v. Kenyon*, would be insufficient to support it, or was an acknowledgment of an existing liability arising from a contract which might be implied by the acts of the parties,—a liability which, as *Paynter v. Williams* shows, did not need a subsequent promise to create it.

And this is stated on high authority to be the true ground upon which the decision in Watson v. Turner may be supported.

1 Selwyn's Nisi Prius, p. 51, n. 11.

11 A. & E. 438.

'The defendants, being bound by law to provide for the poor of the parish, derived a benefit from the act of the plaintiff, who afforded that assistance to the pauper which it was the duty of the defendants to have provided: this was the consideration, and the subsequent promise by the defendants to pay for such assistance was evidence from which it might be inferred that the consideration was performed by the plaintiff with the consent of the defendants, and consequently sufficient to support a general indebitatus assumpsit for work and labour performed by the plaintiff for the defendants, at their request.'

The rule, as habitually laid down, if not non-existent, must be admitted to rest on scanty and unsatisfactory authority. One wonders that it should have been so often reiterated without examination 1.

Real exception to general rule.

- (c) A real exception to the general rule is to be found in the cases in which a person has been held capable of reviving an agreement by which he has benefited, although by rules of law since repealed, incapacity to contract no longer existing, or mere lapse of time, the agreement is not enforceable against him. The principle upon which these cases rest is,
 - 'that where the consideration was originally beneficial to the party
 - ¹ These *eidola* of the text-books have been stereotyped in the Indian Contract Act, s. 2. sub-s. (d) and s. 25. sub-s. 2.

promising, yet if he be protected from liability by some provision of the statute or common law, meant for his advantage, he may Parke, B., renounce the benefit of that law; and if he promises to pay the debt, Oliver, which is only what an honest man ought to do, he is then bound by ^{2 Exch. 90}. the law to perform it.'

The following illustrations of the principle are to be found in the Reports.

- (1) A promise by a person of full age to satisfy debts con-Williams v. Moor, 11 M. tracted during infancy was binding upon him before the & W. 256. Infants' Relief Act made it impossible to ratify, on the 37 & 38 Vict. attainment of majority, a promise made during infancy.
- (2) A promise made by a bankrupt, discharged from debts Trueman v. Fenton, 2 by a certificate of bankruptcy, to satisfy the whole or part Cowp. 544.

 of debts due to a creditor was binding before 1850 1.

 c. 106. \$ 204.
- (3) A debt barred by the Statute of Limitations is consideration for a subsequent promise to pay it.
- (4) In Lee v. Muggeridge a married woman gave a bond for 5 Taunt. 36. money advanced at her request to her son by a former husband. Afterwards, when a widow, she promised that her executors should pay the principal and interest secured by the bond, and it was held that this promise was binding.
 - (5) In Flight v. Reed bills of exchange were given by the ¹H.&C.703. defendant to the plaintiff to secure the repayment of money lent at usurious interest while the usury laws were in force. The bills were by those laws rendered void as between the plaintiff and defendant. After the repeal of the usury laws by 17 & 18 Vict. c. 90 the defendant renewed the bills, the consideration for renewal being the past loan, and it was held that he was liable upon them.

There are certain features common to'all these cases. Common In each the parties were clearly agreed: in each, one of the in all the parties has got all that he bargained for, while the other cases. cannot obtain what he was promised, either because he has

¹ By 6 Geo. IV. c. 16. § 131 this promise had to be in writing. At the present day such a promise is only binding if there be new consideration. For the history and present state of the law on this point see Jakeman v. Cook, 4 Ex. D. 26.

dealt with one who was incapable of contracting, or because a technical rule of law forbids the agreement to be enforced. If the party who has received the benefit which he expected from the agreement afterwards acquires capacity to contract; or if the rule of law is repealed, as in the case of the Usury Acts; or, as in the case of the Statute of Limitations, admits of a waiver by the person whom it protects, then a new promise based upon the consideration already received is binding.

They do not rest upon moral obligation.

The cases thus regarded seem a plain and reasonable exception to the general rule that a past consideration will not support a promise. Unfortunately, they were at one time based upon the *moral obligation* which was supposed to bind the person benefited and to give efficacy to his promise.

It would have seemed enough to have said that when two persons have made an agreement, and one has got all the benefit which he expected from it, and is protected by technical rules of law from doing what he had promised to do in return. he will be bound if, when those rules have ceased to operate, he renews his original promise. But when once the law of contract was brought into the cloudland of moral obligation, it became extremely hard to say what promises might or might not be enforced. The phrase was far larger than the circumstances needed, and the language used in some of the cases cited above was calculated to make the validity of contracts turn upon a series of ethical problems. v. Muggeridge, Mansfield, C. J., says, 'It has long been established, that where a person is bound morally and conscientiously to pay a debt, though not legally bound, a subsequent promise to pay will give a right of action. The only question therefore is whether upon this declaration there appears a good moral obligation.'

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In no case did 'moral obligation' play a more prominent part than in *Lee v. Muggeridge*; but the doctrine, after it had undergone some criticism from Lord Tenterden, was finally limited by the decision in *Eastwood v. Kenyon*. The sufficiency of moral obligation to support a promise was there definitely

Littlefield v. Shee, 2 B. & A. 811.

called in question. Eastwood had been guardian and agent of Mrs. Kenyon, and, while she was a minor, had incurred expenses in the improvement of her property; he did this voluntarily. and in order to do so was compelled to borrow money, for which he gave a promissory note. When the minor came of age she assented to the transaction, and after her marriage her husband promised to pay the note. Upon this promise she was sued. The moral duty to fulfil such a promise was insisted on by the plaintiff's counsel, but was held by the Court to be insufficient where the consideration was wholly past. 'Indeed,' said Lord Denman in delivering judgment, the doctrine would annihilate the necessity for any consideration at all, inasmuch as the mere fact of giving a promise creates a moral obligation to perform it.'

Thus was finally overthrown the doctrine formulated by Lord Mansfield that consideration was only one of various modes by which it could be proved that parties intended to contract: a doctrine which, in spite of the decision in Rann v. 7 T. R. 350. Hughes, survived in the theory that the existence of a moral obligation was evidence that a promise was intended to be binding. Consideration is not one of several tests, it is the only test of the intention of the promisor.

CHAPTER III.

Capacity of Parties.

Further subjects of inquiry.

In the topics which we have hitherto discussed we have dealt with the primary elements of Contract. The parties must be brought together by Offer and Acceptance, and they must make an agreement which the Courts will regard as a legal transaction either by reason of its Form, or because of the presence of Consideration.

But such a transaction may take place between parties, one or both of whom are under some disability for making a valid contract: it is therefore necessary to deal with these disabilities: in other words with the Capacity of Parties.

Capacity of parties. How it may be affected.

Certain persons are by law incapable, wholly or in part, of binding themselves by a promise, or of enforcing a promise made to them. And this incapacity may arise from the following causes:—

- (1) Political or professional status.
- (2) Youth, which, until the age of 21 years, is supposed to imply an immaturity of judgment needing the protection of the law.
- (3) Artificiality of construction, such as that of corporations, which, being given a personality by law, take it upon such terms as the law imposes.
- (4) The permanent or temporary mental aberration of lunacy or drunkenness.
- (5) Until the 1st of January 1883 marriage effected a merger of the contractual capacity of the wife in that of her husband, subject to certain exceptions. The Married

Chap. III. § 1. POLITICAL OR PROFESSIONAL STATUS. 107

Woman's Property Acts of 1882 and 1893 have greatly changed the law in this respect.

§ 1. Political or Professional Status.

An alien has the contractual capacity of a natural-born An alien. British subject, except that he cannot acquire property in a British ship.

An alien enemy, or British subject adhering to the king's An alien enemies 1, cannot, without license from the Crown, make any fresh contract or enforce any existing contract during the O'Mealey continuance of hostilities; but his rights as to contracts Camp. 481. made before the commencement of war are suspended, not annulled, and can be enforced (subject to the effect of the Statute of Limitations) upon the conclusion of peace.

Foreign States and sovereigns and their representatives, Foreign the officials and household of their representatives, are not sovereigns, subject to the jurisdiction of the Courts of this country Taylor v. Best, 14 C.B. unless they submit themselves to it. Their contracts cannot 487. therefore be enforced against them unless they so choose, although they are capable of enforcing them. This immunity extends to a British subject accredited to Great Britain by Garbut, 24 Q. B. D. 368. a foreign state.

A recent case illustrates the rule. A foreign sovereign Mighell v. The Sultan residing in this country as a private person, made a promise of Johore, [1894] 1 Q.B. of marriage under an assumed name. He did not thereby (C.A.) 149. subject himself to the jurisdiction of our courts.

A person convicted of treason or felony cannot, during the Felon uncontinuance of his conviction, make a valid contract; nor sentence. can he enforce contracts made previous to conviction: but these may be enforced by an administrator appointed for the 33 & 34 Vict. C. 23 H 8, 9, purpose by the Crown.

¹ It does not seem to be clearly settled that anything short of residence in a hostile country for trading purposes constitutes adherence to the king's enemies. The case of Roberts v. Hardy, 3 M. & S. 533, exhibits the reluctance of the Courts to draw conclusions from the mere fact that a man was resident in a hostile country when it was possible for him to have removed.

A barrister cannot sue for fees due to him for services Barrister. rendered in the ordinary course of his professional duties, Kennedy v. Broun, 13 C. B., N. S. 677. whether the action be framed as arising upon an implied contract to pay for services rendered on request, or upon an express contract to pay a certain sum for the conduct of a particular business.

A physician, until the year 1858, was so far in the position Physician. of a barrister that the rendering of services on request raised no implied promise to pay for them, though the patient might bind himself by express contract. The Act 21 & 22 Vict. c. 90. § 31 enabled every physician to sue on such an implied contract, subject to the right of any college of physicians to make by-laws to forbid the exercise of this privilege · by their fellows. And this is re-enacted in substance by the 49 & 50 Vict. Medical Act 1886. c. 48. § 6.

§ 2. Infants.

The rights and liabilities of infants under contracts entered into by them during infancy rest upon Common Law rules which have been materially affected by Statute. I will first state the Common Law upon the subject.

General rule of Common Law. Infant's contract voidable.

Common Law treated an infant's contract as being voidable at his option, either before or after the attainment of his But the rule was thus limited:—

- (1) The contract ceased to be voidable if ratified upon the attainment of 21 years of age.
- (2) The contract was not voidable if it were for necessaries, or, in certain cases, if it were for the infant's benefit.
 - (1) Ratification, and the Infants' Relief Act.

Pollock on Contracts, pp. 53-60, 5th ed. (1) Ratification.

Sir F. Pollock, in an exhaustive argument, shows clearly that by the rules of Common Law the contract of an infant was not void but voidable at his option even though it were Being so voidable, the infant not for the infant's benefit. might (apart from statutory restrictions) affirm and ratify his contract when he attains his majority, and thus assume the rights and liabilities arising from it. It may be well to

Williams v. Moor, 11 M. & W. 256.

remind the reader that such a ratification is, or was, an illustration of the limited class of cases in which a past consideration has been allowed to support a subsequent Ante, p. 103. promise.

Some contracts were invalid unless ratified, others valid Ratificaunless disaffirmed within a reasonable time. It would seem kinds. that where an infant acquired an interest in permanent property to which obligations attach, or entered into a contract Contracts which involves continuous rights and duties, benefits and rescinded. liabilities, and took some benefit under the contract. he would be bound unless he expressly disclaimed the contract. On the other hand, a promise to perform some isolated act, or a contract wholly executory, would not be binding upon the infant unless he expressly ratified it upon coming of age.

Illustrations of contracts requiring a special disclaimer to avoid them-valid unless rescinded-may be found in the following cases. These do not appear to be affected by recent legislation.

An infant lessee who occupies until majority is liable for in realty, arrears of rent which accrued during his minority.

Interests Rolle, Abr.

Shareholders who became possessed of their shares during infancy are liable for calls which accrued while they were infants.

'They have been treated therefore as persons in a different situa- in corpotion from mere contractors, for then they would have been exempt: rate probut in truth, they are purchasers who have acquired an interest, not perty, in a mere chattel, but in a subject of a permanent nature, either by contract with the company, or purchase or devolution from those who have contracted, and with certain obligations attached to it which they were bound to discharge, and have been thereby placed in a situation analogous to an infant purchaser of real estate who has taken possession, and thereby becomes liable to all the obligations attached to the estate; for instance, to pay rent in the case of a lease rendering rent, and to pay a fine due on the admission in Evelyn v. Chichester, the case of a copyhold to which an infant has been admitted, unless 3 Burr. 1717. they have elected to waive or disagree the purchase altogether, either N. W. R. during infancy or after full age, at either of which times it is com- Michael, petent for an infant to do so.'

5 Ex. 114.

Similarly an infant may become a partner, and at Common inpartner-

Law may be entitled to benefits, though not liable for debts, arising from the partnership during his infancy. Equity however would not allow an infant, in taking the partnership accounts, to claim to be credited with profits and not debited with losses. But what is important for our present purpose to note is, that unless on the attainment of majority there be an express rescission and disclaimer of the partnership, the partner will be liable for losses accruing after he came of age.

Lindley, Partnership, 74.

Where an infant held himself out as in partnership with X, and continued to act as a partner till shortly before he came of age, and then, though ceasing to act as a partner, did nothing to disaffirm the partnership, he was held liable on debts which accrued, after he came of age, to persons who supplied X with goods.

'Here,' said Best, J., 'the infant, by holding himself out as a partner, contracted a continual obligation, and that obligation remains till he thinks proper to put an end to it.... If he wished to be understood as no longer continuing a partner, he ought to have notified it to the world.'

Goode v. Harrison, 5 B. & Ald. 159.

And so where shares were assigned to an infant who attained his majority some months before an order was made for winding up the company, it was held that in the absence of any disclaimer of the shares the holder was liable as a contributory.

Lumsden's Case, 4 Ch. 31.

Although the liabilities incurred by the infant are somewhat different in these different cases, yet there is this feature common to all of them, that nothing short of express disclaimer will entitle a man, on attaining his majority, to be free of obligations such as we have described. It is otherwise in contracts which are not thus continuous in their operation. The infant was not bound unless he expressly ratified them.

Contracts invalid until ratified.

Such was the Common Law upon the subject: let us consider how it has been affected by legislation.

Lord Tenterden's Act required that ratification should be 9 Goo. iv. c. in the form prescribed by the Act.

This enactment was rendered unnecessary by the Infants' Relief Act, and was repealed by the Statute Law Revision Act of 1875.

The Infants' Relief Act of 1874 appears to have been de-Infants' signed to guard not merely against the results of youthful Relief Act. inexperience, but against the consequences of honourable scruples as to the disclaimer of contracts upon the attainment of majority. Its provisions are as follows:-

- 1. 'All contracts whether by specialty or by simple contract 37 & 38 Vict. henceforth entered into by infants for the repayment of money lent or to be lent, or for goods supplied or to be supplied (other than contracts for necessaries), and all accounts stated with infants. shall be absolutely void: provided always that this enactment shall not invalidate any contract into which an infant may by any existing or future statute, or by the rules of Common Law or Equity enter, except such as now by law are voidable.
- 2. 'No action shall be brought whereby to charge any person upon any promise made after full age to pay any debt contracted during infancy, or upon any ratification made after full age of any promise or contract made during infancy, whether there shall or shall not be any new consideration for such promise or ratification after full age.'

The Act suggests some points of difficulty: its precise meaning, if indeed a precise meaning was present to the minds of its framers, must be sought with care; we must examine the two sections and the constructions which have been placed on them by the Courts.

The first section applies only to contracts of a certain class, The first and these it makes void. But to this rule there are two specified exceptions. (1) Contracts for necessaries are binding on the infant although they may take the form of a loan of money or supply of goods. (2) Contracts into which an infant may enter 'by any existing or future statute, or by rules of Common Law or Equity,' and which were not voidable at the date of the enactment, are not affected by the Act.

This second exception needs an explanation. Before the Act of 1874 an infant's contracts for necessaries were binding, and his other contracts were as a rule voidable. We must therefore look for contracts which were not for necessaries Such are to be found where and yet were not voidable. an infant enters into a contract of service so as to provide him with the means of self-support.

'It has always been clearly held that contracts of apprenticeship and with regard to labour are not contracts to an action on which the plea of infancy is a complete defence. The question has always been whether the contract, when carefully examined in all its terms 1, is for the benefit of the infant. If so the Court will not allow the infant to repudiate it.'

Clements v. L. & N. W. R. Co. [1894] 3 Q. B. 482.

. Here an infant entered into a contract of service with a Railway Company, promising to accept the terms of an insurance against accidents in lieu of his rights of action 43 & 44 Vict. under the Employers' Liability Act. It was held that the contract was for his benefit and that he was bound by his promise. And an infant may be held liable for the breach Leslie v. Fitzpatrick, 3 Q.B.D. 229. of such a contract under the Employers and Workmen Act 1875².

> Apart from the two exceptions aforesaid the section seems clear, and has been strictly construed.

Decisions on § 1.

An infant who had contracted trading debts was convicted on an indictment charging him with having defrauded his creditors within the meaning of the Debtors' Act 1869. R. v. Wilson, conviction was quashed on the ground that the transactions O.B. D. (C.C. R.) 28. which resulted in debts were void under the Infants' Relief There were consequently no creditors to defraud. the same reasoning an infant cannot be made a bankrupt in

Ex parte Jones, 18 Ch. D. 109.

respect of such debts.

But, it may be asked, can an infant who has received

¹ See the recent cases Corn v. Matthews (1893) 1 Q. B. 310, and Flower v. L. & N. W. Railway Co. (1894) 2 Q. B. 65.

^{2 38 &}amp; 39 Vict. c. 90. No civil proceedings can be taken against an infant on an apprenticeship deed; though if he misbehave he may be corrected by his master, or brought before a justice of the peace. De Francesco v. Barnum, 43 Ch. D. 165. Gylbert v. Fletcher, Cro. Car. 179.

goods and paid their price recover his money, or the tradesman his goods, on the ground that the transaction is void?

This much is clear, that if an infant has paid money and taken benefit under the contract he cannot recover the money so paid.

An infant hired a house and agreed to pay the landlord Valentini v. Canali, 24 £100 for the furniture. He paid £60 and gave a pro-Q.B.D.166. missory note for the balance. After some months' use of Goods the house and furniture he came of age, and then took paid for and used. proceedings to get the contract and the promissory note set aside, and to recover the money which he had paid. He obtained relief from future liabilities on the contract and note, but could not recover money paid for furniture of which he had enjoyed the benefit.

On the other hand, although there is no authority precisely [12894] 3 Ch. in point, the case of Hamilton v. Vaughan-Sherrin Electrical

Engineering Co. shows that an infant who has bought shares on which no dividend has been paid, may within a reasonable time repudiate the shares and recover the money. In this case six weeks had elapsed, and the infant had not attended any meeting or otherwise affirmed his position as a shareholder. Although the purchase of shares in a Company is not a transaction which would fall under § 1 of the Infants' Relief Act, the language of the Court is so full and explicit as to suggest a general rule, that where benefit has been received the infant cannot recover money paid; that where no benefit has been received he can.

The second section would seem to deal with all contracts The except those which are excluded from the operation of § 1. section. A man of full age cannot make himself liable upon a contract entered into during infancy, even though there be fresh consideration for his ratification of such liability.

But we must note some points which are not quite obvious in reading the section.

The contract cannot be enforced against the party who

Infant's right of action. contracted during infancy, but he may sue upon it. The words of the section do not avoid the contract; they only make it unenforceable against one of the parties. But though damages may be recovered specific performance cannot be obtained for the reason that the contract cannot be mutually enforced.

Implied ratification.

Next we must take note of the fact that the old distinction still exists between contracts which needed ratification to affirm them and contracts which needed renunciation to avoid them. Three cases establish this important distinction.

An infant received an assignment of shares in 1883: he said he would repudiate them, but did not do so. He reached full age in 1886: in 1887 the Company was wound up and he was not permitted to take his name off the list of contributories.

In re Yeoland's Consols, 58 L. T. 922.

> An infant became a member of a building society, received an allotment of land, and for four years after he came of age paid instalments of the purchase money. Then he endeavoured to repudiate the contract. He was not permitted to do so.

Whittingham v. Murdy, 60 L. T. 956.

> An infant became a party to a marriage settlement, under which he took considerable benefits. Nearly four years after coming of age he repudiated the settlement. It was held that a contract of this nature was binding unless repudiated within a reasonable time of the attainment of majority, and that he was too late.

Carter v. Silber, [1892] 2 Ch. (C.A.) 278. Edwards v. Carter,[1893] A.C. 360.

Reasonableness in respect of time must depend entirely on the circumstances of each case. A lapse of more than thirty years has been held not to bar the right to avoid a settlement made during infancy, but in that case the settlement had remained inoperative during the whole time, and the infant had been ignorant of its provisions.

Farrington v. Forrester, [1893] 2 Ch. D. 461.

On the other hand, the Courts have been strict in their application of § 2 to contracts of the sort that, before the Act, were invalid unless ratified.

King, an infant, became liable to a firm of brokers for

making of a new one.

£547: after he came of age they sued him, and he compro-Express mised the suit by giving two bills of exchange for £50. firm endorsed one of the bills to Smith, who sued upon it. The Queen's Bench Division held that the bills were a promise, based on a new consideration, to pay a debt contracted during minority, that here was a ratification of the sort contemplated by the Act, and that Smith could not recover.

'We have in the present case,' said Charles, J., 'first a promise by King during his minority to pay a sum of money; secondly, a promise by him after full age to pay a portion of that sum. It is said that the forbearance of the then plaintiffs to carry on their action afforded a new consideration and a good consideration for King's promise to pay the bills of exchange. In my opinion, however, that case is amply provided for by § 2 of the Act. I think that there was here a new consideration for the defendant's promise; but the section expressly says that no action shall be brought on such a promise even where there is a new consideration for it. The case L. R. 10. of ex parte Kibble seems strongly to support that view. In that case the plaintiff had obtained a judgment by default for a debt incurred by the defendant during infancy, and the judgment had been followed by a judgment debtor summons and a petition for an adjudication in bankruptcy. The Court inquired into the consideration for the judgment, and finding that it was a debt contracted during infancy Smith v. held that § 2 applied to the case, and dismissed the petition for 2 Q. B. 543. adjudication.'

But there are cases in which it has been found difficult to Ratificadistinguish between the ratification of an old promise, and the new pro-

Where the parties to mutual promises of marriage remain on the footing of an engaged couple after the promisor has Coxhead v. attained his majority, the maintenance of the engagement 3 C. P. D. has been held to be a ratification, and to be insufficient to sustain an action for breach of the promise. But where the mutual promises made during infancy are conditional on Northcote v. consent of the man's parents, and the promise is renewed by 4 C. P. D. him after majority with their consent; or where an engagement is made during minority with no date fixed for the marriage, and after the man comes of age the parties agree

Ditcham v. Worrall, 5 C. P. D. 410. to name a day on which it shall take place, the promises so made have been held to be new promises, and the breach of them is actionable.

(2) Necessaries what are they? (2) Necessaries.

We must now consider what are 'necessaries'; and what is the liability of an infant in respect of them.

It has always been held that an infant may bind himself by contract for the supply to him not merely of the necessaries of life, but of such things as are suitable to his station in life and to his particular circumstances at the time. The locus classicus on this subject is the judgment of Bramwell, B.,

I. R 3 Exch. in Ryder v. Wombwell,—a judgment the conclusions of which

90.
I. R 4 Exch. were adopted by the Exchequer Chamber. The main difficulty is to determine the provinces of the Court and the Jury
in ascertaining what are necessaries; but we may venture to
state the following rules:—

(a) Evidence being given of the things supplied and of the circumstances of the infant, the Court determines whether the things supplied can reasonably be considered necessaries at all; and if it comes to the conclusion that they cannot, the case may not even be submitted to the jury.

Things may obviously be incapable of being necessaries. A wild animal, or a steam roller, could hardly, under any circumstances, be considered to be such.

Things may be of a useful character, but the quality or quantity supplied may take them out of the character of necessaries. Elementary text-books might be a necessary to a student of law, but not a rare edition of 'Littleton's Tenures,' or eight or ten copies of 'Stephen's Commentaries.' Necessaries also vary according to the station in life of the infant or the peculiar circumstances in which he may be placed. The quality of clothing suitable to an Eton boy would be unnecessary for a telegraph clerk; the medical attendance, and diet required by an invalid would be unnecessary to one in ordinary health.

It does not follow therefore that, because a thing is of

a useful class, a judge is bound to allow a jury to say whether or no it is a necessary.

(b) If the judge conclude that the question is an open Provinces one, and that the things supplied are such as may reasonably and jury: be considered to be necessaries, he leaves it to the jury to say whether, under the circumstances of the case, the things supplied were necessaries as a fact. And the jury determines this point, taking into consideration the character of the things supplied, the actual circumstances of the infant, and the extent to which the infant was already supplied with them. I say 'actual circumstances,' because a false impression which the infant may have conveyed to the tradesman as to his station and circumstances will not affect his liability: if a tradesman supplies expensive goods to an infant because Brayshaw v. he thinks that the infant's circumstances are better than 7 Scott, at in fact they are, or if he supplies goods of a useful class not knowing that the infant is already sufficiently supplied, he does so at his peril.

'It lies upon the plaintiff to prove, not that the goods supplied Johnstone v. belong to the class of necessaries as distinguished from that of 19 Q. B. D. luxuries, but that the goods supplied, when supplied, were necessaries for 509. the infant. The fact that the infant was sufficiently supplied at the time of the additional supply is obviously material to this issue as well as fatal to the contention of the plaintiff in respect of it.'

(c) The ruling of the Court and the finding of the jury of Court of are alike subject to review by successive Courts of Appeal.

Appeal.

An infant is liable for wrong: but a breach of contract Infant may not be treated as a wrong so as to make the infant charged liable; the wrong must be more than a misfeasance in the upon conperformance of the contract, and must be separate from and framed as a tort, independent of it. Thus where an infant hired a mare to ride Jennings v. and injured her by over-riding, it was held that he could not 8 nd. R. 335. be made liable upon the contract by framing the action in tort for negligence. Nor can an infant be made liable for 1. Siderfin, goods sold and delivered by charging him in trover and con-

version: and vet the Infants' Relief Act makes a sale of goods to an infant absolutely void, and so would appear to prevent any property from passing to him.

but may for actual tort. though originating in contract. Burnard v.

But when an infant hired a horse expressly for riding and not for jumping, and then lent it to a friend who jumped the horse and killed it, he was held liable: for 'what was done by the defendant was not an abuse of the contract, but was the doing of an act which he was expressly forbidden by the Haggis, 14 C.B., N.S. 45. owner to do with the animal.'

A butcher boy appropriated some of the meat which he was employed to carry to his master's customers: he sold it and kept the money. He was detected, an account was made of the money due from him which he acknowledged to be correct, and when he came of age he gave a promissory note for the He was held liable for the amount. amount. It was argued that the liability arose on an account stated, which was void under § 1, or on a ratification which was unenforceable under In re Seager, § 2. But the Court held that he was liable to an action ex delicto, and that his promise to pay when he came of age was the compromise of a suit, for which, being of age he was competent to contract.

§ 3. Corporations.

A corporation is an artificial person created by law. Hence the limitations to the capacity of a corporation for entering into a contract may be divided into necessary and express. The very nature of a corporation imposes some necessary to its con- restrictions upon its contractual power, and the terms of its incorporation may impose others.

I. Necessary limits tractual capacity.

A corporation is an artificial entity, apart from the persons who compose it; their corporate rights and liabilities are something distinct from their individual rights and liabilities, and they do not of themselves constitute the corporation, but are only its members for the time being.

Since then a corporation has this ideal existence apart from Must contract

its members, it follows that it cannot personally enter into through It 'cannot an agent.
Ferguson v.
Wilson, contracts, it must contract by means of an agent. act in its own person, for it has no person.'

It follows also that a corporation must give some formal evidence of the assent of its members to any legal act which, as a corporation, it may perform. Hence the requirement that a corporation must contract under seal.

By the law merchant an instrument under seal is not negotiable, but the Bills of Exchange Act makes an exception 45 & 46 Vict. c. 61. in favour of the negotiable instruments of corporations. * 91. Before this Act a trading corporation whose business it might be to make such instruments could sign them by an agent duly appointed. Their validity must always depend on the capacity of the corporation to make them.

The express limitations upon the capacity of corporate bodies 2. Express must vary in every case by the terms of their incorporation. limitations, Much has been and still may be said as to the effect of these terms in limiting the contractual powers of corporations, but it is outside the purpose of this book to discuss the doctrine of 'Ultra vires.' The question whether the terms of incorporation are the measure of the contracting powers of the corporation, or whether they are merely prohibitory of contracts which are inconsistent with them, was discussed in the much litigated case of the Ashbury Carriage Company v. Riche, L. R. 7 H. L. and the question was thus stated and answered by Blackburn, J.:-

'I take it that the true rule of law is, that a corporation at Common Law has, as an incident given by law, the same power to contract, and subject to the same restrictions, that a natural person has. And this is important when we come to construe the statutes creating a corporation. For if it were true that a corporation at Common Law has a capacity to contract to the extent given it by the instrument creating it and no further, the question would be, Does the statute creating the corporation by express provision or necessary implication show an intention in the legislature to confer upon this corporation capacity to make the contract? a body corporate has, as incident to it, a general capacity to contract, the question is, Does the statute creating the corporation by express

provision or necessary implication show an intention in the legis-In Exch. Ch. lature to prohibit, and so avoid the making of a contract of this L. R.9 Exch. particular kind?'

> The House of Lords appear not to have dissented from this view of the general powers of corporations, though they placed a different interpretation upon the statute in question, holding that a company incorporated under the Companies Act of 1862 is bound by the terms of its memorandum of association to make no contracts inconsistent with, or foreign to, the objects set forth in the memorandum.

Contracts ultra rires not void for illegality, but for incapacity.

A contract made ultra vires is void: but not on the ground of illegality. Lord Cairns in the case above cited takes exception to the use of the term 'illegality,' pointing out that it is not the object of the contracting parties, but the incapacity of one of them, that avoids the contract.

53 & 54 Vict. c. 62.

The Companies Act of 1890 enables such a company to alter its memorandum under certain conditions and for certain The assent of a Court which has jurisdiction to make an order for winding it up, and notice to the parties interested Ibid. § 1. (5). are the chief conditions. The objects are the furtherance of its business, the addition of cognate business or the abandonment of some of its original objects.

§ 4. Lunatic and drunken persons.

The contract voidable:

The contract of a lunatic is binding upon him unless it can be shown that at the time of making the contract he was absolutely incapable of understanding what he was doing and that the other party knew of his condition.

'When a person enters into a contract and afterwards alleges that he was so insane at the time that he did not know what he was doing and proves the allegation, the contract is as binding upon him in every respect, whether it is executory or executed, as if he had been sane when he made it, unless he can prove further Stone, [1892] that the person with whom he contracted knew him to be so insane I Q. B. 601. as not to be capable of understanding what he was about.'

Imperial

This decision enables us to dispense with the distinction whether of lunatic:

between executory and executed contracts made with lunatics which is suggested in Molton v. Camroux.

A lunatic, so found by commission 1, is not therefore v. Watts, incapable of contracting, but the presumption is very strong I. Beav. at p. 107. in such a case that the contract was not made during a lucid Hall v. Warinterval, and that the other contracting party was aware of 605. the mental condition of the lunatic.

2 Exch. 487; 4 Exch. 17.

A contract made by a person in a state of intoxication or drunkmay be subsequently avoided by him, but if confirmed is en person. binding on him. A man, while drunk, agreed at an auction to make a purchase of houses and land. Afterwards, when sober, he affirmed the contract, and then repented of his bargain, and when sued on the contract pleaded that he was drunk at the time he made it. But the Court held that although he had once had an option in the matter and might have avoided the contract, he was now bound by his affirmation of it. 'I think,' said Martin, B., 'that a drunken man, when he recovers his senses, might insist on the fulfilment of his bargain, and therefore that he can ratify it so as to bind Matthews v. Baxter, L. R. himself to a performance of it.

8 Exch. 132.

The rules of equity are in accordance with those of common law in this respect. Under such circumstances as we have described, Courts of Equity will decree specific performance against a lunatic or a person who entered into a contract when intoxicated, and will on similar grounds refuse to set aside their contracts.

§ 5. Married Women.

Until the 1st of January 1883, it was true to state that, Before as a general rule, the contract of a married woman was void. contracts

Yet there were exceptions to this rule: in some cases a void. married woman could make a valid contract, but could not sue tions.

1 Commissions de lunatico inquirendo are no longer issued specially in each case of alleged insanity. A general commission is now, by 53 & 54 Vict. c. 5, issued from time to time, under the Great Seal, to Masters in Lunacy appointed by that Act, who conduct an inquiry in each case in a manner prescribed by the Act.

or be sued apart from her husband: in others she could sue but could not be sued alone; in others she could both sue and be sued alone.

- Buckingham and wife, Cro. Jac. 77. Dalton v. Mid. Coun. R. Co. 13 C. B. 478.
- (1) A married woman might acquire contractual rights by Brashford v. reason of personal services rendered by her, or of the assignment to her of a chose in action. In such cases the husband might 'reduce into possession' rights of this nature accruing to his wife, but unless he did this by some act indicating an intention to deal with them as his, they did not pass, like other personalty of the wife, into the estate of the husband. They survived to the wife if she outlived her husband, or passed to her representatives if she died in his lifetime.
 - (2) The wife of the king of England 'is of capacity to grant and to take, sue and be sued as a feme sole, at the common law.'
 - (3) The wife of a man civiliter mortuus 1 had similar rights.
 - (4) The custom of the City of London enabled a married woman to trade, and for that purpose to make valid contracts. She could not sue or be sued upon these (except in the City Courts) unless her husband was joined with her as a party, but she did not thereby involve him in her trading liabilities.

(5) A group of exceptions to the general rule was created 20 & 21 Vict. c. 85. by the Divorce and Matrimonial Causes Act.

Divorce.

Co. Litt.

133 a.

A woman divorced from her husband is restored to the position of a feme sole.

judicial separation,

Judicial separation, while it lasts, causes the wife 'to be considered as a feme sole for the purpose of contract, and wrongs and injuries, and suing and being sued in any judicial proceeding.' §§ 25, 26.

desertion.

And a wife deserted by her husband, and having obtained a protection order from a magistrate or from the Court, is 'in the like position with regard to property and contracts, and suing and being sued, as she would be under this Act if she had obtained a judicial separation.'

¹ Civil death arises from outlawry: it seems doubtful whether there are any other circumstances to which the phrase is now applicable.

(6) Akin to the last exception, though not resting upon Contract Statute, is the capacity of a married woman to make a tion. contract with her husband that they should live apart, and to compromise proceedings commenced or threatened in the Divorce Court. For all contracts incident to such a trans- McGregor v. action the wife is placed in the position of a feme sole.

(7) The separate estate of a married woman has in various Separate degrees, in Equity and by Statute, been treated as a property estate in equity. in respect of which and to the extent of which she can make contracts.

The doctrine arose in the Chancery. Property, real and personal, might be held in trust for the separate use of a married woman independent of her husband. Sometimes this property was settled on her with a 'restraint upon anticipation:' in such a case she could use the income, but could neither touch the corpus of the property, nor create future rights over the income. But where it was not so restrained, then to the extent of the rights and interests created, Johnson v. a married woman was treated by Courts of Equity as having 3 D. F. & J. power to alienate and contract.

But she could not sue or be sued alone in respect of such estate, nor could she bind by contract any but the estate of which she was in actual possession or control at the time the Pike v. Fitz Gibbon, liabilities accrued.

17 Ch. D.

The Married Women's Property Acts of 1870 and 1874 Separate specified various forms of property as the separate estate of statute, married women, enabled them to sue for such property and gave them all remedies, civil and criminal, for its protection 33 & 34 Vict. that an unmarried woman would have had under the circum- 37 & 38 Vict. stances. Under this Act a married woman might make a contract for the exercise of her personal skill or labour, and maintain an action upon it in her own name.

Thus was constituted a new legal separate estate, not vested in trustees, and in respect of which a married woman could sue apart from her husband. But this estate was limited in character, and the married woman could not defend alone any Hancocks v. action brought concerning it: it was necessary that her hus-Lablache, 3. C. P. D. 197. band should be joined as a party.

the Acts of 1870 and 1874, except as regards all rights acquired or acts done while those statutes were in force.

It affects:—

- (1) Every woman married after 1882.
- (2) Every woman married before 1883 as respects property and choses in action acquired after 1882.

We may summarize its effect, so far as it relates to our present purpose, as follows:—

All property, real and personal, in possession, reversion or remainder, vested or contingent, held by a woman before, or acquired after marriage, is her separate property. She can acquire, hold, and dispose of it by will or otherwise, 'as her separate property in the same manner as if she were a feme sole without the intervention of any trustee.'

'In respect of and to the extent of her separate property'
5 r. sub-s. 2. a married woman may enter into contracts, and render herself liable thereupon, as though she were a feme sole.

On such contracts she may sue and be sued alone.

56 & 57 Vict. By the Married Women's Property Act 1893, every contract made by a married woman since December 5, 1893, binds her separate estate, and binds separate estate acquired after the contract was made though she possessed none at the time of making the contract.

I sub-s. 3. The last enactment extends in two ways the operation

I eak v. Drif. of the Act of 1882. (1) By that Act the Court might draw

field, 24
Q. B. D. 98. inferences as to the intention of a married woman to bind

or not to bind her separate estate. Since 1893 the existence

of an intention to bind such estate is presumed and cannot

be negatived. (2) The Act of 1882 had been interpreted

to mean that the power of a married woman to bind her

Palliser v. separate estate depended on the existence of such estate at

Gurney, 19
Q. B. D. 519. the date of the contract. The amending Act, as regards all

contracts made after December 5, 1893, binds separate estate when acquired, whether or no the married woman possessed any at the date of the contract.

Property may be settled upon a married woman in trust, and she may be restrained from anticipation of property so settled, and from rendering it liable in advance to satisfy her contracts ¹.

But an unmarried woman possessed of property and debts, cannot upon marriage evade her debts by settling her property upon herself without power of anticipation. Property owned Jayv. Robin-before marriage is liable to debts contracted before marriage, D. 467.

On the same principle, where debts are incurred by a married woman on the faith of her separate estate, they bind her estate when coverture has ceased by reason of widow-hood or dissolution of marriage.

But the liability to which a married woman can thus sub-Liability ject herself possesses some peculiar features.

Liability of married woman,

It is not a personal liability. It cannot come into existence unless there is separate estate, and it does not extend beyond the separate estate. Thus where a joint judgment is given not against husband and wife, it is to be given against the personal husband personally, and against the wife as to her separate property.

Again, a married woman cannot be made a bankrupt or committed to prison under § 5 of the Debtors' Act 1869, for 32 & 33 Vict. non-payment of a sum for which judgment has been given against her, under § 1. sub-s. 2 of the Act of 1882. The Debtors' Act relates to persons from whom a debt is due, and

¹ An illustration of the nature of this restraint is afforded by the [1894] ² Q.B. case of *Hood-Barrs v. Cathcart*. A judgment recovered against a married (C.A.) 559. woman who has separate estate which she is restrained from anticipating can only affect such estate as is in her hands at the time: it cannot affect income from such estate, coming into her hands after the date of the judgment. It will be noticed therefore that income arising from separate estate which may not be anticipated does not follow the rule as to afteracquired free separate estate, laid down in the Act of 1893.

damages or costs recovered against a married woman do not Morley, 20 Q. B. D. 120. constitute a debt due from her, but 'shall be payable out of 1. sub-s. 2. her separate estate, and not otherwise.

Holtby v.

Pelton v.

Beyond this a judgment against a married woman 'is Hodgson, 24 Q. B. D. 109. precisely the same as a judgment against an unmarried The judgment is against her: 'the fact that execuwoman.' tion is limited to her separate property does not make it any Harrison, [1802] 1 Q. B. the less a judgment against her.'

Thus the Acts of 1882 and 1893 increase in two ways the powers of contracting possessed by a married woman.

Results of the statute.

Marriage no longer involves any proprietary disability. All the property which a woman owns when she marries remains hers, and all property which she may subsequently acquire becomes hers, unless it is placed in the hands of trustees with a restraint upon anticipation. The area of separate estate is immensely extended, and therewith the contractual capacity of the woman. Full effect is given to this extension by the provision in the Act that future as well as existing separate estate is rendered liable to satisfy the contract.

And, the rights and liabilities thus increased are rendered more easy of enforcement by the provision which enables the married woman to sue and be sued alone.

CHAPTER IV.

Reality of Consent.

THE next feature in the Formation of Contract which has to be considered is Genuineness or Reality of Consent; and here the same question recurs in various forms: Given an apparent Agreement, possessing the element of Form or Consideration, and made between parties capable of contracting, was the consent of both or either given under such circumstances as to make it no real expression of intention?

This question may have to be answered in the affirmative for any one of the following reasons.

- (i) The parties may not have meant the same thing; or Mistake. one or both may, while meaning the same thing, have formed untrue conclusions as to the subject-matter of the agreement. This is Mistake.
- (ii) One of the parties may have been led to form untrue Misrepreconclusions respecting the subject-matter of the contract by sentation. statements innocently made, or facts innocently withheld by the other. This is Misrepresentation.
- (iii) These untrue conclusions may have been induced by Fraud. representations of the other party made with a knowledge of their untruth and with the intention of deceiving. This is Fraud.
- (iv) The consent of one of the parties may have been Duress. extorted from him by the other by actual or threatened personal violence. This is Duress.

Undue influence.

(v) Circumstances may render one of the parties morally incapable of resisting the will of the other, so that his consent is no real expression of intention. This is Undue Influence.

§ 1. Mistake.

The confusion which attends all discussions on Mistake Mistake of Intention makes it important to strike off at once all topics which, differs in effect from though superficially connected with the subject, are not relevant to Mistake as invalidating a contract.

mistake of Expression.

First then we must distinguish Mistake of Intention from Mistake of Expression. There are cases where the parties are genuinely agreed, though the terms in which their agreement is expressed will not convey their true meaning. In such cases they are permitted to explain, or the Courts are willing to correct their error; but Mistake of Expression is part of the interpretation of Contract.

want of mutuality,

Next, we must strike off all cases in which offer and acceptance never agreed in terms, and so there was never the outward semblance of agreement.

false statement,

Thirdly, we must strike off all cases in which the assent of one party has been influenced by a false statement, innocent or fraudulent, made by the other; by violence, or by oppression on the part of the other.

failure of consideration.

Lastly, we must strike off all cases in which a man is disappointed as to his power to perform his contract, or in the performance of it by the other. This last topic relates to the performance of Contract, and should not be mentioned here, but for a practice, common even to learned and acute writers, of blending Mistake and Failure of Consideration. If a man alleges that a contract to which he was a party has not been performed as he expected, or has altogether failed of performance, the question is not whether he contracted at all, but whether the terms of the contract justify his contention. A man who knows with whom he is dealing, and the nature

of the contract which he desires to effect, has only himself considera- to blame, if the terms of the contract do not bind the other

party to carry out the objects of agreement, or pay damages tion is not for default. And though the terms may not express what he intended them to express, his failure to find words appropriate to his meaning is not Mistake: if it were so a contract would be no more than a rough draft of the intention of the parties, to be explained by the light of subsequent events, and corrected by the Court and Jury.

We are bound to assume that the terms of the contract correspond to the intention of the parties. If performance does not correspond to the terms of the contract, or if the subject-matter of the contract, or the conditions under which it has to be performed are not such as the parties contemplated, still we cannot say that the rights of the parties are affected by mistake. Every honest man, making a contract, expects that he and the other party will be able to perform and will perform his undertaking. If the disappointment of such expectations were called mistake, then Mistake would underlie every breach of contract which had not been deliberately intended by the parties before the contract was made.

The cases in which Mistake affects Contract are exceptions Cases of to an almost universal rule that a man is bound by an agree- Mistake. ment to which he has expressed a clear assent, uninfluenced by falsehood, violence, or oppression. If he exhibits all the outward signs of agreement the law will hold that he has agreed.

Thus it will appear that operative Mistake is very rare, and that the cases of genuine mutual mistake are rarer still. circumstances under which it is permitted to invalidate a contract arise in one of three ways.

Two parties are brought into contractual relations by Act of the fraud or negligence of a third, inducing one to enter into party. a transaction which he did not contemplate, or deal with a party unknown or unacceptable to him.

Or again, one of two parties allows the other to agree with Dishim in terms, knowing that the other thinks him to be a one party. different person from what he is, or knowing well that he

attaches one meaning to the terms while the other party attaches to them another and different meaning.

Mistake of identityor existence of subject.

Or lastly, there are cases of genuine mutual Mistake where parties contract for a thing which has ceased to exist, or are in error as to the identity of the subject of contract or of one another. These three forms of Mistake may be illustrated, though not amply, from the reports. Beyond these the law will not assist people whose judgment leads them astray, unless their judgment was influenced by the fraud or misrepresentation of the other party to the contract. It will be found that the cases which follow fall under one or other of these three heads.

Mistake as to the nature, or as to the existence of the contract.

Act of third party

It is hard to suppose that this can arise, except from the falsehood or carelessness of a third party. The Courts would not permit one who had entered into a contract to avoid its operation on the ground that he did not attend to the terms which were used by himself or the other party, or that he did not read the document containing the contract, or was misinformed as to its contents, or that he supposed it to be a mere form. In like manner one may suppose, though the case has never arisen, that a man who posts a letter of acceptance, which he had written and addressed, would not be excused from his contract on the ground that he had changed his mind after writing the letter, and had posted it from inadvertence.

Hunter v. Walters, 7 Ch. 84.

fraudulent.

The only cases furnished in the reports are cases in which by the fraud of a third party the promisor had been mistaken as to the nature of the contract into which he was entering. and the promisee has in consequence been led to believe in the intention of the other party to contract when he did not ² Co. Rep. 9. so intend. In Thoroughgood's Case, an illiterate man executed a deed, which was described to him as a release of arrears of rent: in fact it was a release of all claims. The deed was not read to him, but when told that it related to arrears of rent.

he said, 'If it be no otherwise, I am content,' and executed the deed. It was held that the deed was void.

In Foster v. Mackinnon, Mackinnon who was a very old man Act of was induced to endorse a bill of exchange for £3000, being third told that it was a guarantee. The bill was subsequently endorsed for value to Foster, who sued Mackinnon on the bill; the jury found that there was no negligence on the part of Mackinnon, and though Foster was innocent of the fraud, it fraudulent. was held that he could not recover.

'It seems plain on principle and on authority that if a blind man, or a man who cannot read, or who for some reason (not implying negligence) forbears to read, has a written contract falsely read over to him, the reader misreading to such a degree that the written contract is of a nature altogether different from the contract pretended to be read from the paper, which the blind or illiterate man afterwards signs; then, at least if there be no negligence, the signature so obtained is of no force. And it is invalid, not merely on the ground of fraud, where fraud exists, but on the ground that the mind of the signer did not accompany the signature; in other words, that he never intended to sign, and therefore in contemplation of law never Foster v. did sign, the contract to which his name is appended.'

Mackinnon. L. R. 4. C. P.

In these two cases it has fallen to the Court to say which of two innocent parties is to suffer for a mistake occasioned by the fraud of a third.

The same question arises where the act of the third party officious, is merely officious or careless. It has been held that a man or careless. is not bound by an offer wrongly transmitted by a telegraph clerk and accepted by the offeree. The Post Office had no Henkel v. Pape, L. R. authority to convey the message except in the form presented 6 Exch. 7. to it. But the question might assume a more difficult aspect.

A writes to X, a broker, an order to buy certain shares, that is, he makes an offer to buy shares importing a promise to pay their market price. After the letter is written and directed, he receives intelligence which causes him to change his mind, and he takes other letters to the post, leaving this on his table. A servant or a friend, seeing the letter, thinks it has been forgotten, and posts it. The shares are bought just before a commercial panic, which causes them to fall heavily in value. Is A or X to lose by the interference of A's friend or servant?

Or suppose that Δ has given the letter with others to a friend, requesting him to post the others, but only to read the letter to the broker, and advise him upon it. The friend carelessly posts all the letters and the shares are bought at a loss.

It may be said for A in both these cases that the mind of the offeror did not accompany the offer: just as in Foster v. Mackinnon the mind of the signer did not accompany the signature. It might be said on X's behalf that A was negligent in his dealings with an important letter, but unless he left it in a place where his letters were usually collected for the post, or dropped it in the street, I find a difficulty in supposing that the mere fact that it lay on his table could furnish an authority to any one to communicate it to X by the post.

This much seems clear, that Mistake as to the nature of the transaction entered into, or as to the intention of the other party to make a contract, must be mutual Mistake; that it must arise from some deceit which ordinary diligence could not penetrate, or some accident which ordinary diligence could not avert; that it must be brought about by the act of a third party, otherwise the contract, if affected at all, would be voidable for misrepresentation or fraud, and would not be void on the ground of mistake.

Mistake as to the identity of the person with whom the contract is made.

Mistake as Mistake of this sort can only arise where A contracts with X, believing him to be M: that is, where the offeror has in contemplation a definite person with whom he intends to contract. It cannot arise in the case of general offers, which any one may accept, such as offers by advertisement, or sales for ready money.

² H. & N. In Boulton v. Jones, Boulton had taken over the business

of one Brocklehurst, with whom Jones had been used to deal, known to and against whom he had a set-off. Jones sent an order for offeree goods to Brocklehurst, Boulton supplied them without any notice that the business had changed hands; when Jones learned that the goods had not come from Brocklehurst, he refused to pay for them, and it was held that he need not pay. 'In order to entitle the plaintiff to recover, he must show that Boulton v. Jones, 2 H. & N. 566. there was a contract with himself.'

In Cundy v. Lindsay, a person named Blenkarn, by imitating 3 App. Cas. the signature of a respectable firm named Blenkiron, induced AB to supply him with goods which he afterwards sold to X. produced by fraud It was held that an innocent purchaser could acquire no right of third to the goods, because as between AB and Blenkarn there was party. no contract.

'Of him,' says Lord Cairns, 'they knew nothing, and of him they never thought. With him they never intended Their minds never even for an instant of time rested upon him, and as between him and them there was no consensus of mind, which could lead to any agreement or contract whatever. As between him and them there was merely the one side to a contract, where in order to produce a contract, two sides would be required.'

At p. 465.

The case of Boulton v. Jones is not a case of an offer made 2 H. & N. by sending goods, and accepted by the use of them. offer proceeded from the intending purchaser. Boulton knew that it was not addressed to him, but thought that Jones might not care whether Brocklehurst, or Brocklehurst's successor supplied the goods: as events showed Jones did care, and had reasons for dealing with Brocklehurst, rather than with Boulton.

The result of the two cases is no more than this,—that if a man accepts an offer, which is plainly meant for another, or if he becomes party to a contract by falsely representing himself to be another 1, the contract in either case is void.

1 Cundy v. Lindsay is a sufficient illustration of the rule which I have laid down: but there is a mass of authority to the effect that where the first case one party takes advantage of the Mistake, in the other he creates it.

Cases of mutual error. The reports furnish us with no case of genuine Mistake, in which A makes an offer to M believing him to be X, and M accepts, believing the offer to be meant for him.

2 H. & N. 5⁶4. If in Boulton v. Jones the plaintiff had succeeded a predecessor in business of the same name, he might reasonably have supposed that the order for goods was meant for him. If the order had been given to Boulton (A), and accepted by Boulton (X), it is very doubtful whether Jones could have avoided the contract on the ground that though he obtained the goods he wanted from the man to whom his order was addressed, the Boulton whom he had addressed was not the Boulton whom he intended to address.

Circumstances might indicate to the offeree that the offer was intended for a different person. An offer of marriage falling into the hands of a lady for whom it was not intended, where two ladies chanced to have the same name and address, might or might not be turned into a promise by acceptance, according as the terms of acquaintance, or age of the parties might justify the recipient in supposing that the offer was meant for her. An offer for the purchase of goods might not call for the same nicety of consideration on the part of the offeree.

Mistake as to the subject-matter.

Mistake of identity as to the thing contracted for.

A contract may be void on the ground of Mistake, if two things have the same name, and A makes an offer to X concerning M, thinking that X is referring to M, which offer X accepts concerning m, thinking that A is referring to m. If

a man induces another to contract with him or to supply him with goods by falsely representing himself to be some one else than he is, or to have an authority which he does not possess, no contract is made, and no property in the goods passes. Hardman v. Booth, I. H. & C. 803; Kingsford v. Merry, I. H. & N. 503; and Hollins v. Fowler, L. R. 7 H. L. 757, where all or nearly all the cases bearing on the subject are reviewed.

there is nothing in the terms of the contract to point to M, Mistake of or m, as its subject-matter, evidence may be given to show identity. that the mind of each party was directed to a different object: that A offered one thing, and X accepted another.

In Raffles v. Wichelhaus the defendant agreed to buy of the 2 H. & C. plaintiff a cargo of cotton 'to arrive ex Peerless from Bombay.' There were two ships called Peerless, and both sailed from Bombay, but Wichelhaus meant a Peerless which arrived in October, and Raffles meant a Peerless which arrived in December. It was held that there was no contract.

But if Wichelhaus had meant a ship of a different name, he would have had to take the consequences of his carelessness in not expressing his meaning properly. Nor could he have avoided the contract if its terms had contained such a description Ionides v. Pacific Inof the subject-matter as would practically identify it.

R. 6 Q. B.

Mistake as to the existence of the thing contracted for.

It is doubtful whether this can be regarded as Mistake at Mistake all, or whether we may not regard the parties to a contract as sibility. acting on an assumption or implied condition that the subjectmatter of the contract is in existence!

The topic really belongs to Impossibility of Performance: but whereas impossibility arising after the contract is made can only under certain circumstances effect a discharge, antecedent impossibility arising from the non-existence of the thing contracted for prevents the formation of a contract.

In Conturier v. Hastie, a contract was made for the sale of 5 H. L. C. a cargo of corn, which the parties supposed to be on its voyage from Salonica to England: it had in fact, before the date of sale, become so heated that it was unloaded at Tunis and sold for what it would fetch. The Court held that the contract was void, inasmuch as 'it plainly imports that there was something to be sold, and something to be purchased, whereas the object of the sale had ceased to exist.'

By 56 & 57 Vict. c. 71 & 6 such a condition is implied in every sale of goods.

Mistake as to existence of a right.

The same rule applies where parties contract under a mutual belief that a right exists, which in fact is non-existent. agrees with X to hire or buy an estate from him which both believe to belong to X, but which is found to belong to A, the contract will not be enforced. And this is not, as would at first sight appear, an infringement of the maxim 'ignorantia Bingham,
1 Ves. Senv. juris haud excusat.

Bingham v.

'In that maxim,' said Lord Westbury, 'the word jus is used in Cooper v. 'In that maxim,' said Lord Westbury, 'the word jus is used in Phibbs, L. R. the sense of denoting general law, the ordinary law of the country.

2 H. L. 170. But when the word jus is used in the sense of denoting a private right, that maxim has no application. Private right of ownership is a matter of fact; it may be the result also of matter of law; but if parties contract under a mutual mistake, and misapprehension as to their relative and respective rights, the result is that that agreement is liable to be set aside as having proceeded upon a common mistake.'

> Mistake by one party as to the intention of the other, known to that other.

We come here to the limits of operative Mistake in regard to the subject-matter of a contract, and must be very careful to define them so as to avoid confusion.

1 Exch. 661.

A general rule laid down in Freeman v. Cooke, and often cited with approval, may be taken to govern all cases in which one of two parties claims to repudiate a contract on the ground that his meaning was misunderstood, or that he misunderstood that of the other party.

'If whatever a man's real intention may be he so conducts himself that a reasonable man would believe that he was assenting to the terms proposed by the other party, and that other party upon that belief enters into the contract with him, the man thus conducting himself would be equally bound as if he had intended to agree to the other party's terms.'

Smith v. Hughes, L. R. 6 Q. B. at p. 607.

> As regards the quantity and the price of the subjectmatter concerned, a man's statement must usually be taken to be conclusive against himself.

Responsibilities of parties.

As regards the quality of a thing sold, or the general circumstances of a contract entered into, a man must use his own judgment, or if he cannot rely upon his judgment,

must take care that the terms of the contract secure to him what he wants.

In two cases the law will protect one of the parties to a contract.

Where a man buys goods which he has no opportunity of Rule of inspecting, the law introduces into the contract of sale certain warimplied warranties, that the goods supplied shall correspond ranty. implied warranties, that she goods promised, and shall be of a market- Jones v. Just, L. R. 3 Q. B. 203. able character.

And again, in certain contracts said to be 'uberrimae fidei,' Rule of in which one of the two parties is necessarily at a disadvantage closure. as to knowledge of the subject-matter of the contract, the law requires the other to disclose every material fact, that is, every fact which might have influenced the mind of a prudent post, 157. person.

Beyond this, where the terms of a contract are clear, the question is, not what the parties thought, but what they said and did.

Suppose that A sells to X, and X believes that he is buying, a bar of gold: the bar turns out to be brass. The parties are honestly mistaken as to the subject-matter of the contract, both believed the bar to be gold. But their rights are not affected by their state of mind; they depend on the answer to the question—Did A sell to X a bar of metal, or a bar of gold? A contract for a bar of gold is not performed by the delivery of a bar of brass; a contract for a bar of metal is performed by the delivery of a bar of metal. It does not matter what the metal may be, nor does it matter what the parties may have thought that it was.

There are two things which have to be considered by one who is entering into a contract. The first is the quality of the thing, or circumstances of the transaction: the matter of his bargain. The second is the statements, promises, and conditions of which the contract consists: the terms of his bargain. As to these things, and subject to the exceptions which I have mentioned, a contracting party must take care of himself; he cannot expect the other party to correct his judgment as to the matter of his bargain, or ascertain by cross-examination whether he understands its terms.

But the law will not allow a man to make or accept a promise, which he knows that the other party understands in a different sense from that in which he understands it himself.

Illustra-

We can best illustrate these propositions by an imaginary sale.

A sells X a piece of china.

Mistake as to thing.

- Each takes his chance. X may get a better thing than A intended to sell, or a worse thing than he intended to buy; in neither case is the validity of the contract affected.
 - (β) X thinks it is Dresden china. A knows that X thinks so, and knows that it is not.

The contract holds. A must do nothing to deceive X, but he is not bound to prevent X from deceiving himself as to the quality of the article sold.

Mistake as to promise. (γ) X thinks that it is Dresden china and thinks that A intends to sell it as *Dresden* china; and A knows it is not Dresden china, but does not know that X thinks that he intends to sell it as *Dresden* china. The contract says nothing of Dresden, but is for a sale of china in general terms.

The contract holds. The misapprehension by X of the extent of A's promise, unknown to A, has no effect. It is not A's fault that X omitted to introduce terms which he wished to form part of the contract.

(b) X thinks it is Dresden china, and thinks that A intends to sell it as Dresden china. A knows that X thinks he is promising Dresden china, but does not mean to promise more than china in general terms.

The contract is void. X's error was not one of judgment, as in (β) , but regarded the intention of A, and A, knowing that his intention was mistaken, allowed the mistake to continue.

The last instance given corresponds to the rule laid down

in Smith v. Hughes. In that case the defendant was sued L. R. 6 Q. B. for refusing to accept some oats which he had agreed to buy 597. of the plaintiff, on the ground that he had intended and agreed to buy old oats, and that those supplied were new. The jury were told that if the plaintiff knew that the defendant thought he was buying old oats, then he could not recover. But the Court of Queen's Bench held that this was not enough to avoid the sale: that in order to do so the plaintiff must have known that the defendant thought he was being promised old oats. It was not knowledge of the misapprehension of the quality of the oats, but knowledge of the misapprehension of the quality promised, which would disentitle the plaintiff to recover.

Blackburn, J., said, 'In this case I agree that on the sale of Mistake of a specific article, unless there be a warranty making it part of the buyer as to bargain that it possesses some particular quality, the purchaser must not known take the article he has bought though it does not possess that to seller. quality.' (This is instance a.)

'And I agree that even if the vendor was aware that the purchaser Mistake of thought that the article possessed that quality, and would not have buyer as to entered into the contract unless he had so thought, still the purchaser known to is bound, unless the vendor was guilty of some fraud or deceit upon seller. him, and that a mere abstinence from disabusing the purchaser of that impression is not fraud or deceit; for whatever may be the case in a court of morals, there is no legal obligation on the vendor to inform the purchaser that he is under a mistake, not induced by the act of the vendor.' (This is instance β .)

And Hannen, J., said, 'It is essential to the creation of a contract Mistake of that both parties should agree to the same thing in the same buyer as to quality sense. But one of the parties to an apparent contract promised may, by his own fault, be precluded from setting up that he had not known entered into it in a different sense to that in which it was under- to seller. stood by the other party. Thus in a case of sale by sample where the vendor, by mistake, exhibited a wrong sample, it was held that the contract was not avoided by this error of the vendor.' Scott v. Littledale 1. (This corresponds to instance γ .)

And further he says, 'If, in the present case, the plaintiff knew Mistake of

8 E. & B.

¹ This case puts, from the seller's point of view, the principle which we have been illustrating from the point of view of the buyer. The seller means to promise one thing; he in fact promises another; the fact that he thinks he is promising something less than he does promise has no effect on the validity of the sale.

quality promised known to seller.

buyer as to that the defendant, in dealing with him for oats, did so on the assumption that the plaintiff was contracting to sell him old oats, he was aware that the defendant apprehended the contract in a different sense to that in which he meant it, and he is thereby deprived of the right to insist that the defendant shall be bound by that which was the apparent, and not the real bargain.' (This corresponds to instance 8.)

> Smith v. Hughes only tells us what is necessary to constitute such Mistake as will enable one party successfully to resist an action brought by the other for non-performance of a contract which is not in its terms ambiguous. But a series of equity cases illustrates the rule that when one man knows that another understands his promise in a different sense from that in which he makes it the transaction will not be allowed to stand.

Application of rule in equity.

In Webster v. Cecil specific performance of a contract was 30 Beav. 62. refused on the ground of Mistake of this nature, although it was suggested that damages might be recovered in a Common

Law Court for non-performance.

The parties were in treaty for the purchase of some plots of land belonging to Cecil. Webster, through his agent, offered £2000, which was refused. Afterwards Cecil wrote to Webster a letter containing an offer to sell at £1200; he had intended to write £2100, but either cast up the figures wrongly or transposed the first two. Webster accepted by return of post. Cecil at once tried to correct the error, but Webster, though he must have known from the first that the offer was made in mistaken terms, claimed that the contract should be performed and sued for specific performance. refused: the plaintiff was left to such action at law as he Per James, might be advised to bring. The case was described later as plin v. James, one 'where a person snapped at an offer which he must have 15 Ch. D. perfectly well known to be made by Mistake.'

221.

Rectification in Chancery Division.

The power of the Court of Chancery in former times, of the Chancery Division now, to rectify deeds or written instruments is as a rule reserved for cases where the parties had agreed and the terms of the agreement, by fault of neither, failed to express their meaning.

But it is sometimes used where Mistake is not mutual. such cases, and they are not numerous, one of the parties being at the time cognizant of the other's error as to the nature or extent of his promise seeks to take advantage of it. Or an offer is made in terms which, from the tenor of previous negotiations, the offeree, when he accepts, must know to include more than the offeror meant to include. then tells the offeree, in substance, that his agreement must be either rectified or cancelled, and that he may take his choice.

A and X signed a memorandum of agreement by which A promised to let certain premises to X at the rent of £230, in all respects on the terms of the within lease: and this memorandum accompanied a draft of the lease referred to. A, in filling in the blank in the draft for the amount of rent to be paid, inadvertently entered the figures £130 instead of £230; and the lease was engrossed and executed with this error. The Court was satisfied, upon the evidence, that X was aware of the discrepancy between the rent which she was promising to pay and the rent which Δ believed her to be promising to pay: and she was given the option of retaining the lease, amended so as to express the real intention of the parties, or giving it up, paying at the rate of £230 per annum for such use and Gerrard v. Frankel, occupation of the premises as she had enjoyed.

Harris v. Pepperell and Paget v. Marshall were cases in L.R. 5. Eq. 1. which the defendant accepted an offer which he must have known to express something which the offeror did not intend The defendant was offered the alternative of to express. cancellation or rectification. In these cases the promise was sought to be set aside, in Webster v. Cecil it was sought to be enforced. Otherwise the circumstances are the same.

The effect of Mistake, where it has any effect at all, is Effects of to avoid the contract. The Common Law therefore offers Mistake. two remedies to a person who has entered into an agreement void on the ground of Mistake. If it be still executory he may repudiate it and successfully defend an action brought

upon it; or if he have paid money under the contract, he may recover it back upon the general principle that 'where money is paid to another under the influence of a mistake, that is, upon the supposition that a specific fact is true which would entitle the other to the money, but which fact is untrue, an action will lie to recover it back.'

Kelly v. Solari, 9 M. & W. 58.

Webster v.

30 Beav. 62.

In equity the victim of Mistake may resist specific performance of the contract, and may sometimes do so successfully when he might not have been able to defend at law an action for damages arising from its breach. He may also as plaintiff apply to the Chancery Division of the High Court to get the contract set aside and to be freed from his

Paget v. Court to get the contract se Marshall, 28 Ch. D. 255 liabilities in respect of it.

§ 2. Misrepresentation.

Distinc-

In dealing with Misrepresentation as a circumstance invalidating contract we must keep before us two distinctions. We must carefully separate Misrepresentation, or innocent misstatement of fact, from Fraud or wilful misstatement of fact: and we must separate with equal care Representations, or statements which induce a contract, from Terms, or statements which form part of a contract.

With these distinctions in view, we may hope to encounter successfully the difficulties which meet us in determining the effect of Misrepresentation in contract.

Misrepresentation and Fraud.

(1) We must, firstly, distinguish Misrepresentation from Fraud, and must consider whether honesty of motive or ignorance of fact can remove a false statement from the category of Fraud.

Statements which are promises and statements which are not.

(2) We must, secondly, bear in mind that if a representation forms an integral part of a contract it becomes a promise. If it is false, its untruth does not affect the formation of the contract but operates to give a discharge, or a right of action, or both, to the party injured by the falsehood, such falsehood being in truth the breach of a promise. So we must dis-

tinguish representation, whether innocent or fraudulent, which brings about a contract and so affects its formation, from representation which introduces terms or promises into a contract and so affects its performance. The terminology of this part of the subject is extraordinarily confused. Representation, condition, warranty, independent agreement, implied warranty, warranty in the nature of a condition, are phrases which it is not easy to follow through the various shades of meaning in which they are used.

(3) We must, thirdly, take note of the effect of the Judi-The Law cature Act, combined with recent decisions in modifying the since the rules of Common Law and expanding those of the Chancery Judicature in respect of innocent misrepresentations made prior to the Act. formation of a contract.

The Common Law may be said to have attached no weight to a representation unless it was (1) fraudulent, or (2) a term in the contract, or (3) made by way of inducement to enter into a contract, in which, because it belonged to a special class, the utmost good faith and accuracy of statement was required.

Chancery, on the other hand, would refuse specific performance where an innocent misrepresentation could be shown to have induced a contract, though it seems doubtful whether, except in contracts of the special class alluded to, a contract might be set aside on such grounds.

The Judicature Act, 36 & 37 Vict. c. 66. s. 24. sub-ss. 1 & 2 Effect of provides that the High Court of Justice, and the Court of decisions Appeal and every Judge thereof, shall give such effect to any Judicature equitable claim, remedy or defence as the Court of Chancery Act. ought to have given if the matter had come before it.

The Common Law rule has therefore been modified by Chancery decisions given before the Judicature Act; and not only so, but since the passing of that Act a broad rule has been laid down in the Court of Appeal that material misrepresentation, though innocent, affords a ground for relief from the liabilities of a contract into which such a representation

has induced a man to enter. A rule applicable only to special contracts has become a general rule so far as concerns misrepresentation, while certain contracts are still distinguishable from others in this—that in the making of them the utmost fullness of statement is required.

So we may now say that material misrepresentation is an invalidating circumstance in all contracts, while non-disclosure of fact will only affect contracts of a special sort.

I will deal with these difficulties in order.

(1) Misrepresentation distinguished from Fraud.

Fraud as a wrong.

The practical test of fraud as opposed to misrepresentation is that one does, and the other does not give rise to an action ex delicto. Fraud is a wrong, and may be treated as such, besides being a vitiating element in contract. Misrepresentation may invalidate a contract but will not give rise to an action ex delicto, the action of deceit.

'It must be borne in mind,' says Cotton, L. J., 'that in an action for setting aside a contract which has been obtained by misrepresentation, the plaintiff may succeed though the misrepresentation was innocent; but in an action of deceit, the representation to found the action must not be innocent, that is to say it must be Arkwright v. made either with a knowledge of its being false or with a reckless Newbold, 17 Ch. D. 320. disregard as to whether it is or is not true.'

Fraud without dishonest motive.

But knowledge that a statement is false may not be inconsistent with honesty of motive in making it: on the other hand, there may be no clear knowledge that the statement made is false, but a dishonest or at any rate self-seeking motive for wishing that it should be believed by the party to whom it is made.

Let us take the first of these cases.

Per Tindal, C. J., Foster v. Charles, 7 Bing. 107.

'It is fraud in law if a party make representations which he knows to be false and injury ensues, although the motives from which the representations proceeded may not have been bad.'

3 B. & A. In *Polhill v. Walter*, Walter accepted a bill of exchange drawn on another person: he represented himself to have

authority from that other to accept the bill, honestly believing that the acceptance would be sanctioned, and the bill paid by the person for whom he professed to act. The bill was dishonoured at maturity, and an indorsee, who had given value for the bill on the strength of Walter's representation. brought against him an action of deceit. He was held liable, - and Lord Tenterden in giving judgment said :-

'If the defendant, when he wrote the acceptance, and, thereby, in substance, represented that he had authority from the drawee to make it, knew that he had no such authority (and upon the evidence there can be no doubt that he did), the representation was untrue to his knowledge, and we think that an action will lie against him by the plaintiff for the damage sustained in consequence.'

At p. 124.

It will be observed that in this case there was a representation of facts known to be false; that the knowledge of the untruth of the statement was the ground of the decision: it is therefore clearly distinguishable from a class of cases in which it has been held, after some conflict of judicial opinion, which it has been new, after some comments by the party Derry v. that a false representation believed to be true by the party Derry v. Peck, 14 App. Ca. 337. making it will not give rise to the action of deceit.

On the other hand it is not necessary, to constitute fraud, that there should be a clear knowledge that the statement made is false. But statements which are intended to be acted upon, if made recklessly and with no reasonable ground of Reckless belief, may furnish such evidence of dishonest motive as to misstatement. bring their maker within the remedies appropriate to fraud.

Where directors issue a prospectus setting forth the advantages of an undertaking into the circumstances of which they have not troubled themselves to inquire, intending to induce those who read the prospectus to incur liabilities in respect of the undertaking, they commit a fraud if the statements Reese River Mining Co. contained in the prospectus turn out to be untrue; they v. Smith, L. R. 4 H. L. represent themselves to have a belief which they know 64. they do not possess.

And so neither the intent to defraud nor deliberate assertion of untruth are necessary elements in fraud. And the best distinction which we can make between misrepresentation and fraud is that the former is a misstatement of facts not known to be false or a non-disclosure of facts not intended to deceive; while the latter consists in representations known to be false, or made with no real belief in their truth or falsehood, and entitles the injured party to the action of deceit.

(2) Representations distinguished from Terms.

Equally important with the distinction between misrepre-Represensentation and fraud is the distinction between statements tations and terms, which are terms in a contract and statements which are inducements to enter into a contract.

> Much subtlety of reasoning has been wasted because, where a man has in good faith made a promise which he is ultimately unable to perform, it has been said that his promise was misrepresentation, or was made under a mistake of fact, and so questions proper to the performance or breach of contract have been mixed with questions relating to the formation of contract.

And other difficulties have arisen from a view at one time

Coverdale v. entertained by Courts of Equity, that there may be representations which are not terms in a contract but which ought nevertheless to be made good by the party responsible for them. Such representations, in the cases where they occur, can all be resolved into terms of a contract 1.

We must bear in mind, first, that a representation which is embodied in a contract ceases to be a representation and becomes a promise that a certain thing is or shall be; and next, that, unless a representation is so embodied, it cannot of itself confer any right of action with a view to its realization.

At Common Law if a representation was not part of a contract, its truth, except in the excepted cases and apart

Pollock on Contract, 507, and App. N.

¹ I touch at the close of this chapter on representation which creates an estoppel, and so may prevent the disproof of an alleged right, but this is a different thing from the theory advanced in Carerdale v. Eastwood.

Kennedy v. Panama Steam Co., L. R. 2 Q. B. 580. from fraud, was immaterial. If it be part of a contract (and this proposition is still undoubtedly true) it receives the name of a Condition or a Warranty, its untruth does not affect the formation of the contract but operates to discharge the injured party from his obligation, or gives him a right of action, ex contractu, for loss sustained by the untruth of a Explanation in Behn v. statement which is reparded in the light of a promise. We Burness shall get a clearer notion of these various phases of repre-751. sentation from the case of Behn v. Burness.

Action was brought upon a charter party dated the 10th day of Oct. 1860, in which it was agreed that Behn's ship then in the port of Amsterdam should proceed to Newport and there load a cargo of coals which she should carry to Hong Kong. At the date of the contract the ship was not in the port of Amsterdam and did not arrive there until the 23rd. When she reached Newport, Burness refused to load a cargo and repudiated the contract, upon which action was brought. The question for the Court was whether the words now in the port of Amsterdam amounted to a condition the breach of which entitled Burness to repudiate the contract, or whether they only gave him a right, after carrying out the contract, to sue for such damages as he had sustained. Williams, J., in Behn v. giving judgment in the Exchequer Chamber, thus distin-18.8 S.

onishes the various parts or terms of a contract:

3 B. & S. guishes the various parts or terms of a contract:--

'Properly speaking, a representation is a statement or assertion. made by one party to the other, before or at the time of the contract, of some matter or circumstance relating to it. Though it is sometimes contained in the written instrument, it is not an integral part of the contract; and, consequently, the contract is Represennot broken though the representation proves to be untrue; nor tation, (with the exception of the case of policies of insurance, at all events, marine policies, which stand on a peculiar anomalous footing) is such untruth any cause of action, nor has it any efficacy frauduwhatever unless the representation was made fraudulently, either by lent, reason of its being made with a knowledge of its untruth, or by reason of its being made dishonestly, with a reckless ignorance whether innocent. it was true or untrue.... Though representations are not usually contained in the written instrument of contract, yet they sometimes are. But it is plain that their insertion therein cannot alter their

Descriptive statement.

nature. A question however may arise whether a descriptive statement in the written instrument is a mere representation, or whether it is a substantive part of the contract. This is a question of construction which the Court and not the jury must determine. If the Court should come to the conclusion that such a statement by one party was intended to be a substantive part of his contract, Condition and not a mere representation, the often-discussed question may, precedent. of course, be raised, whether this part of the contract is a condition Independ precedent, or only an independent agreement, a breach of which will not justify a repudiation of the contract, but will only be a cause of action for a compensation in damages.

Glaholm v. Hays, 2 M. & G. 257. Seeger v. Duthie, 8 C. B., N. S. Tarrabochia v. Hickie, 1 H. & N. 183.

ent agree-

ment.

'In the construction of charter parties, this question has often been raised, with reference to stipulations that some future thing shall be done or shall happen, and has given rise to many nice distinctions. Thus a statement that a vessel is to sail, or be ready to receive a cargo, on or before a given day, has been held to be a condition, while a stipulation that she shall sail with all convenient speed, or within a reasonable time, has been held to be only an agreement.

'But with respect to statements in a contract descriptive of the subject-matter of it, or of some material incident thereof, the true doctrine, established by principle as well as authority, appears to be, generally speaking, that if such descriptive statement was intended to be a substantive part of the contract, it is to be regarded as a warranty, that is to say, a condition on the failure or non-performance of which the other party may, if he is so minded, repudiate the contract in toto, and so be relieved from performing his part of it, provided it has not been partially executed in his favour. If, indeed, he has received the whole or any substantial part of the consideration for the promise on his part, the warranty loses the character of a condition, or, to speak perhaps more properly, ceases to be available as a condition, and becomes a warranty in the narrower sense of the word, viz. a stipulation by way of agreement, for the breach of which a compensation must be sought in damages.'

The Court dealt with the statement that the ship was in the port of Amsterdam at the date of the contract as being intended by the parties to be a Condition; and the breach of it was held to discharge the charterer from the obligation to perform his promise.

I have cited the judgment of this case at length, partly because it is the fullest judicial analysis of the terms of a contract, partly also because it affords a good illustration of the provoking confusion of the terminology of this part of the subject.

It will be observed that Condition is used in two senses, Various as meaning a statement that a thing is, and a promise that Condition a thing shall be; in either case the statement or promise is and Warof so important a nature that the untruth of the one, or the breach of the other, discharges the contract.

Warranty is used in three senses. It is first made a convertible term with a condition; it is then used 'in the narrower sense of the word,' in which sense it means (1) an 'independent agreement' or subsidiary promise in the contract, the breach of which can only give rise to an action for damages, and (2) a Condition, the breach of which might have discharged the contract had it not been so far acquiesced in as to lose its effect for that purpose, though it may still give rise to an action for damages.

Yet in spite of this verbal confusion the judgment gives us a clear idea of the various terms in a contract.

- (a) Representations, made at the time of entering into the Represencontract, but not forming a part of it, may affect its validity tation. in certain special cases, but are otherwise inoperative. When they do operate, their falsehood vitiates the formation of the contract and makes it voidable.
- (β) Conditions are either statements, or promises which Condition. form the basis of the contract. Whether or not a term in the contract amounts to a Condition must be a question of construction, to be answered by ascertaining the intention of the parties from the wording of the contract and the circumstances under which it was made. But when a term in the contract is ascertained to be a Condition, then, whether it be a statement or a promise, the untruth, or the breach of it, will entitle the party to whom it is made to be discharged from his liabilities under the contract.
- (y) Warranties, used in 'the narrower sense,' are inde-Warranty pendent subsidiary promises, the breach of which does not ab initio. discharge the contract, but gives to the injured party a right

of action for such damage as he has sustained by the failure of the other to fulfil his promise.

Warranty ex post facto.

(8) A Condition may be broken and the injured party may not avail himself of his right to be discharged, but continue to take benefit under the contract, or at any rate to act as though it were still in operation. In such a case the condition sinks to the level of a warranty, and the breach of it, being waived as a discharge, can only give a right of action for the damage sustained.

(3) Effects of Misrepresentation.

In order to ascertain the effect of misrepresentation or non-disclosure upon the formation of contract, I propose first to compare the attitude of Common Law and of Equity towards misrepresentation before the Judicature Act, and then to consider how far the provisions of the Judicature Act, interpreted by recent decisions in the Court of Appeal, enable us to lay down in general terms a rule which was previously applicable only to a special class of contracts.

Common law treatment of representation anterior to contract: 844.

The case of Behn v. Burness shows that in the view of the Common Law Courts a representation was of no effect unless it was either fraudulent, or a term in the contract: the case of Bannerman v. White shows that the strong tendency of judicial decision was to bring any statement which was 10 C.B., N.S. material enough to affect consent, if possible, into the terms of the contract.

> Bannerman offered hops for sale to White. White asked if any sulphur had been used in the treatment of that year's growth. Bannerman said 'no.' White said that he would not even ask the price if any sulphur had been used. then discussed the price, and White ultimately purchased by sample the growth of that year; the hops were sent to his warehouse, were weighed, and the amount due on their purchase was thus ascertained. He afterwards repudiated the contract on the ground that sulphur had been used in the treatment of the hops. Bannerman sued for their price.

was proved that he had used sulphur over 5 acres, the entire growth consisting of 300 acres. He had used it for the purpose of trying a new machine, had afterwards mixed the whole growth together, and had either forgotten the matter or thought it unimportant. The jury found that the representation made as to the use of sulphur was not wilfully false, and they further found that 'the affirmation that no sulphur had been used was intended by the parties to be part of the contract of sale, and a warranty by the plaintiff.' The Court had to consider the effect of this finding, and held that Bannerman's representation was a part of the contract, a preliminary condition, the breach of which discharged White from liability to take the hops.

Erle, C. J., said:-

'We avoid the term warranty because it is used in two senses, Bannerman and the term condition because the question is whether that term to C.B., N.S. is applicable. Then, the effect is that the defendants required, and 860. that the plaintiff gave his undertaking that no sulphur had been used. This undertaking was a preliminary stipulation; and, if it had not been given, the defendants would not have gone on with the treaty which resulted in the sale. In this sense it was the condition upon which the defendants contracted; and it would be contrary to the intention expressed by this stipulation that the contract should remain valid if sulphur had been used.

'The intention of the parties governs in the making and in the construction of all contracts. If the parties so intend, the sale may be absolute, with a warranty super-added; or the sale may be conditional, to be null if the warranty is broken. And, upon this statement of facts, we think that the intention appears that the contract should be null if sulphur had been used: and upon this ground we agree that the rule should be discharged.'

Note that in this case the representation was made before the parties commenced bargaining; whereas the representation in Behn v. Burness was a term in the charter party.

Note further that the actual legal transaction between the parties was an agreement to sell by sample a quantity of hops, a contract which became a sale 1, so as to pass the property,

¹ For the distinction between a sale, and an agreement to sell, see p. 71 supra, and Sale of Goods Act, 1893, 56 & 57 Vict. c. 71, § 1.

when the hops were weighed and their price thus ascertained. The contract of sale contained no terms making the acceptance of the hops conditional on the absence of sulphur in their treatment; and the language of Erle, C. J., shows that he felt it difficult to apply the terms 'condition' or 'warranty' to the representation made by the plaintiff.

'The undertaking,' he says, 'was a preliminary stipulation;' and clearly the Court felt that its introduction into the contract was only to be effected by an extension of the terms of the contract, so as to include the discussion preliminary to the bargain. What really happened was that Bannerman made a statement to White, and then the two made a contract which did not include this statement, though but for the statement the parties would never have entered on a discussion of terms. The consent of the buyer was, in fact, obtained by a misrepresentation of a material fact, and was therefore unreal, but the Common Law Courts had precluded themselves from giving any effect to a representation unless it was a term in the contract, and so in order to do justice they were compelled to drag into the contract terms which it was never meant to contain.

Equitable treatment of misrepresentation contract.

In considering the principles on which Equity has dealt with misrepresentation and non-disclosure of fact we must bear in mind that certain classes of contracts have always been anterior to regarded as needing more exact and full statement than others, and that some of these were of a sort with which the Court of Chancery was more particularly concerned—contracts to take shares in companies—contracts for the sale and purchase of land.

> We must also remember that judges in the Court of Chancery never had occasion to define fraud with precision as an actionable wrong. They therefore, not unnaturally, used the term 'fraudulent' as applicable to all cases in which they refused specific performance or set aside an instrument on the ground that one of the parties had not acted in good

faith; and somewhat unfortunately they applied it also to representations which were made in good faith though they afterwards turned out to be untrue.

But we find no general rule as to the effect of innocent misrepresentation until 1873, when, in a case precisely similar to Bannerman v. White, a similar result was reached by the application of a different principle.

Lamare, a merchant in French wines, entered into negotia- Lamare v. Dixon, L. R. tions with Dixon for a lease of cellars. He stated that it was 6 H. L. 414. essential to his business that the cellars should be dry, and Dixon assured him, to his satisfaction, that the cellars would be dry. He thereupon made an agreement for a lease, in which there was no term or condition as to the dryness of the cellars. They turned out to be extremely damp. Lamare declined to continue his occupation, and the House of Lords Misreprerefused to enforce specific performance of the agreement, not a ground because Dixon's statement as to the dryness of the cellars for refusing was a term in the contract, but because it was material in specific obtaining consent and was untrue in fact.

performance,

'I quite agree,' said Lord Cairns, 'that this representation was not a guarantee. It was not introduced into the agreement on the face of it, and the result of that is that in all probability Lamare could not sue in a Court of Law for a breach of any such guarantee or undertaking: and very probably he could not maintain a suit in a Court of Equity to cancel the agreement on the ground of misrepresentation. At the same time if the representation was made and if that representation has not been and cannot be fulfilled, it appears to me upon all the authorities that that is a perfectly good defence in a suit for specific performance, if it is proved in point of fact that the representation so made has not at p. 428. been fulfilled.'

Thus it appears, that up to the passing of the Judicature Act the Court of Chancery would refuse specific performance of a contract induced by innocent misrepresentation, and that in transactions of certain kinds it was prepared to set contracts aside on the same grounds. The latter remedy had not by express decision been limited to transactions of the kind have mentioned, while on the other hand no general rule had been laid down which might apply to all contracts.

36 & 37 Vict. c. 66, § 24. sub-s. 1. 2.

The Judicature Act provides that a plaintiff might assert any equitable claim and the defendant set up any equitable defence in any Court, and in their treatment of this provision there is no doubt that the Court has extended the application of equitable remedies and altered the character of the Common Law rule. Innocent misrepresentation which brings about

and for rescinding contract.

20 Ch. D. 1.

a contract is now a ground for setting the contract aside, and this rule applies to contracts of every description.

The case of Redgrave v. Hurd was a suit for specific

modern

rule.

performance of a contract to buy a house. Redgrave had induced Hurd to take, with the house, his business as a solicitor, Growth of and it was for misstatement as to the value of this business that Hurd resisted specific performance, and set up a counterclaim to have the contract rescinded and damages given him on the ground of deceit practised by Redgrave. The Court of Appeal held that there was no such deceit, or statement false to Redgrave's knowledge, as would entitle Hurd to damages; but specific performance was refused and the contract rescinded on the ground that defendant had been induced to enter into it by the misrepresentation of the plaintiff.

The law on this subject is thus stated by Jessel, M. R.:—

'As regards the rescission of a contract there was no doubt a difference between the rules of Courts of Equity and the rules of Courts of Common Law-a difference which of course has now disappeared by the operation of the Judicature Act, which makes the rules of Equity prevail. According to the decisions of Courts of Equity it was not necessary, in order to set aside a contract', obtained by material false representation, to prove that the party who obtained it knew at the time that the representation was made that it was false.'

Redgrave y. Hurd, 20 Ch. D. 12.

34 Ch. D. 582.

In Newbigging v. Adam the plaintiff had been induced to enter into a partnership with one Townend by statements made by the defendants who were either the principals or concealed

1 This statement is not quite in accord with Lord Cairns' view of the rules of Equity, as set out on p. 153 in Lamare v. Dixon. It has nevertheless become the accepted rule, though it may have been an exaggeration in 1881. partners of Townend. The Court of Appeal held that 'there was a substantial misstatement though not made fraudulently, which induced the plaintiff to enter into the contract.'

The contract was set aside, and the general rule laid down in Redgrave v. Hurd is adopted without qualification or limitation to cases of a particular class. Bowen, L. J., quotes in extenso the passage set forth above from the judgment of Jessel, M. R., and says further :-

at p. 502.

'If the mass of authority there is upon the subject were gone through, I think it would be found that there is not so much difference as is generally supposed between the view taken at Common Law and the view taken in Equity as to misrepresentation. At Common Law it has always been considered that misrepresentations which strike at the root of a contract are sufficient to avoid the contract on the ground explained in Kennedy v. Panama, New L. R. 2 Q. B. Zealand and Royal Mail Co.'

Now this case was one of cross actions by a shareholder, to Comparirecover calls paid, and by a company, to recover calls due. son of The shareholder contended that he had been induced to take equitable rules. shares on the faith of a statement in the prospectus, which turned out to be untrue: and that this statement was so vital to the contract that its untruth amounted to a total failure of consideration, and entitled him to be discharged from his liability to calls.

The position of the Court of Queen's Bench in this case was very similar to that of the Court of Common Pleas in Bannerman v. White. A Court of Equity might or might not 10 C.B., N.S. have set the transaction aside on the ground that consent had been obtained by a material misrepresentation made prior to the contract. A Court of Common Law could only deal with the matter by incorporating the representation with the contract, and then asking whether its untruth amounted to a total failure of consideration or the breach of a condition vital to the contract.

In Bannerman v. White the Court held that the representation was a vital condition: in Kennedy v. Panama Company L. R. 2 Q. B. the Court held that it was not a vital condition. Equity 580.

14 App. Ca. 347•

Result.

would give or withhold the same relief, but upon a different and more intelligible principle. This principle is clearly stated by Lord Bramwell in Derry v. Peek, speaking of the various rights of one who has been injured by the untruth of statements inducing a contract:—'To this may now be added the equitable rule that a material misrepresentation, though not fraudulent, may give a right to avoid or rescind a contract where capable of such rescission.

Thus a general rule is settled; innocent misrepresentation, if it furnishes a material inducement, is ground for resisting specific performance of the contract or for asking to have it set aside; this relief is of general application, and is not peculiar to the contracts described as uberrimae fidei.

Expression of opinion.

But the representation must form a real inducement to the party to whom it is addressed. A mere expression of opinion is not a statement which, if it turns out to be false, invalidates a contract. In effecting a policy of marine insurance the insured communicated to the insurers a letter from the master of his vessel stating that in his opinion the anchorage of the place to which the vessel was bound was safe and good. The vessel was lost there: but the Court held that the insured, in reading the master's letter to the insurers, communicated to them all that he himself knew of the voyage, and that the letter was not a representation of fact, but of opinion, which L. R. 7 C. P. the insurers could act upon or not as they pleased.

Anderson v. Pacific In-

Commendatory expressions.

Nor are commendatory expressions such as men habitually use in order to induce others to enter into a bargain dealt with as serious representations of fact. A certain latitude is allowed to a man who wants to gain a purchaser, though it must be admitted that the border line of permissible assertion is not always discernible. At a sale by auction land was stated to be 'very fertile and improvable:' it was in fact partly abandoned as useless. This was held to be 'a mere flourishing description by an auctioneer.' But where in the sale of an hotel the occupier was stated to be 'a most desirable

Dimmock v. Hallett, 2 Ch. at p. 27.

tenant,' whereas his rent was much in arrear and he went Smith v. into liquidation directly after the sale, such a statement was House Proheld to entitle the purchaser to rescind the contract.

Non-disclosure of material fact. Contracts uberrimae fidei.

There are some contracts in which more is required than the absence of misrepresentation or fraud. These are contracts in which one of the parties is presumed to have means of knowledge which are not accessible to the other, and is then bound to tell him everything which may be supposed likely to affect his judgment. In other words, every contract may be invalidated by material misrepresentation, and some contracts even by non-disclosure of a material fact.

Contracts of marine, fire, and life insurance, contracts for the sale of land, for family settlements, and for the allotment of shares in companies, are of the special class affected by non-disclosure. To these are sometimes added, in my opinion erroneously, contracts of suretyship and partnership.

(a) Contracts of marine insurance.

Marine

In the contract of marine insurance the insured is bound insurance. to give to the underwriter all such information as would be likely to determine his judgment in accepting the risk; and misrepresentation or concealment of any such matter, though without fraudulent intention, avoids the policy.

In Ionide: v. Pender goods were insured upon a voyage for an amount largely in excess of their value; it was held that although the fact of over-valuation would not affect the risks of the voyage, yet, being a fact which underwriters were in the habit of taking into consideration, its concealment vitiated the policy.

'It is perfectly well established that the law as to a contract Per Blackof insurance differs from that as to other contracts, and that a con-lonides v. cealment of a material fact, though made without any fraudulent Pender, L.R. 9 Q. B. 537. intention, vitiates the policy.'

Nor is the liability of the insured, in this respect, confined to facts within his own knowledge. 'It is a condition of

Blackburn v. the contract,' said Lindley, L. J., in a dictum quoted with Vigors, 17 Q.B.D.(C.A.) approval in the House of Lords, 'that there is no misrepresentation or concealment either by the insured or by any one who ought, as a matter of business and fair dealing, to have stated or disclosed the facts to him or to the underwriter for him.'

Fire insurance.

New York Bowery Fire

Insurance Co. v. New York Fire

Co., 17 Wend. 359.

 (β) Contracts of fire insurance.

The description of the premises appears to form a representation on the truth of which the validity of the contract depends. American authorities go further than this, and hold that the innocent non-disclosure of any material facts vitiates the policy. In an American case, referred to by Blackburn, J., in the judgment above cited, 'the plaintiffs had insured certain property against fire, and the president of the company heard that the person insuring with them, or at least some one of the same name, had been so unlucky as to have had several fires, in each of which he was heavily insured. The plaintiffs reinsured with the defendants, but did not inform them of this. A fire did take place, the insured came upon the plaintiffs, who came upon the defendants. The judge directed the jury. that if this information given to the president of the plaintiff company was intentionally kept back, it would vitiate the L. R. 9 Q. B. policy of reinsurance. The jury found for the plaintiffs, but the Court, on appeal, directed a new trial on the ground that the concealment was of a material fact, and whether intentional or not, it vitiated the insurance.'

(γ) Contracts of life insurance.

11 Ch. D.

5 38.

In The London Assurance v. Mansel an action was brought to set aside a policy of life insurance on the ground that material facts had been concealed by the party effecting the insurance. He had been asked and had answered questions as follows :---

Life insurance.

> Has a proposal ever been made on your life at other offices? If so, where?

Was it accepted at the ordinary premium or at an increased premium or declined?

Insured now in two offices for £16,000 at ordinary rates. Policies effected last year.

The answer was true so far as it went, but the defendant had endeavoured to increase his insurance at one of the offices at which he was already insured, and to effect further insurances at other offices, and in all these cases he had been refused.

The contract was set aside, and Jessel, M. R., thus laid down the general principle on which his decision was founded.

'I am not prepared to lay down the law as making any difference in substance between one contract of assurance and another. Whether! it is life, or fire, or marine assurance, I take it good faith is required in all cases, and though there may be certain circumstances, from the peculiar nature of marine insurance, which require to be disclosed and which do not apply to other contracts of insurance, that is London Asrather, in my opinion, an illustration of the application of the v. Mansel, 11 principle than a distinction in principle.'

Ch. D. 367.

But where A is effecting an insurance on the life of X, and X makes false statements as to his life and habits which A in good faith passes on to the insurance office, such statements have been held not to vitiate a policy. The ground of the decision was (1) that the statements were not conditions on the truth of which the validity of the contract depended, and (2) that X was not the agent of A for the purpose of effect- Wheelton v. ing the policy, so that the fraud of X was not imputable to 8 E. & B. A under the rule that the principal is liable for the fraud of his agent.

It is possible that if such a case were to occur since equitable remedies for misrepresentation have become general it might be decided otherwise. It precisely corresponds to the case described in Redgrave v. Hurd: 'where a man having obtained 20 Ch. D. 1. a beneficial contract by a statement which he now knows to be false, insists upon keeping that contract.'

(δ) Contracts for the sale of land. · Sale of In agreements of this nature a misdescription of the premises sold or of the terms to which they are subject, though made without any fraudulent intention, will vitiate the con-In Flight v. Booth, leasehold property was agreed to be 1 Bing. N C. purchased by the defendant. The lease contained restrictions 3700

against the carrying on of several trades, of which the particulars of sale mentioned only a few; Tindal, C. J., held that the plaintiff could recover back money paid by way of deposit on the purchase of the property.

'We think it is a safe rule to adopt, that where the misdescription, although not proceeding from fraud, is in a material and substantial point, so far affecting the subject-matter of the contract that it may reasonably be supposed that, but for such misdescription, the purchaser might never have entered into the contract at all, in such cases the contract is avoided altogether, and the purchaser is not bound to resort to the clause of compensation. Under such a state of facts, the purchaser may be considered as not having purchased 3 Camp. 285, the thing which was really the subject of the sale; as in Jones v. Edney, where the subject-matter of the sale was described to be "a free public-house," while the lease contained a proviso, that the lessee and his assigns should take all their beer from a particular brewery; in which case the misdescription was held to be fatal.'

In re Fawcett & Holmes, 42 Ch. D. 156.

Flight v. Booth,

370.

z Bing. N. C.

The Court of Appeal has lately accepted with approval this statement of the law.

Pollock, 510-528.

Equitable remedies however are given subject to the materiality of the misdescription. The purchaser may be entitled to refuse to conclude the sale; or, if the misdescription is a matter of detail, may be compelled to conclude the sale subject to compensation to be made by the vendor.

The parties may also provide in the contract of sale for compensation in case of misdescription, and this right, if so expressed, will not merge in the deed of conveyance but may be exercised after the property has passed.

Palmer v. Johnson, 13 Q. B. D. (C. A.) 351. Purchase

(ε) Contracts for the purchase of shares in Companies.

of shares influenced by projectors' statements. 1 Dr. & Sm. at p. 381.

The rules with respect to the candour and fullness of statement required of projectors of an undertaking in which they invite the public to join cannot be better stated than in the judgment of Kindersley, V. C., in the case of the New Brunswick and Canada Railway Company v. Muggeridge.

'Those who issue a prospectus holding out to the public the great advantages which will accrue to persons who will take shares in a proposed undertaking, and inviting them to take shares on the faith of the representations therein contained, are bound to state

everything with strict and scrupulous accuracy, and not only to abstain from stating as fact that which is not so, but to omit no one fact within their knowledge the existence of which might in any degree affect the nature, or extent, or quality of the privileges and advantages which the prospectus holds out as inducements to take shares.'

These dicta are quoted with approval by Lord Chelmsford L. R. 2 H. L. in The Venezuela Railway Company v. Kisch.

In a later case Lord Cairns points out the distinction between Fraud and such non-fraudulent Misrepresentation as makes a contract of this nature voidable. He intimates that mere non-disclosure can never amount to fraud unless accompanied with such substantial representations as give a false air to facts, but that 'it might be a ground in a proper proceeding and at a proper time for setting aside an Peck v. allotment or purchase of shares.'

Gurney, L. R. 6 H. L.

We should distinguish this right of avoidance for nondisclosure, from the remedy in deceit for actual fraud; from the remedy in tort given by the Companies Act against 30 & 31 Vict. directors for non-disclosure of contracts made by a company or its promoters, and open to persons who take shares on the Sullivan v. or its promoters, and open to persons who take blacks of Mitcalfe, faith of a prospectus in which such contracts are not set out 5 C. P. D. (C. A.) 455. or referred to; and thirdly from the right to compensation given by the Directors Liability Act (1890) to persons who 53 & 54 Vict. have sustained loss by purchasing shares on the faith of an untrue statement in the prospectus of a company.

Suretyship and Partnership are sometimes described as con-Suretytracts needing a full disclosure of all facts which might affect uberrimae fidei the judgment of the intending surety or partner.

There seems no authority 1 for this view; either contract would be invalidated by material though innocent misrepresentation, or by such non-disclosure of a fact as would amount to an implied representation that the fact did not exist; but Lee v. Jones, neither requires the same fullness of disclosure which is 482.

¹ The only authorities cited in Lindley on Partnership, p. 303 (ed. 5), rR. & M. are Hichens v. Congreve and Fawcett v. Whitehouse. But both are cases of 150; ib. 132. actual fraud.

necessary to the contract to sell land or to allot shares. The intending surety and the intending partner cannot claim the protection accorded to the intending insurer, investor or buyer of land.

until the contract is made:

But when once the contract of suretyship has been entered into, the surety is entitled to be informed of any agreement which alters the relations of creditor and debtor, or any circumstance which might give him a right to avoid the con-

L. R. 7 Q. B. tract. So in *Phillips v. Foxall*, the defendant had guaranteed the honesty of a servant in the employ of the plaintiff; the servant was guilty of dishonesty in the course of his service, but the plaintiff continued to employ him and did not inform the defendant of what had occurred. Subsequently the servant committed further acts of dishonesty. The plaintiff required the defendant to make good the loss. It was held that the defendant was not liable. Such concealment released the surety from all liability for the subsequent Burgess y. loss. It would seem that if the surety knew that the servant

Burgess v. Eve, 13 Eq. 450.

had committed acts of dishonesty which would justify his dismissal, he would be entitled to withdraw his guarantee.

And so with partnership. The relation of partners inter se

nor partnership.

And so with partnership. The relation of partners inter se is that of principal and agent, so that one partner can bind the firm in transactions concerning the partnership. Thus, when the contract of partnership has been formed, the utmost good faith is required in the dealings of partners with one another in all that relates to their common business.

Remedies for Misrepresentation.

A statement upon the faith of which one man induces another to contract, may, if it prove to be false, give a right of action for damages in two cases, (1) ex contractu if it is a term in the contract, (2) ex delicto if it is false to the knowledge of the party making it. But if the statement does not satisfy either of these conditions it can do no more than furnish a defence to an action brought upon the contract, and entitle the injured party to take proceedings to get the contract set

aside, subject to such limitations as to rescission as are set forth at the conclusion of the next chapter. The relief thus given may include an indemnity 'against the obligations which Newbigging he has contracted under the contract which is set aside ': it Ch. D. 589. cannot include damages for loss sustained 1.

To this rule that no damages can be obtained for innocent Excepmisrepresentation there are three exceptions.

- (a) The first is where an agent in good faith assumes an Warranty authority which he does not possess and induces another to rity.

 deal with him in the belief that he has the authority which he Firbank v. Humphreys, assumes 2.
- (b) The Companies Act 1867 requires that a prospectus of 30 & 31 Vict. a Company should contain the date of any contract entered Companies into by the Company before the issue of the prospectus and Act. the names of the parties. Otherwise, as between the directors, promoters or officers of the company, and persons who subscribe for shares on the faith of the prospectus, it is fraudulent.
- (c) The Directors Liability Act 1890 gives a right to any 53 & 54 Vict. person who has been induced to subscribe for shares in a com-Directors' pany by untrue statements in a prospectus, to obtain compensation from the directors for loss sustained, unless they can show that they had reasonable ground to believe the statement and continued to believe it till the shares were allotted, or that the statement was a fair account of the report of an expert or a correct representation of an official document.

From the cases in which innocent misrepresentation gives rise to a liability in damages we must carefully distinguish the sort of liability which is supported rather than created by estoppel.

Estoppel.

- 'Estoppel is a rule of evidence,' and the rule may be stated in the words of Lord Denman:—
 - 'Where one by his words or conduct wilfully causes another to

¹ The extent of the remedy, and the conditions under which it is ³ App. Ca. granted, are most clearly set forth in the judgment of Lord Blackburn in Erlanger v. Sombrero Phosphate Co.

² See as to this form of liability, Part vi. ch. ii. § 2.

believe the existence of a certain state of things, and induces him to act on that belief so as to alter his own previous position, the former Pickard v. is concluded from averring against the latter a different state of Sears, 6 A. & E. 460. things as existing at the same time.'

Where a defendant is forbidden to disprove certain facts, and where on the assumption that such facts exist the plaintiff would have a right, then estoppel comes in aid of the establishment of the right by preventing the denial or disproof of these facts.

But an estoppel can only arise from words or conduct which are clear and unambiguous. This rule, and the effect of estoppel, may be illustrated by the case of *Low v. Bouverie*.

Low was about to lend money to X on the security of X's share of a trust fund, of which Bouverie was trustee. asked Bouverie whether this share was mortgaged or otherwise encumbered, and if so to what extent. Bouverie named such charges as occurred to him but did not name all. In fact the interest of X was heavily encumbered, and when the action was brought he was an undischarged bankrupt. Low claimed that Bouverie, the trustee, was liable to make good the loss. The Court of Appeal held (1) that Bouverie's statement could not be construed as a warranty, so as to bind him by contract to Low; (2) that the statement was not false to his knowledge; (3) that the misrepresentation, being innocent, could not give rise to an action for damages, unless a duty was cast upon Bouverie to use care in statement1; (4) that no such duty rested upon a trustee, requiring him to answer questions concerning the trust fund to strangers about to deal with the

The mention of this duty would seem to be an excess of judicial caution, for it is hard to see how such a duty could arise so as to give a right of action for negligent, as distinct from fraudulent misrepresentation. Such a liability may exist in the case of employer and employed, where the person employed acquires and gives information on which the employer will act. But a failure to use due care in the supply of such information would be a breach of the contract of employment, creating a liability ex contracts not ex delicts. In cases turning on negligent statement, the duty, since Derry v. Peck, has been held, in each case, not to exist, and it is probably apart from contract altogether non-existent. See Angus v. Clifford, [1891] 2 Ch. 449, and Le Lievre v. Gould, [1893] I Q. B. 491.

14 App. Ca. 347cestui que trust; (5) that therefore Bouverie could only be held liable if he was estopped from contending that there were other incumbrances upon the trust fund than those which he had mentioned to Low.

If he had been so estopped he might have been ordered to Per Lindley, pay to Low the trust fund, subject only to the incumbrances disclosed in his letters: and, as there were other charges in abundance, he would have had to make good the deficiency out of his own pocket. But the Court held that the letters upon which Low sought to make Bouverie liable could not be construed as explicitly limiting the charges on the trust fund to those specified in the letters. 'An estoppel,' said p. 106. Bowen, L. J., 'that is to say, the language on which the estoppel is founded, must be precise and unambiguous.'

Instances of such precise and unambiguous statement may be found in the cases of Companies which issue certificates stating that the holders are entitled to shares. If the certificate is obtained by means of a deposit with the company of a forged transfer of shares, the Company are nevertheless Tomkinson estopped from disputing the title to shares which their [1891] 2 Q. B. certificates confer.

§ 3. Fraud.

Fraud is an actionable wrong. As such it is susceptible of Fraud. fairly precise definition; and as such I treat of it here. Fraud which gives rise to the action of deceit is a very different thing from the sharp practice or unhandsome dealing which would incline a Court of Equity to refuse the remedy . of specific performance, or to grant relief by the cancellation of a contract. It represents the reasoned, logical conclusions of the Common Law Courts as to the nature of the deceit which makes a man liable in damages to the injured party.

Fraud is a false representation of fact, made with a know- Its essenledge of its falsehood, or recklessly, without belief in its truth, tial features. with the intention that it should be acted upon by the complaining party, and actually inducing him to act upon it.

Let us consider these characteristics in detail.

There must be a representation.

Fraud is a false representation.

It differs here from non-disclosure such as may vitiate a contract uberrimae fidei; there must be an active attempt to deceive either by a statement which is false, or by a statement not untrue in itself but accompanied with such a suppression of facts as to convey a misleading impression. Concealment of this kind is sometimes called 'active,' 'aggressive,' or 'industrious;' but perhaps the word itself, as opposed to non-disclosure, suggests the active element of deceit which constitutes fraudulent misrepresentation. The distinction between misrepresentation by non-disclosure, which can only affect contracts uberrimae fidei, and misrepresentation which gives rise to an action of deceit, is clearly pointed out by Lord Cairns in the case of Peek v. Gurney.

L. R. 6 H. L. 'Mere non-disclosure of material facts, however morally censurable, however that non-disclosure might be a ground in a proper proceeding at a proper time for setting aside an allotment or a purchase of shares, would, in my opinion, form no ground for an action in the nature of an action for misrepresentation. There must, in my opinion, be some active misstatement of fact, or, at all events, such a partial and fragmentary statement of fact, as that the withholding of that which is not stated makes that which is stated absolutely false.'

Non-disclosure is not fraud.

Caveat emptor is the ordinary rule in contract. A vendor is under no liability to communicate the existence even of latent defects in his wares unless by act or implication he represents such defects not to exist.

Ward v. Hobbs, 3 Q. B. D. (C. A.) 150, 32 & 33 Vict. C. 70. § 57.

Hobbs sent to a public market pigs which were to his knowledge suffering from typhoid fever; to send them to market in this state was a breach of a penal statute. Ward bought the pigs, 'with all faults,' no representation being made as to their condition. The greater number died: other pigs belonging to Ward were also infected, and so were the stubble-fields in which they were turned out to run. It was contended that the exposure of the pigs in the market amounted to a representation, under the circumstances, that they were free of

any contagious disease. The case went up to the House of Lords, where Lord Selborne thus states the law on this point:—

'Upon the question of implied representation I have never felt any doubt. Such an implication should never be made without facts to warrant it, and here I find none except that in sending for sale (though not in selling) these animals a penal statute was violated. To say that every man is always to be taken to represent in his dealings with other men, that he is not, to his 4App.Ca.29. knowledge, violating any statute, is a refinement which (except for the purpose of producing some particular consequence) would not, I think, appear reasonable to any man.'

In Keates v. Lord Cadogan, the plaintiff sued for damages 10 C. B. 591. arising from the defendant's fraud in letting to the plaintiff a house 1 which he knew to be required for immediate occupation, without disclosing that it was in a ruinous condition. It was held that no such action would lie.

'It is not pretended,' said Jervis, C. J., 'that there was any warranty, expressed or implied, that the house was fit for immediate occupation: but, it is said, that, because the defendant knew that the plaintiff wanted it for immediate occupation, and knew that it was in an unfit and dangerous state, and did not disclose that fact to the plaintiff, an action of deceit will lie. The declaration does not allege that the defendant made any misrepresentation, or that he had reason to suppose that the plaintiff would not do, what any man in his senses would do, viz. make proper investigation, and satisfy himself as to the condition of the house before he entered upon the occupation of it. There is nothing amounting to deceit.'

The representation must be a representation of fact.

A mere expression of opinion, which turns out to be A repreunfounded, will not invalidate a contract. There is a wide sentation of fact not of opinion;

¹ The house was leased for a term of years. The law is otherwise where a furnished house is hired for a short period, as for instance the London season. In such a case immediate occupation is of the essence of Wilson v. the contract, and if the house is uninhabitable the lessee is discharged, ton, ² Ex. D. not on the ground of fraud, but because 'he is offered something sub- 336. stantially different from that which was contracted for.'

This undertaking as to sanitary condition is extended by the Housing of the Working Classes Act to small tenements of a specified value. 53 & 54 Vict. c. 70. s. 75.

Harvey v. Young, 1 Yelv. 20. Lindsay Pe-troleum Co. v. Hurd, L. R. 5 P. C. at p. 243.

difference between the vendor of property saying that it is worth so much, and his saving that he gave so much for The first is an opinion which the buyer may adopt if he will: the second is an assertion of fact which, if false to the knowledge of the seller, is also fraudulent.

nor expression of intention. Burrell's case, 1 Ch. D. 552.

Again, we must distinguish a representation that a thing is from a promise that a thing shall be: neither a statement of intention nor a promise can be regarded as a statement of fact except in so far as a man may knowingly misrepresent Thus there is a distinction between the state of his own mind. a promise which the promisor intends to perform, and one which the promisor intends to break. In the first case he represents truly enough his intention that something shall take place in the future: in the second case he misrepresents his existing intention; he not only makes a promise which is ultimately broken, but when he makes it he represents his state of mind to be something other than it really is. Thus it has been laid down that if a man buy goods, not intending to pay for them, he makes a fraudulent misrepresentation.

In ex farte Whittaker, 10 Ch. 446.

Again, it is said that misrepresentation of law does not give rise to the action of deceit, nor even make a contract voidable as against the person making the statement. is little direct authority upon the subject, but it may be L. R. 2 H. L. submitted that the distinction drawn in Cooper v. Phibbs between ignorance of general rules of law and ignorance of the existence of a right would apply to the case of a fraudulent misrepresentation of law, and that if a man's rights were concealed or misstated knowingly, he might sue the person who made the statement for deceit. A decided opinion has been expressed in the Queen's Bench Division, that a fraudulent representation of the effect of a deed can be relied upon as a defence in an action upon the deed.

Hirschfield v. London, Brighton, and South Coast Rail-

170.

The representation must be made with knowledge of its falsehood or without belief in its truth.

Unless this is so, a representation which is false gives There no right of action to the party injured by it. A Telegraph must be know. Company, by a mistake in the transmission of a message, ledge of falsehood; caused the plaintiff to ship to England large quantities of Dickson v. barley which were not required, and which, owing to a fall Telegraph in the market, resulted in a heavy loss. It was held that 3 C. P. D. 1. the representation, not being false to the knowledge of the Company, gave no right of action to the plaintiff.

'The general rule of law,' said Bramwell, L. J., 'is clear that no action is maintainable for a mere statement, although untrue, and although acted on to the damage of the person to whom it is made, unless that statement is false to the knowledge of the person p. 5-making it.'

This rule is to be supplemented by the words of Lord 14 App. Ca. Herschell in *Derry v. Peek*:—

'First, in order to sustain an action of deceit there must be proof of fraud, and nothing short of that will suffice. Secondly, fraud is proved when it is shown that a false representation has or disrebeen made, (1) knowingly, or (2) without belief in its truth, or gard of truth. (3) recklessly, careless whether it be true or false. Although I have treated the second and third as distinct cases, I think the third is but an instance of the second, for one who makes a statement under such circumstances can have no real belief in the truth of what he states.'

Therefore if a man makes a false statement, honestly believing it to be true, he cannot be rendered liable in an action of deceit.

It is fraudulent to represent yourself as possessing a belief which you do not possess. This is the ground of liability in the case of reckless misstatement of fact. The maker of the statement represents his mind as certain in the matter, whereas in truth it is not certain. He says that he believes, when he really only hopes or wishes.

It is just as fraudulent for a man to misrepresent wilfully his state of mind as to misrepresent wilfully any other matter of fact. 'The state of a man's mind,' said Bowen, L. J., 'is just Edgington v. Fitzmaurice, as much a fact as the state of his digestion;' and the rule as ^{29 Ch. D. 483}.

to reckless misstatement laid down by Lord Herschell does not in any way widen the definition of Fraud.

Want of reasonable belief;

But from time to time attempts are made to extend the ground for results of Fraud, and to make men liable not merely for wilful misstatements of fact or of belief, but for misstatements of fact made in the honest belief of their truth, but not based upon reasonable grounds.

Collins v. Evans, 5 Q. B. 820.

The rule was settled in the Common Law Courts, as long ago as 1844, that a misstatement of fact made with an honest belief in its truth was not a ground for an action of deceit, and that 'fraud in law' or 'legal fraud' is a term which has no meaning as indicating any ground of liability.

But shortly after the Judicature Act came into effect judges whose experience had lain chiefly in Courts of Equity came to deal with the Common Law action of deceit, and applied to it from time to time the somewhat ill-defined notions of 3 Ex. D. 242. Fraud, which had prevailed in the Equity Courts 1. In Weir v. Bell the dissenting judgment of Cotton, L. J.,

contains a dictum that a man is liable for deceit, 'if he

has made statements which are in fact untrue, recklessly,

its effect doubtful

p. 243.

that is, without any reasonable grounds for believing them to be true.' This view of liability for deceit was not accepted by the majority of the Court, and the case is remarkable for an

emphatic condemnation by Bramwell, L. J., of the use of the term 'legal fraud':-

'To make a man liable for fraud, moral fraud must be proved against him. I do not understand legal fraud; to my mind it has no more meaning than legal heat or legal cold, legal light or legal shade.'

20 Ch. D. 44. Nevertheless in Smith v. Chadwick the view of Fraud expressed by Cotton, L. J., was adopted and extended by Sir G. Jessel. He there says that a misstatement made care-

> 1 Thus Sir E. Fry (Specific Performance, p. 324) speaks of Fraud as including 'not only misrepresentation when fraudulent, but also all other unconscionable or deceptive dealing of either party to any contract.'

lessly, but with a belief in its truth and with no intention to deceive, renders the maker liable to an action for deceit.

Evidently a confusion was growing up between misrepresentation which is a ground for rescinding a contract, and misrepresentation which is a ground for an action of deceit. The matter came to an issue in Peck v. Derry.

The defendants were directors of a tramway company, till settled which had power by a special Act to make tramways, and in Derry v. with the consent of the Board of Trade to use steam power to Ca. 337. move the carriages. In order to obtain the special Act the plans of the Company required the approval of the Board of Trade, and the directors assumed, that as their plans had been approved by the Board before their Act was passed, the consent of the Board to the use of steam power, which they had to obtain after the Act was passed, would be given as of course. They issued a prospectus in which they called attention to their right to use steam power, as one of the important features of their undertaking. The consent of the Board of Trade was refused: the Company was wound up, and a shareholder brought an action of deceit against the directors.

Stirling, J., found as a fact that the defendants 'had Peek v. reasonable grounds for the belief 'expressed in the prospectus, 37 Ch. D. and that they were innocent of fraud. The Court of Appeal held that although the prospectus expressed the honest belief of the directors, it was a belief for which no reasonable grounds existed, and that the directors were therefore liable. The House of Lords reversed the decision of the Court of Appeal. The cases are exhaustively discussed in the judgment of Lord Herschell, and the conclusion to which he comes is thus expressed:—

'In my opinion making a false statement through want of care Absence of falls far short of, and is a very different thing from, fraud, and reasonable the same may be said of a false representation honestly believed, belief not though on insufficient grounds.... At the same time, I desire to a cause of say distinctly that when a false statement has been made, the action, questions whether there were reasonable grounds for believing it,

and what were the means of knowledge in the possession of the person making it, are most weighty matters for consideration. The ground upon which an alleged belief was founded is a most important test of its reality. I can conceive many cases where the fact that an alleged belief was destitute of all reasonable foundation would suffice of itself to convince the Court that it was not really entertained, and that the representation was a fraudulent one.'

Derry v. Peek, 14 App. Ca. 375.

but may suggest

dishonest motive.

The rule may therefore be regarded as settled that a statement made with an honest belief in its truth cannot render the maker liable for deceit 1, though the absence of reasonable grounds for belief may go to show that the belief expressed was not really entertained, in other words that the man who made the statement represented himself to possess a belief which he did not possess.

It may well happen in the course of business that a man is tempted to assert for his own ends that which he wishes to be true, which he does not know to be false but which he strongly suspects to have no foundation in fact. If he asserts such a thing with a confident assurance of belief, or if he neglects accessible means of information, his statement is not made in an honest belief of its truth; he may have taken care not to acquaint himself with inconvenient facts.

Angus v. Clifford, [1891] 2 Ch. C. A. 463.

'But Peek v. Derry has settled once for all the controversy which was well known to have given rise to very considerable difference of opinion as to whether an action for negligent misrepresentation, as distinguished from fraudulent misrepresentation, could be maintained.'

There is another aspect of fraud in which the fraudulent

Such is the case of Polhill v. Walter, cited above.

intent is absent but the statement made is known to be

That decision is confirmed by the judgment of Lord Cairns

Dishonest motive need not be present,

p. 144.

L. R. 6 H. L. in Peek v. Gurney. The plaintiff in that case had purchased 409. shares from an original allottee on the faith of a prospectus

Lord Blackburn in Brownlie v. Campbell, 5 App. Ca. p. 950.

1 It is stated on high authority that a representation, believed to be true when made, but afterwards discovered to be false, amounts to fraud if the transaction is allowed to continue on the faith of it. If this means that an action of deceit would lie, there must be something said or done confirmatory of the statement after it is known to be false.

issued by the directors of a Company, and he brought an if stateaction of deceit against the directors. Lord Cairns compared known to the statements in the prospectus with the circumstances of the be false. Company at the time they were made, and came to the conclusion that the statements were not justified by facts. He then proceeded to point out that though these statements were false, yet the directors might well have thought, and probably did think, that the undertaking would be a profitable one.

'But.' he says, 'in a civil proceeding of this kind all that your Lordships have to examine is the question, Was there or was there not misrepresentation in point of fact? And if there was, however innocent the motive may have been, your Lordships will be obliged to arrive at the consequences which would properly result from what was done.'

There is good reason for such a rule: if a man chooses to assert what he knows or even suspects to be false, hoping. perhaps believing, that all will turn out well, he cannot be permitted to urge upon the injured party the excellence of the motives with which he did him a wrong, but must submit to the natural inferences and results which follow upon his conduct.

The representation must be made with the intention that not be it should be acted upon by the injured party.

The statement need made to the injured

We may divide this proposition into two parts. (1) The party, representation need not be made to the injured party; (2) it must be made with the intention that he should act upon it,

(1) Levy sold a gun to the father of Langridge for the use Langridge v. of himself and his sons, representing that the gun had been a W. 519. made by Nock and was 'a good, safe, and secure gun:' Langridge used the gun; it exploded, and so injured his hand that amputation became necessary. He sued Levy for the false representation, and the jury found that the gun was unsafe, was not made by Nock, and found generally for the plaintiff. It was urged, in arrest of judgment, that Levy could not be liable to Langridge for a representation not made to him; but the Court of Exchequer held that, since

the gun was sold to the father to be used by his sons, and the false representation made in order to effect the sale, and as

'there was fraud, and damage, the result of that fraud, not from an act remote and consequential, but one contemplated by the defendant at the time as one of its results, the party guilty of the fraud is responsible to the party injured.'

L. R. 6 H. L. P. 377. but must be made with the intention that he

upon it.

p. 532.

(2) In Peek v. Gurney directors were sued by persons who had purchased shares in a Company on the faith of false statements contained in a prospectus issued by the directors. The plaintiffs were not those to whom shares had been allotted on the first formation of the Company; they had should act purchased their shares from such allottees. It was held that the prospectus was only addressed to the first applicants for shares: that the intention to deceive could not be supposed to extend to others than these: and that on the allotment 'the

L.R.6H.L. prospectus had done its work; it was exhausted.' p. 410.

The law had been so stated in an earlier case.

Barry v. Croskey, 2 J. & H. 1. p. 22.

' Every man must be held responsible for the consequences of a false representation made by him to another upon which a third person acts, and so acting is injured or damnified, provided it appear that such false representation was made with the intent that it should be acted upon by such third person in the manner that occasions the injury or loss.... But to bring it within the principle, the injury, I apprehend, must be the immediate and not the remote consequence of the representation thus made.'

Deceit which does not deceive is not fraud. Arkwright v. Newbold, 17 Ch. D. 324. The representation must actually deceive.

'In an action of deceit the plaintiff cannot establish a title to relief simply by showing that the defendants have made a fraudulent statement: he must also show that he was deceived by the statement and acted upon it to his prejudice.'

Horsfall v. Thomas bought a cannon of Horsfall. The cannon had Thomas,
1 H. & C. 90. a defect which made it worthless, and Horsfall had endeavoured to conceal this defect by the insertion of a metal plug into the weak spot in the gun. Thomas never inspected the gun; he accepted it, and upon using it for the purpose for which he bought it the gun burst. It was held that the attempted fraud, having had no operation upon his mind, did not

exonerate him from paying for the gun. 'If the plug, which Per Bramit was said was put in to conceal the defect, had never been i'H. & C. 99. there, his position would have been the same; for, as he did not examine the gun or form any opinion as to whether it was sound, its condition did not affect him.' This judgment See dicta of Cockburn, has been severely criticized by high authority, but it seems Smith v. Hughes, to be founded in reason. Deceit which does not affect L. R. 6 Q. B. conduct cannot create liabilities; and it would seem as reasonable to defend an action brought for the price of goods on the ground that the seller was a man of immoral character, as to maintain that a contract was voidable by reason of a deceit practised by one party but in no way affecting the judgment of the other.

We may now consider the effect of Fraud, such as we have Effects of described it to be, upon rights ex contractu.

Apart from Contract, the person injured by Fraud, such as Remedies we have described, has the Common Law action for deceit, and ex delicto. may recover by that means such damage as he has sustained; an analogous remedy exists in Equity where the plaintiff Peck v. Gurney, would otherwise, as in cases of Fraud by directors, have to L.R.6 H.L. at p. 390. bring a number of separate actions of deceit, or would for some reason be destitute of legal remedy. These remedies are Barry v. Croskey, not confined to Fraud as affecting the formation of contract; 2 J. & H. 30. they apply to any fraudulent statement which leads the person to whom it is made to alter his position for the worse.

But we have to consider Fraud and its effects in relation to contract. We must therefore ask what are the remedies ex contractu open to one who finds that he has been induced to enter into a contract by fraud.

I. He may affirm the contract and ask for a fulfilment of Remedies its terms or damages for such loss as he has sustained by their tractu. non-fulfilment.

He cannot, however, enforce a fulfilment of the terms of the contract unless the false statement by which he has been deceived is of such a character as to take effect by way of

estoppel. The nature of the liability which may arise from the application of this rule of evidence has been explained elsewhere, and is not limited to cases in which the relations of ante, p. 164. the parties originated in contract 1.

> In like manner one who has been induced to purchase a chattel by fraud may retain the chattel and sue for loss sustained by the fraud.

> But the exercise of this right must depend on the nature of the contract. A man cannot remain a shareholder and sue the Company of which he is a member, though he was induced to purchase shares by the fraud of the directors. Nor can he divest himself of the character of a shareholder, and so put himself in a position to sue, after the Company has gone into liquidation.

Houlds-worth v. City of Glasgow Bank, 5 App. Ca. 317.

Right of rescission.

- 2. He may avoid the contract, either by taking active steps to get it cancelled in the Chancery Division on the ground of Fraud, or by resisting a suit for specific performance, or an action for damages brought in respect of it.
- 3. If after becoming aware of the fraud he does not give notice of his intention to avoid the contract, he may lose his option to affirm or avoid the contract, and may be thrown back upon the action for deceit.

Limits of right to rescind.

This loss of his right to affirm or avoid may accrue—firstly, if he takes any benefit under the contract or does any act which amounts to an affirmation of it.

Or secondly, if before he makes his choice circumstances have so altered that the parties can no longer be replaced in their former position. Such would be the case of a shareholder induced to take shares by false statements in a prospectus, if the company should go into liquidation before he L. R. 2 H. L. can disaffirm.

Oakes v. Turquand, 325.

Rights of third parties.

Or thirdly, since the contract is voidable, not void,—is valid until rescinded,—if third parties bond fide and for value acquire

L. R. 18 Eq. 661.

In a previous edition I cited Moore and De la Torre's case as an illustration of the right of the defrauded person to have the false statement fulfilled. But I believe that if that case were to be decided now it would be decided on the ground of estoppel.

property or possessory rights in goods obtained by fraud, these Baboock v. Lawson, 4 Q. B. D. 394. rights are valid against the defrauded party.

There is now but one exception to this rule.

If the fraud take the form of personation; if A obtains Cundy v. goods from X by falsely representing himself to be C or C's 3 App. Ca. agent, and then sells the goods to M, M acquires no title Howler, Fowler, though he is ignorant of the fraud and has paid for the goods. L.R.7 H. L.

By 24 & 25 Vict. c. 96, s. 100, if goods were obtained by Bentley v. false pretences, the title of the defrauded owner revested in 12 App. Ca. him if the swindler was prosecuted to conviction by or on behalf of the owner, and he might recover them from an innocent purchaser for value. The Sale of Goods Act, 56 & 57 Vict. c. 71, s. 24 (2) overrides this provision. The title to goods thus obtained does not revest upon conviction, though the convicting Court may make an order for their restitution.

Lapse of time has of itself no effect in determining the Charter v. rights of the defrauded party. But lapse of time coupled 11 Cl. & F. with knowledge of the fraud may furnish evidence of intention to affirm, and will in any event increase the chance that by change in the position of the parties or the acquisition of Clough v. L. & N.W.R. rights by a third party the right to rescind may be lost.

& 4. Duress.

A contract is voidable at the option of one of the parties if he have entered into it under Duress.

Duress consists in actual or threatened violence or impri- In what it sonment; the subject of it must be the contracting party himself, or his wife, parent, or child; and it must be inflicted or threatened by the other party to the contract, or else by one acting with his knowledge and for his advantage. 688.

1 Rolle, Abr.

A contract entered into in order to relieve a third person from duress is not voidable on that ground; though a simple Must contract, the consideration for which was the discharge of a promisor, third party by the promisee from an illegal imprisonment, Huscombe v. Standing, would be void for unreality of consideration.

Cro. Jac. 187. See ante,

Nor is a promise voidable for duress which is made in p.84.

Atlee v. Backhouse, 3 M. & W. 633. and must be personal. See post, Ouasi-Contract.

consideration of the release of goods from detention. detention is obviously wrongful the promise would be void for want of consideration: if the legality of the detention was doubtful the promise might be supported by a com-But money paid for the release of goods from promise. wrongful detention may be recovered back in virtue of the quasi-contractual relation created by the receipt of money by one person which rightfully belongs to another.

Undue Influence. 8 5.

Undue influence arisesfrom a course of conduct stances or the relations of the parties: not from definite statement.

I have mentioned that this use of the term Fraud has been wider and less precise in the Chancery than in the Common Law This followed necessarily from the remedies which or circum- they respectively administered. Common Law gave damages for a wrong, and was compelled to define with care the wrong which furnished a cause of action. Equity refused specific performance of a contract, or set aside a transaction, where one party had acted unfairly by the other. Thus 'fraud' at Common Law is a false statement such as is described in the preceding section: 'fraud' in Equity has often been used to mean unconscientious dealing.

One form of such dealing is commonly described as the exercise of 'Undue Influence.' The subject can only be dealt with here in outline. Whether or no relief is granted in any given case must often depend on the view taken by the Court of the character or tendency of a number of transactions extending over a considerable time.

Definition of undue influence.

But we must find a definition of Undue Influence before we proceed to consider and classify the circumstances which create it, and we may find assistance towards this process of classification in certain principles which equity judges have laid down as to the enforcement of promises or gifts made for no consideration or for a consideration wholly disproportionate to the value of the thing promised or given.

8 Ch. 490.

Lord Selborne supplies a definition in The Earl of Aylesford v. Morris. Speaking of the cases 'which, in the language of Lord Hardwicke, raise from the circumstances and conditions of the parties contracting a presumption of Fraud,' he says :-

'Fraud does not here mean deceit or circumvention; it means an Presumpunconscientious use of the power arising out of these circumstances and tion of unconscientious use of the power arising out of these circumsumees and undue conditions; and when the relative position of the parties is such as influence prima facie to raise this presumption, the transaction cannot stand unless the person claiming the benefit of it is able to repel the presumption by contrary evidence, proving it to have been, in point of fact, fair, just, and reasonable.'

The principles to which I alluded are these:—

- (a) that equity will not enforce a gratuitous promise even Kekewich v. though it be under seal;
- (B) that the acceptance of a voluntary donation throws Hoghton v. upon the person who accepts it the necessity of proving 'that Beav. 299. the transaction is righteous;'
- (y) that inadequacy of consideration is regarded as an wood v. element in raising the presumption of Undue Influence or 3 Maddock, Fraud;
- (8) but that mere inadequacy of consideration will not Coles v. (according to the strong tendency of judicial opinion) amount 9 Ves. 246. to proof of either.

So the question which we have to discuss may be put thus: -When a man demands equitable remedies, either as plaintiff or defendant, seeking to escape or avoid a grant or promise made gratuitously or upon a very inadequate consideration, what must he show in addition to this in order to raise the presumption that Undue Influence has been at work?

We must first ask whether the parties were upon equal from interms as to knowledge and capacity in respect of the trans- equality of parties: action. They cannot be so if one is in present need or is uneducated or inexperienced.

'In ordinary cases each party to a bargain must take care of his own interest, and it will not be presumed that undue advantage or contrivance has been resorted to on either side; but in the case of "the expectant heir," or of persons under pressure without adequate protection, and in the case of dealings with uneducated, O'Rorke v. Bolingbroke, 2 App. Ca. at p. 823.

ignorant persons, the burden of showing the fairness of the transaction is thrown on the person who seeks to obtain the benefit of the contract.'

Such persons were formerly protected in two modes which are no longer available. Usury Laws avoided promises to pay interest beyond a certain rate per cent., and thus prevented extortionate loans of money. And the Court of Chancery adopted a rule that the purchaser of a reversionary interest might always be called on to show that he had given full value for his bargain, and thus a man was protected against the risk that the pressure of poverty might compel him to take an inadequate sum for the prospects of future wealth.

The usury laws are repealed, and the rule framed by the Court of Chancery is set aside by 31 & 32 Vict. c. 4. But a catching bargain or an exorbitant rate of interest is none the less liable to be set aside by the Chancery Division where two parties deal on unequal terms as to age, knowledge, or position. Such a transaction is assumed to be unfair unless the party who has received benefit is able to show that it is in fact fair and reasonable.

from special relation: Hoghton v.

Where the party who seeks redress is of full capacity, has been within reach of good advice, and is in no such immediate want as would put him at the mercy of an unscrupulous Hoghton, 15 Beav. 299. speculator, the exercise of undue influence will not be assumed; it must be proved, and this proof is supplied if it is shown that the donor understood what he was doing. But where certain relations, parental or confidential, exist between the parties, a presumption of influence arises unless it be proved that the donor or promisor has been 'placed in such a position as will enable him to form an entirely free and unfettered judgment independent altogether of any sort of control,'

Archer v. Hudson, 7 Beav. 560.

The Court will not necessarily set aside a gift or promise parental; made by a child to its parent, by a client to his solicitor, by a patient to his medical man, by a cestui que trust to his trustee, by a ward to his guardian, or by any person to his

spiritual adviser; but such relations call for proof that the spiritual; party benefited did not take advantage of his position. As was said by Lord Eldon in *Huguenin v. Baseley*, where a lady 14 Vesey, made over her property to a clergyman in whom she reposed confidence,

'The question is not whether she knew what she was doing, had done, or proposed to do, but how that intention was produced: whether all that care and providence was placed around her, as against those who advised her, which from their situation, and relation in respect to her, they were bound to exert on her behalf.' P. 300

The law as laid down by Lord Eldon has been followed in a long series of decisions, of which one of the latest is Bainbrigge v. Browne, where a transaction between a father 18 Ch. D. 196. and children was set aside on the ground that the father had failed to show, as he was bound to do, that his children had independent advice in the matter, and full knowledge of the contents of the documents which they were signing.

Nor is it enough that independent advice should be secured Tate v. Williamson, for the person subject to the influence arising from fiduciary ² Ch. 55- relations. A knowledge of any material fact possessed by the fiduciary. buyer or donor and withheld by him is sufficient to vitiate the transaction.

Where there are no such relations between the parties as Where no give rise to a presumption of influence, the burden of proof presumption, inrests on the donor or promisor to show that undue influence may be was, in fact, exercised. If this can be shown the Courts will proved. give relief.

'The principle applies to every case where influence is acquired and abused, where confidence is reposed and betrayed. The relations with which the Court of Equity most ordinarily deals are those of trustee and cestui que trust, and such like. It applies specially to those cases, for this reason and for this reason only, that from those relations the Court presumes confidence put and influence exerted. Whereas in all other cases where those relations do not subsist, the confidence and the influence must be proved extrinsically; but where they are proved extrinsically, the rules of reason and common sense Smith v. and the technical rules of a Court of Equity are just as applicable 7 H.L.C.779. in the one case as the other.'

The words quoted are those of Lord Kingsdown: the case was one in which a young man, only just of age, had incurred liabilities to the plaintiff by the contrivance of an older man who had acquired a strong influence over him, and who professed to assist him in a career of extravagance and dissipation. It was held that influence of this nature, though it certainly could not be called parental, spiritual, or fiduciary, entitled the plaintiff to the protection of the Court.

[1893] 1 Ch. 736.

Similar in character is the recent case of Morley v. Loughnan, an action brought by executors to recover money paid by the deceased to a man in whose house he had lived for some years. Wright, J., in giving judgment for the plaintiffs, said that it was unnecessary to decide whether a fiduciary relation existed between the deceased and Loughnan, or whether spiritual influence had determined the gifts. 'The defendant took possession, so to speak, of the whole life of the deceased, and the gifts were not the result of the deceased's own free will, but the effect of that influence and domination.

Rescission.

The right to rescind contracts and to revoke gifts made under undue influence is similar to the right of rescinding contracts induced by fraud. Such transactions are voidable not void. So soon as the undue influence is withdrawn, the Presumed action or inaction of the party influenced becomes liable to the construction that he intended to affirm the transaction.

affirmation

8 Q. B. D. 587.

Thus in Mitchell v. Homfray a jury found as a fact that a patient who had made a gift to her physician determined to abide by her gift after the confidential relation of physician and patient had ceased, and the Court of Appeal held that the gift could not be impeached.

36 Ch. D. 145.

In Allcard v. Skinner the plaintiff allowed five years to elapse before she attempted to recall gifts made to a sisterhood from which she had retired at the commencement of that time; during the whole of the five years she was in communication with her solicitor and in a position to know and exercise her rights. In this case also the Court of Appeal held that the conduct of the donor amounted to an affirmation of the gift.

But the affirmation is not valid unless there be an entire depends cessation of the Undue Influence which has brought about on cessation of the contract or gift. The necessity for such a complete relief influence. of the will of the injured party from the dominant influence under which it has acted is thus set forth in Moxon v. Payne:— 8 Ch. 881.

'Fraud or imposition cannot be condoned; the right to property acquired by such means cannot be confirmed in this Court unless there be full knowledge of all the facts, full knowledge of the equitable rights arising out of those facts, and an absolute release from the undue influence by means of which the frauds were practised.'

The same principle is applied where a man parts with a valuable interest under pressure of poverty and without proper advice. Acquiescence is not presumed from delay: on the contrary, 'it is presumed that the same distress which pressed him to enter into the contract prevented him from In re Fry. 40 Ch. D. coming to set it aside.'

CHAPTER V.

Legality of Object.

THERE is one more element in the formation of contract which remains to be considered—the object of the parties. Certain limitations are imposed by law upon the freedom of contract. Certain objects of contract are forbidden or discouraged by law; and though all other requisites for the formation of a contract be complied with, yet if these objects are in contemplation of the parties when they enter into their agreement the law will not enforce it.

Two subquiry: (1) the nature. (2) the effects of illegality.

Two matters of inquiry present themselves in respect of jects of in- this subject. The first is the nature and classification of the objects regarded by law as illegal. The second is the effect of the presence of such objects upon the contracts in which they appear.

§ 1. NATURE OF ILLEGALITY IN CONTRACT.

The objects of contract may be rendered illegal by express What is illegality? statutory enactments or by rules of Common Law. the rules of Common Law may be more or less precisely defined.

We may arrange the subject in the following manner:--

A contract may be illegal because

- (1) its objects are forbidden by Statute;
- (2) its objects are defined by the Common Law as constituting an indictable offence or civil wrong;
- (3) its objects are discouraged by the Common Law as contrary to public policy.

But the two latter heads of illegality are in fact two forms. one more and one less precise, of Common Law prohibition. The broad distinction is between contracts illegal by Statute and contracts illegal at Common Law, and it is thus that I propose to treat the subject.

(i) Contracts which are made in breach of Statute.

A statute may declare that a contract is illegal or void. Effects of There is then no doubt of the intention of the Legislature statutory prohibithat such a contract should not be enforced. The difference tion. between an illegal and a void contract is important as regards collateral transactions, but as between the parties the contract is in neither case enforceable.

But a statute may impose a penalty on the parties to a contract, without declaring it to be either illegal or void.

In such a case we have to ascertain whether the Legislature intended merely to discourage the contract by making it expensive to both parties; or to avoid it, so that parties would acquire no legal rights under it; or to prohibit it, so that any transactions entered into for its furtherance would be tainted with an illegal purpose.

If the penalty was imposed for the protection of the revenue, it is possible that the contract is not prohibited, Brown v. that the Legislature only desired to make it expensive to the 10 B. & C. 93. parties, in proportion as it is unprofitable to the revenue.

The soundness of this distinction has however been called Cope v. in question. A better test is to be found in the continuity 2 M. & W. of the penalty. If the penalty is imposed once for all, and is not recurrent on the making of successive contracts of the Smith v. kind which are thus penalised, or if other circumstances would 14 M. & W. make the avoidance of the contract a punishment disproportionate to the offence, it may be argued that such contracts are not to be held void. But where the penalty recurs upon the making of every contract of a certain sort, we may assume (apart from revenue cases, as to which there may yet be a doubt) that the contract thus penalised is avoided as between

the parties. Whether it is rendered illegal, so as to taint collateral transactions, must be a question of the construction of the statute.

Objects of statutory prohibition. I will not discuss here in any detail the various statutes by which certain contracts are prohibited or penalised. They relate (1) to the security of the revenue; (2) to the protection of the public in dealing with certain articles of commerce, (3) or in dealing with certain classes of traders; (4) to the regulation of the conduct of certain kinds of business. An excellent summary of statutes of this nature is to be found in the work of Sir F. Pollock, and it is not proposed to deal further with them here.

Pollock, 704, ed. 6.

There is however a kind of contract, the wager, which needs special attention. Its peculiar character calls for analysis, and the modes in which it has been dealt with by the Legislature require to be traced. Confusion has arisen from the use of the word wager as a term of reproach; hence some contracts not permitted by law have been called wagers, while others, precisely similar in their nature but enforced by the Courts under certain conditions, are not so called.

What is

a wager?

Wagering contracts.

A wager is a promise to give money or money's worth upon the determination or ascertainment of an uncertain event; the consideration for such a promise is either something given by the other party, or a promise to give upon the event determining in a particular way 1.

The event may be uncertain because it has not happened, or because it is not ascertained, at any rate to the knowledge of the parties. Thus a wager may be made upon the length of St. Paul's, or upon the result of an election which is over, though the parties do not know in whose favour it has gone. The uncertainty then resides in the minds of the parties, and

¹ It would seem that to constitute a wager there must be mutual chances of gain and loss. A so-called bet of \mathcal{L} — to nothing might be an offer of reward for the exercise of skill, as if X should bet his jockey £100 to nothing that he did not win a race which X desired to win; or it might be a gratuitous promise to pay money on a condition, as if X should bet £5 to nothing that it rained in 24 hours.

the subject of the wager may be said to be rather the accuracy of each man's judgment than the determination of a particular event.

But the parties must contemplate the determination of the uncertain event as the sole condition of their contract. One may thus distinguish a genuine wager from a conditional promise or a guarantee ¹.

If A promises to paint a portrait of X and X promises to it differs pay £100 if M approves the likeness—this is a contract for ditional the sale of a chattel, the payment to depend upon a condition. promise:

A agrees to do a piece of work, for which he is to be paid in the uncertain event of M's approval.

If A, wishing to be sure that he gets something, promises D to pay him £20 if M approves, in consideration that D promises to pay A £10 if M does not approve—this is a wager on the uncertain event of M's decision. A bets D 2 to 1 that M does not approve.

Again, if A desires X to advance £500 to M, and promises and that if at the end of three months M does not pay he will,— guarantee. this is a promise to answer for the debt or default of another.

If A, wishing to secure himself against the possible default of M, were to promise D to pay him £100 if M satisfied his debt at the end of the three months, in consideration that D promised him £250 if M did not satisfy his debt—this would be a wager upon the solvency of M.

It is obvious that a wager may be a purely gambling or sporting transaction, or it may be directed to commercial objects. A man who bets against his horse winning the Derby is precisely in the same position as a man who bets Marine inagainst the safety of his own cargo. Yet we call the one a wager, a wager, while the other is called a contract of marine insurance. A has a horse likely to win the Derby, and therefore

¹ The definition of a wagering contract cited by Professor Holland, in the Jurispru-French Code, seems faulty. It is said to be 'one the effects of which, as to dence, 259, both profit and loss whether for all the parties or for one or several of them, Art. 1964. depend on an uncertain event.' This would include any agreement in which the profit and loss of one party depended on a contingency. a prospect of a large return for money laid out in rearing and training the horse, in stakes and in bets; he wishes to secure that he shall in no event be a loser, and he agrees with X that, in consideration of X promising him £4000 if his horse loses, he promises X £7000 if his horse wins.

though there be interest.

The same is his position as owner of a cargo: he has insurable a prospect of large profits on money laid out upon a cargo of silk: he wishes in no event to be a loser, and he agrees with X, an underwriter, that in consideration of his paying X £—, X promises to pay him £— if his cargo is lost by certain specified perils.

> The law forbids A to make such a contract unless he has what is called 'an insurable interest' in the cargo, and contracts in breach of this rule have been called mere wagers. while those which conform to it have been called contracts of indemnity. But such a distinction is misleading 1. It is not that one is and the other is not a wager: a bet is not the less a bet because it is a hedging bet; nor yet because the stake is limited to the amount of loss sustained; it is the fact that one wagering contract is and the other is not permitted by law which makes the distinction between the two.

Life insurance is a wager.

A life insurance is in like manner a wager. Let us compare it with an undoubted wager of a similar kind. A is about to commence his innings in a cricket match, and he agrees with X that if X will promise to give him \mathcal{L}_{I} at the end of his innings, he will pay X a shilling for every run he gets. A may be said to insure his innings as a man insures his life; for the ordinary contract of life insurance consists in this, that A agrees with X that if X will promise to pay a fixed sum on the happening of an event which must happen sooner or later, A will pay to X so much for every year that elapses until the event happens. In each of these cases A

¹ In Wilson v. Jones such a distinction is drawn by Willes and Blackburn, L. R. 2 Ex. 139. J.J. But though the propriety of a wager may be affected by the existence of an ulterior object in the mind of one of the parties, the nature of the transaction remains the same.

sooner or later becomes entitled to a sum larger than any of the individual sums which he agrees to pay. On the other hand, he may have paid so many of these sums before the event takes place that he is ultimately a loser by the transaction.

We may leave here the analysis of a wager, and look at the History of history of the law respecting wagering contracts.

The fell into two ground are the honoring or as to

They fall into two groups: wagers on the happening or as to wagers; ascertainment of an uncertain event, made entirely for sport; and wagers in which the uncertain event affects or results from a business transaction—in other words, hedging bets by which a man protects himself from a trade risk.

I will first deal with sporting wagers, premising that at common law all wagers were enforceable, and, until the latter Jackson v. Colegrave part of the last century, were only discouraged by some (1694), Carthew, p. 338. trifling difficulties of pleading.

But the Courts found that frivolous or indecent matters were brought before them for decision, and a rule came to be established that a wager was not enforceable if it could not be proved save by indecent evidence, or such as was calculated to injure or pain a third person; in some cases it was laid down as a rule of public policy that any wager which tempted a man to offend against the law was illegal.

Strange, and even ludicrous results followed from these efforts of the Courts to discourage the litigation of wagers. A bet upon the duration of the life of Napoleon was held Gilbert v. Sykes (1812) to be unenforceable, as tending, on the one side, to weaken to East, 1500 the patriotism of an Englishman, on the other, to encourage the idea of the assassination of a foreign ruler, and so to provoke retaliation upon the person of our own sovereign. But it is evident that the substantial motive which pressed upon the judges was 'the inconvenience of countenaucing idle wagers in courts of justice,' the feeling that 'it would be Bayley, J., in Gilbert a good rule to postpone the trial of every action upon idle v. Sykes, p. 162. wagers till the Court had nothing else to attend to.'

Meantime the Legislature had begun to deal with such

as to wagers. 16 Car. 11. C. 7.

of statute wagering contracts. It was enacted by 16 Car. II. c. 7. that any sum exceeding £100 lost in playing at games or pastimes. or in betting on the players, should be irrecoverable, and that all forms of security given for money so lost should be void. 9 Anne, c. 14. The law was carried a stage further by 9 Anne, c. 14, whereby securities of every kind, whether given for money lost in playing at games, or betting on the players, or knowingly advanced for such purposes, were rendered void; and the loser of £10 or more was enabled to recover back money so lost and paid, by action of debt brought within three months of payment.

Cases of hardship resulted from the working of this Act. Such securities might be purchased from the holders of them by persons ignorant of their illegal origin. These persons, when they sought to enforce them against the giver of the security, discovered, too late, that they had paid value for an instrument which was void as against the party losing The Act 5 & 6 Will. IV. c. 41 therefore repealed the Act of Anne so far as regarded the avoidance of securities therein specified, and provided that they should henceforth be taken to have been originally given upon an illegal consideration. The holder of such an instrument may enforce it. if after proof of its illegal inception, he is able to show that See Part III. he gave value for it and was ignorant of its origin: in other words-that he was a bond fide holder for value.

5 & 6 Will, IV. c. 41.

ch. ii.

The next step was to make all wagers void: this was done by 8 & 9 Vict. c. 109, s. 18, which enacts:—

'That all contracts or agreements, whether by parole or in writing, by way of gaming or wagering, shall be null and void; and that no suit shall be brought or maintained in any Court of Law or Equity for recovering any sum of money or valuable thing alleged to be won upon any wager, or which shall have been deposited in the hands of any person to abide the event on which any wager shall have been made. Provided always that this enactment shall not be deemed to apply to any subscription or contribution or agreement to subscribe or contribute for or towards any plate, prize, or sum of money to be awarded to the winner or winners of any lawful Game, Sport, Pastime, or Exercise.'

8 & o Vict. c. 109. § 18. It remained to deal with agreements arising out of wagers or made in contemplation of them. Wagers were only void, so that no taint of illegality attached to transactions collateral to wagers, except in the case of securities given for payment of money due in respect of such as fell under the Acts of Charles II and Anne. Money lent to make or to pay bets could be recovered, and if one man employed another to make bets for him the ordinary rules prevailed which govern the relation of employer and employed.

The Gaming Act of 1892 alters the law in this respect.

'Any promise, express or implied, to pay any person any sum 55 Vict. c. 9. of money paid by him under or in respect of any contract or agreement rendered null and void by 8 & 9 Vict. c. 109, or to pay any sum of money by way of commission, fee, reward, or otherwise in respect of any such contract, or of any services in relation thereto, or in connexion therewith, shall be null and void, and no action shall be brought or maintained to recover any such sum of money 1.'

This Act makes it impossible for a man to recover any commission or reward promised to him for making or paying bets. It also prohibits the recovery of money paid in dis-Tatam v. charge of the bets of another, whether this is done in virtue 1 Q.B. 44. of a casual request, or in pursuance of the contract of employment existing between a betting commissioner and the man on whose behalf he makes bets.

But a man may still recover money received on his behalf by another on account of bets made and won; and if he has De Mattos v. Benjamin, deposited money with a stakeholder to abide the event of x. T. L. R 221. 63 L. J. a wager he may change his mind and recover it back at (Q. B.) 248. any time before the money is paid, because the words of the Act 'promise . . . to pay any person any sum of money paid by him,' which might be supposed to apply to the liability of the stakeholder, have been held to relate only to money O'Sullivan v. Thomas, paid out and out, and not to a deposit of money to await [1895] 1 Q. B. 698. the result of an event.

The Act of 1845 repealed the Acts of Charles II. and Anne,

¹ The Act is not retrospective: Knight v. Lee, [1893] 1 Q. B. 41.

The Gaming Acts.

so that, apart from Acts forbidding lotteries and certain games, and Acts regulating insurance, we now have three statutes relating to wagers-5 & 6 Will. IV. c. 41, s. 1, as to securities given for money lost on certain kinds of wager; 8 & o Vict. c. 109, s. 18, as to wagers in general; 55 Vict. c. o. as to collateral transactions, other than securities, arising out of wagers.

Securities.

Securities given for money lost on wagers still fall into two classes, because 5 & 6 Will. IV. c. 41, s. 1, retains the distinction between wagers which fell under the Acts of Charles and Anne and those which do not.

Consideration illegal.

A promissory note given in payment of a bet made upon a cricket match is given for an illegal consideration; not only is it void as between the original parties to it, but every subsequent purchaser may be called on to show that he gave value for the note; and if he can be proved to have known of the illegal consideration for which it was first given, he may still be disentitled to recover upon it.

Promise void.

A promissory note given in payment of a wager upon the result of a contested election would, as between the parties to it, be given on no consideration at all, inasmuch as it is given in discharge of an obligation which does not exist. But the wager is not illegal, it is simply void; and if the note be endorsed over to a third party, it matters nothing that he was aware of the circumstances under which the note was originally given; nor does it lie upon him to show that he gave value for the note.

Fitch v. Jones, 5 E. & B. 245.

As regards wagering contracts entered into for commercial purposes, there are three important subjects with which the Legislature has dealt. These are Stock Exchange transactions, marine insurance, and insurance upon lives or other events.

Sir John Barnard's Act (1734) dealt with 'the infamous 7 (ieo. I I.c. 8. practice of stockjobbing,' and was more particularly directed to wagers on the price of stock, or, as they are sometimes Stock Excalled, 'agreements to pay differences.' These originate in some such transaction as this: A contracts with X for the

change transactions.

purchase of fifty Russian bonds at £78 for every £100 bond. The contract is to be executed on the next settling day. If by that date the bonds have risen in price, say to £80, X, unless he has the bonds on hand, must buy at £80 to sell at £78; and if he has them on hand, he is obliged to part with them below their market value. If, on the other hand, the bonds have gone down in the market, A will be obliged to pay the contract price which is in excess of the market value.

It is easy to see that such a transaction may be a wager and nothing more, a bet on the price of stock at a future day. A may never intend to buy nor X to sell the bonds in question; they may intend no more than that the winner should receive from the loser the difference between the contract price and the market value on the settling day. And yet such a payment of differences may be perfectly bond fide; A may have found so much better an investment for his money between the date of the contract and the settling day that it is well worth his while to pay a difference in X's favour to be excused performance of the contract.

Sir John Barnard's Act has been repealed; contracts of this 23 & 24 Vict. nature, if proved to be simple wagers, fall under the 8 & 9

Vict. c. 109. § 18 1. But it is hard to prove that they are so. Grizewood V. Blane, Shares may be bought on the terms that no shares are to 11 C. B. 538. change hands; then the transaction is a wager on their price at a future day. But if the purchase is the result of one agreement and the payment of the difference is the result of Thacker v. Hardy, another, it is impossible to say that either is a wager, and not 40. B. D. 685. easy to construct a wager by combining the two transactions.

Marine insurance is dealt with by 19 Geo. II. c. 37, the Marine effect of which is to avoid all insurances on British ships or merchandise laden on board such ships unless the person effecting the insurance is *interested* in the thing insured. What is an insurable interest, that is to say such an interest

¹ The effect of 8 & 9 Vict. c. 109. § 18 upon Stock Exchange transactions is well summarized in the Appendix to the Report of the Stock Exchange Commission, 1878 [2157], p. 356.

as entitles a man to effect an insurance, is a question of mercantile law with which we are not here concerned.

Insurance generally.

The Act 14 Geo, III. c. 48 deals with insurance generally (marine insurance excepted), and forbids insurances on the lives of any persons, or on any events whatsoever in which the person effecting the insurance has no interest. further requires that the names of the persons interested should be inserted in the policy, and provides that no sum greater than the interest of the insured at the time of insurance should be recovered by him. A creditor may thus insure the life of his debtor, and a lessee for lives may insure the lives upon which the continuance of his lease depends.

Darrell v. Tibbitts, 5 Q. B. D. 560.

But life insurance differs in an important respect from marine or fire insurance. The latter contemplate a specified loss, they are essentially contracts of indemnity¹, and if the insured recovers the amount of his loss from any other source the insurer may recover from him pro tanto2.

Life insurance differs contracts of insurance.

Law v. London Indisputable Life Policy Co., 1 K. & J. 228.

14 Geo. III. c. 48. § 2.

'Policies of insurance against fire or marine risk are contracts to recoup the loss which parties may sustain from particular causes. from other When such loss is made good aliunde, the companies are not liable for a loss which has not occurred; but in a life policy there is no such provision. The policy never refers to the reason for effecting it. It is simply a contract that in consideration of a certain annual payment, the company will pay at a future time a fixed sum, calculated by them with reference to the value of the premiums which are to be paid, in order to purchase the postponed payment.'

> Thus, though in a life policy the insured is required to have an interest at starting, that interest is nothing as between him and the company who are the insurers. 'The policy never refers to the reason for effecting it.' insurer promises to pay a large sum on the happening of a

¹ The fact that the amount recoverable by the insured is thus limited by the amount of his loss does not alter the character of insurance as a wager. For a wager is not necessarily a gambling transaction; it is only a certain form of contract.

² This right is called the 'subrogation' of the insurer into the rights of the insured. Its nature is most clearly set forth in Castellain v. Preston, 11 Q. B. D. (C. A.) 380.

given event, in consideration of the insured paying lesser sums at stated intervals until the happening of the event. takes his risk of ultimate loss, and the statutory requirement of interest in the insured is no part of the contract. if a creditor effects an insurance on his debtor's life, and afterwards gets his debts paid, yet still continues to pay the insurance premiums, the fact that the debt has been paid is no answer to the claim which he may have against the company. This rule was established, after some conflict of judicial opinion 1, in Dalby v. The India and London Life Assurance Company.

15 C. B. 365.

(ii) Contracts illegal at Common Law.

(a) Agreements to commit an indictable offence or civil wrong.

It is plain that the Courts would not enforce an agreement to commit a crime or an indictable offence; but the ground here is almost entirely covered by statutes in which the Criminal Law has been embodied.

Nor again will the Courts enforce an agreement to commit a civil wrong.

An agreement to commit an assault has been held to be void, as in Allen v. Rescous, where one of the parties undertook 2 Lev. 174. So too has an agreement involving the pub-Clay v. Yates, 1 H. & N. 73 to beat a man. lication of a libel. Frauds upon creditors in view of bank. Mallalieuv. ruptcy afford a common illustration of this sort of illegality.

A debtor making a composition with his creditors of 6s. 8d. in the pound, entered into a separate contract with the plaintiff to pay him a part of his debt in full. This was held to be a fraud on the other creditors, each of whom had promised to forego a portion of his debt in consideration that the others would forego theirs in a like proportion. 'Where a creditor in fraud of the agreement to accept the composition stipulates for a preference to himself, his stipulation is altogether void.' On the same ground the Courts will not support a condition

¹ See Godsall v. Boldero, 9 East. 72, where Lord Ellenborough treated life insurance as a contract of indemnity.

Ex parte Barter, 26 Ch. D. 510.

in a contract that in the event of a man's becoming bankrupt certain articles of his property should be taken from his creditors and go to the promisee.

Thus too where the plaintiff purchased from the defendants an exclusive right to use a particular scientific process, and it turned out that they had no such exclusive right as they professed to sell, it was held that the plaintiff could not recover because, to the knowledge of both parties, the purchase Sewage Co. L. R. 10 Q. B. was made in order to start a company out of which the plaintiff expected to make a profit by defrauding the shareholders.

Begbie v. Phosphate at p. 409.

Fraud and illegality.

Fraud is a civil wrong, and an agreement to commit a fraud is an agreement to do an illegal act. But fraud as a civil wrong must be kept apart from fraud as a vitiating element in contract.

If A is induced to enter into a contract with X by the fraud of X the contract is voidable because A's consent is not genuine: and if A does not discover the fraud in time to avoid the contract he may sue in tort for such damage as he has If A and X make a contract the object of which is to defraud M the contract is void, because A and X have agreed to do what is illegal. We must not confuse reality of consent with legality of object.

As in Smith on Contracts. Lect. vi.

(b) Agreements to do that which it is the policy of the law to prevent.

policy. General application.

Public

The policy of the law, or public policy, is a phrase of common use in estimating the validity of contracts. history is obscure; most likely agreements which tended to restrain trade or to promote litigation were the first to elicit the principle that the Courts would look to the interests of the public in giving efficacy to contracts. Wagers, while they continued to be legal, were a frequent provocative of judicial ingenuity on this point, as is sufficiently shown by 16 East, 150. the case of Gilbert v. Sykes quoted above: but it does not seem probable that the doctrine of public policy began in the

endeavour to elude their binding force 1. Whatever may have been its origin, it was applied very frequently, and not always with the happiest results, during the latter part of the last and the commencement of the present century. Modern Egerton v. decisions, however, while maintaining the duty of the Courts of the L.C. 1. to consider the public advantage, have tended to limit the sphere within which this duty has been exercised, and the modern view of the subject is perhaps best expressed by Jessel, M.R.: 'You have this paramount public policy to consider, that you Printing Co. are not lightly to interfere with the freedom of contract.

19 Eq. 465.

The policy of the law has then, on certain subjects, been worked into a set of tolerably definite rules, differing from the rules of Common Law only in the greater ease with which they can be moulded to meet changed conditions of society or to admit of exceptions required by public convenience. Con- Maxim-Nortracts which are void as contrary to public policy differ from v.Nordenfelt, [1893] r.Ch. those with which I have just dealt in this way, that the (C.A.) at p. 665. objects aimed at in the latter would, if carried out, constitute an actionable wrong or an indictable offence, whereas that which is against public policy is for the most part not illegal but void, or illegal in the sense that it is contrary to public morals. We may arrange such contracts under certain heads.

Agreements which injure the state in its relations with other states.

These fall under two heads, friendly dealings with a hostile state, and hostile dealings towards a friendly state.

Not only is it unlawful to enter into contracts with an alien Contract enemy, but it is unlawful to purchase goods in an enemy's with alien enemy, country without license from the crown. Thus in the case of Esposito v. Bowden a contract of charter-party, in which an 7 E. & B. 763. English subject chartered a neutral ship to bring a cargo of corn from Odessa, was avoided by the outbreak of hostilities between England and Russia.

¹ Sir Frederick Pollock holds that the discouragement of wagers was Contract, the foundation of the doctrine of 'public policy,' but restraint of trade ed 6, p. 298. has a prior claim: see Year Book, 2 Hen. V. pl. 26, and the comment of 4 H. L. C. P. 237. Lord St. Leonards in Egerton v. Earl Brownlow.

'For a British subject (not domiciled in a neutral country) to ship a cargo from an enemy's port, even in a neutral vessel, without license from the crown, is an act prima facie and under all circumstances a dealing and trading with the enemy, and therefore forbidden by law.'

7 E. &. B. p. 793.

> But the Sovereign who has the right to proclaim war may. by Order in Council, suspend the effect of such proclamation for a time so as to allow the performance of subsisting contracts within that time.

or hostile to friendly state.

An agreement which contemplates action hostile to a friendly state is unlawful and cannot be enforced. Courts will afford no assistance to persons who 'set about to raise loans for subjects of a friendly state to enable them to prosecute a war against their sovereign.'

De Wutz v. Hendricks, 2 Bing, 316.

> There seems no authority as to the lawfulness of a contract to break the law of a foreign country but the opinion of writers on the subject that such a contract could not be enforced. Nor does there seem to be authority for a dictum of Lord Mansfield that 'no country ever takes notice of the revenue laws of another.' It must be considered very doubtful whether an agreement to break the revenue laws of a friendly state would now furnish a cause of action.

Holman v. Johnson, Cowp. 343.

Agreements tending to injure the public service.

Sale of offices.

The public has an interest in the proper performance of their duty by public servants, and is entitled to be served by the fittest persons procurable. Courts of Law hold contracts to be illegal which have for their object the sale of public offices or the assignment of the salaries of such offices.

In Card v. Hope, which is perhaps an extreme case, a deed 2 B. & C. 661. was held to be void by which the owners of the majority of shares in a ship sold a portion of them, the purchaser acquiring the command of the ship for himself and the nomination to the command for his executors.

Preston, 8 T. R. 89.

The ship was in the service Blachford v. of the East India Company, and this had been held equivalent to being in the public service, but the judgment proceeded on the ground that the public had a right to the exercise by the owners of any ship of their best judgment in selecting officers for it. The principle on which both Statute and Common Law deal with this subject is that the public has a right to 5 & 6 Ed. VI. some better test of the capacity of its servants than the fact 49 Geo. III. that they possess the means of purchasing their offices.

Statute forbids contracts for valuable consideration to present 31 Eliz. c. 6. 13 Anne, c. 6. to a vacant benefice or the purchase by a person in orders of a next presentation to a benefice which is not vacant. Thus too 'the policy of the law' will not uphold a disposition of Egerton v. property which was made conditional on the holder procuring 4 H. L. C. 1. a title of honour.

On a somewhat different principle the same rule applies Assignto the assignment of salaries or pensions. 'It is fit,' said salaries, Lord Abinger in Wells v. Foster, 'that the public servants 8 M. & W. should retain the means of a decent subsistence without being exposed to the temptations of poverty.' And in the same case, Parke, B., lays down the limits within which a pension or penis assignable. 'Where a pension is granted, not exclusively sions. for past services, but as a consideration for some continuing duty or service, then, although the amount of it may be influenced by the length of the service which the party has already performed, it is against the policy of the law that it should be assignable.'

Agreements which tend to pervert the course of justice.

These most commonly appear in the form of agreements Stifling to stifle prosecutions, as to which Lord Westbury said, 'You proceedshall not make a trade of a felony. If you are aware that ings, a crime has been committed you shall not convert that crime Williams v.

Bayley, L.R.
1 H. L. 220. into a source of profit or benefit to yourself.'

An exception to this rule is found in cases where civil and except criminal remedies co-exist: a compromise of a prosecution is civil and then permissible. The exception and its limits are thus remedies stated :---

co-exist.

'We shall probably be safe in laying it down that the law will permit a compromise of all offences though made the subject of

Keir v. Leeman. 6 Q. B. 321, and see

a criminal prosecution, for which offences the injured party might sue and recover damages in an action. It is often the only manner in which he can obtain redress. But, if the offence is of a public nature, no agreement can be valid that is founded on the consideration of stifling a prosecution for it.'

Windhill Local Board v. Vint, 45 Ch. D. (C. A.) 351. Civil proceedings. Reference tion.

In a recent case the Court of Appeal has accepted this statement of the law as authoritative.

17 & 18 Vict. c. 125. § 11.

Agreements to refer matters in dispute to arbitration have been regarded as attempts to 'oust the jurisdiction of the to arbitra- Courts,' and are not necessarily enforced. The Common Law Procedure Act, 1854, gave the Courts a discretionary power to stay proceedings pending an arbitration, where there was an agreement to refer an existing dispute, and the rules on 52 & 53 Vict. the subject are now consolidated in the Arbitration Act, 1889. But when a contract contains a term providing that disputes arising out of it shall be referred to arbitration, the validity of such a condition depends upon the mode in which it is Where the fact of breach or the amount of expressed. damage is to be ascertained by arbitration before a right of action arises, the condition is good: where all matters in dispute, of whatever sort, are to be referred to arbitrators and to them alone, such a condition is no answer to an action on Society, 1 Q.B.D. 596. the contract. The one imposes a condition precedent to a

Scott v.

c. 49.

Avery, 5 H. L. C. 811.

Edwards v. Aberayron Insurance

Agreements which tend to abuse of legal process.

right of action accruing at all.

right of action accruing, the other endeavours to prevent any

Under the old names of Maintenance and Champerty two objects of agreement are described which the law regards as unlawful. They tend to encourage litigation which is not bond fide but speculative. It is not thought well that one should buy an interest in another's quarrel, or should incite to litigation by offers of assistance for which he expects to be paid.

Maintenance has been defined to be 'when a man maintains a suit or quarrel to the disturbance or hindrance of right.'

Com. Dig. vol. v. p. 22.

Champerty is where 'he who maintains another is to have by agreement part of the land, or debt, in suit.'

Maintenance is a civil wrong which does not often figure in the law of contract. It is thus defined by Lord Abinger:-

'The law of maintenance, as I understand it upon modern constructions, is confined to cases where a man improperly and for the purpose of stirring up litigation and strife encourages others to bring¹ Findon v. parken, in actions or to make defences which they have no right to make.'

M. & W. 682. actions or to make defences which they have no right to make.'

Lord Coleridge held that this definition was applicable to the giving of an indemnity to an informer against costs in-Bradlaugh v. curred in endeavouring to enforce a statutory penalty.

Newdegate, 11 Q. B. D. 5.

But it is not wrongful to provide the means by which a poor Harris v. man may maintain a suit, even though the charity may be Q. B. D. 504. misguided and the action groundless, and the same principle applies with greater force to the case of a kinsman or servant.

Champerty, or the maintenance of a quarrel for a share Chamof the proceeds, has been repeatedly declared to avoid an perty. agreement made in contemplation of it. Its most obvious Stanley v. form, a promise to supply evidence or the costs of a suit in 7 Bing. 369. consideration of receiving a portion of the money or property Kerr, 40 Ch.D. 458. to be recovered, has been held illegal. Its less obvious form, a purchase out and out, of a right to sue has been regarded as an assignment of a chose in action2, a matter with which we shall presently come to deal. Such an agreement is binding if the purchase includes any substantial interest beyond a mere right to litigate. If property is bought to which a right to sue attaches, that fact will not avoid the contract, but an agreement to purchase a bare right of action Prosser v. would not be sustained.

1 Y. & C. 499.

Agreements which are contrary to good morals.

The only aspect of immorality with which Courts of Law have dealt is sexual immorality; and the law upon this point may be shortly stated.

¹ The old books suggest that it is not maintenance to start an action. 'A Viner, maintenance cannot be, unless he has some plea pending at the time.' So Abridg., Tit. unreasonable a distinction appears to have been dropped in modern decisions.

² I have dealt on a later page with the meaning of this term so far as it concerns the law of contract.

A promise made in consideration of future illicit cohabita-Ayerst v. tion is given upon an immoral consideration, and is unlawful lenkins, 16 Eq. 275. whether made by parol or under seal.

A promise made in consideration of past illicit cohabitation Gray v. Mathias is not taken to be made on an illegal consideration, but is 5 Ves. 285. a. a mere gratuitous promise, binding if made under seal, void Beaumont v. Reeve, 8 Q. B. 483. if made by parol.

And an agreement innocent in itself will be vitiated if intended to further an immoral purpose and known by both Pearce v. Brooks, L. R. 1 Exch. 213. parties to be so intended.

Agreements which affect the freedom or security of Marriage.

Restraint of marriage, Lowe v. Peers,

Such agreements, in so far as they restrain the freedom of marriage, are discouraged on public grounds as injurious to the moral welfare of the citizen. So a promise under seal 4 Burr. 2225. to marry no one but the promisee on penalty of paying her £1000 was held void, as there was no promise of marriage on either side and the agreement was purely restrictive. So too a wager in which one man bet another that he would not marry within a certain time was held to be void, as giving

Hartley v. Rice, to East, 22.

to one of the parties a pecuniary interest in his celibacy. What are called marriage brocage contracts, or promises made upon consideration of the procuring or bringing about a marriage, are held illegal on various social grounds.

or of freedom of choice. Arundel v. Trevillian, Rep. in Ch.

Agreements providing for separation of husband and wife are valid if made in prospect of an immediate separation. But if such agreements provide for a possible separation in the future they are illegal, whether made before or after marriage, because they give inducements to the parties not to Cartwrightv. perform 'duties in the fulfilment of which society has an

Agreements for separation.

Cartwright, 3 D. M. & G. interest. 98y.

Agreements in restraint of trade.

Restraint of Trade.

The law concerning restraint of trade has changed from time to time with the changing conditions of trade, but with trifling exceptions these changes have been a continuous development of a general rule.

The early cases show a disposition to avoid all contracts 'to prohibit or restrain any, to use a lawful trade at any time or at any place,' as being 'against the benefit of the Common-Colegate v. wealth.' But soon it became clear that the Commonwealth Cro. Eliz. 87s, 1596. would not suffer if a man who sold the goodwill of a business were able to bind himself not to enter into immediate competition with the buyer, and so it was laid down in Rogers Bulstrode. v. Parry that 'a man cannot bind one that he shall not use 136, 1613. his trade generally, 'but for a time certain, and in a place certain, a man may be well bound and restrained from using of his trade.'

Thus we get an established rule, a contract in general Permisrestraint of trade is contrary to public policy, a contract in sible repartial restraint will be upheld.

Henceforth, as trade expands and the dealings of an individual cease to be confined to the locality in which he lives, the construction of agreements in partial restraint of trade expand also.

A man may limit his freedom as regards the persons with whom he will trade, as in Rannie v. Irvine, or the mode in : H. & N. which he will trade, as in Jones v. Lees, but the most common 7 M. & C. form of restriction was restriction as to place. Hence the distinction between general and partial restraints became confused with a distinction between restraints unlimited as to place and restraints unlimited as to time, and it was laid down that a man might not contract himself out of the right to carry on a certain trade anywhere, for ten years, though he might contract himself out of the right ever to carry on a trade within ten miles of London.

The rule as thus expressed was inapplicable to the modern extended conditions of trade. In the sale of a goodwill or a trade by public policy. secret the buyer might in old times have been sufficiently protected by limited restrictions as to the place or persons with whom the seller should henceforth deal. This is not so where an individual or a company supplies some article of commerce to the civilized world. The old distinction between

[1893] 1 Ch. (C. A.) 630. general and partial restraints was more flexible, and its application is well illustrated by *The Maxim-Nordenfelt Gun Co. v. Nordenfelt*.

Nordenfelt was a maker and inventor of guns and ammunition: he sold his business to the Company for £287,500, and agreed that for twenty-five years he would cease to carry on the manufacture of guns, gun-carriages, gunpowder, or ammunition, or any business liable to compete with such business as the Company was carrying on for the time being. He retained the right to deal in explosives other than gunpowder, in torpedoes or submarine boats, and in metal castings or forgings.

After some years Nordenfelt entered into business with another Company dealing with guns and ammunition; the plaintiffs sought an injunction to restrain him from so doing.

The Court of Appeal exhaustively reviewed the cases bearing on the subject, and held:—

General restraint void.

(1) that the covenant not to compete with the Company in any business which it might carry on was a general restraint of trade, that it was void, but that it was distinct and severable from the rest of the contract.

Partial restraint good,

(2) that the sale of a business accompanied by an agreement by the seller to retire from the business, is not a general restraint of trade, provided it is reasonable between the parties, and not injurious to the public.

if reasonable between the parties, This restraint was reasonable between the parties, because Nordenfelt not only received a very large sum of money, but retained considerable scope for the exercise of his inventive and manufacturing skill, while the wide area over which the business extended necessitated a restraint coextensive with that area for the protection of the plaintiffs. Nor could the agreement be said to be injurious to the public interest since it transferred to an English Company the making of guns and ammunition for foreign lands.

and not injurious to public.

But it should be observed that the very elaborate judgment of Bowen, L. J., seems to lay down a hard and fast rule that

agreements in restraint of trade are divisible into two classes -general, and partial or particular: that the former are necessarily void and do not even admit of discussion as to their reasonableness, while the latter may be sustained subject to the conditions of reasonableness and public interest above mentioned.

The House of Lords when reviewing the judgment of the Is general Court of Appeal held that, whether or no such a distinction always had existed as a rule of Common Law, it was no longer void? tenable.

'Whether the cases in which a general covenant can now be supported are to be regarded as exceptions from the rule which I think was long recognized as established, or whether the rule itself is to be treated as inapplicable to the altered conditions which now prevail, is probably a matter of words rather than of substance. The latter is perhaps the sounder view. When once it is admitted that whether the covenant be general or particular the question of its validity is alike determined by the consideration whether it exceeds what is necessary for the protection of the covenantee, the Maxim distinction between general and particular restraints ceases to be GunCo., [1894] A.C. a distinction in point of law.'

But the reasonableness of the transaction is not the only matter into which the Courts will inquire, though Equity judges seem to have, not unnaturally, confined themselves in some cases 1 to the equities of the matter as between the parties. A covenant might be fair as between the parties and yet injurious to the public interest. In such a case it would [1894] A. C. be held void.

It remains to note that at one time it was thought that the Courts would inquire into the adequacy of the consideration given for the promise not to trade. But this was disavowed by the Exchequer Chamber in Hitchcock v. Coker, and seems to resolve itself into the rule which requires the promisee to satisfy the Court that the transaction is reasonable.

¹ Note the comments of Bowen, L.J., in the Nordenfelt case, upon the ³ Beav. 383, 14 Ch. D. judgments in Whittaker v. Horce, and Rousillon v. Rousillon, and the rejoinder to 351. these comments by Lord Macnaghten, [1894] A. C. p. 563 et sq.

§ 2. Effect of Illegality upon Contracts in which it exists.

What is the effect of illegality. The effect of illegality upon the validity of contracts in which it exists, must needs vary according to circumstances. It may affect the whole or only a part of the contract, and the legal part may or may not be severable from the illegal. One of the parties may be ignorant of the illegal object which the contract is intended to serve, or both may be ignorant of any illegal intention.

The contract may be discouraged in the sense that the law will not enforce it, or prohibited in such a way as to taint collateral contracts and securities given for money advanced to promote an illegal transaction or paid to satisfy a claim arising out of such a transaction.

I will endeavour to state some rules which may enable the reader to work his way through a complex branch of the law.

(i) When the contract is divisible.

Legal parts of contract to be severed if possible from illegal.

Pigot's Case, Co. Rep. 11. 27. b. A contract may consist of several parts; it may be divisible into several promises based on several considerations, and then the illegality of one or more of these considerations will not avoid all the promises if those which were made upon legal considerations are severable from the others. This is an old rule and is set forth in Coke's Reports, 'That if some of the Covenants of an Indenture or of the conditions endorsed upon a bond are against law, and some good and lawful; that in this case the covenants or conditions which are against law are void ab initio, and the others stand good.'

The rule holds whether the illegality exist by Statute or at Common Law, though at one time the judges thought differently, and fearing lest statutes might be eluded, laid it down that 'the statute is like a tyrant, where he comes he makes all void, but the common law is like a nursing father, makes only void that part where the fault is and preserves the rest.'

Maleverer v. Redshaw, 1 Mod. 35. The rule in its modern form may be thus stated:-

'Where you cannot sever the illegal from the legal part of a Per Willes, covenant the contract is altogether void, but where you can sever ing v. lifrathem, whether the illegality be created by statute or common law, combe you may reject the bad part and retain the good.'

L. R. 3 C.P. you may reject the bad part and retain the good.'

250.

Illustrations of the rule are to be found in cases where a corporation has entered into a contract some parts of which are ultra vires, and so, in a sense, unlawful 1; or where it is possible to sever covenants in restraint of trade either as Baines v. regards the distances within which the restraint applies, or Ch. D. 154. the persons with whom the trade is to be carried on. decisions furnish instances of covenants of this nature which Maxim Gun are, and of covenants which are not severable.

Maxim Gun denfett, 62
L. J., Ch. 282.

Recent Hedgecock, 39 Ch. D. 520.

(ii) When the contract is indivisible.

Where there is one promise made upon several considerations, some of which are bad and some good, the promise is wholly void, for it is impossible to say whether the legal or illegal portion of the consideration most affected the mind of the promisor and induced his promise. An old case which may be quoted in its entirety will illustrate this proposition :-

'Whereas the plaintiff had taken the body of one H. in execution Fetherston at the suit of J. S. by virtue of a warrant directed to him as special son, Cro. bailiff; the defendant in consideration he would permit him to go Eliz. 199. at large, and of two shillings to the defendant paid, promised to pay the plaintiff all the money in which H. was condemned. Upon non assumpsit it was found for the plaintiff. It was moved in arrest of judgment, that the consideration is not good, being contrary to the statute of 23 Hen. VI, and that a promise and obligation was all one. And though it be joined with another consideration of two shillings, yet being void and against the statute in part it is void in all.'

¹ These cases may serve as an illustration of the proposition before us. but it must be borne in mind that Lord Cairns, in The Ashbury Carriage Co. L. R. v. Riche, has pointed out that contracts of this nature are invalidated not 7 H. L. 653. so much by the illegality of their object as by the incapacity of the corporation to bind itself by agreement for purposes beyond its statutory powers.

(iii) Comparative effects of avoidance and illegality.

A contract When there is no divisibility of promises or consideration, we have to consider first what was the attitude of the law towards the transaction contemplated, and next what was the mind of the parties towards the law.

The law may deal with a contract which it would discourage in one of three ways.

It may impose a penalty without avoiding the contract.

It may avoid the contract.

It may avoid, and penalise or prohibit.

In this last case we must take the word 'penalise' to mean not merely the imposition of a penalty, but the liability to damage for a wrong, or to punishment for a crime. A statutory penalty is merely a suggestion of prohibition. Whether it is prohibitory or not is, in every case, a question of construction.

Thus we may suppose the State to say to the parties as regards these three kinds of transactions:—

penalised, (a) You may make the contract if you please, but you will have to pay for it.

avoided, (b) You may make the agreement if you please, but the Courts will not enforce it.

forbidden. (c) You shall not make the agreement if the law can prevent you.

With the first case we are not concerned. There is a valid contract though it may be expensive to the parties.

As to the second and third, difficulties can only arise as regards collateral transactions, for in neither case can the contract be enforced. The intentions of the parties we will postpone for the present. They must be assumed to know the law.

Illeg**al** agreemen**ts** It may be stated at once that there is a clear distinction between agreements which are *illegal* and agreements which are merely *void*: between agreements which the law will not aid, and agreements which the law desires to prohibit: and that this distinction comes out, not in the comparative validity of the two, for both are void, but in the effect which their peculiar character imparts to collateral transactions.

No contract, however innocent in itself, is good, if designed taint to promote an illegal transaction, whether the illegality arises transactions.

at Common Law, or by Statute.

In Pearce v. Brooks a coach-builder sued a prostitute for L.R. IEX. money due for the hire of a brougham, let out to her with a knowledge that it was to be used by her in the furtherance of her immoral trade. It was held that the coach-builder could not recover.

In McKinnell v. Robinson the plaintiff lent money to the 3 M. & w. defendant to play at hazard, knowing that the money was to be so used. Hazard is forbidden 1, and the players rendered subject to a penalty by 12 Geo. II. c. 28. It was held that the lender could not recover.

Nor is a contract valid which is intended to carry into effect a prohibited transaction. Cannan was the assignee of a Cannan v. Bryce, 3 B. bankrupt, and sued Bryce to recover the value of goods given & Ald. 179. to him by the bankrupt in part satisfaction of a bond, which in its turn had been given to Bryce by the bankrupt to secure the payment of money lent by Bryce to meet losses which had been incurred by the stock-jobbing transactions of the bankrupt.

The Act 7 Geo. II. c. 8 forbad not only wagers on the price 7 Geo. II. of stock, but advances of money to meet losses on such transactions, and Bryce had lent money knowing that it was to meet such losses. Therefore his bond was void, and no property passed to him in the goods given in satisfaction of it, and Cannan was able to recover their value.

The difference between the effect of illegality and of avoid-void agreements.

¹ Certain games with cards or dice are forbidden by 12 Geo. II. c. 28 and by 18 Geo. II. c. 34; these are, Ace of Hearts, Hazard, Pharaoh, Basset, and Roulet, otherwise Roly Poly. These Acts are prohibitory and penal: they do not merely make winnings at such games irrecoverable or invalidate securities given for money lost. They forbid the games and penalise the players.

ance is clear when we look at transactions arising out of wagers before the passing of 55 Vict. c. o.

'The original contract of betting is not an illegal one, but only one which is void. If the person who has betted pays his bet, he does nothing wrong, he only waives a benefit which the statute has given to him, and confers a good title to the money on the person to whom he pays it. Therefore when the bet is paid the transaction is completed, and when it is paid to an agent it cannot be contended O. B. D. 367. that it is not a good payment for his principal.

And so it followed:-

Wettenhall v. Wood, 1 Esp. 17.

Bridger v.

(1) That money lent to make bets might probably have been recovered.

(2) That money lent to pay bets was recoverable. Pyke's case, 8 Ch. D. 756.

(3) That as between employer and betting commissioner the ordinary relations of employer and employed held good. The commissioner was bound to pay over money received on account of bets won by him on behalf of his principal. And Savage, 15 Q. B. D. 363. the ordinary liability of an employer to indemnify the person whom he employs against loss or risk, which may accrue to him in the ordinary course of the employment, holds good, though the employment is to make void contracts.

Read v.

Employer's

indem-

nify.

Anderson employed Read to make bets for him, and after Anderson, 13 Q. B. D. 779. the bets had been made and lost, revoked the authority which he had given to Read to pay the bets. Read was a turfcommissioner and a member of Tattersalls. If he had failed to pay the bets he would have been expelled from Tattersalls, and have lost his business as a turf-commissioner. the bets and sued Anderson for their amount. The principle liability to on which the Court of Appeal affirmed the liability of Anderson to repay Read, was that though Read could not have been compelled to pay the bets, yet the loss of character and business which he would have sustained if he had failed to pay, was a risk against which his employer was bound to indemnify him. It was a risk known to both parties and contemplated in the contract of employment.

The Gaming Act, 1892, has destroyed the authority of

these cases as regards their subject-matter, but not as to the principle which they illustrate.

Seymour v. Bridge was decided on the same principle. An 14 Q. B. D. investor employed a broker to buy shares for him according to the rules of the Stock Exchange. The Stock Exchange enforces among its members, under pain of expulsion, agreements made in breach of Leeman's Act 1. This Act avoids 30 & 31 Vict. contracts for the sale of bank shares without specifying their numbers, or the name of the registered proprietor.

Bridge knew of the custom, but endeavoured to repudiate the purchase on the ground that it was not made in accordance with the terms of the Statute. The case was held to be governed by Read v. Anderson. The employer is bound to in- 13 Q. B. D demnify the employed against known risks of the employment.

If the risks are not known to both parties, and might reasonably be unknown to the employer, he is not so bound. Thus where an investor did not know of the custom, he was held, Perry v. Barnett, 15 under circumstances in other respects precisely similar to those Q. B. D. 388.

of Seymour v. Bridge, not to be bound to pay for the shares.

(iv) The intention of the parties.

Where the object of the contract is an unlawful act the Intention contract is void, though the parties may not have known that as a rule immatheir act was illegal or intended to break the law.

But if the contract admits of being performed, and is performed in a legal way, the intention of the parties may become important.

Morris chartered a ship belonging to Waugh to take a waugh v. cargo of hay from Trouville to London. It was agreed that L. R. 8 Q. B. the hay should be unloaded alongside ship in the river, and landed at a wharf in Deptford Creek. Unknown to the Under 32 & 33 Vict. C. 70. parties an Order in Council had forbidden the landing of \$78. French hay. Morris, on hearing this, took the cargo from unless

¹ In an earlier edition I stated erroneously that it was a misdemeanour on the part of the broker to make such contracts. It is a misdemeanour to insert false numbers or false names.

contract can be and is legally performed.

alongside the ship without landing it, and exported it. The vessel was delayed beyond the lay-days, and Waugh sued for damages arising from the delay. Morris set up as a defence that the contract contemplated an illegal act, the landing of French hay contrary to the Order in Council. But the defence did not prevail.

'Where a contract is to do a thing which cannot be performed without a violation of the law, it is void whether the parties knew the law or not. But we think that in order to avoid a contract which can be legally performed, on the ground that there was an intention to perform it in an illegal manner, it is necessary to show that there was the wicked intention to break the law; and if this be so the knowledge of what the law is becomes of great importance.'

L. R. 8 Q. B. p. 208.

Or where illegal intent is of one only;

Again, the general rule needs modification where only one of the parties had the intention to break the law. Such a case could only arise where the contract was to do a thing innocent in itself, but designed to promote an illegal purpose. We may perhaps lay down with safety the following rules.

rights of innocent party to sue, L. R. 1 Ex. 213. Where the innocent party knows nothing of the illegal object throughout the transaction, he is entitled to recover what may be due to him. If the plaintiff in *Pearce v. Brooks* had known nothing of the character of his customer, it cannot be supposed that he would have been unable to recover the hire of his brougham.

to avoid.

Where the innocent party becomes aware of the illegal purpose of the transaction before it is completed or while it is still executory he may avoid the contract.

Cowan v. Milbourn, L. R. 2 Ex. 230. Milbourn let a set of rooms to Cowan for certain days; then he discovered that Cowan proposed to use the rooms for the delivery of lectures which were unlawful because blasphemous within the meaning of 9 & 10 Will. III. c. 32; he refused, and was held entitled to refuse, to carry out the agreement.

How affected by knowledge.

If the innocent party to the contract discover the illegal purpose before it is carried into effect, it would seem that he could not recover on the contract if he allowed it to be per-

L. R. 2 Ex. formed, and that the defendant in Cowan v. Milbourn could not

have recovered the rent of his rooms, if, having let them in ignorance of the plaintiff's intentions, he allowed the tenancy to go on after he had learned the illegal purpose which his tenant contemplated.

(v) Securities for money due on illegal transactions.

The validity of bonds or negotiable instruments given to secure the payment of money due or about to become due upon an illegal or void transaction, does not depend entirely upon the distinction which I have drawn between transactions which are illegal and those which are void.

A security may be given in consideration of a transaction Where which is wholly past. Here comes in the elementary rule that transaction is gratuitous promises are not binding unless they are under seal. past, Applying this rule to bonds and negotiable instruments, we may say that a bond given in return for services rendered in a past transaction would be a valid promise, and that being wholly gratuitous, and founded on motive, a Court of Law would not inquire into the character of the motive.

Thus a bond given in consideration of past illicit cohabitation is binding; a negotiable instrument given on such Ayerst v. consideration would, as between the immediate parties, be 16 Eq. 275. invalid, not on the ground that the consideration was im- Beaumont moral, but because there was no consideration at all.

As regards transactions which are pending or contemplated, where it we are met by an anomalous distinction which divides securities for our present purpose into three groups.

(1) Let us deal first with securities under seal.

If given for money due in respect of a prohibited transaction under seal, they are void.

Fisher conveyed land to Bridges in order that it might be resold by lottery, a transaction forbidden under stringent penalties by 12 Geo. II. c. 28. After the land was conveyed, transac-Bridges covenanted to pay a part of the purchase money hibited. by a fixed date, or failing this, by half yearly instalments. On this covenant an action was brought. The Exchequer

Security Bridges, 3 E. & B. 642.

v. Reeve, 8 Q. B. 483.

Chamber reversing the judgment of the Queen's Bench, held that the covenant could not be enforced. It was given to secure a payment which became due as the result of an illegal transaction, and the bond was tainted with the illegality of the purpose it was designed to effect.

Security underseal, transaction void.

A transaction may be unlawful in the sense that it is avoided. In that case a security given in respect of it is on the same footing as a security given in respect of a transaction which is wholly past. It is valid if under seal; otherwise void as between the immediate parties.

A corporation borrowed money on mortgage without first obtaining the leave of the Lords of the Treasury; this was declared to be 'unlawful' by the Municipal Corporations Act. But as they had received the money, and promised under seal to repay it, they were held bound by their promise.

5 & 6 Will. IV. c. 76.

'Is there anything in the Act which prohibits a corporation from entering into a covenant to pay its lawful debts? It is argued that § 94 renders this covenant void. But that section only says that it shall not be lawful to mortgage any lands of the corporation except with the approbation of the Lords of the Treasury, which was not obtained in this case; and although the mortgage may be invalid, that is no reason why the corporation should not be liable on their covenant to repay the mortgage money.

Payne v. Mayor of Brecon, 3 H. & N. 579.

Securities not under

seal,

(2) We now come to negotiable instruments.

In dealing with these we have to consider the effect of a flaw in their original making not only as between the immediate parties but as affecting subsequent holders of the instrument. And we may lay down the following rules:—

void as between immediate parties. Fitch v. Jones, 5 E. & B. 245.

A negotiable instrument made and given as security for a void, or illegal transaction, is, as between the immediate parties, void. A promissory note was given in payment of a bet made on the amount of the hop duty in 1854. The bet was void by 8 & 9 Vict. c. 109, and the Court was clear that as between the original or immediate parties the note was void also. There was no liability to pay the lost bet; and therefore no consideration for the note given to secure its

payment. The position of the indorsee who brought the action shall be explained presently.

If the instrument is made and given to secure payment of Right of money due or about to become due upon an illegal trans- quent action a subsequent holder loses the benefit of the rule, as to holder. negotiable instruments, that consideration is presumed till the contrary is shown: he may be called upon to show that he Effect on gave consideration, and even then if it can be shown that he quent was aware of the illegality, he will be disentitled to recover.

If the instrument has an honest origin the maker or acceptor cannot set up, as a defence against a subsequent indorsee, that the indorsement was made for an illegal consideration, unless he can show that he is injuriously affected Sadler, to Q. B. D. by the transaction between indorser and indorsee.

If the instrument is given to secure payment of money due or about to become due upon a void transaction, it is as between the immediate parties void, but a subsequent holder is not prejudiced by the fact that the original transaction was avoided by statute.

In Fitch v. Jones, above cited, the action was brought by the indorsee of a promissory note given in payment of a bet on the amount of the hop duty. The main question for the Court was 'whether the plaintiff was bound on proof of the origin of the note to show that he had given consideration for the note, or whether it was for the defendant to show that he had given none.'

'I am of opinion,' said Lord Campbell, 'that the note did not take its inception in illegality within the meaning of the rule. The note was given to secure payment of a wagering contract, which, even before stat. 8 & 9 Vict. c. 109, the law would not enforce 1: but it was not illegal: there is no penalty attached to such a wager; it is not in violation of any statute, nor of the Common Law, but it is simply void, so that the consideration was not an illegal consideration, but equivalent in law to no consideration at all.'

¹ It had been held in a previous case, Atherfold v. Beard, that a wager on 2 T. R. 610. the amount of hop duty was against public policy because the evidence at the trial would expose to the world the state of the public revenue.

(3) It remains to note the effect upon certain transactions of 5 & 6 Will. IV. c. 41. This Act deals with securities given for money or valuables lost at any game or in bets on the sides or players in any game, or for money lent either to The Act of Anne had made such 9 Anne, c. 14. make or to pay such bets. securities wholly void, and this was hard on such persons as bought them at their ostensible value in ignorance of their origin. The Act of Will. IV.1 enacts that such securities should be deemed to have been made on an illegal considera-This places wagers on games in a peculiar position. A wager is not in itself unlawful, it is only void: but securities given for money due on wagers of a certain sort are in a worse position than the wagers. The consideration for them is illegal: thus they are not merely void as between the original parties; the taint of illegality affects a subsequent holder, who although the original transaction was only void, must show that he gave consideration for the security, and may yet be disentitled to recover, if it is proved that he

(vi) Can a man be relieved from a contract which he knew to be unlawful?

Illegality known at the time, no ground for avoidance,

knew of its origin.

Read v. Anderson 13 Q. B. D. (C. **A.)** 779.

Begbie v. Phosphate Sewage Co., L. R. 10 Q. B. 499.

It remains to consider whether a party to an illegal contract can under any circumstances make it a cause of The rule is clear that a party to such a contract action. cannot come into a Court of Law and ask to have his illegal objects carried out; nor can he set up a case in which he must necessarily disclose an illegal purpose as the groundwork of his claim. The rule is expressed in the maxim, 'in pari delicto potior est conditio defendentis.'

But there are exceptional cases in which a man may be relieved of an illegal contract into which he has entered; cases to which the maxim just quoted does not apply. They fall into two classes: (1) the plaintiff may have been induced

unless plaintiff

By § 2 of this Act the maker of such a security, if he is compelled to pay its value to a subsequent bona fide purchaser, may recover the amount from the person to whom it was originally given.

to enter into the contract by fraud or strong pressure; (2) the be not contract being unperformed, money paid or goods delivered in delicto. furtherance of it may be recovered.

The first class of cases is best illustrated by two decisions. In Reynell v. Sprye Sir Thomas Reynell was induced, by the ID. M. & G. fraud of Sprye, to make a conveyance of property in pursuance of an agreement which was illegal on the ground of champerty. He sought to get the conveyance set aside in Chancery. It Parties was urged that the parties were in pari delicto, and that delicto, therefore his suit must fail: but the Court was satisfied that he had been induced to enter into the agreement by the fraud of Sprye, and considered him entitled to relief.

'Where the parties to a contract against public policy, or illegal, are not in pari delicto (and they are not always so), and where public policy is considered as advanced by allowing either, or at least the more excusable of the two, to sue for relief against the ID. M. & G. transaction, relief is given him.'

In Atkinson v. Denby, the plaintiff, a debtor, offered his 6 H. & N. creditors a composition of 5s. in the pound. The defendant 7H. & N. was one of the creditors, and his acceptance or rejection of the offer was known to be certain to determine the decision of several other creditors. He refused to assent to the composition unless the plaintiff would make him an additional payment of £50, in fraud of the other creditors. This was done: the composition arrangement was carried out, and the plaintiff sued to recover the £50, on the ground that it was a payment made by him under oppression and in fraud of his It was held that he could recover; and the Court of Exchequer Chamber, affirming the judgment of the Court of Exchequer, said,

'It is said that both parties are in pari delicto. It is true that both are in delicto because the act is a fraud upon the other creditors: but it is not par delictum because one has power to dictate, the other no alternative but to submit.'

The second exception relates to cases where money has been paid or goods delivered for an unlawful purpose, which has not been carried out.

The law cannot be said to be satisfactorily settled on this point, but its present condition may be thus stated.

We must separate the cases into two groups: (1) those in which money or goods have been delivered by one party to the other, and (2) those in which money has been placed in the hands of a stakeholder.

1 Q. B. D. (C. A.) 300. (1) In Taylor v. Bowers it was held by Mellish, L. J., that—

or there is locus poenitentiae.

'If money is paid or goods delivered for an illegal purpose, the person who had so paid the money or delivered the goods may recover them back before the illegal purpose is carried out: but if he waits till the illegal purpose is carried out, or if he seeks to enforce the illegal transaction, in neither case can he maintain an action.'

The case to which these words applied was a fictitious assignment of goods in fraud of creditors; before anything had been done in respect of the contemplated fraud, the assignor desired to have his goods back; he was held entitled to recover their value from one to whom they had been transferred under a bill of sale.

Hermann v.

In a later case a man procured another to go bail for him Q. B. D. 561. on the terms that he deposited the amount of the bail in the hands of his surety as an indemnity against his possible He sued his surety for the money on the ground that his contract was illegal, that no illegal purpose had been carried out, that the money was still intact, and that he could recover it. The Court of Appeal 1 held that the illegal object was carried out when by reason of the plaintiff's payment to his surety, the surety lost all interest in seeing that the conditions of the recognizance were performed.

24 Q. B. D. 742.

In Kearley v. Thomson, the Messrs. Thomson, a firm of solicitors acting for the petitioning creditor of Clarke, a bankrupt, agreed with Kearley, a friend of Clarke, that in consideration of the payment of their costs they would not appear at the public examination of Clarke, nor oppose the order for his discharge. They carried out the first part of the agreement, but before any application was made for Clarke's discharge

1 Overruling Wilson v. Strugnell, in which the facts were precisely similar.

Kearley sought to recover the money which he had paid on the Limitaground that it was the consideration for a promise to pervert the rule. the course of justice, and that the contract was not wholly carried out.

The Court of Appeal held that Kearley could not recover.

'Suppose a payment of £100 by A to B on a contract that the latter shall murder C and D. He has murdered C but not D. Can the money be recovered back? In my opinion it cannot be. I think 24 Q. B. D. 747. that case illustrates and determines the present one.'

Thus it would appear that where an illegal contract has been in part performed, money paid or goods delivered in pursuance of it cannot be recovered; where no such part performance has taken place we have the conditions to which Taylor v. Bowers would apply. But the authority of this case is much shaken by the opinion expressed by the Court of Appeal in Kearley v. Thomson that 'the application of the principle laid down in Taylor v. Bowers and even the principle 24 Q. B. D. (C.A.) 746. itself, may at some time hereafter require consideration, if not in this Court, yet in a higher tribunal.'

(2) There are numerous cases in which money has been placed in the hands of a stakeholder to abide the result of a wager; in such cases the money has been held to be recoverable from the stakeholder either before or after the determination of the wager, and even after the money has been paid to the winner if the authority to pay was withdrawn before payment by the party seeking to recover.

It does not appear to matter whether the wager turns on the result of an unlawful transaction, or not: as between the parties the wager is no more than a void transaction. Supra, p. 191. Nor does the Gaming Act of 1892 affect the rights of the parties. Two cases will illustrate the law on this point.

Hampden put £500 into the hands of Walsh to abide the result of a bet that the earth was flat. He lost the bet, and before the money was paid he reclaimed his stake from Walsh. Walsh paid it to the winner and was held liable Walsh, to repay the amount to Hampden.

1 Q. B. D.

Barclav v. Pearson, [1893] 2 Ch.

Pearson started a lottery styled 'The Missing Word Competition.' A sentence was published, omitting the last word, and an invitation was issued to the public, any one of whom might send a shilling and a word suitable to fill the vacant place in the sentence. Those who guessed the right word shared the sum thus collected.

The determination of the right word was reduced to an absolute uncertainty. From a number of sealed packets, each containing a word suitable to fill the gap, one was taken at hazard, and opened when all the competitors had sent in their guesses. This was the Missing Word.

To hold such a lottery was unlawful, and Pearson exposed himself to a penalty under 42 Geo. III. c. 119; but as between the various contributors the transaction was a simple wager in which each man deposited a shilling with a stakeholder to abide the chance of his guess.

The payments in one competition amounted to £23,000, and those who guessed the right word were 1358 in number: but before their shares could be paid over to them the competition was alleged to be illegal, and the money was paid into Court. Stirling, J., found that the transaction was a lottery, and was unlawful; that the Court could not aid in the distribution of the fund, but that each contributor might recover his shilling from Pearson, to whom he ordered the entire sum to be repaid in order that he might meet any legal claim.

These cases do not conflict with the principle of Read v. Anderson, nor with the decision in Kearley v. Thomson. The person employed is only a stakeholder and cannot suffer by the revocation of his authority; the wager which is the object of the transaction is only void, not illegal, and so Jackson, 8 B. & C. 225, would not be affected by the unlawfulness of the event which O'Sullivan v. is the subject of the wager; nor does the Gaming Act of 1892 affect the liabilities of a stakeholder.

THE MEANING OF THE TERMS 'VOID,' 'VOIDABLE,'

In concluding the subject of the formation of contract we may ask what is the meaning of the terms which we use to indicate flaws or defects in a contract.

' Void' means destitute of legal effect.

An alleged contract may be void on the face of it, or proof Contracts may be needed that it is void. Where offer and acceptance do not correspond in terms, or where there is an agreement to commit a crime, no proof is required; where there is a mistake as to the identity of the thing contracted for, or an agreement to buy goods other than necessaries is made by an infant, the mistake, or the infancy must be proved: otherwise the parties might be bound by a transaction which was good on the face of it.

But this does not alter the character of the transaction, as appears when we compare that which is *void* with that which is *voidable*.

'Voidable' means capable of affirmation or rejection at the voidable. option of one of the parties.

A void contract, when shown to be void, can create no legal rights, the whole transaction is null and falls to the ground.

A voidable contract is a contract with a flaw, of which one of the parties may, if he please, take advantage. If he do not use this right within a reasonable time, so that the position of parties is altered, or if he take benefit under the contract, or if third parties acquire rights under it, his power of avoidance ceases, and he is bound by the contract.

An illustration will show the essential difference between Illustrations. what is void and what is voidable:—

- (a) A sells goods to X, being led to think that X is Y; X sells the goods to M. The contract is void on the ground $\frac{\text{Cundy v.}}{\text{Lindsay,}}$ of mistake, and M acquires no right to the goods.
 - (3) A sells goods to X, being led by the fraud of X to

Babcock v. Lawson, 4 Q. B. D. 394think that the market is falling. X resells the goods to M, an innocent purchaser for value. M acquires a good title to the goods, and A is left to his remedy against X by the action of deceit.

In the first of these cases the complete nullity of the contract prevents any rights arising under it if the mistaken party choose to avoid it. In the second there is a contract, and one capable of creating rights, and the person defrauded has but a limited right to set it aside.

Contracts unenforceable. Next we must distinguish that which is voidable from that which is unenforceable.

The contract of an infant under § 2 of the Infants' Relief Act may be said to be voidable, though it has not all the features of a voidable contract. The infant may sue but cannot make himself liable. The difference between that which is voidable and that which is unenforceable is a difference between substance and procedure. 'Unenforceable' is a term used of a contract which has no flaw of substance, is not affected by the fraud or incapacity of one of the parties, or the mistake or the unlawful object of both. The contract is good but it cannot be proved either by reason of lapse of time, or want of written form, or the affixing of a stamp. The Statute of Limitations may bar the remedy, or the Statute of Frauds affect the proof, but the deficiency can be satisfied by acknowledgment of the right affected by lapse of time, or by writing where the Statute of Frauds is in question, or by the supply of the missing stamp: the infant cannot make himself liable.

PART III.

THE OPERATION OF CONTRACT.

WE come now to deal with the effects of a valid contract when formed, and to ask, To whom does the obligation extend? Who have rights and liabilities under a contract?

And then this further question arises, Can these rights and liabilities be assigned or pass to others than the original parties to the contract?

In answer to these questions we may lay down two general rules.

- (1) No one but the parties to a contract can be bound by it or entitled under it.
- (2) Under certain circumstances the rights and liabilities created by a contract may pass to a person or persons other than the original parties to it, either (a) by act of the parties, or (β) by rules of law operating in certain events.

These two rules seem at first to look like one rule subject to certain exceptions, but they are in fact distinct. The parties cannot, by their agreement, confer rights or impose liabilities, in respect of the agreement, upon any but themselves. But they may by certain methods and under certain circumstances drop out of the obligation so created, and be replaced by others who assume their rights or liabilities under the contract.

- Thus—(1) If John Doe contracts with Richard Roe, their contract cannot impose liabilities or confer rights upon John Styles.
- (2) But there are circumstances under which John Doe or Richard Roe may substitute John Styles for himself as a party to the contract, and there are circumstances under which the law would operate to effect this substitution.

CHAPTER I.

The Limits of the Contractual Obligation.

Contract cannot confer The general rule that a person who is not a party to a contract cannot be included in the rights and liabilities which the contract creates—cannot sue or be sued upon it—is an integral part of our conception of contract. A contract is an agreement between two or more persons, by which an obligation is created, and those persons are bound together thereby. If the obligation takes the form of a promise by A to X to confer a benefit upon M, the legal relations of M are unaffected by that obligation. He was not a party to the agreement; he was not bound by the vinculum juris which it created; the breach of that legal bond cannot affect the rights of a party who was never included in it.

rights

or liabilities on a third party. Nor, again, can liability be imposed on such a third party. It is an essential feature of contract as opposed to other forms of obligation, that the restraint which it imposes on individual freedom is voluntarily created by those who are subject to it—that it is the creature of agreement.

The relation of principal and agent may from one point of view be held to form an exception to these rules. It needs at any rate a separate chapter.

Trustee and cestui que trust. A Trust has this in common with contract, that it originates in agreement, and that among other objects it aims at creating obligations. If we could place a trust upon the precise footing of contract we might say that it formed a very real and substantial exception to the general rule

which we have laid down. Doubtless the creator of a trust and the trustee do, by agreement, bring rights into existence which a third party, the cestui que trust, may enforce. we will set aside trusts from the discussion, and with reason. For contract differs from other forms of agreement in having for its sole and direct object the creation of an obligation. The contractual obligation differs from other forms of obligation mainly in springing from the voluntary act of the parties obliged. A trust and the obligations resulting from a trust correspond to neither of these characteristics. agreement which creates a trust has many other objects besides the creation of obligations, and these objects may include conveyance, and the subsequent devolution of property. obligation which exists between trustee and cestui que trust does not come into existence by the act of the parties to it. It is better therefore, having noted the similarities between the contractual and the fiduciary obligation, to dismiss the latter altogether from our inquiries.

§ 1. A man cannot incur liabilities from a contract to which he was not a party.

This proposition is a part of a wider rule to the effect that Contract liability ex contractu or quasi ex contractu cannot be imposed cannot imposed liabiupon a man otherwise than by his act or consent. A cannot lity upon a third by paying X's debts unasked, make X his debtor; 'a man party. cannot, of his own will, pay another man's debt without his Durnford v. consent and thereby convert himself into a creditor.'

And in like manner A and M cannot, by any contract into which they may enter, thereby impose liabilities upon X. The Messrs. Thomlinson employed X, a firm of brokers, to transport goods from London to Amsterdam. X agreed with Schmaling to put the whole conduct of the transport into his hands; he did the work and sued the Messrs. Thomlinson for his expenses and commission. It was held that they were not liable, inasmuch as there was no privity between them and Schmaling; that is to say, that there was nothing either by

writing, words, or conduct to connect them with him in the transaction. X had been employed by them to do the whole work, and there was 'no pretence that the defendants ever authorised them to employ any other to do the whole under them: the defendants looked to X only for the performance Schmaling v. of the work, and X had a right to look to the defendants for

Thomlinson.

6 Taunt. 147. payment, and no one else had that right.

But does a contract impose a duty on third parties?

A contract cannot impose the burdens of an obligation upon one who was not a party to it; yet a duty rests upon persons, though extraneous to the obligation, not to interfere, from interested or malicious motive, with its due performance. I speak of duty as that necessity which rests upon all alike to respect the rights which the law sanctions: and reserve the term obligation for the special tie which binds together definite, assignable members of the community.

2 E. & B. 216.

In Lumley v. Gye, the plaintiff, being the manager of an opera house, engaged a singer to perform in his theatre and nowhere else. The defendant induced her to break her contract. Lumley sued Gye for procuring this breach, and the questions raised took the following form. It was argued that one party to a contract might sue any one who induced the other party to the contract to break it. And if that were not so, it was argued that an action would still lie for inducing a servant to quit the service of his master.

Peculiar relations of master and servant.

How farapplicable to case of Lumleu v. Gue ?

The relations of master and servant have always given the master a right of action against one who enticed away his servant, and so the Court was called upon to answer two questions: Does an action lie for procuring a breach of any contract? if not, then does the special rule applicable to the contract of master and servant apply to the manager of a theatre and the actors whom he engages?

The majority of the Court answered both these questions in the affirmative 1.

¹ In the elaborate dissenting judgment of Coleridge, J., the exception which the law of Master and Servant seems to have engrafted upon the Common Law is traced by the learned Judge, in a detailed historical

No similar case arose until 1881, when Bowen v. Hall came 6 Q.B.D. 333. before the Court of Appeal, offering precisely the same points for decision as Lumley v. Gye. The majority of the Court, 2 E. & B. 216. setting aside the question whether the relation of master and servant affected the rights of the parties, laid down a broad principle that a man who induces one of two parties to a contract to break it, intending thereby to injure the other, or to obtain a benefit for himself, does that other an actionable wrong. This decision settled a question which, despite the case of Lumley v. Gye, must be considered to have remained open till 1881. The parties to a contract enjoy rights in rem as well as rights in personam. The obligation binds the parties; the duty to respect the contractual tie rests upon all the world.

Temperton v. Russell carries the law a stage further. This [1893] 1 Q.B. was an action brought against the officers of certain trades unions for procuring the breach of contracts made with the plaintiff, and further for inducing persons not to make contracts, with the plaintiff. The first of these causes of action differs only from the cases already cited in the fact that the defendants' object was not to benefit themselves but solely to injure the plaintiff. The second takes us outside the law of contract. The Court of Appeal held that both causes of action were good, and we may now regard it as settled that an actionable wrong is committed by one who, with intent to injure, induces others Flood v. not to enter into contracts with the party complaining or to [1895] 2 Q. B. break contracts made.

§ 2. A man cannot acquire rights under a contract to which he is not a party.

This rule needs fuller explanation than the one which we contract have just been discussing. It is contrary to the common confer sense of mankind that M should be bound by a contract made rights on between X and A. But if A and X make a contract in which party. X promises to do something for the benefit of M, all three may be willing that M should have all the rights of an actual argument, to the Statutes of Labourers, and is held to be inapplicable to the case of a theatrical performer.

contracting party; or if A, and a group of persons which we will call X, enter into a contract, it might be convenient that M should be able to sue on behalf of the multitude of which X consists.

If A makes a promise to X, the consideration for which is a benefit to be conferred on M by X, this cannot confer a right of action on M. Such is the rule of English Law.

Easton promised X that if X would work for him he would pay a sum of money to Price. The work was done and Price sued Easton for the money. It was held that he could not recover because he was not a party to the contract.

The judges of the Queen's Bench stated in different forms the same reason for their decision. Lord Denman, C. J., said that the plaintiff did not 'show any consideration for the promise moving from him to defendant.' Littledale, J., said, 'No privity is shown between the plaintiff and the defendant.' Taunton, J., that it was 'consistent with the matter alleged in the declaration that the plaintiff may have been entirely ignorant of the arrangement between X and the defendant:' and Patteson, J., that there was 'no promise to the plaintiff alleged.

Price v. Easton, 4 B. & A. 433.

Suggested modifications.

Doubts have been thrown on this rule in two sorts of case, and these we will consider, premising that the rule itself remains unshaken.

(a) nearness of kin to promisee.

(a) It was at one time thought that if the person who was to take a benefit under the contract was nearly related by blood to the promisee a right of action would vest in him. The case 1 B. & S. 393. of Tweddle v. Atkinson is conclusive against this view.

> M and N married, and after the marriage a contract was entered into between A and X, their respective fathers, that each should pay a sum of money to M, and that M should have power to sue for such sums. After the death of A and X, M such the executors of X for the money promised to him. It was held that no action would lie. Wightman, J., said:—

> 'Some of the old decisions appear to support the proposition that a stranger to the consideration of a contract may maintain an action

upon it, if he stands in such a near relationship to the party from whom the consideration proceeds, that he may be considered a party to the consideration. The strongest of those cases is that cited in Bourne v. Mason, in which it was held that the daughter of a physician I Ventr. 6. might maintain assumpsit upon a promise to her father to give her a sum of money if he performed a certain cure. But there is no modern case in which the proposition has been supported. On the contrary, it is now established that no stranger to the consideration can 1 B. & S. 307. take advantage of a contract, although made for his benefit."

(b) Equity judges have used language, sometimes very The docexplicit, to the effect that 'where a sum is payable by A B equity. for the benefit of CD, CD can claim under the contract as if Touche v.

Metropolitan Warehousing it had been made with himself.'

The question has most frequently arisen in cases where con-Spiller v. tracts have been made or work done on behalf of a Company Rink, 7 Ch.D. 368. which has not yet come into existence. The Company when Kelner v. formed cannot ratify such transactions, and attempts have L.R. 2 C.P. been made to bind it by introducing into the articles of association a clause empowering the directors to fulfil the terms of the contract, or to repay those who have given work or advanced money to promote the existence of the Company.

Common Law judges have uniformly held that no right of Melhado v. action accrues to the beneficiary under such a provision; and Railway Co., L.R. 9 C P. recent decisions put this matter on a plain footing and tell us 503. when a third party may or may not sue.

The articles of association of a Company provided that the Eley v. plaintiff should be employed as its permanent solicitor. He sued Assurance Co., i Ex. D. the Company for a breach of contract in not employing him. (C. A.) 88. the Company for a breach of contract in not employing him.

Lord Cairns explains the nature of the articles of association and their relation to the memorandum of association. Memorandum contains the terms which confer and limit the See Ashbury corporate powers of the Company. The Articles provide for v. Riche.
L. R. 7 H. L.
at p. 667. the rights of the members of the Company inter se.

'They are an agreement inter socios, and in that view if the introductory words are applied to article 118, it becomes a covenant between the parties to it that they will employ the plaintiff. Now so far as that is concerned it is res inter alios acta, the plaintiff is no

Co., 6Ch.671.

¹ See, as to the rules which govern ratification, Part VI. ci.

ı Ex. D. (C. A.), at p. 89.

party to it. This article is either a stipulation which would bind the members, or else a mandate to the directors. In either case it is a matter between the directors and shareholders, and not between them and the plaintiff.'

16 Ch. D. (C. A.) 125.

Articles of association, therefore, only bind the parties to In the case of the Empress Engineering Company, A. professing to act on behalf of the Company as yet unformed. made a contract with X which was afterwards introduced into the Company's articles of association. But the Court of Appeal held that this gave no rights to X against the Company.

Third party only entitled as cestui que trust.

Sir G. Jessel, M. R., pointed out in the course of the argument that an agreement between two parties might well be so framed as to make one of them trustee for a third; and that some cases of this nature have created an impression that a third party who is to be benefited by a contract acquires equitable rights ex contractu. But if a trust is to be created in favour of a third party, there must be words amounting to a declaration of trust 1 by one of the contracting parties. is not enough that one should promise the other to pay money to a third 2.

Attempts to enable a third party to sue for many joint contractors

568. have uniformly

failed.

It has been attempted, without success, to break the general rule in the case of unincorporated companies and societies who wish to avoid bringing action in the names of all their To this end they introduce into their contracts a term to the effect that their rights of action shall be vested 1. R. 5 C. P. in a manager or agent. Thus in Gray v. Pearson, the managers of a Mutual Assurance Company, not being members of it, were authorized, by powers of attorney executed by the members of the Company, to sue upon contracts made by them as agents on behalf of the Company.

L. R. 18 Eq.

See Richards v. Delbridge as to what constitutes a declaration of trust. A transaction which is intended to operate as a transfer of property will not import a trust merely because it is ineffectual as a transfer, nor will a contract import a trust because its terms cannot operate as a contract.

For illustrations see Murray v. Flavell and Rotheram Alum Co. 25 Ch. D. 89. 103. In the first case an agreement between two parties for the benefit of a third created a trust in favour of the third party. In the second case the third party acquired no rights.

sued upon a contract so made, and it was held that they could not maintain the action, 'for the simple reason,a reason not applicable merely to the procedure of this country, but one affecting all sound procedure,-that the proper person to bring an action is the person whose right Per Willes, has been violated.'

The inconvenience under which bodies of this description Statutory labour has been met in many cases by the Legislature. relaxa-Certain companies and societies can sue and be sued in the the rule. name of an individual appointed in that behalf 1, and the Judicature Act has laid down a general rule that--

'Where there are numerous parties having the same interest in Order XVI. one action, one or more of such parties may sue or be sued, or may r. 9. be authorized by the Court to defend in such action on behalf of all the parties so interested.'

But this rule is not of such general application as would at first sight appear. It is intended to apply the former practice of the Court of Chancery to actions brought in any division of the High Court. The words 'having the same interest' must therefore be construed in accordance with this practice. The rule in Chancery was that where a number of persons were interested in 'some beneficial proprietary right, one of them might be chosen to represent the rest for the purposes of the suit. The rule made under the Judicature Act does not go beyond this, nor does it apply to cases where the Chancery would have had no jurisdiction before the Act. Thus it has been held that one of several parties to a wrong cannot be made a representative defendant in order that the plaintiff may have a wide field for the recovery of damages Russell, without the trouble of suing all the wrong-doers.

Temperton v. [1893] 1 Q. B.

¹ Statutes of this nature are-

⁷ Geo. IV. c. 46, relating to Joint Stock Banking Companies;

⁷ Will. IV. and 1 Vict. c. 73, relating to companies formed under letters patent;

^{34 &}amp; 35 Vict. c. 31, relating to Trades Unions;

^{38 &}amp; 39 Vict. c. 60, relating to Friendly Societies;

and in many cases companies formed by private Acts of Parliament possess similar statutory powers.

Agency postponed.

But although A cannot by contract with X confer rights or impose liabilities upon M, yet A may represent M, in virtue of a contract of employment subsisting between them, so as to become his mouthpiece or medium of communication with X. This employment for the purpose of representation is the contract of agency. I have described elsewhere the difficulty of assigning to Agency a fit place in a treatise on the law of contract. I regard it as an extension of the limits of contractual obligation by means of representation, but, since its treatment here would constitute a parenthesis of somewhat uncouth dimensions, I will postpone the treatment of it to the conclusion of my book.

CHAPTER II.

The Assignment of Contract.

We have seen that a contract cannot affect any but the Assignment of parties to it. But the parties to it may under certain circumstances drop out and others take their places, and we have to ask how this can be brought about, first, by the voluntary act of the parties themselves, or one of them, secondly, by the operation of rules of law.

§ 1. Assignment by act of the parties.

This part of the subject also falls into two divisions, the assignment of liabilities and the assignment of rights, and we will deal with them in that order.

Assignment of liabilities.

A promisor cannot assign his liabilities under a contract. Liabilities Or conversely, a promisee cannot be compelled, by the cannot be promisor or by a third party, to accept performance of the contract from any but the promisor.

The rule seems to be based on sense and convenience. A man is not only entitled to know to whom he is to look for the satisfaction of his rights under a contract; but, to use the language of Lord Denman in *Humble v. Hunter*, 12 Q. B. 317. 'he has a right to the benefit he contemplates from the character, credit, and substance of the person with whom he contracts.'

The case of Robson & Sharpe v. Drummond illustrates the 2 B. & A. rule. Sharpe let a carriage to Drummond at a yearly rent 303.

for five years, undertaking to paint it every year and keep Robson was in fact the partner of Sharpe, but it in repair. Drummond contracted with Sharpe alone. After three years Sharpe retired from business, and Drummond was informed that Robson was thenceforth answerable for the repair of the carriage, and would receive the payments. He refused to deal with Robson, and returned the carriage. It was held that he was entitled to do so.

Reason for rule.

'The defendant,' said Lord Tenterden, 'may have been induced to enter into this contract by reason of the personal confidence which he reposed in Sharpe. . . . The latter, therefore, having said it was impossible for him to perform the contract, the defendant had a right to object to its being performed by any other person, 2 B. & A. 307. and to say that he contracted with Shape alone and not with any other person.'

Exceptions to the rule.

Dicey, Parties to

Actions, 235.

There are certain limitations to this rule. A liability may be assigned with the consent of the party entitled; but this is in effect the rescission, by agreement, of one contract and the substitution of a new one in which the same acts are to be performed by different parties.

British Waggon Co. v. Lea, 5 Q. B. D. 149.

Or again, if A undertakes to do work for X which needs no special skill, and it does not appear that A has been selected with reference to any personal qualification, X cannot complain if A gets the work done by an equally competent person. But A does not cease to be liable if the work is ill done, nor can any one but A sue for payment.

Again, where an interest in land is transferred, liabilities attaching to the enjoyment of the interest may pass with But this arises from the peculiar nature of obligations attached to land and will be matter for separate discussion.

Assignment of rights.

(i) AT COMMON LAW.

At Common Law, apart from the customs of the Law Merchant, the benefit of a contract, or of rights of action

arising from contract 1, cannot be assigned so as to enable the Assignabiassignee to sue upon it in his own name. He must sue in the lity of the benefit of a name of the assignor or his representatives; or rather, the contract: Common Law so far takes cognizance of such equitable rights Innes, 11 M. and W. 10. as are created by the assignment that the name of the assignor may be used as trustee of the benefits of the contract for the assignee.

Practically the only way in which rights under a contract at comcan be transferred at Common Law is, not by assignment at mon law all, but by means of a substituted agreement.

by substituted

If A owes M £100, and M owes X £100, it may be agreed agreebetween all three that A shall pay X instead of M, who thus Fairlie v. terminates his legal relations with either party. In such a 8 B. & C. 400. case the consideration of A's promise is the discharge by M; for M's discharge of A, the extinguishment of his debt to X; for X's promise, the substitution of A's liability for that of M.

But there must be ascertained sums due from A to M and in cases of from M to X; and there must also be a definite agreement $^{\text{debt}}$; between the parties, for it is the promise of each which is the consideration of those given by the others.

A promise by a debtor to pay a third party even though Cuxon v. Chadley, afterwards it be assented to by the creditor will not enable 3 B. & C. 597. the third party to sue for the sum promised.

Again, a written authority from the creditor to the debtor Liversidge v. to pay the amount of the debt over to a third party, even 4 H.& N. 603. though the debtor acknowledge in writing the authority given, will not entitle the third party to sue for the amount.

1 This rule is sometimes expressed by saying that 'a chose in action is not assignable.' The term chose in action is one which writers have continued to use for a long time without inquiring precisely what it meant, and since, of late, inquiry has been made, there seems some doubt as to its meaning. (See Law Quarterly Review for 1893, 1894, 1895.)

Whether chose in action comprises personal property of an intangible character such as copyright, rights ex contractu before and after breach, and rights of action generally, is a matter which I will leave for the discussion of those whom it may concern. Whatever meaning is attached to the term by the disputants, it certainly includes rights under a contract and rights of action arising from breach of contract, and we have to consider how far, and under what conditions these were assignable.

'There are two legal principles,' said Martin, B., 'which, so far as . I know, have never been departed from: one is that, at Common Law, a debt cannot be assigned so as to give the assignee a right to sue for it in his own name, except in the case of a negotiable instrument; and that being the law, it is perfectly clear that M could not assign to the plaintiff the debt due from the defendant to him. . . . The other principle which would be infringed by allowing this action to be maintained is the rule of law that a bare promise cannot be the foundation of an action. . . . No doubt a debtor may, if he thinks fit, promise to pay his debt to a person other than his creditor; and if there is any consideration for the promise, he is bound to perform it. But here there was none whatever. There was no agreement to give time, or that the debt of M should be extinguished,—no indulgence to him or detriment to the plaintiff. There was nothing in the nature of a consideration moving from the plaintiff to the defendant, but a mere promise by the defendant to pay another man's debt.'

Per Martin, B., Liversidge v. Broadbent, 4 H.& N.610.

It is thus apparent that a contract, or right of action arising from contract, cannot be assigned at Common Law except (1) by an agreement between the original parties to it and the intended assignee, which is subject to all the rules for the formation of a valid contract, and which is limited in its operation to the transfer of a debt; or (2) by the rules of the Law Merchant under circumstances to be noted presently.

or by custom of merchants.

(ii) In Equity.

Assignability of contracts in equity Equity permits the assignment of a chose in action, or the rights which a man possesses under a contract, so that the assignee may sue in his own name. But the rights must relate to money or property, specified or capable of being rendered specific. A right under a contract to lend money, not out of any particular fund, would seem not to be assignable, since it could only give rise to an action for unliquidated damages 1. A fortiori a contract for personal services would not be assignable.

is subject to certain conditions. 13 App. Ca. 543. [1892] 1 Ch.

But certain conditions affect the rights of the assignee.

¹ This point is very fully discussed by Lord Macnaghten in *Tailby v. Official Receiver*, and the limits of assignability are indicated in *Western Wagon Co. v. West.* The cases were assignments under the Judicature Act, but assignability was assumed to be limited by previous equitable rules.

- (a) The assignment will not be supported unless consideration has been given by the assignee.
- (3) It will not bind the person liable until he has received notice, although it is effectual as between assignor and assignee from the moment of the assignment.
- (y) The assignee takes subject to all such defences as might have prevailed against the assignor. In other words, the assignor cannot give a better title than he has got.

These last two propositions require some illustration.

Notice.

It is fair upon the person liable that he should know to Notice. whom his liability is due. So if he receive no notice that it is due to another than the party with whom he originally contracted, he is entitled to the benefit of any payment which he may make to his original creditor. A convenient illustration is furnished in the case of covenants to pay interest on a mortgage debt. If the mortgage be assigned by the mortgagee without notice to the mortgagor, and interest be afterwards paid by the mortgagor to the duly-authorised agent of the mortgagee, the money so paid, though due to the assignee, cannot be recovered by him from the debtor. Williams v. We may put the case thus: -Money is due at regular inter- 4 Vesey, 389. vals from A to X, and is ordinarily paid by A to the agent of X: X assigns his interest in the debt to M. A receives no notice but continues to pay the money to X's agent: the money so paid cannot be recovered by M from A.

The rationale of the rule is thus expounded by Turner, L. J., in Stocks v. Dobson :-

'The debtor is liable at law to the assignor of the debt, and at law 4 D. M. & G. must pay the assignor if the assignor sues in respect of it. If so, it 15. follows that he may pay without suit. The payment of the debtor to the assignor discharges the debt at law. The assignee has no legal right, and can only sue in the assignor's name. How can he sue if the debt has been paid? If a Court of Equity laid down the rule that the debtor is a trustee for the assignee, without having any notice of the assignment, it would be impossible for a debtor safely

to pay a debt to his creditor. The law of the Court has therefore 4 D. M. & G. required notice to be given to the debtor of the assignment in order at p. 16. to perfect the title of the assignee.'

And the same case is authority for this further proposition, that 'equitable titles have priority according to the priority of notice.' The successive assignees of an obligation rank as to their title, not according to the dates at which the creditor assigned his rights to them respectively, but according to the dates at which they gave notice to the party to be charged.

Title.

Assignee takes subject to equities.
Crouch v. Credit Foncier, L. R. 8 Q. B. 380.
Mangles v. Dixon, 3 H. L. C. 735.

'The general rule, both at law and in equity, is that no person can acquire title, either to a chose in action or any other property, from one who has himself no title to it.'

And further, 'if a man takes an assignment of a chose in action, he must take his chance as to the exact position in which the party giving it stands.'

The facts of the case last cited are somewhat complex, and the rule is so clear that a complicated illustration would not tend to make it clearer. It is enough that the assignee of contractual rights must take care to ascertain the exact nature and extent of those rights; for he cannot take more than his assignor has to give, or be exempt from the effect of transactions by which his assignor may have lessened or invalidated the rights assigned.

Graham v. Johnson, 8 Eq. 36. In like manner, if one of two parties be induced to enter into a contract by fraud, and the fraudulent party assign his interest in the contract for value to X, who is wholly innocent in the matter, the defrauded party may get the contract set aside in equity in spite of the interest acquired in it by X.

This rule may be excluded by express terms. It is possible, however, that two parties to a contract may stipulate that if either assign his rights under it, such an assignment shall be 'free from equities;' that is to say, that the assignee shall not be liable to be met by such defences as would have been valid against his assignor. It is ques- Exparte tionable, however, whether such a stipulation would protect ing Corporation, the assignee against the effects of Fraud, or any vital defect 2 Ch. 397. in the formation of the original contract.

(iii) By STATUTE.

It remains to consider, so far as mere assignment goes, the Assignstatutory exceptions to the Common Law rule that a chose in ment of contract by statute. action is not assignable.

(a) The Judicature Act of 1873 gives to the assignee of c. 66. § 25. sub-1 6. any debt or legal chose in action all legal rights and remedies. But (1) the assignee takes subject to equities; (2) the assignment must be absolute; (3) must be in writing signed by the assignor; (4) express notice in writing must be given to the party to be charged, and the title of the assignee dates from notice.

The requirements of this section do not affect the rules of assignment in equity, or the rights thereby created. Here, as Tailby v. elsewhere, the Judicature Act has not created new rights, but Receiver has generalized equitable rules, and given legal remedies for 523. rights which, previously, could only be enforced in the Chancery. The rights which are assignable under the Judicature Act are such rights as were previously assignable in Equity (ante, p. 236 n.). But a compliance with the requirements of the section gives to the assignee legal as well as equitable rights and remedies. These requirements are more stringent since writing is not required either for the assignment or the notice in equity.

It should further be noted that the assignment operates without the consent of the party liable. In Brice v. Bannister 3 Q. B. D. the defendant received express notice of the assignment of a debt accruing from him to the assignor. He refused to be bound by the assignment and paid his debt to the assignor. He was held liable notwithstanding to the assignees for the amount assigned.

(β) By 30 & 31 Vict. c. 144, policies of life insurance are Policies of life insurance.

assignable in a form specified by the Act, so that the assignee may sue in his own name. Notice must be given by the assignee to the insurance company, and he takes subject to such defences as would have been valid against his assignor.

Policies of marine insurance.

(y) ·By 21 & 22 Vict. c. 86, policies of marine insurance are similarly assignable; but this statute contains no requirement as to notice.

Shares. 8 & 9 Vict. c. 16. § 14. 25 & 26 Vict. c. 89. § 22.

(8) Shares in Companies are assignable under the provisions of the Companies Clauses Act, 1845, and the Companies Act, 1862.

Mortgage debentures.

c. 78.

(e) Mortgage debentures issued by Companies under the Mortgage Debenture Act are assignable in a form specified 28 & 29 Vict. by the Act.

NEGOTIABILITY.

Assignability to be distinguished

So far we have dealt with the assignment of contracts by the rules of Common Law, Equity and Statute, and it would appear that under the most favourable circumstances the assignment of a contract binds the party chargeable to the assignee, only when notice is given to him, and subject always to the rule that a man cannot give a better title than he possesses in himself.

from negotiability.

We now come to deal with a class of promises the benefit of which is assignable in such a way that the promise may be enforced by the assignee of the benefit without previous notice to the promisor, and without the risk of being met by defences which would have been good against the assignor of the promise. In other words, we come to consider negotiable instruments as distinguished from assignable contracts.

The essential features of negotiability appear to be these.

Features of negotiability.

Firstly, the written promise gives a right of action to the holder of the document for the time being, though he and his holding may be alike unknown to the promisor.

Secondly, the holder is not prejudiced by defects in the title of his assignor; he does not hold subject to such defences as would be good against his assignor.

Notice therefore need not be given to the party liable, and the assignor's title is immaterial.

Certain contracts are negotiable by the custom of mer-Negotiachants recognized by the Courts; such are foreign and bility by custom, colonial bonds expressed to be transferable by delivery; and Rumball v. Metroposcrip certificates which entitle the bearer to become a holder litan Bank, of such bonds or of shares in a company.

Bills of Exchange were negotiable by the law merchant; by statute. promissory notes by 3 & 4 Anne, c. 9; both classes of instruments are now governed by 45 & 46 Vict. c. 61. East India bonds have been made negotiable by 51 Geo. III. c. 4.

Bills of lading, which are affected both by the law merchant and by statute, possess some characteristics which will 18 & 19 Vict. call for a separate consideration.

Bills of exchange and promissory notes figure so constantly in the law of contract, and are so aptly illustrative of the nature of negotiability, that we will shortly consider their principal features.

A bill of exchange is an unconditional written order A bill of addressed by M to X directing X to pay a sum of money to a specified person or to bearer. Usually this specified person 45 & 46 Vict. is a third person A, but M may draw a bill upon X in favour of himself. We must assume that the order is addressed to X either because he has in his control funds belonging to M or is prepared to give him credit; and since we are here dealing with bills of exchange merely as illustrative of negotiability, we will adopt the most usual, as it is the most convenient form for illustration.

M directs X to pay a sum of money to A or order, or to A How or bearer. M is then called the drawer of the bill, and by drawing it he promises to pay the sum specified to A or to any subsequent holder if X do not accept the bill or, having accepted it, fail to pay.

Until acceptance, X, upon whom the bill has been drawn, How acis called the drawee. When X has assented to pay the sum ^{cepted}.

specified, he is said to become the acceptor. Such assent must be expressed by writing on the bill signed by the acceptor, or by his simple signature. The holder is not bound to take anything but an unconditional promise to pay the sum named when due. He may take an acceptance qualified by conditions as to amount, time, or place, but this releases the drawer or any previous indorser from liability unless they assent to the qualification.

If the bill be payable to Δ or bearer, it may be transferred from one holder to another by mere delivery: if it is payable to Δ or order, it may be transferred by indorsement.

How indorsed:

\$\$ 19, 44.

Indorsement is an order, written upon the bill, and signed by A, in favour of D. Its effect is to assign to D the right to demand acceptance or payment of the bill from X when due, and in the event of default by X to demand it of M, the original drawer, or of A, against whom he has a concurrent remedy as being to all intents a new drawer of the bill. Every indorser therefore becomes an additional security for

specially,

payment to the holder for the time being 1 .

If the indorsement be simply to D, or to D or order, the bill may be assigned by D to whomsoever he will in the same manner as it was assigned to him.

in blank.

If the indorsement be the mere signature of A, it is indorsed in blank, and the bill then becomes payable to bearer, that is, assignable by delivery. A has given his order and that addressed to no one in particular; the bill is in fact indorsed over to any one who becomes possessed of it.

A promissory note.

A promissory note is a promise in writing made by X to A that he will pay a certain sum, at a specified time, or on demand, to A or order, or to A or bearer. X, the maker of the note, is in a similar position to that of an acceptor of a bill

6 App. Ca. z.

This is exemplified in Duncan & Co. v. N.-S. Wales Bank. The bank discounted acceptances of X and held securities from him for so doing. Duncan indorsed to the bank an acceptance of X which was dishonoured when it fell due. The holder, i.e. the bank, was not entitled to the security of the indorsement, if he had security from the acceptor; and Duncan, the indorser, was relieved pro tanto from his liability to the bank.

of exchange; and the rules as to assignment by delivery or indorsement are like those relating to a bill of exchange.

We may now endeavour to distinguish, by illustration from Assignthe case of instruments of this nature, the difference between ability assignability and negotiability.

guished from nego-

Let us suppose that X makes a promissory note payable to tiability. A or order, and that A indorses it over to D. D calls upon X to pay the value of the note, and sues him upon default.

In the case of an ordinary contract, D would be called upon to show that he had given consideration to A for the assign-Considerament; that notice of the assignment had been given by him sumed. to X; and he would then have no better title than A.

In the case of negotiable instruments consideration is presumed to have been given until the contrary is shown, and Notice not notice of assignment is not required.

But suppose it turn out that the note was given by X to A for a gambling debt, or was obtained from him by fraud. The position of D is then modified to this extent.

As between A and X the note would be void or voidable according to the nature of the transaction, but this does not The asaffect the rights of a bond fide holder for value, that is, may have a person who gave consideration for the note and had no a better notice of the vitiating elements in its origin. The presump-than the tions of law under these circumstances are, (1) that D did not give value for the bill, but (2) that he was ignorant of the Illegal fraud or illegality; for fraud, or participation in an illegal consideraact, is never presumed. It will be for D to show that he gave $\frac{\text{making}}{1}$ value for the bill, but for X to show that D knew that the bill was tainted in its origin. If D proves his point and X fails to prove his, then D can recover in spite of the defective title of A his assignor. The effect of an illegal consideration for an indorsement should however be noticed. The indorsee cannot Flower v. sue the indorser on the illegal contract made between them; 10 Q. B. D. but he can sue the acceptor, and probably a previous indorser for who before the illegality had given value for the bill.

ment.

A broker pledged his client's bonds, which were negotiable

by the custom of merchants, with a bank, to secure advances The bank had no notice that the bonds made to himself. were not his own, or that he had no authority to pledge them: he became insolvent: the bank sold the bonds in satisfaction of the debt due, and the broker's client sued the bank. House of Lords held that he could not recover; for (1) the bonds were negotiable, and (2) being so negotiable

'It is of the very essence of a negotiable instrument that you may treat the person in possession of it as having authority to deal with it, be he agent or otherwise, unless you know to the contrary: London Joint and are not compelled, in order to secure a good title to yourself, Stock Bank to inquire into the nature of his title or the extent of his authority.'

v. Simmons, [1892] A.C. 217. L. R. 8 Q. B.

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The case of Crouch v. Credit Foncier of England illustrates not only the nature of negotiability but the limits within which the creation of negotiable instruments is permissible.

An instrument is not negotiable.

A debenture assignable under the Companies Act and exunder seal pressed to be payable to the bearer was stolen; the thief sold it to the plaintiff, and he sued the Company for non-payment; the jury found that he was a bond fide holder for value of the debenture, but the Court held that he could not recover, because, in spite of the wording of the debenture, it was an instrument under seal and therefore could not be, what it purported to be, a negotiable instrument assignable by delivery. The plaintiff therefore suffered for the defective title of his assignor.

> Had the debenture been a negotiable instrument, the plaintiff could have recovered; for, as Blackburn, J., said, in speaking of such contracts,—

'The person who, by a genuine indorsement, or, where it is payable to bearer, by a delivery, becomes holder, may sue in his own name on the contract, and if he is a bond fide holder for value, he has a good L. R. S Q. B. title notwithstanding any defect of title in the party (whether indorser p. 382. or deliverer) from whom he took it.'

> And the case further shows that a man cannot make an instrument negotiable merely by making it payable to bearer, nor can the custom of merchants make it negotiable by

treating it as such, if the law does not confer upon it the characteristics of negotiability. For the custom of merchants was to treat these debentures as assignable by delivery; yet when one of them came before the Courts it was at once denied the incidents of negotiability as incompatible with its character of an instrument under seal 1.

Before leaving this subject it is important to notice that Considerathe doctrine of consideration does not apply to negotiable tion and negotiable instruments as to ordinary contracts. There is usually no instruconsideration between remote parties to a bill, such as the acceptor and the payee: there need be none between the drawer and an indorsee when, either from acceptance being refused or the bill being dishonoured by the acceptor, recourse is had to the drawer.

Moreover it is possible that A who has given no value for 45 & 46 Vict. c. 61. § 38 (2). á bill may recover from X who has received no value, provided that some intermediate holder between A and X has given value for it. This is apparent if we look at the case of an 'accommodation bill.'

If A wants to raise money, and X is willing to lend him the use of his name and credit, A draws a bill upon X payable to himself or order. X accepts the bill and A negotiates it by Scott y. indorsement to M who gives him value for it. M, who has Camp. 246. given value, can sue X who has received none; but this does not fully illustrate my proposition. I must take the matter a stage further. M, who has given value, indorses the bill to 8 who receives it as a present, giving no value for it. would seem that, once value is given, any subsequent holder can sue the acceptor or any other party to the bill prior to the giving of value. And so S, who has given nothing, may sue X who has received nothing.

An illustration is furnished by the case of Milnes v. Dawson, 5 Exch 950. where the drawer of a bill of exchange indorsed it without

¹ But note the effect of § 91 of the Bills of Exchange Act in making 45 & 46 Vict. valid the negotiable instruments of corporations issued under seal.

value to the plaintiff, and then received scrip in satisfaction of the bill from the acceptor, the defendant.

'It would be altogether inconsistent with the negotiability of these instruments,' said Parke, B., 'to hold that after the indorser has transferred the property in the instrument, he may, by receiving the amount of it, affect the right of his indorsee. When the property is passed, the right to sue upon the bill follows also. A bill of exchange is a chattel, and the gift is complete by delivery coupled with intention to give.'

The rules of negotiability took their rise out of the custom of merchants, which assumed that the making of a bill or note was a business transaction. Value must be given at some time in the history of the instrument; but to insist that consideration should have passed between the holder and the party sued would have defeated the object for which such instruments came into existence.

Original object of bills of exchange.

For the object of a bill of exchange was to enable a merchant resident in one part of England to pay a creditor resident in another part of England, or abroad, without sending his debt in specie from one place to another. A, in London, owes £100 to X in Paris: A does not want to send gold or notes to France, and has no agent in Paris, or correspondent with whom he is in account, and through whom he can effect payment. But M, a merchant living in London, has a correspondent in Paris named S, who, according to the terms of business between them, will undertake to pay money on his account at his direction. A therefore asks M, in consideration of £100, more or less according to the rate of exchange between London and Paris, to give him an order upon the correspondent S. M draws a bill upon S for the required sum, in favour of A. A endorses the bill, and sends it to his creditor X. X presents it for acceptance to S, if all goes well the bill is accepted by S, and in due time paid.

Judge Chalmers thus compares the original object, and the modern English use, of bills of exchange:—

'A bill of exchange, in its origin, was an instrument by which Bills of Exa trade debt, due in one place, was transferred to another. It Introduction, merely avoided the necessity of transmitting cash from place to place. P. liv. This theory the French law steadily keeps in view. In England bills have developed into a perfectly flexible paper currency. In France a bill represents a trade transaction: in England it is merely an instrument of credit.'

It would not be well to leave the subject of negotiability Bill of without noticing the peculiar character of the instrument lading. known as a 'bill of lading.'

A bill of lading is called 'a document of title,' 'a symbol What it is. of property;' and for the following reason. The bill of lading is a receipt by the master of a ship for goods bailed to him for delivery to X or his assigns 1. Of this receipt three copies are made, each signed by the master. One is kept by the consignor of the goods, one by the master of the ship, and one is forwarded to X, the consignee, who on receipt of it acquires a property in the goods which can only be defeated by the exercise of the vendor's equitable right of stoppage in transitu 2.

If a consignee assigns a bill of lading by indorsement to What a holder for value, that holder has a better right than the rights its assign consignee possessed. He has a title to the goods which ment conoverrides the vendor's right of stoppage in transitu, and can claim them in spite of the insolvency of the consignee and the consequent loss of the price of his goods by the Lickbarrow consignor.

v. Mason, I Sm. L. C. 737 (9th ed.).

His right, however, which in this respect is based upon the By law law merchant, is a right of property only. The assignment proprieof the bill of lading gives a right to the goods. It did not tary at Common Law give any right to sue on the contract expressed in the bill of lading.

¹ See form of bill of lading, Appendix, p. 364.

² Stoppage in transitu is the right of the unpaid vendor, upon learning Chalmers, the insolvency of the buyer, to retake the goods before they reach the Goods, buyer's possession. For the history of this right the reader is referred to 58, 63-70. 8 M. & W. the judgment of Lord Abinger, C. B., in Gibson v. Carruthers.

By 18 & 19 Vict.c. 111, contract-

The Act 18 & 19 Vict. c. 111 confers this right. assignment of a bill of lading thereby transfers to the assignee ual rights; not only the property in the goods, but 'all rights of suit' and 'all liabilities in respect of the goods, as if the contract contained in the bill of lading had been made with himself.'

> But in respect of negotiability a bill of lading differs from the instruments with which we have just been dealing.

> Its assignment transfers rights in rem, rights to specific goods, and these to a certain extent wider than those possessed by the assignor: therein it differs from negotiable instruments which only confer rights in personam.

but not independent of assignor's title. Gurney v. Behrend, 3 E. & B. at p. 634.

But though the assignee is relieved from one of the liabilities of the assignor, he does not acquire proprietary rights independently of his assignor's title: a bill of lading stolen, or transferred without the authority of the person really entitled, gives no rights even to a bond fide indorsee. And again, the contractual rights conferred by statute are expressly conferred subject to equities. A bill of lading then is a contract assignable without notice; it so far resembles conveyance, that it gives a title to property, but it cannot give a better title, whether proprietary or contractual, than is possessed by the assignor; subject always to this exception, that one who takes from an assignor with a good title is relieved from liability to the vendor's right of stoppage in transitu which might have been exercised against the original consignee.

§ 2. Assignment of contractual rights and liabilities by operation of law.

So far we have dealt with the voluntary assignment by parties to a contract of the benefits or the liabilities of the But rules of law may also operate to transfer these rights or liabilities from one to another.

Assignment of interests in land.

If A by purchase or lease acquire an interest in land of M, upon terms which bind them by contractual obligations in respect of their several interests, the assignment by either

party of his interest to X will, within certain limits, operate as a transfer to X of those obligations.

Marriage, which once transferred to the husband con-Marriage. ditionally the rights and liabilities of the wife, has little effect since the Act of 1882.

Representation, in the case of death or bankruptcy, effects Reprean assignment to the executors or administrators of the sentation. deceased, or to the trustees of the bankrupt, of his rights and liabilities; but the assignment is merely a means of continuing, for certain purposes, the legal existence of the deceased or the bankrupt. The assignees of the contract take no benefit by it, nor are they personally losers by the enforcement of it against them. They represent the original contracting party to the extent of his estate and no more.

Assignment of obligations upon the transfer of interests in land.

a. Covenants affecting leasehold interests.

At Common Law these are said to 'run with the land and Covenants not with the reversion '—that is, they pass upon an assign-leasehold ment of the lease, but not upon an assignment of the run with reversion. If the lessee assign his lease, the man to whom he assigns it would be bound to the landlord by the same liabilities and entitled to the same rights as his assignor, subject to the following rules:-

- (1) Covenants in a lease which 'touch and concern the if they thing demised' pass to the assignee of the lessee whether or the thing no they are expressed to have been made with the lessee and demised, his assigns.' Such are covenants to repair, to leave in good lected in note repair, to deal with the land in a specified manner.
- (2) Covenants in a lease, which touch and concern the 66, 67. thing demised, but relate to something not in existence at the time of the lease, are said to pass to the assigns only Minshull v. if named. There is little or no authority for this rule.

case, 1 Sm. L. C.

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not if purely personal.

(2) In no case does the assignee of the lessee acquire benefit or liability from merely personal or collateral covenants made between his assignor and his landlord.

Covenants do not run with the reversion except by statute.

74 (9th ed.).

Per Willes,

339.

The reversioner or landlord does not, at Common Law, by the assignment of his interest in the land convey his rights and liabilities to the assignee.

It was not till 32 Hen. VIII. c. 34 that the law in this respect was changed. By that Act the assignee of the reversion takes the benefits, and also incurs the liabilities, of covenants entered into with his assignor. These covenants must 'concern the thing demised' in accordance with the Su. L. C. : rules which govern covenants running with the land. Act only applies to leases under seal, but in the case of leases from year to year, payment and acceptance of rent J., Cornish v. Stubbs, L. R. 5 C. P. is held to be evidence from which a jury may infer 'a consent to go on, on the same terms as before.'

> Two cases will illustrate the distinction between personal, or collateral, covenants and those which concern, and are therefore assignable with, the thing demised. The first is a case of covenants running with the land, the second of Covenants running with the reversion.

Hayward leased a public-house to X, covenanting for Personal. himself and his assigns that he would not build or keep a public-house within half a mile of the premises. X assigned his lease to Thomas, and Hayward broke his covenant, Thomas v. Hayward, I.R $_4$ Exch. covenant was personal and did not pass to the assigns of X; Thomas had no remedy.

Clegg, a brewer, leased the Alexandra Hotel to Hands, who assignable covenants. covenanted for himself and his assigns that he would buy beer only from Clegg and his assigns. Clegg retired from business, closed his brewery, and assigned his interest in the premises to one Cain. Hands refused to buy beer of Cain, and Clegg obtained an injunction to restrain him from buying Clegg v. Hands, 14 Ch.D. 503. beer of any one else. The Court of Appeal held that the covenant touched and concerned the thing demised.

And the covenant was enforced for another reason, founded on a rule which will be explained on the next page. The lessee had obtained his lesse on lower terms because it was subject to a restrictive covenant, and, since the covenant was not necessarily personal or unassignable, the Court would have restrained him from departing from it even though it had not been held to run with the land.

B. Covenants affecting freehold interests.

At Common Law, covenants made with the owner of land, Covenants that is, promises under seal made to the owner of land, and with for his benefit, pass to his assignees, provided they touch, and concern the land conveyed and are not merely personal.

X a vendor of land covenants with A the purchaser that he has a good right to convey the land; the benefit of such Not so Dicey, Parties to a covenant would pass from A to his assignees. a covenant relating to some matter purely personal between Actions, A and X.

But covenants entered into by the owner of land, restrict- Covenants ing his enjoyment of the land, do not at Common Law bind by owner. his assignees, except he thereby create certain well-known interests, as easements and profits, recognized by Law.

If a man endeavour to create restrictions on his land which are not included in the circle of rights in re aliend known to the Common Law, he cannot affix those rights to the land so as to bind subsequent owners. The cases which deal with Stockport attempts to create 'an easement in gross' illustrate this Co. v. Potter, 3 H. & C. 300. proposition, the principle of which is thus enunciated by Mylne & Keen, 535. Lord Brougham in Keppell v. Baily:—

'It must not be supposed that incidents of a novel kind can be Common devised and attached to property, at the fancy or caprice of any Law view. owner Great detriment would arise and much confusion of rights, if parties were allowed to invent new modes of holding and enjoying real property, and to impress upon their lands and tenements a peculiar character, which should follow them into all hands however remote.'

To this rule Equity, regarding such covenants as binding

enforcement of

Brunswick Building

37 Ch. D. (C. A.) 74.

Equitable the person not the land, has created a group of exceptions limited in character. Where a man sells lands and covenants restrictive with the buyer that he will only use the adjoining land in a certain way, or where land has been bought or hired with similar covenants as to its use, such restrictive covenants will bind any one to whom the land is subsequently assigned with notice of their existence 1.

The covenants thus enforced are restrictive; they are covenants to use or abstain from using, and the result of the cases decided on the authority of Tulk v. Moxhay is Haywood v. 'that only such a covenant as can be complied with without Society, 8 Q.B.D. 410 expenditure of money will be enforced against the assignee on the ground of notice.' Thus the principle cannot be applied Hall v. Ewin, so as to compel a lessee to enforce such covenants against his sub-tenant.

> The rule is thus stated by Lord Cottenham in the leading case on the subject:—

> 'That this Court has jurisdiction to enforce a contract between the owner of land and his neighbour purchasing a part of it, that the latter shall either use or abstain from using the land purchased in a particular way, is what I never knew disputed It is said that the covenant, being one which does not run with the land, this Court cannot enforce it; but the question is, not whether the covenant runs with the land, but whether a party shall be permitted to use his land in a manner inconsistent with the contract entered into by his vendor, and with notice of which he purchased.'

Tulk v. Moxhay, 2 Ph. 777.

Assignment of contractual obligation upon marriage.

45 & 46 Vict. c. 75. 11 13, 14.

The effect of marriage, in this respect, is that if the separate estate of the wife be insufficient to satisfy her antenuptial contracts the husband is liable to the extent of all property to which he shall have become entitled through his wife.

Assignment of contractual obligation by death.

Representatives acquire all

Death passes to the executors or administrators of the deceased all his personal estate, all rights of action affecting

[1893] r Ch. As to the rights conferred by such covenants upon purchasers inter se, 348. and upon a purchaser against a vendor who retains a portion of the adjoining land, see In re Birmingham Land Co. and Allday.

the personal estate, and all liabilities chargeable upon it. contract-Thus covenants which are attached to leasehold estate pass, which as to benefit and liability, with the personalty, to the representatives, while covenants affecting freehold, as covenants estate, for title in a conveyance of freehold property, pass to the heir or devisee of the realty.

But performance of such contracts as depend upon the if not dependent on personal services or skill of the deceased cannot be demanded on personal services. The performance of his representatives, nor can they insist upon offering such skill or performance. Contracts of personal service expire with either service. of the parties to them: an apprenticeship contract is terminated by the death of the master, and no claim to the Baxter v. Burfield, 2 Str. 1266.

Nor can executors sue for a breach of contract which involves a purely personal loss. In Chamberlain v. Williamson, 2 M.& S. 408. an executor sued for a breach of promise to marry the deceased. The promise had been broken and the right of action accrued in the lifetime of the testatrix. But the Court held that such an action could not be brought by representatives, since it was not certain that the breach of contract had resulted in damage to the estate. 'Although marriage may be regarded as a temporal advantage to the party as far as respects personal comfort, still it cannot be con-ib. p. 416. sidered as an increase of the transmissible personal estate.'

In Finlay v. Chirney, a converse proposition was laid down, ²⁰ Q. B. D. and the Court held that no action would lie against the executors of a man who in his lifetime had broken a promise to marry. The Court would not say that an action might not lie if special damage was proved, but the contract to marry was personal and did not survive to the representatives.

Assignment of contractual obligation by bankruptcy.

Proceedings in Bankruptcy commence with the filing of Trustee's a petition in the Court of Bankruptcy either by a creditor powers: alleging acts of bankruptcy against the debtor or by the tent, and limits. debtor alleging inability to pay his debts. Unless this

319.

petition prove unfounded the Court makes a receiving order and appoints an official receiver who takes charge of the debtor's estate and summons a meeting of the creditors.

If the creditors decide not to accept a composition, but make the debtor bankrupt, he is adjudged bankrupt and a trustee appointed.

To the trustee passes all the property of the bankrupt vested in him at the time of the act of bankruptcy or acquired by him before discharge, and the capacity for taking proceedings in respect of such property; but all that we are concerned with in respect of the rights and liabilities of the trustee is to note that-

(i) where any part of the property of a bankrupt consists 46 & 47 Vict. c. 50. \$ 52 (5). of things in action, such things shall be deemed to have been duly assigned to the trustee:

(ii) he may, within twelve months of his appointment, 46 & 47 Vict. c. 52. \$ 55. 53 & 54 Vict. disclaim, and so discharge unprofitable contracts:

(iii) he is probably excluded from suing for 'personal Drake v. Beckham, injuries arising out of breaches of contract, such as contracts to cure or to marry,' even though 'a consequential damage to the personal estate follows upon the injury to the person.'

PART IV.

THE INTERPRETATION OF CONTRACT.

AFTER considering the elements necessary to the formation Interpreof a contract, and the operation of a contract as regards those contract.
who are primarily interested under it, and those to whom interests in it may be assigned, it seems that the next point to be treated is the mode in which a contract is dealt with when it comes before the Courts in litigation. In considering In what the interpretation of contract we require to know how its the subject consists. terms are proved; how far, when proved to exist in writing, they can be modified by evidence extrinsic to that which is written; what rules are adopted for construing the meaning of the terms when fully before the Court.

The subject then divides itself into rules relating to evi-Rules redence and rules relating to construction. Under the first to evihead we have to consider the sources to which we may go for dence and the purpose of ascertaining the expression by the parties of struction. their common intention. Under the second we have to consider the rules which exist for construing that intention from expressions ascertained to have been used.

CHAPTER I.

Rules relating to Evidence.

Provinces of Court

IF a dispute should arise as to the terms of a contract and Jury. made by word of mouth, it is necessary in the first instance to ascertain what was said, and the circumstances under which the supposed contract was formed. These would be questions of fact to be determined by a jury. When a jury has found, as a matter of fact, what the parties said, and that they intended to enter into a contract, it is for the Court to say whether what they have said amounts to a contract, and, if so, what its effect may be. When a man is proved to have made a contract by word of mouth upon certain terms, he cannot be heard to allege that he did not mean what he said.

See p. 128.

The same rule applies to contracts made in writing. When men have put into writing any part of their contract they cannot alter by parol evidence that which they have written. When they have put into writing the whole of their contract they cannot add to or vary it by parol evidence.

Why oral contracts need not be discussed.

Contracts wholly oral may, as regards this part of my subject, be dismissed at once. For the proof of a contract made by word of mouth is a part of the general law of evidence; the question whether what was proved to have been said amounts to a valid contract must be answered by reference to the formation of contract: the interpretation of such a contract when proved to have been made may be dealt with presently under the head of rules of construction.

All that we are concerned with here is to ascertain the Three circumstances under which extrinsic oral evidence is ad-inquiry. missible in relation to written contracts and contracts under seal. Such evidence is of three kinds:—

- (I) Evidence as to the fact that there is a document r. Proof of purporting to be a contract, or part of a contract.

 existence of docu-
- (2) Evidence that the professed contract is in truth what ment; a. Of fact it professes to be. It may lack some element necessary of agree-to the formation of contract, or be subject to some parol ment; condition upon which its existence as a contract depends.
- (3) Evidence as to the terms of the contract. These may 3. Of terms of be incomplete, and may need to be supplemented by parol contract. proof of the existence of other terms; or they may be ambiguous and then may be in like manner explained; or they may be affected by a usage the nature of which has to be proved.

We thus are obliged to consider-

- (1) evidence as to the existence of a document;
- (2) evidence that the document is a contract;
- (3) evidence as to its terms.

We must note that a difference, suggested some time back, Difference between contracts under seal and simple contracts, is illusformal trated by the rules of evidence respecting them. A contract and simple under seal derives its validity from the form in which it finds contract, expression: therefore if the instrument is proved the contract In the is proved, unless it can be shown to have been executed under first the circumstances which preclude the formation of a contract, or ment is to have been delivered under conditions which have remained tract, unfulfilled, so that the deed is no more than an escrow.

But 'a written contract not under seal is not the contract Wake v. Harrop, itself, but only evidence, the record of the contract.' Even 6 H. & N. 775.

where statutory requirements for writing exist, as under

29 Car. II. c. 3. § 4, the writing is no more than evidentiary In the second the of a previous or contemporaneous agreement. A written writing is offer containing all the terms of the contract signed by A dence of and accepted by performance on the part of B, is enough the contract.

to enable B to sue A under that section. And where there is no such necessity for writing, it is optional to the parties to express their agreement by word of mouth, by action or by writing, or partly by one, and partly by another of these processes.

It is always possible therefore that a simple contract may have to be sought for in the words and acts, as well as in the writing of the contracting parties. But in so far as they have reduced their meaning to writing, they cannot adduce evidence in contradiction or alteration of it. 'They put on paper what is to bind them, and so make the written document conclusive evidence between them.'

Wake v. Harrop, 6 H. & N. 775-

§ 1. Proof of document.

Proof of contract under seal.

C. 125. \$ 26.

ante, p. 50.

Of simple contract.

Supplementary oral evidence where contract written only in part,

A contract under seal is proved by evidence of the sealing and delivery. Formerly it was necessary to call one of the attesting witnesses where a contract under seal was attested. 17 & 18 Vict. but the Common Law Procedure Act, 1854, enacted that this should no longer be required save in those exceptional cases in which attestation is necessary to the validity of the A warrant of attorney and a cognovit afford instances of instruments to which attestation is thus necessary.

> In proving a simple contract parol evidence is always necessary to show that the party sued is the party making the contract and is bound by it 1. And oral evidence must of course supplement the writing where the writing only constitutes a part of the contract. For instance: AB in Oxford writes to X in London, 'I will give £50 for your horse; if you accept send it by next train to Oxford. (Signed) AB.' To prove the conclusion of the contract it

> As a matter of practice, written contracts are commonly admitted by the parties, either upon the pleadings, or upon notice being given by one party to the other to admit such a document. Such admissions are regulated by the Judicature Act, 1875, Order xxxii. Or one party may call upon the other to produce certain documents, and upon his failing to do so, and upon proof having been given of the notice to produce, the party calling for production may give secondary evidence of the contents of the document.

would be necessary to prove the despatch of the horse. so if A puts the terms of an agreement into a written offer which X accepts by word of mouth; or if, where no writing is necessary, he puts a part of the terms into writing and arranges the rest by parol with X, oral evidence must be given in both these cases to show that the contract was Harris v. concluded upon those terms by the acceptance of X.

So too where a contract consists of several documents which or where need oral evidence to show their connexion, such evidence may of parts do be given to connect them. This rule needs some qualification not appear as regards contracts of which the Statute of Frauds requires ments. a written memorandum. The documents must in such a case Long v. Millar, contain a reference, in one or both, to the other, in order 4 C.P.D. to admit parol evidence to explain the reference and so to ante, p. 67. connect them.

In contracts which are outside the Statute evidence would seem to be admissible to connect documents without any such internal reference. 'I see no reason,' says Brett, J., Edwards v. 'why parol evidence should not be admitted to show what Hasurance documents were intended by the parties to form an alleged Society. contract of insurance.'

There are circumstances, such as the loss or inaccessibility of the written contract, in which parol evidence of the contents of a document is allowed to be given, but these are a part of the general law of evidence, and the rules which govern the admissibility of such evidence are to be found in treatises on the subject.

§ 2. Evidence as to fact of Agreement.

Thus far we have dealt with the mode of bringing a document, purporting to be an agreement, or part of an agreement, before the Court. But extrinsic evidence is admissible to show that the document is not in fact a valid agreement.

It may be shown by such evidence that the contract was invalid for want of consideration, of capacity of one of the parties, of genuineness of consent, of legality of object. Extrinsic evidence is used here, not to alter the purport of the agreement, but to show that there never was such an agreement as the law would enforce.

Evidence of conpending operation of contract. In the case of a deed: See p. 52.

It may also be shown by extrinsic evidence that a parol dition sus-condition suspended the operation of the contract. Thus a deed may be shown to have been delivered subject to the happening of an event or the doing of an act. Until the event happens or the act is done the deed remains an escrow, and the terms upon which it was delivered may be proved by oral or documentary evidence extrinsic to the sealed instrument.

of a simple contract.

In like manner the parties to a written contract may agree that, until the happening of a condition which is not put in writing, the contract is to remain inoperative.

Pym v. Campbell, 6 E. & B. 370.

Campbell agreed to purchase of the Messrs, Pym a part of the proceeds of an invention which they had made. They drew up and signed a memorandum of this agreement on the express verbal understanding that it should not bind them until the approval of one Abernethie had been expressed. Abernethie did not approve of the invention, and Campbell claimed that there was no contract. Pvm contended that the agreement was binding and that the verbal condition was an attempt to vary by parol the terms of a written contract. But the Court held that evidence of the condition was admissible, not to vary a written contract but to show that there had never been a contract at all.

The law was thus stated by Erle, J.:—

'The point made is, that this is a written agreement, absolute on the face of it, and that evidence was admitted to show it was conditional: and if that had been so it would have been wrong. But I am of opinion that the evidence showed that in fact there was never an agreement at all. The production of a paper purporting to be an agreement by a party, with his signature attached, affords a strong presumption that it is his written agreement; and if in fact he did sign the paper animo contrahendi, the terms contained in it are conclusive, and cannot be varied by parol

evidence: but in the present case the defence begins one step earlier: the parties met and expressly stated to each other that, though for convenience they would then sign the memorandum of the terms, yet they were not to sign it as an agreement until Abernethie was consulted. I grant the risk that such a defence may be set up without ground; and I agree that a jury should therefore always look on such a defence with suspicion; but, if it be proved that in fact the paper was signed with the express intention that it should not be an agreement, the other party cannot fix it as an agreement upon those so signing. distinction in point of law is, that evaence we way ...

agreement in writing is not admissible, but evidence to show that Pym v.

Campbell,
6 E. & B. 374.

§ 3. Evidence as to the terms of the Contract.

When we come to extrinsic evidence as affecting the terms Evidence of a contract, the admissibility of such evidence is narrowed as to terms. to a small compass; for 'according to the general law of General England the written record of a contract must not be varied, Blackburn, or added to by verbal evidence of what was the intention of Wickham. the parties.'

We find exceptions to this rule—

- (a) in cases where terms are proved supplementary, or Excepcollateral to so much of the agreement as is in writing;
- (b) in cases where explanation of the terms of the contract is required;
 - (c) in the introduction of usages into the contract;
- (d) in the application of special equitable remedies in the case of mistake.
- (a) It may happen that the parties to a contract have not Suppleput all its terms into writing. Evidence of the supple-terms. mentary terms is then admissible, not to vary but to complete the written contract.

Jervis agreed to assign to Berridge a contract for the pur- Jervis v. Berridge, chase of lands from M. The assignment was to be made upon 8 Ch. 35r. certain terms, and a memorandhm of the bargain was made in writing, from which at the request of Berridge some of the

terms were omitted. In fact the memorandum was only made in order to obtain a conveyance of the lands from M. this was done and Berridge had been put in possession he refused to fulfil the omitted terms which were in favour of Jervis. On action being brought he resisted proof of them, contending that the memorandum could not be added to by parol evidence. Lord Selborne however held that the memorandum was 'a mere piece of machinery obtained by the defendant as subsidiary to and for the purposes of the verbal and only real agreement under circumstances which would make the use of it, for any purpose inconsistent with that agreement, dishonest and fraudulent.'

Collateral terms.

Again, evidence may be given of a verbal agreement collateral to the contract proved, subjecting it to a term unexpressed in its contents. Such a term however can only be enforced if it be not contrary to the tenor of the written agreement. Thus, where a farmer executed a lease upon the promise of the lessor that the game upon the land should be killed down, it was held that he was entitled to compensation for damage done to his crops by a breach of such a verbal promise, though no reference to it appeared in the terms of the lease.

Mellish, L. J., in giving judgment said:—

'No doubt, as a rule of law, if parties enter into negotiations affecting the terms of a bargain, and afterwards reduce it into writing, verbal evidence will not be admitted to introduce additional terms into the agreement; but, nevertheless, what is called a collateral agreement, where the parties have entered into an agreement for a lease or for any other deed under seal, may be made in consideration of one of the parties executing that deed, unless, of course, the stipulation contradicts the terms of the deed itself. I quite agree that an agreement of that kind is to be rather closely watched, and that we should not admit it without seeing clearly that it is substantially proved.'

Loskine v. Adeane, 8 Ch. at p. 766.

Explanation of terms; parties,

(b) Evidence in explanation of terms may be evidence of the identity of the parties to the contract, as where two persons to identify have the same name, or where an agent contracts in his own

name but on behalf of a principal whose name or whose Wake v. existence he does not disclose.

Or it may be a description of the subject-matter of the or subjectcontract, as in a case in which A agreed to buy of X certain matter, wool which was described as 'your wool,' and the right of X to bring evidence as to the quality and quantity of the wool Macdonald v. Longbottom, r. E. & was disputed. The Court held that it was admissible.

Or such evidence may be an explanation of some word not describing the subject-matter of the contract but the nature of the responsibility which one of the parties assumes in respect of the conditions of the contract. Where a vessel is to show warranted 'seaworthy,' a house promised to be kept in applica 'tenantable' repair, a thing undertaken to be done in phrases. a 'reasonable' manner, evidence is admissible to show the application of these phrases to the subject-matter of the contract, so as to ascertain the intention of the parties.

In Burges v. Wickham, a vessel called the Ganges, intended 3 B. & S. 669. for river navigation upon the Indus, was sent upon the ocean voyage to India, having first been temporarily strengthened so as to be fit to meet the perils of such a voyage. owner insured her, and in every policy of marine insurance there is an implied warranty by the insured that the vessel is 'seaworthy.' The Ganges was not seaworthy in the sense in which that term would be ordinarily applied to an oceangoing vessel, but her condition was made known to the underwriters, and though the adventure was more dangerous than an ordinary voyage to India, there was a reasonable probability that it would be brought to a safe ending. At any rate, the underwriters took the risk at a higher premium than usual, and in full knowledge of the facts. The Ganges was lost, and the owner sued the underwriters; they defended the action on the ground that the vessel was unseaworthy in the sense in which the word was applied to an ocean voyage, and they resisted the admission of evidence to show that, with reference to this particular vessel and voyage, the term was understood in a modified sense. The evidence was

held to be admissible on grounds which are stated with the utmost clearness by Blackburn, J.:-

'It is always permitted to give extrinsic evidence to apply a written contract, and show what was the subject-matter to which it refers. When the stipulations in the contract are expressed in terms which are to be understood, as logicians say, not simpliciter, sed secundum quid, the extent and the obligation cast upon the party may vary greatly according to what the parol evidence shows the subject-matter to be; but this does not contradict or vary the contract. For example, in a demise of a house with a covenant to keep it in tenantable repair, it is legitimate to inquire whether the house be an old one in St. Giles's or a new palace in Grosvenor-square, for the purpose of ascertaining whether the tenant has complied with his covenant; for that which would be repair in a house of the one class is not so when applied to a house of the other (see Payne v. Haine).

16 M. & W. 541.

'In these cases you legitimately inquire what is the subjectmatter of the contract, and then the terms of the stipulation are to be understood, not simpliciter, but secundum quid. according to the view already expressed, seaworthiness is a term relative to the nature of the adventure, it is to be understood, not simpliciter, but secundum quid.'

Burges v. Wickham 3 B. & S. 696.

Latent and biguity.

Cases such as we have just described are cases of latent patentam- ambiguity: they may be distinguished from patent ambiguities, where words are omitted, or contradict one another; in such cases explanatory evidence is not admissible. Where a bill of exchange was expressed in words to be drawn for 'two hundred pounds' but in figures for '245,' evidence was not admitted to show that the figures expressed the intention of the parties.

Usage.

425.

Saunderson

v. Piper, 5 Bing. N. C.

(c) The usage of a trade or of a locality may be proved, and by such evidence a term may be annexed to a written contract or a special meaning may be attached to some of its provisions.

Parol evidence of a usage which adds a term to a written contract is admissible on the principle that-

Hutton v. Warren, 1 M. & W.

'There is a presumption that in such transactions the parties did not mean to express in writing the whole of the contract by which they intended to be bound, but to contract with reference to those known usages.'

By way of illustration of a commercial usage we may take Usage. the warranty of seaworthiness which is held to be included in supra, p. 263. a contract of marine insurance, though not specially mentioned.

For a local usage we may take the right of a tenant quitting his farm at Candlemas or Christmas to reap corn sown in the preceding autumn, a right which the custom of wigglesthe country annexed to his lease, though the lease was under Dallison, I Sm. L. C. seal and contained no such term.

Parol evidence of usage to explain phrases in contracts, whether commercial, agricultural, or otherwise subject to known customs, is admissible on the principle that—

'Words perfectly unambiguous in their ordinary meaning are used by the contractors in a different sense from that. In such cases the evidence neither adds to, nor qualifies, nor contradicts Brown v. the written contract; it only ascertains it by expounding the 3 E. & B. language.'

Thus in the case of a charter-party in which the days allowed for unloading the ship are to commence running Norden Steam Co. v. 'on arrival' at the ship's port of discharge; if by custom per per r. P. D. P. D. 'arrival' is understood to mean arriving at a particular spot 658. in the port, evidence may be given to show what is commonly understood to be the port.

And so where the lessee of a rabbit warren covenanted that he would leave 10,000 rabbits on the warren, parol evidence smith v. was admitted that, by local custom, 1000 meant 1200.

Wilson, 3 B. & Ad.

Closely connected with the principle that usage may explain phrases is the admissibility of skilled evidence to explain terms of art or technical phrases when used in Hills v. documents.

But in order that a usage thus proved may enlarge or Per Erle, C. explain a contract it must satisfy two requirements. It must v. Dresser, be consistent with general rules of law, and it must not be N. S. 660. inconsistent with the terms of the contract. For no usage can prevail against a rule of Common Law or Statute 1; and

¹ Nevertheless the usage of a society to compel its members to carry out entracts avoided by Statute may one to the carry of the carrier against which the person contracts avoided by Statute may constitute a risk against which the person

Conditions under which usage operates. Proved

mistake a refusing specific performance.

30 Beav. 62. Ante, p. 140.

it is open to parties to exclude the usage either by express terms or by framing their contract so as to be repugnant to its operation.

(d) In the application of equitable remedies, the granting ground for or refusal of specific performance, the rectification of documents or their cancellation, extrinsic evidence is more freely admitted.

> Thus, though, as we have seen, a man is ordinarily bound by the terms of an offer unequivocally expressed, and accepted, evidence has been admitted to show that the offer was made by inadvertence and was not accepted in good faith. The case of Webster v. Cecil is here in point. A offered to X several plots of land for a round sum; immediately after he had despatched his offer he discovered that by a mistake in adding up the prices of the plots he had offered his land for a lower total sum than he intended. He informed X of the mistake without delay, but not before X had concluded the contract by acceptance. In resisting specific performance he was permitted to prove the circumstances under which his offer had been made.

> Again, where a parol contract has been reduced to writing, or where a contract for a lease or sale of lands has been performed by the execution of a lease or conveyance, evidence may be admitted to show that a term of the contract is not the real agreement of the parties. And this is done for two purposes and under two sets of circumstances.

Rectification of documents.

Earl Beauchamp v. Winn, L. R. 6 H. L. at p. 232.

Where a contract has been reduced into writing, or a deed executed, in pursuance of a previous agreement, and the writing or deed, owing to mutual mistake, fails to express the intention of the parties, the Chancery Division will rectify the written instrument in accordance with their true intent. This may be done even though the parties can no longer be restored to the position which they occupied at the time when

employed to make such contracts is indemnified by his employer, where supra, pp. 209, 210. both know of the usage.

the contract was made. Should the original agreement be Murray v. ambiguous in its terms, extrinsic, and, if necessary, parol Beav. 305-evidence will be admitted to ascertain the true intent of the parties.

But there must have been a genuine agreement (Mackenzie 8 Eq. 375. v. Coulson): its terms must have been expressed under mutual mistake (Fowler v. Fowler): and the oral evidence, if the only 4 D. & J. 250. evidence, must be uncontradicted.

Where mistake is not mutual, extrinsic evidence is only See Pollock, admitted in certain cases which appear to be regarded as having something of the character of Fraud, and is admitted for the purpose of offering to the party seeking to profit Correction by the mistake an option of abiding by a corrected contract of mistake or having the contract annulled. Instances of such cases not mutual. are Garrard v. Frankel, or Paget v. Marshall cited in the 30 Beav. 445-28 Ch.D. 255. chapter on Mistake. They are cases in which the offeree knows that an offer is made to him in terms which convey ante, p. 141. more than the offeror means to convey, and endeavours by a prompt acceptance to take advantage of the mistake.

It would seem that, in such cases, these corrective powers are not used unless the parties can be placed in the same position as if the contract had not been made.

The Judicature Act reserves to the Chancery Division of 36 & 37 Vict. the High Court a jurisdiction in 'all causes for the rectification or setting aside or cancellation of deeds or other written instruments.'

CHAPTER II.

Rules relating to Construction.

§ 1. General Rules.

WE have so far considered the mode in which the terms of a contract are ascertained: we have now to deal with the rules which govern the construction of those terms.

(1) Words to be understood in their plain meaning. Mallan v. May, 13 M. & W. 517.

- (1) Words are to be understood in their plain and literal meaning. This rule may lead to consequences which the parties did not contemplate, but it is followed, subject always to admissible evidence being adduced of a usage varying the usual meaning of the words.
- (2) 'An agreement ought to receive that construction which will best effectuate the intention of the parties to be collected from the whole of the agreement; 'Greater regard is to be had to the clear intention of the parties than to any particular words which they may have used in the expression Beech, 11 Q. B. 866. of their intent.

Ford v.

(2) Subject to inference of intention from the whole document.

Rules (1) and (2) might seem to be in conflict, but they come substantially to this :- men will be taken to have meant precisely what they have said, unless, from the whole tenor of the instrument, a definite meaning can be collected which gives a broader interpretation to specific words than their literal meaning would bear. The Courts will not make an agreement for the parties, but will ascertain what their agreement was, if not by its general purport, then by the literal meaning of its words. Subsidiary to these main rules there . are various others, all tending to the same end, the effecting of the intention of the parties so far as it can be discerned.

Obvious mistakes in writing and grammar will be corrected General by the Court. rules of

The meaning of general words may be narrowed and construction. restrained by specific and particular descriptions of the subject-matter to which they are to apply.

Words susceptible of two meanings receive that which Haigh v. will make the instrument valid. Where a document was 10 A. & E. expressed to be given to the plaintiffs 'in consideration of your being in advance' to J. S. It was argued that this showed a past consideration, but the Court held that the words might mean a prospective advance, and be equivalent to 'in consideration of your becoming in advance,' or 'on condition of your being in advance.'

Words are construed most strongly against the party using them. This rule is based on the principle that a man is responsible for ambiguities in his own expression, and has no right to induce another to contract with him on the supposition that his words mean one thing, while he hopes the Fowkes v. Court will adopt a construction by which they would mean Assurance Association, another thing, more to his advantage.

3 B. & S.

§ 2. Rules of Law and Equity as to Time and Penalties.

Where a time was fixed for the performance of his under-Stipulataking by one of the parties to a contract, the common law time: held this to be 'of the essence of the contract.' If the condition as to time were not fulfilled, the other party might treat at common law: the contract as broken and discharged.

Equity did not so regard conditions as to time, but inquired in Equity: whether the parties when they fixed a date meant anything more than to secure performance within a reasonable time. If this was found to be their intention the contract was not held to be broken if the party who was bound as to time did perform or was ready to perform his contract within a reasonable time.

The Judicature Act provides that stipulations as to time by Statute.

36 & 37 Vict. 'shall receive in all courts the same construction and effect as 5.06 \$ 25. they would have heretofore received. they would have heretofore received in equity.'

> But the effect of this enactment is confined to such contracts as fell under the cognizance of the Chancery Courts before the Judicature Acts. These had to do with the sale and purchase of lands. In mercantile contracts, stipulations as to time are still 'of the essence of the contract.' To treat them otherwise would be dangerous and unreasonable.

Reuter v. Sala, 4 C. P. D. (C. A.) 249. Penalties.

Board of Redditch,

Where the terms of a contract specify a sum payable for non-performance, it is a question of construction whether this sum is to be treated as a penalty, or as liquidated damages. The difference in effect is this.—The amount recoverable in case of a penalty is not the sum named, but the damage actually incurred. The amount recoverable as liquidated damages is the sum named as such. In construing such terms a judge will not accept the phraseology of the parties: they may call the sum specified 'liquidated damages,' but if the judge finds that it is in fact a penalty, he will treat it as such.

A bond raises no difficulties of construction. It is in form a promise to pay a penal sum on non-performance of the condition of the bond. Beyond this we may state these general rules.

- (1) If a contract is for a matter of uncertain value, and a fixed sum is to be paid for the breach of one or more Law v. Local of its provisions, this sum may be recovered as liquidated damages.
- [1892]1 Q. B. (2) If a contract is for a matter of certain value, and on breach of it a sum is to be paid in excess of that value, this Astley v. Weldon, 2 B. & P. 346. is a penalty and not liquidated damages.
- (3) If a contract contains a number of terms some of which are of certain and some of uncertain value, and a fixed sum is Kemble v. Farren, 6 Bing. 147. to be paid for the breach of any of them, this is a penalty.

An illustration of (1) is afforded by clauses in building contracts to pay a fixed sum weekly or per diem for delay; or, in the case of a tenant of a public-house, to pay to the landlord a fixed sum as penalty on conviction for a breach of the Ward v.

Monaghan,
11 T. L. R.
(C. A.) 529.

An illustration of (2) would be a promise to pay a larger sum if a smaller were not paid by a fixed day. The rule is hardly reasonable, for a man might well suffer serious loss by the non-receipt of an expected payment. But the rule is fixed.

On the other hand, it is no penalty to provide that if a debt Protector is to be paid by instalments the entire balance of unpaid in-Griec, S. Q. B. D. stalments is to fall due on default of any one payment, or that (C. A.) 592. a deposit of purchase money should be forfeited on breach of Smith, 21 Ch. D. at any one of several stipulations, some important, some trifling. P. 257.

An illustration of (3) is offered by Kemble v. Farren. Farren agreed to act at Covent Garden Theatre for four 6 Bing. 141. consecutive seasons and to conform to all the regulations of the theatre; Kemble promised to pay him £3 6s. 8d. for every night during those seasons that the theatre should be open for performance, and to give him one benefit night in each season. For a breach of any term of this agreement by either party, the one in default promised to pay the other £1000, and this sum was declared by the said parties to be liquidated and ascertained damages and not a penalty or penal sum or in the nature thereof.' Farren broke the contract, the jury put the damages at £7.50, and the Court refused to allow the entire sum of £1000 to be recovered.

If the penal clause had been limited to breaches uncertain in their nature and amount, it might, as was thought, have had the effect of ascertaining the damages, for the reason above cited. But this was not so in the present case.

'If, on the one hand, the plaintiff had neglected to make a single payment of £3 6s. 8d. per day, or on the other hand, the defendant had refused to conform to any usual regulation of the theatre, however minute or unimportant, it must have been contended that the clause in question, in either case, would have given the stipulated damages of £1000. But that a very large sum should become immediately payable, in consequence of the non-Kemble v. payment of a very small sum, and that the former should not be 6 Bing. 148. considered as a penalty appears to be a contradiction in terms.

PART V.

DISCHARGE OF CONTRACT.

Discharge of contract. WE have now dealt with the elements which go to the formation of contract, with the operation of contract when formed, and with its interpretation when it comes into dispute. It remains to consider the modes in which the contractual tie may be loosed, and the parties wholly freed from their rights and liabilities under the contract. And in dealing with this part of the subject it will be proper to consider, not merely the mode in which the original contract may be discharged, but, in case of its being discharged by breach, the mode in which the right of action arising thereupon may be extinguished.

how effected. The modes in which a contract may be discharged would seem to be these.

Agreement. (a) It may be discharged by the same process which created it, mutual agreement.

Performance. (β) It may be performed; and all the duties undertaken by either party may be thereby fulfilled, and all the rights satisfied.

Breach.

 (γ) It may be broken; upon this a new obligation connects the parties, a right of action possessed by the one against the other.

Impossibility. (8) It may become impossible by reason of certain circumstances which are held to exonerate the parties from their respective obligations.

Operation of Law.

(e) It may be discharged by the operation of rules of law upon certain sets of circumstances to be hereafter mentioned.

CHAPTER I.

Discharge of Contract by Agreement.

CONTRACT rests on the agreement of the parties: as it is Forms of their agreement which binds them, so by their agreement by agreement by agreement.

And this mode of discharge may occur in one of three forms: waiver; substituted agreement; condition subsequent.

§ 1. Waiver.

A contract may be discharged by agreement between the Waiver. parties that it shall no longer bind them. This is a waiver, or rescission of the contract.

Such an agreement is formed of mutual promises, and the consideration for the promise of each party is the abandonment by the other of his rights under the contract. The rule, as often stated, that 'a simple contract may, before breach, be waived or discharged, without a deed and without consideration,' must be understood to mean that, where the contract is executory, no further consideration is needed for an agreement to rescind than the discharge of each party by the other from his liabilities.

There seems to be no authority for saying that a contract, Mere executed upon one side, can be discharged before breach, contractwithout consideration; that where A has done all that he ual rights invalid. was bound to do and the time for X to perform his promise has not yet arrived, a bare waiver of his claim by A would be an effectual discharge to X.

Bullen and Leake, Prec. of Pleadings, (ed. 3), Tit.

In fact, English law knows nothing of the abandonment of such a claim, except by release under seal, or for considera-The plea of 'waiver' under the old system of pleading was couched in the form of an agreement between the parties to waive a contract, an agreement consisting of mutual promises, the consideration for which is clearly the relinquishment of a right by each promisee. Where a discharge by waiver is alleged as a defence in an action for breach of contract, the cases tend to show that the defendant must set up, in form or substance, a mutual abandonment of claims, or else a new consideration for the waiver.

In King v. Gillett, the plaintiff sued for breach of a promise 7 M. & W. 55. of marriage; the defendant pleaded that before breach he ib. p. 99.

had been exonerated and discharged by the plaintiff from the performance of his promise. The Court held that the plea was allowable in form; 'yet we think,' said Alderson, B., 'that the defendant will not be able to succeed upon it, . . . unless he proves a proposition to exonerate on the part of the plaintiff, acceded to by himself; and this in effect will be a rescinding of the contract.'

Dobson v.

Dobson sued Espie for non-payment of deposit money due Espie. 2 H. & N. 79. upon a sale of land. Espie pleaded that, before breach of his promise to pay, Dobson had given him leave and license not to pay. The Court held that such a plea was inapplicable to a suit for the breach of a contract, and that the defendant should have pleaded an exoneration and discharge; but it is difficult to see why the pleader should not have adopted the latter form of plea, unless it were that (according to the reasoning of Alderson, B., in King v. Gillett) an exoneration means a promise to exonerate, which like any other promise needs consideration to support it. It is clear that in Dobson v. Espie the plaintiff was to obtain nothing for his alleged waiver: neither the relinquishment of a claim, nor any fresh consideration.

> Finally, we have the express authority of Parke, B., in Foster v. Dawber, for saying that an executed contract, i. e.

a contract in which one of the parties has performed all that is due from him, cannot be discharged by a parol waiver.

'It is competent for both parties to an executory contract, by mutual agreement, without any satisfaction, to discharge the obligation of that contract. But an executed contract cannot be discharged except by release under seal, or by performance of the obligation, as by payment, where the obligation is to be performed by payment. But a promissory note or a bill of exchange appears to stand on a different footing to simple contracts.'

6 Exch. 851.

This last sentence deals with an exception to the principle Peculiarjust laid down, for it was a rule of the law merchant imported of exinto the Common Law that the holder of a bill of exchange and proor promissory note might waive and discharge his rights. missory Such waiver needed no consideration, nor did it need to be notes. expressed in any written form.

The Bills of Exchange Act has given statutory force to this rule of Common Law, subject to the provision that the waiver must be in writing or the bill delivered up to the acceptor.

45 & 46 Vict. c. 61. § 62.

§ 2. Substituted Contract.

A contract may be discharged by such an alteration in its Substiterms as substitutes a new contract for the old one: and this tract may new contract may include an express waiver of the old one, be an implied or may imply a waiver, by the introduction of new terms or discharge; new parties.

But the intention to discharge the first contract must be but the made clear in the inconsistency of the new terms with the old. implica-A mere postponement of performance, for the convenience of be clear: one of the parties, does not discharge the contract.

This question has often arisen in contracts for the sale and not a postdelivery of goods, where the delivery is to extend over some of pertime. The purchaser requests a postponement of delivery, formance. then refuses to accept the goods at all, and then alleges that the contract was discharged by the alteration of the time of performance; that a new contract was thereby created, and that the new contract is void for non-compliance with Statutory requirements as to form

But the Courts have always recognized 'the distinction between a substitution of one agreement for another, and a voluntary forbearance to deliver at the request of another,' Haynes, L.R. to C.P. and will not regard the latter as affecting the rights of the parties further than this, that if a man asks to have performance of his contract postponed, he does so at his own risk. For if the market value of the goods which he should have accepted at the earlier date has altered at the latter date, the rate of damages may be assessed, as against him, either Oglev. Earl at the time when the performance should have taken place, Vane.
L. R. 2 Q. B. and when by non-performance the contract was broken, 275, & 3 Q. B. 272.¹ or when he ultimately exhausted the patience of the vendor, and definitely refused to perform the contract.

Substituted terms.

A contract may be discharged by substantial alteration of its terms.

Thornhill v.

A undertook certain building operations for X, which were Neats, 8 C.B., N.S. to be completed by a certain date, or a sum to be paid as compensation for delay. While the building was in progress an agreement was made between the parties for additional work, by which it became impossible that the whole of the operations should be concluded within the stipulated time. It was held that the subsequent agreement was so far inconsistent with the first, as to amount to a waiver of the sum stipulated to be paid for delay.

Substituted parties.

A contract may be discharged by the introduction of new parties.

ante, p. 235.

If A has entered into a contract with X and M, and these two agree among themselves that M shall retire from the contract and cease to be liable upon it, A may (1) insist

¹ Willes, J., in giving judgment in the Exchequer Chamber in the case L. R. 3 Q. B. of Ogle v. Earl Vane, holds that by the forbearance on the part of the plaintiff, at the request of the defendant, to insist upon delivery of the goods at and after the time for the performance of the contract, an agreement arose which, though for want of consideration for the forbearance it could not furnish a cause of action, was nevertheless capable of affecting the measure of damages. He calls it an Accord without a Satisfaction. As to the nature of Accord and Satisfaction, see Part V. ch. iii. § 4 (a).

upon the continued liability of M, or (2) he may treat the contract as broken and discharged, or (3) by continuing to deal with X after he becomes aware of the retirement of M he may enter into a new contract to accept the sole liability of X; he cannot then hold M to the original contract.

'If one partner goes out of a firm and another comes in, the debts of the old firm may, by the consent of all the three parties—the creditor, the old firm, and the new firm Hart v. —be transferred to the new firm, and this consent may be 2 M. & W. implied by conduct, if not expressed in words or writing.

§ 3. Provisions for Discharge.

A contract may contain within itself the elements of its own discharge, in the form of provisions, express or implied, for its determination under certain circumstances. circumstances may be the non-fulfilment of a condition precedent; the occurrence of a condition subsequent; or the exercise of an option to determine the contract, reserved to one of the parties by its terms.

The first of these three cases is somewhat near akin to Discharge discharge of contract by breach. But there is a difference optional on nonbetween a non-fulfilment contemplated by the parties, the fulfilment occurrence of which shall, it is agreed, make the contract determinable at the option of one, and a breach, or non-fulfilment not contemplated or provided for by the parties.

Head bought a horse of Tattersall. The contract of sale Head v. contained, among others, these two terms: that the horse was L.R. warranted to have been hunted with the Bicester hounds, and that if it did not answer to its description the buyer should be at liberty to return it by the evening of a specified day. The horse did not answer to its description and had never been hunted with the Bicester hounds. It was returned by the day named, but it had in the meantime been injured, though by no fault of Head Tattersall disputed Head's right to return it. But he was held entitled to do so.

'The effect of the contract,' said Cleasby, B., 'was to vest the property in the buyer subject to a right of rescission in a particular event, when it would revest in the seller. I think in such a case that the person who is eventually entitled to the property in the chattel ought to bear any loss arising from any depreciation in its value caused by an accident for which nobody is in fault. Here the defendant is the person in whom the property revested, and he must therefore bear the loss.'

Head v. Tattersall, I.. R. 7 Exch. 14.

Occurrence of a specified event.

In the second case the parties introduce a provision that the fulfilment of a condition or the occurrence of an event shall discharge them both from further liabilities under the contract.

Condition of Bond.

Such a provision is called a condition subsequent; it is well illustrated by a Bond, which is a promise subject to, or defeasible upon, a condition expressed in the Bond.

Excepted risks of charterparty.

It may be further illustrated by the 'excepted risks' of a charter-party 1. The ship-owner agrees with the charterer to make the voyage on the terms expressed in the contract, 'the act of God, the Queen's enemies, restraints of princes and rulers, fire, and all and every other dangers and accidents of the seas, rivers and navigation, of whatsoever nature or kind. during the said voyage, always excepted.' The occurrence of such an excepted risk releases the ship-owner from a strict performance of his contract; and if it should take place while the contract is wholly executory, and amount to a frustration of the entire enterprise, the parties are altogether discharged.

Geipel v. Smith, 404.

Geipel chartered a vessel belonging to Smith to go to a L. R. 7 Q. B. spout, load a cargo of coals, and proceed thence to Hamburg: the contract contained the usual excepted risks. Before anything was done under it a war broke out between France and Germany, and the port of Hamburg was blockaded by the Thereupon Smith, regarding a blockade as French fleet. a 'restraint of princes,' refused even to load a cargo, and treated the contract as discharged. Geipel sued him for not having fulfilled such of the terms as would not have involved the risk; but the Court held that the occurrence of an ex-

¹ For the form of a charter-party, see Appendix.

cepted risk had made performance impossible, and that the shipowner was not bound to fulfil his preliminary undertaking.

Similar conditions enter into the contract made by a com-Limitamon carrier. Such a carrier is said to warrant or insure the carrier's safe delivery of goods entrusted to him; and by this we mean liability. that he makes an almost unqualified promise to bring the goods safely to their destination or to indemnify the owner for their loss or injury. But his promise is defeasible upon the occurrence of certain excepted risks,—'The Act of God and of the Queen's enemies,' and injuries arising from defects inherent in the thing carried. This qualification is implied Nugent v. Smith, in every contract made with a carrier, and the occurrence of I.C. P. D. the risks exonerates him from liability for loss thereby incurred.

The 'Act of God' is a phrase which needs explanation. Its meaning is to some extent defined in Nugent v. Smith.

The defendant, a common carrier by sea, received from the Meaning plaintiff a mare to be carried from London to Aberdeen. In of phrase 'Act of the course of the voyage the ship met with rough weather, God.' and the mare, being much frightened and struggling violently, suffered injuries of which she died. No negligence was proved against the defendant.

It was held in the Common Pleas that to constitute the 'Act of God' a loss must arise from 'such a direct and Per Brett, J., violent and sudden and irresistible act of nature' as could not be foreseen, or if foreseen prevented; and the carrier was held liable on the ground that the weather, though rough, was not so violent and unusual as to amount to an Act of God thus defined, nor was the struggling of the mare of itself enough to show that she was injured from her own inherent vice.

The Court of Appeal reversed this decision. The carrier is discharged if he show that the loss could by no reasonable Per Mellish, precaution under the circumstances have been prevented.

This exception from the someral liability of the carrier of

goods is a known and understood term in every contract which he makes. The discharge hence arising must be distinguished from discharge arising from a subsequent impossibility of performance not expressly provided against in the With this we shall deal hereafter. Part v.,ch. iv. terms of the contract.

Discharge optional with notice. Nowlan v. Ablett, 2 C. M. & R. 54-

Thirdly, a continuing contract may contain a provision making it determinable at the option of one of the parties upon certain terms. Such a provision exists in the ordinary contract of domestic service: the servant can terminate the contract by a month's notice, the master by a month's notice or the payment of a month's wages. And similar terms may be incorporated with other contracts between employer and Ibbetson,
4 C. B., N. S. employed, either expressly or by the usage of a trade.

Parker v.

Form of discharge by agreement.

As regards the form needed for the expression of an agreement which purports to discharge an existing contract, there is a general rule. A contract must be discharged in the same form as that in which it is made. A contract under seal can only be discharged by agreement expressed under seal: a parol contract may be discharged by parol.

(1) In case of contract under seal.

Parties to a deed can only discharge their obligations by deed; but they may make a parol contract which creates obligations separate from the deed; substantially at variance with the deed: giving a right of action to which the deed furnishes no answer. M and X entered into a contract under seal, by which M let to X certain rooms for a certain time at a rent to be ascertained in a certain way. M died, and A, his administrator, agreed with X by parol, that in consideration of £70 to be paid by X and to be taken as a reasonable rent.

Effect of parol contract at variance with deed.

Nash v. Armstrong, 10 C. B., N. S. 259. the deed. X failed to make the payment agreed upon, and A sued him upon the parol contract. It was urged on behalf of X that this was an attempt to vary a deed by a parol

neither party should be called upon to perform his part under

contract, the performance of which, being no discharge of the deed, would leave X liable to his previous obligation. But the Court held that the parol contract created a new and distinct obligation; that a performance of this contract would furnish an equitable answer to an action brought upon the deed; and Per Willes, J., that therefore A was entitled to sue upon it.

p. 262.

A parol or simple contract, whether it be in writing or no, (2) In case The of parol may be discharged by writing or by word of mouth. writing is not the agreement but the evidence of it. essentials of agreement lie in the expressed intention of the parties, not in the writing which is the instrument of that expression, and the contract may be discharged 'eo ligamine quo ligatum est.' by a valid expression of the intention to put an end to it.

Where Statute requires a contract to be in writing there Coman v. is authority for saying that waiver may take place by word vern. 240. of mouth. But if the discharge be not a simple rescission, Nugent, 5 B. & A. 66. but such an implied discharge as arises from the making of a new agreement inconsistent with the old one, then there must be writing in accordance with the requirements of the Statute.

A contract for the sale of goods, in writing under 29 Car. II. Noble v. Ward, L. R. c. 3. § 17, provided for the delivery of the goods within a 2 Exch. 135. certain time. A verbal agreement to extend the time of delivery was held to be invalid, either to make a new contract or to rescind the old one. 'No rescission could take place by an invalid contract.' And the same rule is applied to contracts Goss v. Lord Nugent, 5 B. & A. 6s. under § 4 of the Statute of Frauds.

CHAPTER II.

Discharge of Contract by Performance.

Kinds of performance: WE must distinguish performance which discharges one of two parties from his liabilities under a contract, and performance which discharges the obligation in its entirety.

where promise is given for executed consideration:

Where a promise is given upon an executed consideration, the performance of his promise by the promisor discharges the contract: all has been done on both sides that could be required to be done under the contract.

where promise is given for promise.

Where one promise is given in consideration of another, performance by one party does no more than discharge him who has performed his part. Each must have done his part in order that performance may be a *solutio obligationis*, and so if one has done his part and not the other, the contract is still in existence and may be discharged in any one of the ways we have mentioned.

Whether the alleged performance is a discharge to the party concerned must be a question to be answered, first by ascertaining the *construction* of the contract, so as to see what the parties meant by performance, and then by ascertaining the facts, so as to see whether that which has been done corresponds to that which was promised.

But two sorts of Performance should be briefly noticed: these are Payment and Tender.

PAYMENT.

Payment as a mode of discharge, Payment may be a discharge of the original contract between the parties, or of an agreement substituted for such contract. If in a contract between A and X the liability of X con- of original sists in the payment of a sum of money in a certain way or at a certain time, such a payment discharges X by the performance of his agreement.

Or if X being liable to perform various acts under his of substituted contract, wishes instead to pay a sum of money, or, having to tract, pay a sum of money, wishes to pay it in a manner at variance with the terms of the contract, he must agree with A to accept the proposed payment in lieu of that to which he may have been entitled under the original contract. The new contract discharges the old one, and payment is a performance of X's duties under the new contract, and, for him, a consequent discharge.

Again, where one of two parties has made default in the of liability performance of his part of the contract, so that a right of arising from action accrues to the other, the obligation thus formed may breach of contract. be discharged by accord and satisfaction, an agreement the consideration for which is usually a money payment, made by the party against whom the right exists, and accepted in discharge of his right by the other.

Payment, then, may be performance (1) of an original Payment contract, or (2) of a substituted contract, or (3) of a contract mance. in which payment is the consideration for the renunciation of a right of action.

A negotiable instrument may be given in payment of a sum Negotiable due, whether as the performance of a contract or in satisfaction instrument as for the breach of it; and the giving of such an instrument in payment; payment of a liquidated or unliquidated claim is the substitution of a new agreement for the old one, but it may affect the relations of the parties in either one of two different ways. The giver of the instrument may be discharged from his previous obligation either absolutely or conditionally.

A may take the bill or note, and promise, in consideration may be an of it, expressly or impliedly to discharge X altogether from absolute, his existing liabilities. A then relies upon his rights con-

Sard v. Rhodes, 1 M. & W.

or conditional discharge. Sayer v. Wagstaff, 5 Beav. 423. ferred by the instrument, and if it be dishonoured, must sue on it, and cannot revert to the original cause of action. But the presumption, where a negotiable instrument is taken in lieu of a money payment, is, that the parties intended it to be a conditional discharge. Their position then is this: A having certain rights against X, has agreed to take a negotiable instrument instead of immediate payment, or immediate enforcement of his right of action; so far X has satisfied A's claim. But if the bill be dishonoured at maturity, the consideration for A's promise has wholly failed and his original rights are restored to him. The agreement is 'defeasible upon condition subsequent;' the payment by X which is the consideration for the promise by A is not absolute, but may turn out to be, in fact, no payment at all.

Payment then consists in the performance either of an original or substituted contract by the delivery of money, or of negotiable instruments conferring the right to receive money; and in this last event the payee may have taken the instrument in discharge of his right absolutely, or subject to a condition (which will be presumed in the absence of expressions to the contrary) that, if payment be not made when the instrument falls due, the parties revert to their original rights, whether those rights are, so far as the payee is concerned, rights to the performance of a contract or rights to satisfaction for the breach of one.

See judgment of Parke, B.

Robinson, v. Read, 9 B. & C. 455-Sayer v. Wagstaff, 5 Beav. 423.

TENDER.

Tender

is of two kinds. Tender is attempted Performance; and the word is applied to attempted performance of two kinds, dissimilar in their results. It is applied to a performance of a promise to do something, and of a promise to pay something. In each case the performance is frustrated by the act of the party for whose benefit it is to take place.

Tender of goods. Startup v. Macdonald, 6 M. & G.

593-

Where in a contract for the sale of goods the vendor satisfies all the requirements of the contract as to delivery, and the purchaser nevertheless refuses to accept the goods, the vendor is discharged by such a tender of performance, and may either maintain or defend successfully an action for 56 & 57 Vict. C. 71. the breach of the contract.

But where the performance due consists in the payment Tender of of a sum of money, a tender by the debtor, although it may form a good defence to an action by the creditor, does not constitute a discharge of the debt.

The debtor is bound in the first instance 'to find out the Walton v. Mascall, creditor and pay him the debt when due': if the creditor will roughly depth when take payment when tendered, the debtor must nevertheless continue always ready and willing to pay the debt. Then, when he is sued upon it, he can plead that he tendered it, Dixon v. Clarke, 5 C. B. 377.

If he proves his plea, the plaintiff gets nothing but the money which was originally tendered to him, the defendant gets judgment for his costs of defence, and so is placed in as good a position as he held at the time of the tender.

Tender, to be a valid performance to this extent, must observe exactly any special terms which the contract may contain as to time, place, and mode of payment. And the tender must be an offer of money produced and accessible to the creditor, not necessarily of the exact sum, but of such a sum as that the creditor can take exactly what is due without being called upon to give change ¹.

¹ The statutes which define legal tender are these: 3 & 4 Will. IV. c. 98. § 6, enacts that Bank of England notes are legal tender for any sum above £5, except by the Bank itself.

^{29 &}amp; 30 Vict. c. 65. gives power to the Queen to proclaim that gold coinage of colonial mints should be legal tender throughout any part of her dominions specified in the proclamation.

^{33 &}amp; 34 Vict. c. 10. § 4, enacts that the coinage of the mint shall be legal tender as follows:—gold coins, to any amount; silver coins, up to forty shillings; bronze coins, up to one shilling.

CHAPTER III.

Discharge of Contract by Breach.

Breach of contract. If one of two parties to a contract breaks the obligation which the contract imposes, a new obligation will in every case arise, a right of action conferred upon the party injured by the breach. Besides this, there are circumstances under which the breach will discharge the injured party from such performance as may still be due from him.

But, though every breach of the contractual obligation confers Its result. Breach a right of action upon the injured party, it is not every breach always gives right that will discharge him from doing what he has undertaken of action. to do under the contract. The contract may be broken wholly not always a disor in part; and if in part, the breach may or may not be charge. sufficiently important to operate as a discharge; or, if it be so, the injured party may choose not to regard it as a breach, but may continue to carry out the contract, reserving to himself the right to bring action for such damages as he may have sustained. It is often very difficult to ascertain whether or no a breach of one of the terms of a contract discharges

the party who suffers by it.

By discharge we must understand, not merely the right to bring an action upon the contract because the other party has not fulfilled its terms, but the right to consider oneself exonerated from any further performance under the contract,—the right to treat the legal relations arising from the contract as having come to an end, and given place to a new obligation, a right of action.

The discharge of contract is indicated with some precision Discharge by the pleadings in use before the Judicature Acts. of the cases which illustrate this part of the subject turn forms of pleading. upon questions of pleading, and we shall find that the understanding of the remedy, as often happens, is a material assistance to the ascertainment of the right. At the risk of a digression I will turn for a moment to this aspect of the question before us.

§ 1. Position of parties where a Contract is discharged by Breach.

In a contract between A and X, a breach by X might be Exoneraconsidered to be a discharge of the contract if A, in bringing performaction upon it, was not required to allege that he had per- ance. formed or endeavoured to perform that which was still due from him under the contract; or if X could not successfully use such non-performance by A either as a cause of action or a ground of defence.

And the test of such discharge by the default of X was the Right to acquisition of a right by A to sue for the value of what he indebitatus had done, using the form of pleading known as indebitatus assumpsit. assumpsit. By this was set up a new contract arising from the use of money, goods, or services offered by the plaintiff and accepted by the defendant.

This needs a short explanation.

Before the Judicature Acts came into operation, it was possible for a plaintiff who sued on a contract arising on consideration executed, that is a promise, acted or uttered, to pay for money, goods, or services offered and accepted, to state his case in certain short forms known as the indebitatus counts. These, which were an adaptation of the action of Nature of Assumpsil to the subject-matter of the action of Debt, merely the indebitatus stated a money claim existing for money due, goods supplied, counts. or services rendered.

In certain cases these counts were applicable to a claim

When applicable to special contract.

arising out of a special contract, that is a contract arising upon express promises made on either side, but they were so applicable only where the contract was discharged by breach.

If A had performed his promise in a contract made with Xand nothing more remained for him to do, and if X made default in the performance due from him, either wholly or in a vital term of his promise, A might sue X not only upon the promise broken but upon a new and distinct contract arising upon the offer of that which he had done and its acceptance by X. The form of this last cause of action was indebitatus assumpsit, X being indebted must be taken to have And this form was only applicable to a special promised. Light and Contract when performed when performed on the other.

6 A. & E. 829. absolutely broken and so discharged on the other. contract when performed wholly or in part by one side and

Beverley v. Lincoln Gas

A quantum meruit.

Where A had done a part, though not all that he was bound to do under the contract, and X committed a breach which amounted to a discharge, if that which A had done could be represented in a claim for money payment, he was entitled to sue, not only on the special contract, but in indebitatus assumpsit, for a quantum meruit or the value of so much as he had done.

'If a man agrees to deliver me one hundred quarters of corn, and after I have received ten quarters, I decline taking Best, C. J. in Mayor v. Pyne, 3 Bing. any more, he is at all events entitled to recover against me the value of the ten that I have received.'

When it But the right to sue in this form on a quantum meruit may be is frequently and emphatically stated to depend on the fact sued upon. that the contract has been discharged.

Hulle v. Heightman, 2 East, 145.

2 Sm. L. C.

'It is said to be an invariably true proposition, that wherever one of the parties to a special contract not under seal has in an unqualified manner refused to perform his side of the contract, or has disabled himself from performing it by his own act, the other party has thereupon a right to elect to rescind it, and may, on doing so, immediately sue on a quantum meruit, for anything which he had done under it previously to the rescission.'

It is possible that A may have done nothing under the

contract which can be estimated at a money value, or that the default made by X is not such as can be stated in the form of a money claim. Then if the breach amount to a discharge, A is exonerated from such performance as may still be due from him, and is entitled to sue at once upon the special contract for such damages as he has sustained.

The rules of pleading which have been issued under the Rules of Judicature Act do not alter the relations of the parties, though Court. the forms of pleading are shortened and a simple indorsement on the writ of summons may be substituted for the old indebitatus counts.

Thus where a contract between A and X is discharged by Rights of party discharged.

Rights of party discharged.

- (a) Consider himself exonerated from any further performance which may have been due on his part; and successfully Behn v. Burness, defend an action brought for non-performance:

 3 B. & S. 751.
- (β) Sue at once upon the contract for such damages as he has sustained by its breach, without being obliged to show Cort v: Ambergate Railthat such performance has been done or tendered by him: way Co., 17 Q. B. 127.
- (γ) If he has done all or a portion of that which he promised, so as to have a claim to a money payment for such performance, he may treat such a claim as due upon a new contract arising upon the promise which is understood from Planché v. Colburn, the acceptance of an executed consideration.

§ 2. Forms of Discharge by Breach.

We are now in a position to ask, What are the circumstances which confer the rights just mentioned? What is the nature of the breach which amounts to a discharge?

A contract may be broken in any one of three ways: Modes in a party to a contract (1) may renounce his liabilities under which those it, (2) may by his own act make it impossible that he should rights may arise. fulfil them, (3) may totally or partially fail to perform what he has promised.

Of these forms of breach the first two may take place

while the contract is still wholly executory, i.e. before either party is entitled to demand a performance by the other of The last can, of course, only take place at or his promise. during the time for the performance of the contract.

We will therefore deal first with renunciation and impossibility created by the act of one party before and in the course of performance, and then with simple failure in performance.

(1) Discharge by renunciation before performance is due.

Renunciation formance is dua

The parties to a contract which is wholly executory have before por. a right to something more than a performance of the contract when the time arrives. They have a right to the maintenance of the contractual relation up to that time, as well as to a performance of the contract when due.

> The renunciation of a contract by one of the parties before the time for performance has come, discharges the other, if he so choose, and entitles him at once to sue for a breach.

p. 68q.

Hochster v. Delatour is the leading case upon this subject. 2 E. & B. 678. A engaged X upon the 12th of April to enter into his service as courier and to accompany him upon a tour; the employment was to commence on the 1st of June, 1852. On the 11th of May A wrote to X to inform him that he should not require his services. X at once brought an action, although the time for performance had not arrived. The Court held that he was entitled to do so. 'Where there is a contract to do an act on a future day, there is a relation constituted between the parties in the meantime by the contract, and they impliedly promise that in the meantime neither will do anything to the prejudice of the other inconsistent with that relation.

> It would seem needless to imply a promise in order to give the plaintiff a right of action. A contract is a contract from the time it is made, and not from the time that performance of it is due; if this is so, it is needless and clumsy to introduce into every contract an implied promise that, up to a certain period of its existence, it shall not be broken.

The sense of the rule is very clearly stated by Cockburn, Frost v. C. J., in a case which goes somewhat further than Hochster v. 7 Exch. 114. Delatour. In that case a time was fixed for performance, and before it arrived the defendant renounced the contract. In is a dis-Frost v. Knight performance was contingent upon an event even if which might not happen within the lifetime of the parties.

A promised to marry X upon his father's death, and be conduring his father's lifetime renounced the contract; X was held entitled to sue upon the grounds explained above. 'The promisee,' said Cockburn, C. J., 'has an inchoate right L. R. 7 Exch. to the performance of the bargain, which becomes complete when the time for performance has arrived. In the meantime he has a right to have the contract kept open as a subsisting and effective contract. Its unimpaired and unimpeached efficacy may be essential to his interests.'

There are two limitations to this rule.

The first is that the renunciation must deal with the entire But must performance to which the contract binds the promisor.

go to the whole per-

In Johnstone v. Milling, a landlord covenanted to repair the formance, premises at a certain period of the tenancy. Before this 460. period arrived he repudiated the covenant, and the tenant at once claimed damages for breach of contract. The Court of Appeal doubted whether the rule in Hochster v. Delatour was applicable to cases where the renunciation did not go to the whole of the contract.

'The contract,' said Lord Esher, M. R., 'was the whole lease. The covenant in question is a particular covenant in the lease, not going to the whole consideration. If there were an actual breach of such a covenant at the time fixed for performance, such breach would not, according to the authorities, entitle the tenant to throw up his lease. That being so, I do not hesitate to say, though it is not necessary in this case to decide the point, that an anticipatory breach would not entitle him to do so, and that it does not appear to me that he could elect to rescind part of the contract.'

16 Q. B. D.

The second is that if the promisee will not accept the renunciation, and continues to insist on the performance of the promise, the contract remains in existence for the benefit

Lovelock v.

and at the risk of both parties, and if anything occur to disbe treated charge it from other causes, the promisor may take advantage 88 2 discharge. of such discharge.

Thus in Avery v. Bowden, A agreed with X by charter-5 E. & B. 714. party that his ship should sail to Odessa, and there take a cargo from X's agent, which was to be loaded within a certain number of days. The vessel reached Odessa, and her master demanded a cargo, but X's agent refused to supply Although the days within which A was entitled to load the cargo had not expired, his agent, the master of the ship, might have treated this refusal as a breach of contract and sailed away. A would then have had a right to sue upon the contract. But the master of the ship continued to demand a cargo, and before the running days were out-before therefore a breach by non-performance had occurred—a war broke out between England and Russia, and the performance of the contract became legally impossible. Afterwards A sued for breach of the charter-party, but it was held that as there had been no actual failure of performance before the war broke out (for the running days had not then expired), and as the agent had not accepted renunciation as a breach, X was entitled to the discharge of the contract which took

Avery v. Rowden, 5 E. & B. 714. place upon the declaration of war.

(2) Impossibility created by one party before performance is due.

If A, before the time for performance arrives, make it Impossi-Lility impossible that he should perform his promise, the effect is created before perthe same as though he had renounced the contract. formance.

A promised to assign to X, within seven years from the date of the promise, all his interest in a lease. Before the end of seven years A assigned his whole interest to another person. It was held that X need not wait until the end of seven years to bring his action.

'The plaintiff has a right to say to the defendant, You have

placed yourself in a situation in which you cannot perform what you have promised; you promised to be ready during the period of seven years, and during that period I may at any time tender you the money and call for an assignment, and expect that you should keep yourself ready; but if I now were to tender you the money, you would not be ready; this is a breach of the contract.'

The recent case of Synge v. Synge affirms this rule.

[1894] 1 Q. B.

(3) Renunciation in the course of performance.

If during the performance of a contract one of the parties Renunciaby word or act openly and clearly refuses to continue to ing perperform his part, the other party is forthwith exonerated formance. from any further performance of his promise, and is at once entitled to bring action.

In Cort v. The Ambergate Railway Company, Cort contracted 17 Q. B. 127. with the defendant Company to supply them with 3000 tons of railway chairs at a certain price. The chairs were to be delivered in certain quantities at specified dates. After 1787 tons had been delivered, the Company desired Cort to deliver no more, as they would not be wanted. He brought an action upon the contract, averring readiness and willingness to perform his part, and that he had been prevented from doing so by the Company. He obtained a verdict, but the Company moved for a new trial on the ground that Cort should have proved not merely readiness and willingness to deliver, but an actual delivery of the chairs.

The Court of Queen's Bench held that where a contract was renounced by one of the parties the other need only show that he was willing to have performed his part.

'When there is an executory contract for the manufacturing and supply of goods from time to time, to be paid for after delivery, if the purchaser, having accepted and paid for a portion of the goods contracted for, gives notice to the vendor not to manufacture any more as he has no occasion for them and will not accept or pay for them, the vendor having been desirous and able to complete the contract, he may, without manufacturing and tendering the rest of Cort v. The Amberthe goods, maintain an action against the purchaser for breach of gate Railway of Co., 17 Q. B. contract.'

(4) Impossibility created by one party in the course of performance.

Impossibility created during performance.
Planché v. Colburn, 8 Bing. 14.

The rule of law is similar in cases where one party has by his own act made the contract impossible of performance.

Planché was engaged by the Messrs. Colburn to write for £100 a treatise on 'Costume and Ancient Armour' to be published in a serial called 'The Juvenile Library.' He prepared his work at some expense and actually completed a portion of it, but before it was delivered the Messrs. Colburn had abandoned the 'Juvenile Library' on the ill-success of its first numbers. He sued them on the contract and also on a quantum meruit for the work and labour expended by him on his treatise. He thus set up two distinct contracts, the original executory contract for the breach of which he claimed damages, and a contract arising from the execution of work upon request, under which he claimed the value of so much as was done before the contract was put an end to by the plaintiff.

It was argued that he could not recover upon the latter of these claims because, his part being unperformed, the original contract was not wholly at an end: but the Court held that the abandonment of the publication in question did put an end to the contract and effect a discharge.

'I agree,' said Tindal, C. J., 'that, when a special contract is in existence and open, the plaintiff cannot sue on a quantum meruit; part of the question here, therefore, was whether the contract did exist or not. It distinctly appeared that the work was finally abandoned; and the jury found that no new contract had been entered into. Under these circumstances, the plaintiff ought not to lose the fruit of his labour.'

8 Bing. 16.

O'Neil v. Armstrong, [1895] 2 Q.B. 70.

In a very recent case an Englishman was engaged by the captain of a war-ship owned by the Japanese Government to act as fireman on a voyage from the Tyne to Yokohama. In the course of the voyage the Japanese Government declared war with China, and the Englishman was informed that

a performance of the contract would bring him under the penalties of the Foreign Enlistment Act. It was held that he was entitled to leave the ship and sue for the wages agreed upon, since the act of the Japanese Government had made his performance of the contract legally impossible.

(5) Breach by failure of performance.

When one of two parties to a contract declares that he will Breach not perform his part, or so acts as to make it impossible for may discharge, him to do so, he thereby releases the other from the contract and its obligations. One of two parties should not be required to tender performance when the other has by act or word indicated that he will not or cannot accept it, or will not or cannot do that in return for which the performance was promised. Nor will the Courts hold him any longer bound.

But one of the parties may claim that though he has or only broken his promise wholly or in part the contract is not of action. thereby brought to an end nor the other party discharged from his liabilities. We have then to ascertain whether the promise of the party injured was given conditionally on the performance by the other of that in which he has made default. If it was, he is discharged from his promise: if it was not, he must perform his promise, and bring an action for the damage occasioned by the default of the other.

Herein lies the distinction between conditional and independent promises.

A condition may affect the performance of a promise, as Conditions a condition subsequent, concurrent, or precedent.

If two parties agree that the promise of one shall cease to subsebind him on the happening of a given event the promise is defeasible or liable to be annulled by a condition subsequent. The excepted risks of a charter-party, the condition of a bond, ante, p. 278. are the best illustration of conditions of this character.

If two parties agree that the performance of their respective concurpromises shall be simultaneous, or at least that each shall be ready and willing to perform his promise at the same time, then the performance of each promise is conditional on this concurrence of readiness and willingness to perform. In a sale of goods where no time is fixed for payment, the buyer must be ready to pay and the seller ready to deliver at one and the same time.

precedent,

Lastly, when two parties make mutual promises the performance of one or both may depend upon a condition precedent. And here we must distinguish the condition the non-fulfilment of which suspends the operation of a promise, and the condition the non-fulfilment of which discharges the promisor from liability.

(a) suspensory,

A may promise X for a certain consideration that he will do some act or make some payment on the happening of a certain event. Until the event happens A remains bound by his promise, though not liable to its performance while the condition is unfulfilled 1.

(b) vital.

Or A may promise X that he will do or pay something in consideration that X promises to do or pay something, and the act or payment of X may be a condition precedent to the act or payment of A. Then, if X fails to do what he has promised, not only can A sue him for his breach of contract, but, since his promise was conditional on the performance by X of his undertaking, A is discharged from doing or paying that which he had promised.

So we shall find that the discharge of contract by failure of performance involves questions of three sorts.

Discharge by failure of concurrent condition; (a) Two promises may each form the entire consideration for the other—payment and delivery of goods; payment and conveyance of land. Are they independent of one another, so that if A fails to convey, X must still pay the purchase-money and sue for damage arising from the breach? Or are they

¹ Illustrations of such suspensory conditions are to be found in promises dependent on the act of a third party—building to be paid for upon architect's certificate: or in promises which await the lapse of a certain time—a debt with a fixed period of credit: or in promises which depend upon some act of the promises—demand or notice.

conditional upon one another, so that if A fails to convey, X may refuse to pay, and also sue for damages?

- (β) Promises may be capable of more or less complete by virtual performance. Any failure of performance by X would give considera. a right of action to A; but would every failure, or what tion; extent of failure, entitle A to say that the conditions under which he made his promise are broken, that the consideration for it has wholly failed, and that he will not on his part perform that which he had undertaken to perform?
- (y) The contract may be made up of several promises on by breach each side. Which of them, if any, do the parties consider to dition be vital to the contract? If A breaks one of these promises precedent. is X entitled to say that the performance which he promised was conditional on the fulfilment of the broken promise of A? We have to ascertain by the construction of the contract whether this contract was a Condition or a Warrantv.

Absolute promises and concurrent conditions.

An absolute promise means a promise made by A to X in consideration of a promise made by X to A, and in such a manner that the total failure in the performance of one promise does not discharge the other promisor. He must perform or tender performance of his promise and bring an action for such loss as he has sustained by the breach of the promise made to him.

We may take an illustration from a case of the year 1649:-

'Ware brought an action of debt for £500 against Chappell Ware v. upon an indenture of covenants between them, viz. that Ware Chappell, 186. should raise 500 soldiers and bring them to such a port, and that Chappell should find shipping and victuals for them to transport them to Galicia; and for not providing the shipping and victuals at the time appointed was the action brought. The defendant pleaded that the plaintiff had not raised the soldiers at that time; and to this plea the plaintiff demurs. Rolle, C. J., held that there was no condition precedent, but that they are distinct and mutual covenants, and that there may be several actions brought for them: and it is not necessary to give notice of the number of men raised,

for the number is known to be 500; and the time for the shipping to be ready is also known by the covenants; and you have your remedy against him if he raise not the men, as he hath against you for not providing the shipping.'

Style, 186.

By the words 'several actions' is meant that the breach of either covenant was a separate cause of action, each being an absolute promise, independent of the other.

Modern decisions incline against the construction of promises as independent of one another. Where a time is definitely fixed for the performance of one promise and no date assigned for the performance by the other—if A and X agree that A will buy X's property and pay for it on Tendency a certain day and no day is fixed for the conveyance by X decisions, then X may sue for the money in default of payment on the day named, and need not aver that he has conveyed or offered to convey the lands. But on the whole it is safe to say that, in the absence of clear indications to the contrary, promises, each of which forms the whole consideration for the other, Mattock v. each of which forms the whole conside Kinglake, 10 A. & E. 50. will be held to be Concurrent conditions.

of modern

Concurrent conditions.

56 & 57 Vict. c. 71. s. 28.

These are the antithesis of absolute promises. contract for the sale of goods, the rule of Common Law, now embodied in the Sale of Goods Act, was that, unless otherwise agreed, delivery of the goods and payment of the price are concurrent conditions.

Morton agreed to buy a certain quantity of corn from Lamb at a fixed price, the corn to be delivered in one month. It was not delivered and Morton sued for damages, alleging that he had been always ready and willing to receive the But the Court held that this was not enough to make a cause of action. He should have alleged that he was always ready and willing to pay for the corn; he might, for aught that appeared on the pleadings, have discharged the 7 T. R. 125. defendant by his non-readiness to pay.

Morton v.

Thus Bayley, J., in Bloxam v. Sanders, says:— 4 B. & C. 941.

'Where goods are sold, and nothing is said as to the time of the at p. 948. delivery or the time of payment, and everything the seller has to do with them is complete, the property vests in the buyer, so as to subject him to the risk of any accident which may happen to the goods, and the seller is liable to deliver them whenever they are demanded upon payment of the price; but the buyer has no right to have possession of the goods till he pays the price.'

Divisible promises and virtual failure of consideration.

We now come to cases in which it is alleged by one party Divisible to a contract that he is discharged from the performance of promises. his part by the fact that the other party has failed to do his. either wholly or to such an extent as to defeat the objects for which the contract was made.

It is plain that a total failure by A to do that which was the entire consideration for the promise of X, and which should have been done before the performance of X's promise fell due, will exonerate X. But it may be that A has done something, though not all that he promised. Or the performance of a contract may extend over a considerable time during which something has to be done by both parties, as in the case of delivery of goods and payment of their price by instalments. In these cases we have to consider whether one party has so far made default that the consideration for which the other gave his promise has wholly failed.

The best illustrations of divisible promises are to be found Delivery in contracts to receive and pay for goods by instalments. ment by Where the instalments are numerous, extending over a con-instalsiderable period of time, a default either of delivery or payment would not appear to discharge the contract, though it must necessarily give rise to an action for damages.

Where 6000 to 8000 tons of coal were agreed to be delivered Simpson v. in twelve monthly instalments, the buyer to send waggons to L. R. 8 Q. B. receive them, a default by the buyer who sent waggons for only Failure to 158 tons in the first month, was held not to entitle the seller accept: to rescind the contract.

In Freeth v. Burr there was a failure to pay for one L. R. 9 C. P. instalment of several deliveries of iron under an erroneous

impression on the part of the buyer that he was entitled to failure to pay: withhold payment as a set-off against damages for nondelivery of an earlier instalment. In the Mersey Steel and Iron Co. v. Naylor there was a similar failure to pay for an 9 App. Ca. 434. instalment under an impression that the appellant company having gone into liquidation there was no one to whom payment could safely be made at the time the instalment fell In neither case was the seller held entitled to repudiate the contract by reason of the default.

On the other hand, where iron was to be delivered in four failure to deliver. monthly instalments of about 150 tons each, a failure to deliver Hoare v. more than 21 tons in the first month was held to discharge Rennie, 5 H. & N. 19. the buyer.

Again, where 2000 tons of iron were to be delivered in three monthly instalments, failure to accept any during the first Honck v. Muller, 7 Q. B. D. 92. month discharged the seller.

The question to be answered in all these cases is one Questions of fact; the answer must depend on the circumstances of each case 1. The question assumes one of two forms—does the failure of performance amount to a renunciation on his part who makes default? or does it go so far to the root of the contract as to entitle the other to say, 'I have lost all that I cared to obtain under this contract; further performance cannot make good the past default'?

The answer to the question may be provided by the parties themselves. The party who makes the default may so act as to leave no doubt that he will not or cannot carry out the Bernstein, l., R. 9 C. P. contract according to its terms. 588.

Or again, the parties may expressly agree that though the promises on both sides are in their nature divisible, nothing shall be paid on one side until after entire performance has taken place on the other. In such case the Courts are relieved of the task of interpretation.

¹ This is substantially the mode in which the legislature has stated the problem in the Sale of Goods Act, § 31. See Chalmers, Sale of Goods Act, p. 64.

to be solved.

Withers v. Reynolds, 2 B. & A. 882. Bloomer v.

Cutter v. Powell, 6 T. R. 320.

But the difficulty may present itself in other forms. In a Incomcharter-party containing a promise to load a complete cargo formance. the contract is not discharged because the cargo loaded is not complete. The charterer must pay freight for so much as has been delivered.

'The delivery of the cargo is in its nature divisible, and therefore I think it is not a condition precedent, but the plaintiff is entitled to recover freight in proportion to the extent of such delivery; leaving Ritchie v. Atkinson, the defendant to his remedy in damages for the short delivery.'

to East, 308.

Again, a term in a contract of charter-party that a ship should arrive at a certain place at a certain day, or should use all due diligence to arrive as soon as possible, is one which admits of greater or less failure in performance, and according to the circumstances such failure may or may not discharge the charterer.

'Not arriving with due diligence or at a day named is the Jackson v. subject of a cross-action only. But not arriving in time for the Marine voyage contemplated, but at such a time that it is frustrated, is not Insurance only a breach of contract but discharges the charterer.'

C. P. 148. only a breach of contract but discharges the charterer.'

The contract for the sale of goods furnishes further illus- Sale of trations, though the matter is somewhat complicated by the goods: distinction between the bargain and sale of specific goods and failure of the executory contract of sale.

considera-

In a contract for the sale of goods which are not specific where the buyer may protect himself by express conditions precedent goods are not as to quality and fitness of the goods, and with these we are specific, not here concerned. But he is also protected by implied conditions which secure him, if he has been unable to inspect the goods, from being required to accept an article different Jones v. Just. R. 3 Q. B. to that which he bargained for, or practically worthless and 205. unmarketable.

The Common Law on this subject has now been superseded by the Sale of Goods Act, §§ 13, 14. Where goods are sold 56 & 57 Vict. by description there is an implied condition that they should correspond to the description 1; where they are bought for

¹ Chalmers, Sale of Goods Act, pp. 27, 28. Where the sale is by sample and the contract contains a description of the article sold, the description

a particular purpose communicated by the buyer to the seller there is an implied condition that they are reasonably fit for that purpose: where the buyer has no opportunity of examining the goods there is an implied condition that they are of a merchantable quality.

These 'implied conditions 1' go to the root of performance, and their non-fulfilment is a virtual failure of consideration. If A agrees to buy beef of X the contract is not performed by the supply of mutton, or of an article unfit for human food.

Where goods are specific.

Where specific goods are sold, that is to say, 'goods identified and agreed upon at the time the contract of sale is made,' the property passes to the buyer; he cannot thereafter reject the goods for non-conformity to the description given at the time of sale. He is left to obtain such damages as he may have suffered by the seller's default; and this, if the goods 56 & 57 Vict. should prove wholly valueless, may represent the whole amount of the price paid.

The position of the buyer is the same if he has accepted goods which at the time of the sale were not specific, and which he might therefore have rejected if their worthlessness Such would be the case of seed sold as had been apparent. 'new growing seed,' which turned out wholly unproductive when sown. The buyer in such a case was held entitled 9 B. & C. 259. to recover the whole price.

> Where the property in the goods has not passed to the buyer he is discharged by failure of any of the 'implied conditions,' that is, by virtual failure of consideration. reject the goods, and may further bring an action for such damage as he has sustained.

Where the property in the goods has passed to the buyer

Nichol v. Godts, 10 Exch. 101.

Poulton v. Lattimore.

> and not the sample is the test of performance. If sample and description differ, the buyer may reject the goods, though they correspond with the sample if they do not correspond with the description.

Chanter v. Hopkins, 4 M. & W. 4-4.

¹ The Act has happily superseded the use for this purpose of the term 'implied warranty,' a use long ago emphatically condemned by Lord Abinger, though it survived till 1894, to the confusion of all terminology relating to the contract of sale.

he is not discharged though the goods turn out to be worthless; Street v. he must keep the goods, but he may bring an action for money 3.6. A. paid under the contract in so far as it is in excess of the value of the goods, and for any further damage occasioned by the breach of warranty.

Conditions and Warranties, or vital and subsidiary promises.

Under the previous heading I have shown that where promises admit of more or less complete performance and default is made on one side, the Courts must determine whether or no that default amounts to a renunciation of the contract by the party making it, or so frustrates the objects of the contract as to discharge the party injured from his liabilities.

But contracts are often made up of various statements and promises on both sides, differing in character and in importance; the parties may regard some of these as vital, others as subsidiary, or collateral to the main purpose of the contract. Where one of these is broken the Court must discover, from the tenour of the contract or the expressed intention of the parties, whether the broken term was vital or not.

If the parties regarded the term as essential, it is a Condition: its failure discharges the contract. If they did not regard it as essential, it is a Warranty: its failure can only give rise to an action for such damages as have been sustained by the failure of that particular term.

A Condition Precedent, in this sense, may be defined as a Condition statement or promise, the untruth or failure of which discharges precedent. the contract.

A Warranty is a more or less unqualified promise of Warranty. indemnity against a failure in the performance of a term in the contract 1.

¹ This view of the distinction between Condition and Warranty is substantially adopted in the Sale of Goods Act, 1893, so far as that particular species of contract is concerned. See §§ 10-15, and Chalmers, Sale of Goods Act, Appendix ii.

Warranty and Condition alike are parts, and only parts, of Vital statement. a contract consisting in various terms.

Bearing in mind that a condition may assume the form either of a statement or of a promise, we find a good illustration 3 B. & S. 751. of such a vital term in Behn v. Burness, where a ship was stated in the contract of charter-party to be 'now in the port of Amsterdam,' and the fact that the ship was not in that port at the date of the contract discharged the charterer.

A promise vital to the contract is illustrated by the case of Glaholm v. Hays. A vessel was chartered to go from England to Trieste and there load a cargo, and the charter-party contained this clause: 'the vessel to sail from England on or condition. before the 4th day of February next.' The vessel did not sail for some days after the 4th of February, and on its arrival at Trieste the charterer refused to load a cargo and repudiated the contract. The judgment of the Court was thus expressed:—

Glaholm v. Hays, 2 M. & G. 268.

2 M. & G. 257.

Vital

'Whether a particular clause in a charter-party shall be held to be a condition upon the non-performance of which by the one party the other is at liberty to abandon the contract and consider it at an end, or whether it amounts to an agreement only, the breach whereof is to be recompensed by an action for damages, must depend upon the intention of the parties, to be collected in each particular case from the terms of the agreement itself, and from the subject-matter to which it relates. . . . Upon the whole, we think the intention of the parties to this contract sufficiently appears to have been, to insure the ship's sailing at latest by the 4th of February, and that the only mode of effecting this is by holding the clause in question to have been a condition precedent.'

The nature of a warranty as compared with a condition pre-Warranty. cedent is illustrated by the case of Bettini v. Gye. Bettini 1 Q. B. D. entered into a contract with Gye, director of the Italian Condition Opera in London, for the exclusive use of his services as warranty, a singer in operas and concerts for a considerable time and on a number of terms. Among these terms was an undertaking that he would be in London six days at least before the commencement of his engagement, for rehearsals.

only arrived two days before his engagement commenced, and Gye thereupon threw up the contract.

Blackburn, J., in delivering the judgment of the Court described the process by which the true meaning of such terms in contracts is ascertained.

First he asks, does the contract give any indication of the intention of the parties?

'Parties may think some matter, apparently of very little im- Bettini v. portance, essential; and if they sufficiently express an intention to Gye, D. D. make the literal fulfilment of such a thing a condition precedent, 187. it will be one: or they may think that the performance of some matter apparently of essential importance and prima facie a condition precedent is not really vital, and may be compensated for in damages, and if they sufficiently expressed such an intention, it will not be a condition precedent.'

He finds in the contract no such expression of the intention of the parties; this being so, the interpretation of the disputed term remained for the Court. It was held that the term as to rehearsals was not vital to the contract, and was not a condition precedent: its breach did not operate as a discharge and could be compensated by damages.

I have called a warranty 'a more or less unqualified Warranty. promise.' The phrase can be illustrated by the contract between a railway company and its passengers. It is sometimes said that a railway company as a common carrier warrants the safety of a passenger's luggage, but does not warrant his punctual arrival at his destination in accordance with its time tables. In the true use of the term warranty, as distinct from condition, the company warrants the one just as much as it warrants the other. In each case it makes Richards v. a promise subsidiary to the entire contract, but in the case Railway Co. of the luggage its promise is qualified only by the excepted risks incident to the contract of a common carrier; in the Le Blanche case of the time table its promise amounts to no more than Railway Co. i C.P.D. 286. an undertaking to use reasonable diligence to ensure punctuality. The answer to the question whether a promise is or is not a warranty does not depend on the greater or less degree

of diligence which is exacted or undertaken in the performance of it, but on the mode in which the breach of it affects the liabilities of the other party.

It is right to observe that the word warranty is used in a great variety of senses 1, but I would submit that its primary meaning is that which I have assigned to it. 'A warranty is an express or implied statement of something which the party undertakes shall be a term in the contract and though part of the contract collateral to the express object of it.'

Lord Abinger, C.B., in Chanter v. Hopkins, 4 M. & W.

A breach

One cause of the confusion which overhangs the use of the

- ¹ For the purposes of the contract for the Sale of Goods the sense in which I have used the word warranty is adopted in the Sale of Goods Act, § 62, but it may be worth setting out some of the uses of the term to be found in the Reports:—
- (1) It is used as equivalent to a condition precedent in the sense of a descriptive statement vital to the contract. Behn v. Burness, 3 B. & S. 751.
- (a) It is used as equivalent to a condition precedent in the sense of a promise vital to the contract. Behn v. Burness.
- (3) It is used as meaning a condition the breach of which has been acquiesced in, and which therefore forms a cause of action but does not create a discharge. Behn v. Burness.
- (4) In relation to the sale of goods it is used as an independent subsidiary promise, 'collateral to the main object of the contract the breach of which gives rise to a claim for damages, but not to a right to reject the goods.' Chanter v. Hopkins, 4 M. & W. 404.

Street v. Blay, 2 B. & A. 456.

- (5) In relation to the sale of goods, warranty is used for an express promise that an article shall answer a particular standard of quality; and this promise is a condition until the sale is executed, a warranty after it is executed.
- (6) Implied warranty is a term used very often in such a sense as to amount to a repetition by implication of the express undertaking of one of the contracting parties. Thus there was said to be an implied warranty in an executory contract of sale that goods shall answer to their specific Jones v. Just, description and be of a merchantable quality. This is now an implied L.R. 3 Q.B. condition. Sale of Goods Act, §§ 13, 14.

Implied warranty of title has been a vexed question, and there are conflicting cases. (Eichols v. Bannister, 17 C. B., N. S. 708; Baguely v. Haudey, 56 & 57 Vict. L. R. 2 C. P. 625.) In the contract of sale of goods, the undertaking of title is now an 'implied condition.'

Collen v. Implied warranty of authority is the undertaking which a professed Wright, 7E & B. 301. agent is supposed to give to the party with whom he contracts, that he 8E & B. 647. has the authority which he professes to have. Implied warranty of Clifford v. watts, L. R. 5 C. P. 577. possibility is a supposed undertaking that a promise is not impossible of performance.

term warranty arises from the rule that a condition may of condichange its character in the course of the performance of a con-tion turns it into a tract; and that a breach which would have effected a discharge warranty. if treated as such at once by the promisee, ceases to be such if he goes on with the contract and takes a benefit under it. It Graves v. Legg., 9 Exch. 717.

This aspect of a condition precedent is pointed out by Williams, J., in Behn v. Burness, where he speaks of the 3 B. & S. right of the promisee, in the case of a broken condition, to repudiate the contract, 'provided it has not already been partially executed in his favour;' and adds that if after breach the promisee continues to accept performance, the condition loses its effect as such, and becomes a warranty in the sense that it can only be used as a means of recovering damages.

The case of *Pust v. Dowie* illustrates this rule. A vessel 32 L. J. Q. B. was chartered for a voyage to Sydney; the charterer promised to pay £1550 in full for this use of the vessel on condition of her taking a cargo of not less than 1000 tons weight and measurement. He had the use of the vessel as agreed upon; but she was not capable of holding so large a cargo as had been made a condition of the contract. He refused to pay the sum agreed upon, pleading the breach of this condition. The term in the contract as to weight and bulk of cargo was held to have amounted, in its inception, to a condition. Blackburn, J., said:—

'If when the matter was still executory, the charterer had refused to put any goods on board, on the ground that the vessel was not of the capacity for which he had stipulated, I will not say that he might not have been justified in repudiating the contract altogether; and in that case the condition would have been a condition precedent in the full sense.'

But he adds:-

'Is not this a case in which a substantial part of the consideration has been received? And to say that the failure of a single

¹ See 56 & 57 Vict. c. 71. §§ 11, 53, and Chalmers, Sale of Goods Act, pp. 23, 24, 99, 100.

ton (which would be enough to support the plea) is to prevent the defendant from being compelled to pay anything at all, would be deciding contrary to the exception put in the case of Behn v. Burness.'

& 3. Remedies for Breach of Contract.

Having endeavoured to ascertain the rules which govern Remedies for breach. the discharge of contract by breach, it remains to consider the remedies which are open to the person injured by the breach.

> If the contract be discharged by the breach, the person injured acquires or may acquire, as we have seen, three distinct rights: (1) a right to be exonerated from further performance; (2) a right, if he has done anything under the contract, to sue upon a quantum meruit, a cause of action distinct from that arising out of the original contract, and based upon a new contract originating in the conduct of the parties; (3) a right of action upon the contract, or term of the contract, broken.

But we have done with breach of contract as effecting a discharge. We may now consider generally what are the remedies open to a person who is injured by the breach of a contract made with him, whether or no that breach discharges Damages. him from further performance. The remedies are of two kinds: he may seek to obtain damages for the loss he has sustained; or he may seek to obtain a decree for specific performance, or an injunction, to enforce the promised acts or forbearances of the other party.

Specific performance.

> But there is this difference between the two remedies: every breach of contract entitles the injured party to damages, though they be but nominal; but it is only in the case of certain contracts and under certain circumstances that specific performance or an injunction can be obtained.

> The topic is one which barely comes within the scope of this work: but I will endeavour to state briefly some elementary rules which govern the two remedies in question.

Damages.

When a contract is broken and action is brought upon it,the damages being unliquidated, that is to say unascertained in the terms of the contract, -how are we to arrive at the amount which the plaintiff, if successful, is entitled to recover?

(1) 'The rule of the Common Law is, that where a party Parke, B., in Robinson sustains a loss by reason of a breach of contract, he is, so far v. Harman, i Exch. 855. as money can do it, to be placed in the same situation, with Damages respect to damages, as if the contract had been performed.

represent

Where no loss accrues from the breach of contract, loss sustained; the plaintiff is nevertheless entitled to a verdict, but for nominal damages only, and 'nominal damages, in fact, mean a sum of money that may be spoken of, but that has no Maule, J., existence in point of quantity.' And so in an action for the v. Greathead, 2.C. B. 499. non-payment of a debt, where there is no promise to pay interest upon the debt, nothing more than the sum due can be recovered; for the possible loss arising to the creditor from being kept out of his money is not allowed to enter into the consideration of the jury in assessing damages, unless it was expressly stated at the time of the loan to be within the contemplation of the parties. But by 3 & 4 Will. IV. c. 42. §§ 28, 29 a jury may allow interest at the current rate by way of damages in all cases where a debt or sum certain was payable by virtue of a written instrument, or if not so payable was demanded in writing with notice that interest would be claimed from the date of the demand.

(2) The rule laid down by Parke, B., in Robinson v. so far as it Harman must be taken subject to considerable limitations was in contemplation in practice.

The breach of a contract may result in losses which parties. neither party contemplated, or could contemplate at the time that the contract was entered into. In such a case the damages to which the plaintiff is entitled are no more than Hadley v. might have been supposed by the parties to be the natural 9 Exch. 354.

Baxendale,

Grebert Borgnis v. Nugent, 15 Q. B. D. 85. result of a breach of the contract. In determining the measure of damages—as in determining the meaning of a contract—where the parties have left the matter doubtful we ask what would have been in the contemplation of a reasonable man when the contract was made.

Exceptional loss should be matter of special terms. Blackburn. J., in Horne v. Midland 131.

A special loss which would not naturally and obviously flow from the breach, must, if it is to be recovered, be matter of express terms in the making of the contract.

In Horne v. Midland Railway Company, the plaintiff being under contract to deliver shoes in London at an unusually high price by a particular day, delivered them to the de-Railway Co., fendants to be carried, with notice of the contract only as to the date of delivery. The shoes were delayed in carriage. and were consequently rejected by the intending purchasers. The plaintiff sought to recover, besides the ordinary loss for delay, the difference between the price at which the shoes were actually sold and that at which they would have been sold if they had been punctually carried. It was held that this damage was not recoverable, unless it could be proved that the Company undertook to be liable for the exceptional loss which the plaintiff might suffer from an unpunctual delivery.

Damages for breach not vindictive.

(3) Damages for breach of contract are by way of comof contract pensation and not of punishment. Hence a plaintiff can never recover more than such pecuniary loss as he has sustained, subject to the above rules.

Finlay v. Chirney, 20 Q. B. D. at p. 498.

To this rule the breach of promise of marriage is an exception; in such cases the feelings of the person injured are taken into account, in addition to such pecuniary loss as can be shown to have arisen.

Assessment by parties.

· (4) The parties to a contract not unfrequently assess the damages at which they rate a breach of the contract by one or both of them, and introduce their assessment into the terms of the contract. Under these circumstances arises the distinction between penalty and liquidated damages, which

we have already dealt with in considering the construction See p. 270. of contracts.

(5) Difficulty in assessing damages does not disentitle In Robinson a plaintiff from having an attempt made to assess them.

A manufacturer was in the habit of sending specimens of Difficulty his goods for exhibition to agricultural shows, and he made mentmust a profit by the practice. He entrusted some such goods to be met by a railway company, who promised the plaintiff, under circumstances which should have brought his object to their notice, to deliver the goods at a certain town on a fixed day. goods were not delivered at the time fixed, and consequently were late for a show at which they would have been exhibited. Simpson v. L. & N. W. It was held that though the ascertainment of damages was Railway Co., difficult and speculative, the difficulty was no reason for not 274. giving any damages at all.

And further, the plaintiff is entitled to recover for prospective loss arising from a refusal by the defendant to perform a contract by which the plaintiff would have profited. Thus where a contract was made for the supply of coal by the defendants to the plaintiff by monthly instalments, and breach occurred and action was brought before the last instalment fell due, it was held that the damages must be calculated to be the difference between the contract price and the market price at the date when each instalment should have been delivered, and that the loss arising from the non-delivery of the last instalment must be calculated upon that basis, Roper v. although the time for its delivery had not arrived.

Johnson, L. R. 8 C. P.

Specific Performance and Injunction.

Under certain circumstances a promise to do a thing may be enforced by a decree for specific performance, and an express or implied promise to forbear by an injunction.

These remedies were once exclusively administered by the Specific Chancery. They supplemented the remedy in damages offered ance a by the Common Law, and were granted at the discretion of the matter of Chancellor acting as the administrator of the king's grace.

When refused.

It will be enough here to illustrate the two main characteristics of these remedies—that they are supplementary that they are discretionary.

(1) Where damages are an adequate remedy, specific performance will not be granted.

Ryan v. Mutual Tontine Association, [1893] 1 Ch. at p. 126.

'The remedy by specific performance was invented, and has been cautiously applied, in order to meet cases where the ordinary remedy by an action for damages is not an adequate compensation for breach of contract. The jurisdiction to compel specific performance has always been treated as discretionary and confined within well-known rules.'

Damages may be a very insufficient remedy for the breach of a contract to convey a plot of land: the choice of the intending purchaser may have been determined by considerations of profit, health, convenience, or neighbourhood: but damages can usually be adjusted so as to compensate for a failure to supply goods. In the latter case, therefore, the Chancery would decree the specific performance only in the case of chattels possessing a special beauty, rarity, or interest.

It is only by statute, and in the case of a breach of contract to deliver specific goods, that the Court may direct the 56 & 57 Vict. contract to be performed specifically without allowing the seller an option to retain the goods and pay damages.

(2) Where the Court cannot supervise the execution of the contract specific performance will not be granted.

If the Court endeavoured to enforce a contract of employment, or a contract for the supply of goods to be delivered by instalments, it is plain 'that a series of orders and a general superintendence would be required which could not conveniently be undertaken by any Court of Justice,' and 'the Court acts only where it can perform the very thing in Railway Co., the terms specifically agreed upon.

Wolverhampton Railway Co. v. L. & N. W. 439.

(2) Unless the contract is 'certain, fair, and just,' specific performance will not be granted.

It is here that the discretionary character of the remedy is most strongly marked. It does not follow that specific performance will be granted although there may be a contract actionable at Common Law, and although damages may be no adequate compensation. The Court will consider the webster v. general fairness of the transaction and refuse the remedy Beav. 62. if there is any suspicion of sharp practice on the part of the suitor.

Akin to this principle is the requirement that there must be mutuality between the parties. This means that at the time of making the contract there must have been consideration on both sides or promises mutually enforceable by the 1 D. M. & G. parties. Hence specific performance of a gratuitous promise in profise in the Russ. 10 profise is not enforceable flight v. against himself, though he might bring action upon it in the Russ. 20 profise is a general principle of Courts of Equity to interfere only where the remedy is mutual.

An injunction may be used as a means of enforcing a simple Injunccovenant or promise to forbear. Such would be the case tion, of building covenants described earlier, restraining the use ante, p. 251. of property otherwise than in certain specified manner.

Or it may be the only means of enforcing the specific when performance of a covenant where damages would be an granted, inadequate remedy, while to enforce performance of the covenant would involve a general superintendence such as the Clegg v. Hands, 44 Court could not undertake. Thus a hotel keeper who obtained Ch. D. 503. a lease of premises with a covenant that he would buy beer exclusively of the lessor and his assigns was compelled to carry out his covenant by an injunction restraining him from buying beer elsewhere.

Lumley v. Wagner is an extreme illustration of the principle. D. M. & C. Miss Wagner agreed to sing at Lumley's theatre, and during a certain period to sing nowhere else. Afterwards she made a contract with another person to sing at another theatre, and refused to perform her contract with Lumley. The Court

refused to enforce Miss Wagner's positive engagement to sing at Lumley's theatre, but compelled performance of her promise not to sing elsewhere by an injunction.

or refused.

Here there was an express negative promise which the Court could enforce, and it has been argued that an express positive promise gives rise to a negative undertaking not to do anything which should interfere with the performance of this Fry, Specific promise. But the Court is apparently disinclined to carry Performance, any further the principle of Lumley v. Wagner.

\$\$ 860, 862 (ed. 3).

The case has been said to be 'an anomaly to be followed in cases like it, but an anomaly which it would be very dangerous to extend.

Where a person employed by a Company as manager agreed to 'give the whole of his time to the Company's business,' and afterwards gave some of his time to another, and a rival. Company, an injunction to restrain him from so doing was refused.

'I think,' said Lindley, L. J., 'the Court will generally do much more harm by attempting to decree specific performance in cases of personal service than by leaving them alone: and whether it is attempted to enforce these contracts directly by a decree for specific performance or indirectly by an injunction, appears to me to be immaterial. It is on the ground that mischief will be done at all events to one of the parties, that the Court declines in cases of this kind to grant an injunction, and leaves the party aggrieved to such remedy as he may have apart from the extraordinary remedy of injunction.'

Whitwood Chemical Co. v. Hardman, [1891] 2 Ch. (C. A.) 428.

> And this principle will be acted upon although a stipulation, affirmative in substance, is couched in a negative form. employer stipulated with his manager that he would not require him to leave the employment except under certain It was held that such an undertaking could not be enforced by an injunction to restrain the employer from dismissing the manager.

Davis v. Foreman, [1894] 3 Ch.

Effect of

Acts.

Though an equitable claim or counter-claim may be asserted Judicature in any Division of the High Court of Justice, there is assigned 36 & 37 Vict. to the Chancery Division, as a special department of its sub-\$3. business, suits for 'specific performance of contracts between vendors and purchasers of real estate, including contracts for leases.' A suit for specific performance, if brought in any other than the Chancery Division, would be transferred to that Division by an order of the Court.

§ 4. Discharge of Right of Action arising from Breach of Contract.

The right of action arising from a breach of contract can Discharge of right of only be discharged in one of three ways:—

- (a) By the consent of the parties.
- (b) By the judgment of a Court of competent jurisdiction.
- (c) By lapse of time.

(a) Discharge by consent of the parties.

This may take place either by Release or by Accord and Satisfaction; and the distinction between these two modes of discharge brings us back to the elementary rule of contract, that a promise made without Consideration must, in order to be binding, be made under seal. A Release is a by Release, waiver, by the person entitled, of a right of action accruing to him from a breach of a promise made to him.

In order that such a waiver should bind the person making it, it is necessary that it should be made under seal; otherwise it would be nothing more than a promise, given without consideration, to forbear from the exercise of a right.

To this rule bills of exchange and promissory notes form an exception. We have already seen that these instruments ante, p. 275. admit of a parol waiver before they fall due. One who has a right of action arising upon a bill or note can discharge it by an unconditional gratuitous renunciation, in writing, or by 45 & 46 Vict. the delivery of the bill to the acceptor.

Accord and Satisfaction is an agreement, not necessarily by Accord under seal, the effect of which is to discharge the right of and Satisaction possessed by one of the parties to the agreement. In order to have this effect there must not only be consideration

Bayley v. for the promise of the party entitled to sue, but the con-Homan, 3 Bing. N. C. sideration must be executed in his favour. Otherwise the agreement is an accord without a satisfaction. The promisor must have obtained what he bargained for in lieu of his right

of action, and must have obtained something more than a new MeManus v. Bark, L. R. 5 Ex. arrangement as to the payment or discharge of the existing liability.

The satisfaction may consist in the acquisition of a new right against the debtor, as the receipt from him of a negoti-9 Q. B. D. 40. able instrument in lieu of payment; or of new rights against the debtor and third parties, as in the case of a composition with creditors; or of something different in kind to that which the debtor was bound by the original contract to perform; but it must have been taken by the creditor as satisfaction for his claim in order to operate as a valid discharge.

(b) Discharge by the judgment of a Court of competent jurisdiction.

The judgment of a Court of competent jurisdiction in the plaintiff's favour discharges the right of action arising from breach of contract. The right is thereby merged in the more solemn form of obligation which we have dealt with elsewhere as one of the so-called Contracts of Record.

The result of legal proceedings taken upon a broken contract may thus be summarized :-

The bringing of an action has not of itself any effect in discharging the right to bring the action. Another action may be brought for the same cause in another Court; and though proceedings in such an action would be stayed, if they were merely vexatious, upon application to the summary jurisdiction of the Courts, yet if action for the same cause be brought in an English and a foreign Court, the fact that the defendant is being sued in the latter would not in any way help or affect his position in the former. When judgment is given in an action, whether by consent, or by decision

Goddard v. Bidder v. Bridges, 37 Ch. D. (C. A.) 406.

and see Sm. L. C. i. 377 (9th ed.).

See ch. v. į 1.

Effect of

bringing

action;

Judicature Acts, order 25. r. 4.

of judgment,

of the Court, such a judgment discharges the obligation Exparts by estoppel. The plaintiff cannot bring another action for the England, [1895] tCh.37. same cause so long as the judgment stands. The judgment by way of may be reversed by the Court, in which case it may be entered estoppel, in his favour, or else the parties may be remitted to their original positions by a rule being obtained for a new trial of the case.

But such estoppel can only result from an adverse judgment if it has proceeded upon the merits of the case. man fail because he has sued in a wrong character, as executor instead of administrator: or at a wrong time, as where action is brought before a condition of the contract is fulfilled, such Palmer v. as the expiration of a period of credit in the sale of goods, 9 A. & E. a judgment proceeding on these grounds will not prevent him from succeeding in a subsequent action.

If the plaintiff get judgment in his favour, the right of by way of action is discharged and a new obligation arises, a form of the so-called Contract of Record. It remains to say that the P. 49obligation arising from judgment may be discharged if the 4 & 5 Anne, judgment debt is paid, or satisfaction obtained by the creditor from the property of his debtor by the process of execution. of execution.

(c) Lapse of Time.

At Common Law lapse of time does not affect contractual Per Lord Selbome, rights. Such rights are of a permanent and indestructible Lianelly Railway Co. character, unless either from the nature of the contract, or V.L. & N.W. Railway Co., Railway Co., L. R. 7 H. L. from its terms, it be limited in point of duration.

But though the rights possess this permanent character, the remedies arising from their violation are, by various statutory provisions, withdrawn after a certain lapse of time. The remedies are barred, though the rights are not extinguished.

It was enacted by 21 Jac. I. c. 16. § 3 that

Simple contract.

'All actions of account, and upon the case . . . all actions of debt grounded upon any lending or contract without specialty, and all actions of debt for arrearages of rent . . . shall be commenced and sued within . . . six years next after the cause of such action or suit and not after.'

It will be noted that 'action upon the case' includes actions of Assumpsit, as was explained in an earlier chapter.

Specialties.

P- 45-

The Statute 3 & 4 Will. IV. c. 42. § 3 limits the bringing of actions upon any contract under seal to a period of twenty years from the cause of action arising.

Disabilities suspending operation of Statutes. 21 Jac. I. C. 16. 7.

These Statutes begin to take effect so soon as the cause of action arises, but there may be circumstances which suspend their operation. The Statute of James provided that infancy, coverture, insanity, imprisonment, or absence beyond seas should, if the plaintiff was under any such disabilities when the cause of action arose, suspend the operation of the Statute until the removal of the disability. The Statute of William IV. applied the same rule, except in case of imprisonment, to actions on specialties.

3 & 4 Will. IV. c. 42. \$ 4.

C. 97. 10.

The Mercantile Law Amendment Act takes away the 19 & 20 Vict. privilege of a plaintiff who is imprisoned or beyond seas in actions on simple contract or specialty.

3 & 4 Will. IV. c. 42. \$4.

Where the defendant is beyond seas at the time the right of action accrues, the operation of the Statute is suspended Anne, c. 16. until he returns.

But where one of two or more defendants is beyond seas, 19 & 20 Vict. action brought against those who are accessible will not C. 97. # 11. affect the rights of the plaintiff against such as may be beyond seas.

[1894] 2 Q. B. (C. A.) 352.

In the case of Musurus Bey v. Gadban the defendant counter-claimed a debt due from the plaintiff as executor of Musurus Pacha, who had incurred the debt to Gadban twenty years before while he was Turkish ambassador in London. was held that no right of action could accrue against Musurus Pacha while he was ambassador, nor within a reasonable time during which he remained in England after his recall; that thenceforward he was beyond seas, until his death in 1890, and that therefore the Statute had not begun to take effect at that date, and the counter-claim was sustainable.

A disability arising after the period of limitation has begun to run will not affect the operation of the Statute: nor will ignorance that a right of action existed. But where that ignorance is produced by the fraud of the defendant, and no reasonable diligence would have enabled the plaintiff to discover that he had a cause of action, the statutory period commences with the discovery of the fraud. This is an Blair v. equitable rule generalized in its application by s. 24. sub-s. I 5 Hare, 559-Gibbs v. of the Judicature Act (1873).

Guild, q Q. B. D. 66.

Statutes of Limitation may be so framed as not merely to Revival of bar the remedy, but to extinguish the right: such is the case right of action. as to realty under 3 & 4 Will. IV. c. 27: but in contract the remedy barred by 21 Jas. I. c. 16 may be revived.

Where a specialty contract results in a money debt, the In case of right of action may be revived for the statutory period of specialty. limitation, (1) by an acknowledgment of the debt in writing, signed by the party liable, or his agent; or (2) by part payment, or part satisfaction on account of any principal or interest due on such a specialty debt. Such a payment 3 & 4 will. if made by the agent of the party liable will have the effect of reviving the claim.

Where a simple contract has resulted in a money debt of simple the right of action may also be revived by subsequent ac-contract. knowledgment or promise, and this rule is affected by two By Statutes, Lord Tenterden's Act, which requires that the promise. acknowledgment or promise, to be effectual, must be in c. 14. \$1. writing; and the Mercantile Law Amendment Act, which 19 & 20 Vict. provides that such a writing may be signed by the agent c. 97. of the party chargeable, duly authorized thereto, and is then 19 & 20 Vict. c. 97. § 13. as effective as though signed by the party himself.

The sort of acknowledgment or promise which is requisite in order to revive a simple contract debt for another period of In re River six years, is thus described by Mellish, L. J.:-6 Ch. 828.

'There must be one of three things to take the case out of the Statute (of Limitation). Either there must be an acknowledgment of the debt from which a promise to pay is implied; or, secondly, there must be an unconditional promise to pay the debt; or, thirdly, there must be a conditional promise to pay the debt, and evidence that the condition has been performed.

This being the principle, its application in every case must turn on the construction of the words of the alleged promisor. And 'When the question is, what effect is to be given to particular words, little assistance can be derived from the effect given to other words in applying a principle which is admitted.'

Cleasby, B., in Skeet effect given v. Lindsay, 2 Ex. D. 317. is admitted.'

By payment. The debt, however, may be revived otherwise than by express acknowledgment or promise. A part payment, or payment on account of the principal, or a payment of interest upon the debt will take the contract out of the Statute. When this is so Lord Tenterden's Act provides that nothing therein contained 'shall alter, or take away, or lessen the effect of any payment of any principal or interest made by any person.' But the payment must be made with reference to the original debt, and in such a way as to amount to an acknowledgment of it. Payment to a third party is insufficient. Where the maker of a promissory note made a payment on account to the original payee after six years had expired, the note having, in the meantime, been indorsed to a third party, the payment was not an acknowledgment which revived the rights of the indorsee.

Waters v. Tompkins, 2 C. M. R. 723.

Stamford Banking Co. v. Smith, [1892] 1 Q. B. (C. A.) 765.

CHAPTER IV.

Impossibility of Performance.

IMPOSSIBILITY of performance may appear on the face of the contract, or may exist, unknown to the parties, at the time of making the contract, or may arise after the contract is made. It is with this last sort of impossibility that we have to do.

Where there is obvious physical impossibility, or legal Unreality of conimpossibility apparent upon the face of the promise, there sideration. is no contract, because such a promise is no real consideration p. 80. for any promise given in respect of it.

Impossibility which arises from the non-existence of the Mistake. subject-matter of the contract avoids it. This may be based Strickland v. Turner, on mutual mistake 1, for the parties have contracted on an ante, p. 134.

¹ There are two irreconcileable cases on this subject.

In Hills v. Sughrue, Sughrue agreed with Hills by charter-party to take 15 M. & W. Sughrue's ship to the island of Ichaboe and there load a complete cargo 233- of guano and return with it to England, being paid a high rate of freight. There was so little guano at Ichaboe that the performance of Sughrue's promise to load a complete cargo was impossible. Hills sued him for damages for failure to bring home a cargo, and was held to be entitled to recover: Impossibility of performance was held to be no answer to an absolute promise such as Sughrue had made.

In Clifford v. Watts the parties were landlord and tenant. Clifford, the L. R. 5 C. P. landlord, sued upon a covenant in the lease in which Watts undertook to 577. dig from the premises not less than 1000 tons of potter's clay annually, paying a royalty of 2s. 6d. per ton. Watts pleaded that there never had been so much as 1000 tons of clay under the land. The Court held that the plea furnished a good answer to the plaintiff's claim. 'Here,' said Brett, J., 'both parties might well have supposed that there was clay under the land. They agree on the assumption that it is there; and the covenant

assumption, which turns out to be false, that there is something to contract about.

Subseauent impossibility no excuse, unless a condition of the contract.

Impossibility which arises subsequently to the formation of a contract does not, as a rule, excuse from performance.

I have spoken of what are termed 'conditions subsequent,' supra, p. 278. or 'excepted risks,' and what was then said may serve to explain the rule now laid down. If the promisor make the performance of his promise conditional upon its continued possibility, the promisee takes the risk. If performance should become impossible, the promisee must bear the loss. If the promisor makes his promise unconditionally, he takes the risk of being held liable even though performance should become impossible by circumstances beyond his control.

Paradine sued Jane for rent due upon a lease. pleaded 'that a certain German prince, by name Prince Rupert, an alien born, enemy to the king and his kingdom, had invaded the realm with an hostile army of men; and with the same force did enter upon the defendant's possession, and him expelled, and held out of possession whereby he could not take the profits.' The plea then was in substance that the rent was not due, because the lessee had been deprived, by events beyond his control, of the profits from which the rent should have come.

Paradine v. Jane, Aleyn, 26.

> But the Court held that this was no excuse; 'and this difference was taken, that where the law creates a duty or charge and the party is disabled to perform it without any default in him, and hath no

is applicable only if there be clay.' The cases are indistinguishable, and the conflict of judicial opinion would be perplexing if it were not that the 15 M. & W. Court of Common Pleas, in distinguishing Hills v. Sughrue from Clifford v. ^{253.} L. R. ₅ C. P. Watts, curiously misapprehended the point of the earlier case. It is clear that Willes, J. (p. 586, and Brett, J., p. 589), thought the action was brought by the shipowner against the charterer for not furnishing a cargo, whereas it was brought by the charterer against the owner for not loading a cargo which the owner, contrary to the ordinary practice in charter-parties, undertook to do (see dicta of Parke, B., 15 M. & W. 258-9). It seems that they unintentionally decided contrary to Hills v. Sugarue.

> By the Sale of Goods Act, § 5, a contract for the sale of specific goods is avoided if the goods have perished unknown to the seller at the time the contract is made.

remedy over, there the law will excuse him. As in the case of Waste, if a house be destroyed by tempest, or by enemies, the lessee is excused. . . . But when the party by his own contract creates a duty or charge upon himself, he is bound to make it good, if he may, notwithstanding any accident by inevitable necessity, because he might have provided against it by his contract. And therefore if the lessee covenant to repair a house, though it be burnt by lightning, or thrown down by enemies, yet he ought to repair it.'

Modern illustrations of the rule are to be found in the promise made by the charterer of a vessel to the ship-owner that the cargo shall be unloaded within a certain number of days or payment made as 'demurrage.'

A cargo of timber was agreed to be made up into rafts by the master of the ship, and in that state removed by the charterer. Storms prevented the master from doing his part, Thiis v. but this default did not release the charterer from his promise Pyers, D. to have the cargo unloaded within the time specified. a dock strike affecting the labour engaged both by ship-owner and charterer does not release the latter. He makes 'an Budgett v. absolute contract to have the cargo unloaded within a specified [1891] r Q. B. time. In such a case the merchant takes the risk 1.

To the general rule there is a group of exceptions, in which subsequent impossibility discharges the contract. These we must distinguish from cases in which the Act of God is said Per Curiam to discharge a contract; for this use of the term 'Act of God' De Creshas been condemned by high authority.

The Act of God, as we have seen, is introduced into certain contracts as an express, or, by custom, an implied condition subsequent absolving the promisor. But there are also forms Excepof impossibility which are said to excuse from performance because 'they are not within the contract,' that is to say, that neither party can reasonably be supposed to have contemplated their occurrence, so that the promisor neither excepts

See Appen-

pigny, L. R. 4 Q. B. at p. 185.

Compare this case with one in which the charter-party does not fix Castlegate Steamship a definite time for unloading the cargo. In such cases a reasonable time Co. v. Dempis allowed, and the event of a dock strike would extend the time which sey. [1802] should be regarded as reasonable.

them specifically, nor promises unconditionally in respect of them. With these we will deal seriatim.

(1) Where there be change of the law.

(1) Legal impossibility arising from a change in the law of our own country exonerates the promisor.

L. R. 4 Q. B.

Baily was lessee to De Crespigny, for a term of 89 years, of a plot of land: De Crespigny retained the adjoining land, and covenanted that neither he nor his assigns would, during the term, erect any but ornamental buildings on a certain paddock fronting the demised premises. A Railway Company, acting under parliamentary powers, took the paddock compulsorily, and built a station upon it. Baily sued De Crespigny upon the covenant: it was held that impossibility created by Statute excused him from the observance of his covenant.

'The Legislature, by compelling him to part with his land to a railway company, whom he could not bind by any stipulation, as he could an assigned chosen by himself, has created a new kind of assign, such as was not in the contemplation of the parties when the contract was entered into. To hold the defendant responsible for the acts of such an assignee is to make an entirely new contract for the parties.'

ibid. p. 186.

- (2) Destruction of subject essential to the performance of the contract, its destruction, matter from no default of either party, operates as a discharge.
- 3 B. & S. 826. In the case of Taylor v. Caldwell the defendant agreed to let the plaintiff have the use of a music hall for the purpose of giving concerts upon certain days: before the days of performance arrived the music hall was destroyed by fire, and Taylor sued Caldwell for losses arising from the consequent breach of contract.

The Court held that,

'In the absence of any express or implied warranty that the thing shall exist, the contract is not to be construed as a positive contract, but as subject to an implied condition that the parties shall be excused in case, before breach, performance becomes impossible from the perishing of the thing without default of the contractor.'

I.. R. 2 C. P. The same principle was applied in Appleby v. Myers. The

plaintiffs undertook to erect certain machinery upon the defendant's premises and keep it in repair for two years. While the work was in progress the premises were wholly destroyed by fire. It was held that there was no absolute promise by Myers that his premises should continue in a fit state for Appleby's work, that the fire was a misfortune equally affecting both parties, and discharging the contract.

By the Sale of Goods Act an agreement to sell specific 56 & 57 Vict. goods is avoided if, before the risk has passed to the buyer, by fault of neither party the goods perish.

(3) A contract which has for its object the rendering of (3) Incapersonal services is discharged by the death or incapacitating personal illness of the promisor.

In Robinson v. Davison, an action was brought for damage L.R.6 Exch. sustained by a breach of contract on the part of an eminent pianoforte player, who having promised to perform at a concert, was prevented from doing so by dangerous illness.

The law governing the case was thus laid down by Bramwell, B.:—

'This is a contract to perform a service which no deputy could perform, and which in case of death could not be performed by the executors of the deceased; and I am of opinion that, by virtue of the terms of the original bargain, incapacity of body or mind in the performer, without default on his or her part, is an excuse for non-performance. Of course the parties might expressly contract that incapacity should not excuse, and thus preclude the condition of health from being annexed to their agreement. Here they have not done so; and as they have been silent on that point, the contract must, in my judgment, be taken to have been conditional and not absolute.'

ibid. p. 277.

CHAPTER V.

Discharge of Contract by Operation of Law.

THERE are rules of law which, operating upon certain sets of circumstances, will bring about the discharge of a contract, and these we will briefly consider.

Merger.

Merger.

If a higher security be accepted in the place of a lower, the security which in the eye of the law is inferior in operative power, *ipso facto*, whatever may be the intention of the parties, merges and is extinguished in the higher.

See p. 317.

We have already seen an instance of this in the case of judgment recovered which extinguishes by merger the right of action arising from breach of contract.

And, in like manner, if two parties to a simple contract embody its contents in a deed which they both execute, the simple contract is thereby discharged.

The rules governing this process may be thus summarized:—

Higgen's case, 6 Co. Rep. 45 b. (a) The two securities must be different in their legal operation, the one of a higher efficacy than the other. A second security taken in addition to one similar in character will not affect its validity, unless there be discharge by substituted agreement.

Holmes v. Bell, 3 M. & G.

- (β) The subject-matter of the two securities must be identical.
 - (γ) The parties must be the same.

Alteration or Loss of a Written Instrument.

If a deed or contract in writing be altered by addition or Rules as to erasure, it is discharged, subject to the following rules:-

(a) The alteration must be made by a party to the con-Pattinson v. tract, or by a stranger while the document is in the possession L.R. 10 Ex. of a party to the contract and for his benefit.

Alteration by accident or mistake occurring under such Wilkinson v. circumstances as to negative the idea of intention will not 3 B. & C. invalidate the document.

- (β) The alteration must be made without the consent of the other party, else it would operate as a new agreement.
- (y) The alteration must be made in a material part. What materiamounts to a material alteration must needs depend upon ality. the character of the instrument, and it is possible for the character of an instrument to be affected by an alteration which does not touch the contractual rights set forth in it. In a Bank of England note the promise to pay made by the Bank is not touched by an alteration in the number of the note; but the fact that a Bank note is a part of the currency, and that the number placed on it is put to important uses by the Bank and by the public for the detection Suffell v. of forgery and theft, causes an alteration in the number to be Eank of England, 9 Q. B. D. regarded as material and to invalidate the note.

An alteration, therefore, to effect a discharge of the contract, need not be an alteration of the contract, but must be 'an alteration of the instrument in a material way.' The 46 & 47 Vict. Bills of Exchange Act 1882 provides that a bill shall not be avoided as against a holder in due course, though it has been materially altered, 'if the alteration is not apparent:' and the provisions of the Act respecting bills apply to promissory notes 'with the necessary modifications.' These last ibid. \$ 89. words have been held to exclude Bank of England notes, and v. Walker, therefore do not affect the decision in Suffell's case.

Leeds Bank of England notes, and v. Walker, 17 (Q. B. D. 84.

The loss of a written instrument only affects the rights Loss.

Hansard v. Robinson, 7 B. & C. 90. Conflans Quarry Co. v. Parker, L.R.3C.P. 1.

of the parties in so far as it may occasion a difficulty of proof; but an exception to this rule exists in the case of bills of exchange and promissory notes. If the holder of the instrument lose it, he loses his rights under it, unless he offer to the party primarily liable upon it an indemnity against possible claims.

Bankruptcy.

Bankruptcy effects a statutory release from debts and liabilities provable under the bankruptcy, when the bankrupt has obtained from the Court an order of discharge. It is sufficient to call attention to this mode of discharge, without entering into a discussion as to the nature and 46 & 47 Vict. effects of Bankruptcy, or the provisions of the Bankruptcy

46 & 47 vict. effects of Bankruptcy, or the provisions of the Bankruptcy c. 52.
53 & 54 vict. Act of 1883, or the amending Act of 1890.

When a man becomes bankrupt his property passes to his trustee, who can, as far as rights ex contractu are concerned supra, p. 254. (and we are not concerned with anything else), exercise the rights of the bankrupt, and can do what the bankrupt could not do, since he can repudiate contracts if they appear to be unprofitable.

46 & 47 Vict. c. 52. § 28. Heather v. Webb, 2 C. P. D. 1.

Sub-\$ 6.

When the bankrupt obtains an order of discharge he is discharged from all debts provable under the bankruptcy, whether or no they were proved, and even if the creditor was in ignorance of the bankruptcy proceedings. But this general discharge is subject to exceptions. The Court may require that the bankrupt should consent to judgment being entered against him for debts unsatisfied at the date of the discharge: and execution may be issued on such judgment with leave of the Court.

In no case is the bankrupt discharged from liability incurred by fraud or fraudulent breach of trust exercised by him.

¹ Where the documents are proved to be lost, parol evidence may be given of the contents of a written acknowledgment of a debt barred by the Statute of Limitation (*Haydon v. Williams*, 7 Bing. 163). In the case of a memorandum under the Statute of Frauds the matter is not clear (*Nichol v. Bestvick*, 28 L. J. Exch. 4).

PART VI.

AGENCY.

WHEN dealing with the Operation of Contract we had to note that although one man cannot by contract with another confer rights or impose liabilities upon a third, yet that one man might represent another, as being employed by him, for the purpose of bringing him into legal relations with a third. Employment for this purpose is called Agency.

The subject of Agency is interesting as a matter of legal history, as well as of practical importance, but we can only deal with it in outline here, in its relation to Contract.

English law, though it leaned strongly against the assign- Agency ment of contractual or other rights of action, found no difficulty employin permitting the representation of one man by another for ment; purposes of contract or for wrong. And it seems that this liability of one for the act or default of another springs universally from the contract of employment 1. The liability of the master for the negligence of his servant is the undesigned result of such a contract; the liability of the principal for the act of his agent is its designed or contemplated result. the master is not liable for the act of his servant done outside the scope of his employment, nor the principal for the act of his agent done outside the limits of his authority.

To discuss the law of master and servant from this point of view is out of place here, otherwise it might be interesting

¹ Writers on Agency seem loth to recognize that agency is a form of employment. Yet in dealing with the principal's liability for the agent's wrong, they always introduce large selections from the law of Master and Servant.

to inquire how far the doctrine of representation in such cases is of modern origin. It may be that the form which the employer's liability has assumed in English law is an application to modern society of rules properly applicable to the relation of master and slave, where the master is liable for injury caused by that which is a part of his property.

But Agency for the purpose of creating contractual relations retains no trace in English law of its origin in status. Even where a man employs as his agent one who is incapable of entering into a contract with himself, as where he gives authority to his child, being an infant, the authority must be given, it is never inherent. There must be evidence of intention on the one side to confer, on the other to undertake, the authority given, though the person employed may, from defective status, be unable to sue or be sued on the contract of employment.

except agency of necessity. From this rule we must, however, except that form of agency known as 'agency of necessity,' a quasi-contractual relation formed by the operation of rules of law upon the circumstances of the parties, and not by the agreement of the parties themselves.

Outline of The rules which govern the relation of Principal and Agent subject. fall into three chapters.

- 1. The mode in which the relation is formed.
- 2. The effects of the relation when formed; and here we have to consider—
- (a) The contract of employment as between Principal and Agent.
- (β) The relations of the parties where the agent contracts for a principal whom he names.
- (γ) The relations of the parties where the agent contracts as agent, but without disclosing the principal's name: or in his own name, without disclosing his principal's existence.
 - 3. The mode in which the relation is brought to an end.

CHAPTER I.

The Mode in which the Relation of Principal and Agent is created.

Full contractual capacity is not necessary to enable Capacity a person to represent another so as to bring him into legal relations with a third. An infant can be an agent, although he could not incur liability under the contract of employment. But no one can appoint an agent who is not otherwise capable of entering into contracts.

Employment for the purpose of agency is brought about How the relation may arise.

(a) This may take the form of consideration executed upon By offer of request, or the offer of a promise for an act. Such are all for an act. cases of requests for services, which, even if gratuitously rendered, entitle the person employed to an indemnity for loss, risk, or expense, and the employer to the exercise of reasonable diligence on the part of the employed.

Care should be taken to distinguish a contract of this nature, which only comes into existence upon the rendering of the service demanded, from the anomalous contract of gratuitous employment, based on mutual promises, which becomes actionable when the service is entered upon. Lampleigh v. ante, p. 95. Braithwait is an illustration of the first, Wilkinson v. Coverdale ante, p. 84. of the second.

But we must bear in mind that 'agency' is not co-extensive Employwith 'employment,' though writers careless of terminology ment a wider are apt to speak generally of a person employed as the agent term than agency. Of the employer. By agency I mean employment for the purpose of bringing the employer into legal relations with a third party.

By offer of an act for as by ratification.

 (β) Or secondly, the relation may be created by the accepan act for a promise; tance of an executed consideration. Such is the case where Aratifies a contract which X, without any antecedent authority, has made on his behalf. A accepts the bargain and thereby takes over its liabilities from X.

By offer of a promise for a promise.

(γ) Or thirdly, the relation may be created by mutual promises, to employ and remunerate on one side, and to do the work required on the other.

Formal grant of authority

We will now speak no longer of employer and employed, but of principal and agent. The authority given by the principal to the agent, enabling the latter to bind the former by acts done within the scope of that authority, may be given by writing, words, or conduct.

requisite for contract underseal.

In one case only is it necessary that the authority should be ! given in a special form. In order that an agent may make a binding contract under seal it is necessary that he should receive authority under seal. Such a formal authority is called a power of attorney.

Conduct:

Nothing need be said as to the formation of the contract by writing or words which has not been said in the chapter on Offer and Acceptance. As regards its formation by conduct the inference of intention may be affected by the relation in which the parties stand to one another.

in case of master and servant: 1 Shower, 95.

If a master allows his servant to purchase goods for him of X habitually, upon credit, X becomes entitled to look to the master for payment for such things as are supplied in the ordinary course of dealing.

of husband and wife: Debenham v. Mellon, Thesiger, L. J., 5 Q. B. D. 403.

So too with husband and wife. Cohabitation does not necessarily imply agency. But if the wife is allowed to deal with a tradesman for the ordinary supplies of the household, the husband will be considered to have held her out as his agent and to be liable for her purchases.

Yet there is nothing in the relations of master and servant

or husband and wife, to give any inherent authority to the servant or the wife. The authority can only spring from the words or conduct of the master or husband.

We can see this more clearly, if we contrast these relations different with that of partnership. Marriage does not of itself create rule for partnership. The relation of agent and principal: partnership does. The contract of partnership confers on each partner an authority to act for the others in the ordinary course of the partnership 53 & 54 Vict. c. 39. § 5. business. And each partner accepts a corresponding liability Hawken v. Bourne, 8 M. & W. 710.

The relations above described, marriage and employment, enable an authority to be readily inferred from conduct. But apart from these, the mere conduct of the parties may create an irresistible inference that an authority has been conferred by one upon the other.

In *Pickering v. Busk* the plaintiff allowed a broker to 15 East, 38. purchase for him a quantity of hemp, which by the plaintiff's desire was entered in the place of deposit in the broker's name. The broker sold the hemp and it was held that the conduct of the plaintiff gave him authority to do so.

'Strangers,' said Lord Ellenborough, 'can only look to the acts of the parties and to the external *indicia* of property, and not to the private communications which may pass between a principal and his broker: and if a person authorize another to assume the apparent right of disposing of property in the ordinary course of trade, it must be presumed that the apparent authority is the real ibid. 43-authority.'

We may, if we please, apply to these cases (excepting, of course, partnership) the term agency by estoppel. They differ only in the greater or less readiness with which the presumption will be created by the conduct of the parties. For estoppel means only that a man may not resist an inference which a reasonable person would necessarily draw from his words or conduct.

Circumstances operating upon the conduct of the parties Necessity: may create in certain cases Agency from necessity.

Eastland v. 1 Burchell, 3 Q. B. D. at p. 436; and see Wilson v. Glossop, 20 Q. B. D. (C. A.) 354. agency

quasi ex

contractu.

A husband is bound to maintain his wife: if therefore he wrongfully leave her without means of subsistence she becomes 'an agent of necessity to supply her wants upon his credit.'

A carrier of goods, or a master of a ship, may under certain may create circumstances, in the interest of his employer, pledge his credit, and will be considered to have his authority to do so. It has even been held that where goods are exported, un-Kemp v. Pryor, 7 Ves. ordered, or not in correspondence with samples, the consignee has, in the interest of the consignor, an authority to effect a sale of them. But here the relation of principal and agent does not arise from agreement, it is imposed by law on the circumstances of the parties. The agent occupies the position of the negotiorum gestor of Roman Law.

Ratification:

It remains to consider Ratification, or the adoption by A of the benefit and liabilities of a contract made by X on his behalf. but without his authority.

The rules which govern Ratification may be stated thus.

rules which

The agent must contract as agent, for a principal who is in govern it. contemplation, and who must also be in existence at the time, for such things as the principal can and lawfully may do.

'An act done for another, by a person not assuming to act for himself, but for such other person, though without any precedent authority whatever, becomes the act of the principal, if subsequently ratified by him. In that case the principal is bound by the act, whether it be for his detriment or his advantage, and whether it 6M.&G.242. be in tort or in contract.'

Wilson v.

(a) The agent must contract as agent.

Agency must be declared,

See post, p. 350.

He must not incur a liability on his own account and then assign it to some one else under colour of ratification. he has a principal and contracts in his own name he cannot divest himself of the liability to have the contract enforced against him by the party with whom he dealt, who is entitled under such circumstances to the alternative liability of the agent and principal. If he has no principal and contracts in his own name he can only divest himself of his rights and liabilities in favour of another by assignment to that other; subject to the rules laid down in Part II. ch. ii. & 1.

(b) The agent must act for a principal who is in contemplation.

He must not make a contract, as agent, with a vague for a conexpectation that parties of whom he is not cognizant at the principal, time will relieve him of its liabilities. The act must be 'done Wilson's. Tumman, for another by a person not assuming to act for himself but 6 M. & G. 242. for such other person.' This does not prevent ratification in the case of a broker who makes contracts, as agent, expecting that customers with whom he is in the habit of dealing will take them off his hands. Thus, in contracts of marine insurance, persons 'who are not named or ascertained at the time the policy is effected are allowed to come in and take the benefit of the insurance. But then they must be persons who were con-Swann, templated at the time the policy was made.'

So too where work is done on behalf of the estate of a deceased person, if it is done by order of one who afterwards becomes administrator and ratifies the contract for the work so done, such a ratification creates a binding promise to pay for the work. Here there is a principal contemplated and existent, though he has no title to act as principal until he In re Watson, has obtained letters of administration.

(c) The principal must be in existence.

This rule is important in its bearing on the liabilities of who is in companies for contracts made by the promoters on their behalf before they are formed. In Kelner v. Baxter the L. R. 2 C. P. promoters of a company as yet unformed entered into a contract on its behalf and the company when duly incorporated ratified the contract. It became bankrupt and the defendant who had contracted as its agent was sued upon the contract. It was argued that the liability had passed, by ratification, to the company and no longer attached to the defendant, but the Court held that this could not be.

'Could the "company," said Willes, J., 'become liable by a mere ratification? Clearly not. Ratification can only be by a person ascertained at the time of the act done,—by a person in existence either actually or in contemplation of law, as in the case of the assignees of bankrupts, or administrators whose title for the ibid. p. 184. protection of the estate vests by relation.'

(d) The agent must contract for such things as the principal can, and lawfully may do.

Mann v. Edinburgh Northern Tramways Co., [1893] A. C. 79. There can be no ratification of a void act. And so if an agent enter into a contract on behalf of a principal who is incapable of making it, or if he enter into an illegal contract, no ratification is possible. The transaction is void, in the one case from the incapacity of the principal, in the other from the illegality of the act.

Brook v. Hook, L. R. 6 Exch. 89. On this last ground it has been found that a forged signature cannot be ratified, but ratification is not here in question. For one who forges the signature of another is not an agent, actually or in contemplation. The forger does not act for another, he personates the man whose signature he forges.

And the principal who accepts the contract made on his behalf by one whom he thereby undertakes to regard as his agent, may, as in the acceptance of any other simple contract, signify his assent by words or by conduct. He may avow his responsibility for the act of his agent, or he may take the benefit of it, or otherwise by acquiescence in what is done create a presumption of authority given. Where conduct is relied upon as constituting ratification the relations of the parties and their ordinary course of dealing may create a greater or less presumption that the principal is liable.

CHAPTER II.

Effect of the relation of Principal and Agent.

THE effects of the relation of Principal and Agent when created as described above may be thus arranged.

- 1. The rights and liabilities of Principal and Agent inter se. .
- 2. The rights and liabilities of the parties where an agent contracts as agent for a named principal.
- 3. The rights and liabilities of the parties where an agent contracts for a principal whose name, or whose existence, he does not disclose.

I. THE RIGHTS AND LIABILITIES OF PRINCIPAL AND AGENT inter se.

The relations of Principal and Agent inter se are made up Relations of the ordinary relations of employer and employed, and of pal and those which spring from the special business of an agent to Agent. bring two parties together for the purpose of making a contract—to establish privity of contract between his employer and third parties.

The principal must pay the agent such commission, or Duty of reward for the employment, as may be agreed upon between to indemthem. He must also indemnify the agent for acts lawfully nify or reward, done and liabilities incurred in the execution of his authority.

The agent is bound, like every person who enters into of agent a contract of employment, to account for such property of his to use employer as comes into his hands in the course of the employment; to use ordinary diligence in the discharge of his duties; to display any special skill or capacity which he may Jenkins v. Betham, 15 C. B. 168.

to make no profit other than commission:

The agent must make no profit out of transactions into which he may enter on behalf of his principal in the course of the employment beyond the commission agreed upon between them.

(1) by taking reward from others; Where an agent is promised a reward which might induce him to act disloyally to his employer, he cannot recover the money promised to him.

An engineer in the employ of a Railway Company was promised by the defendant Company a commission the consideration for which was, partly the superintendence of their work, partly the use of his influence with the Railway Company to obtain an acceptance by them of a tender made by his new employers. He did not appear in fact to have advised his first employers to their prejudice, but it was held that he could not recover in an action brought for this commission. 'It needs no authority to show that, even though the employers are not actually injured and the bribe fails to have the intended effect, a contract such as this is a corrupt one and cannot be enforced.'

Harrington v. Victoria Graving Dock Co., 3 Q. B. D. 549.

The agent, if he obtains money by a transaction of this nature, is bound to account for it to his principal, or pay it over to him. If he does not do so the money can be recovered by the principal as a debt due to him.

L. R. 9 Q. B. 480.

In Morison v. Thompson the defendant was employed as broker by the plaintiff to purchase a ship from X. X had promised his broker that he would allow him to keep any excess of the purchase money over £8500. The defendant bought the ship for his employer for £9250, and received by arrangement with the broker of X the sum of £225, a portion of the excess price. The plaintiff discovered this and sued his agent for £225 as money received to his use, and it was held that he could recover the money.

Lister & Co. v. Stubbs, 45 Ch. D. 15. But the agent is his principal's debtor not his trustee for money so received. If the money is invested in land or securities these cannot be claimed by the principal, any more than he can claim profits made out of the sums thus Chap. II. RELATIONS OF PRINCIPAL AND AGENT.

received. They constitute a debt due to him, and this he can recover.

The agent may not depart from his character as agent and (2) by become a principal party to the transaction even though this principal change of attitude do not result in injury to his employer. as against his em-If a man is employed to buy or sell on behalf of another he ployer. may not sell to his employer or buy of him.

Nor if he is employed to bring his principal into contractual relations with others may he assume the position of the other contracting party.

In illustrating these propositions we may usefully distinguish employment to buy upon commission, from employment to represent a buyer or seller: the one is commission agency, which is not agency in the strict sense of the word, the other is genuine agency.

- (1) A may agree with X to purchase goods of X at a price Compare fixed upon. This is a simple contract of sale and each party (1) sale, makes the best bargain for himself that he can.
- (2) Or A may agree with X that X shall endeavour to procure (2) comcertain goods and when procured sell them to A, receiving agency, not only the price at which the goods were purchased but a commission or reward for his exertions in procuring them.

Here we have a contract of sale with a contract of employment added to it, such as is usually entered into by a commission agent or merchant, who supplies goods to a foreign correspondent. In such a case the seller procures and sells the goods not at the highest but at the lowest price at which they are obtainable: what he gains by the transaction is not a profit on the price of the goods but a payment by way of commission, which binds him to supply them according to Livingston the terms of the order or as cheaply as he can.

If a seller of goods warranted them to be of a certain quality he would be liable to the buyer, on the non-fulfilment of the warranty, for the difference in value between the goods promised and those actually supplied. If a commission agent undertakes to procure goods of a certain quality and fails to

do so the measure of damages is the loss which his employer has actually sustained, not the profit which he might have made. A seller of goods with a warranty promises that they shall possess a certain quality. A commission agent only undertakes to use his best efforts to obtain goods of such a quality for his employer.

Cassaboglou v. Gibbs, 9 Q. B. D.

> And here the person employed has no authority to pledge his employer's credit to other parties, but undertakes simply to obtain and supply the goods ordered on the best terms.

Rothschild v. Brookman,

Yet it would seem that he might not, without his employer's 2 Dow & Cl. assent, supply the goods himself, even though they were the best obtainable and supplied at the lowest market price. is an implied term in his contract of employment.

and (3) brokerage.

(3) Or thirdly, A may agree with X that in consideration of a commission paid to X he shall make a bargain for A with some third party. X is then an agent in the true sense of the word, a medium of communication to establish privity of contract between two parties.

Agent to make a contract must remain agent.

Under these circumstances it is imperative upon X that he should not divest himself of his character of agent and become a principal party to the transaction. This may be said to arise from the fiduciary relation of agent and principal: the agent is bound to do the best he can for his principal; if he put himself in a position in which he has an interest in direct antagonism to this duty, it is difficult to suppose that the special knowledge, on the strength of which he was employed, is not exercised to the disadvantage of his employer. Thus if a solicitor employed to effect a sale of property purchase it, nominally for another, but really for himself, the purchase cannot be enforced.

McPherson v. Watt, 3 App. Ca. 254.

> But we may put the rule on another ground. employs X to make a bargain for him with some third party, the contract of employment is not fulfilled if X make the bargain for himself. The employer may sustain no loss, but he has not got what he bargained for.

Thus in Robinson v. Mollett the defendant gave an order to L. R. 7 H. L.

the plaintiff, a broker in the tallow trade, for the purchase of a quantity of tallow. In accordance with the custom of the market the broker did not establish privity of contract between the defendant and a seller, but simply appropriated to him an amount of tallow, corresponding to the order, which he had purchased from a selling broker.

It was held that the defendant could not be required to accept goods on these terms, and that he was not bound by a custom of the market of which he was not aware and which altered the 'intrinsic character' of the contract. was employed to make a contract on behalf of his principal, Robinson he had in fact made a sale to him, and the House of Lords LR.7 H.L. held that such a transaction could not be supported.

The agent may not, as a rule, depute another person to do May not that which he has undertaken to do.

delegate authority.

The reason of this rule, and its limitations, are thus stated by Thesiger, L. J., in De Bussche v. Alt.

8 Ch. D. 310.

'As a general rule, no doubt, the maxim delegatus non potest delegare applies so as to prevent an agent from establishing the relationship of principal and agent between his own principal and a third person; but this maxim when analyzed merely imports that an agent cannot, without authority from his principal, devolve upon another obligations to the principal which he has himself undertaken personally to fulfil; and that inasmuch as confidence in the particular person employed is at the root of the contract of agency, such authority cannot be implied as an ordinary incident to the contract.'

The Lord Justice points out that there are occasions when such an authority must needs be implied, occasions springing from the conduct of the parties, the usage of a trade, the nature of a business, or an unforeseen emergency, 'and that when such implied authority exists and is duly exercised, privity of contract arises between the principal and the substitute, and the latter becomes as responsible to the former for the due discharge of the duties which his employment casts on him, as if he had been appointed agent by the principal himself.'

But where there is no such implied authority and the agent employs a sub-agent for his own convenience, no privity of New Zealand contract arises between the principal and the sub-agent. default of the agent the principal cannot intervene as an undisclosed principal to the contract between agent and subagent. Nor can he treat the sub-agent as one employed by him, and follow and reclaim property which has passed into the sub-agent's hands.

II. RIGHTS AND LIABILITIES OF THE PARTIES WHERE AN AGENT CONTRACTS FOR A NAMED PRINCIPAL.

Agent for named principal

Co. v. Watson, 7 Q. B. D. (C. A.) 374.

Where an agent contracts, as agent, for a named principal, so that the other party to the contract looks through the agent to a principal whose name is disclosed, it may be laid down, as a general rule, that the agent drops out of the transaction so soon as the contract is made.

drops out when contract made.

Where the transaction takes this form only two matters arise for discussion: the nature and extent of the agent's authority; and the rights of the parties where an agent enters into contracts, either without authority, or in excess of an authority given to him.

Much trouble has been wasted in distinguishing general from special agents as though they possessed two sorts of authority different in kind from one another. But there is no such difference.

whether authority is general

If John Styles, having authority to act on behalf of Richard Roe and describing himself as agent for Richard or special. Roe. makes a contract on Roe's behalf with John Doe, he brings Roe and Doe into the relation of two contracting parties, and himself drops out. The authority may have been wide or narrow, general or special, but the difference is only one of degree.

> For instance, X sends A to offer £100 for M's horse Robin Hood, or to buy the horse for a price not exceeding £100, or for as low a price as he can, or to buy the best horse in

M's stable at the lowest price, or X sends A to London to get the best horse he can at the lowest price, or X agrees with A that A shall keep him supplied with horses of a certain sort and provide for their keep: all these cases differ from one another in nothing but the extent of the authority given, there is no difference in kind between any one of the cases and any other: in none of them does A incur any personal liability to M or any one with whom he contracts on behalf of X so long as he acts as agent, names his principal, and keeps within the limits of his authority.

It should be observed—indeed it follows from what has been said, that X cannot by private communications with A ante, p. 333. limit the authority which he has allowed A to assume.

'There are two cases in which a principal becomes liable for the Maddick v. acts of his agent one where the agent acts within the limits of Marshall, his authority, the other where he transgresses the actual limits but 393-acts within the apparent limits, where those apparent limits have been sanctioned by the principal.'

Jones employed Bushell as manager of his business, and it was incidental to the business that bills should be drawn and accepted from time to time by the manager.' Jones however forbade Bushell to draw and accept bills. Bushell accepted some bills, Jones was sued upon them and was held liable. 'If a man employs another as an agent in Edmunds v. Bushell and a character which involves a particular authority, he cannot Jones, L. R. by a secret reservation divest him of that authority.'

We may note here the sort of authority with which certain kinds of agents are invested in the ordinary course of their employment.

(a) An auctioneer is an agent to sell goods at a public auction. Auctioneer is primarily an agent for the seller, but, upon the goods tioneer being knocked down, he becomes also the agent of the buyer; and he is so for the purpose of the signatures of both parties within the meaning of the 4th section of the Statute of Frauds and of the Sale of Goods Act. He has not merely an authority

to sell, but actual possession of the goods, and a lien upon them for his charges. He may sue the purchaser in his own name, and even where he contracts avowedly as agent, and for a known principal, he may introduce such terms into the contract made ^{2Q.B.D.} 355 with the buyer as to render himself personally liable.

Factor.

Woolfe v.

Horne

(b) A factor by the rules of Common Law and of mercantile usage is an agent to whom goods are consigned for the purpose of sale, and he has possession of the goods. authority to sell them in his own name, and a general discretion as to their sale. He may sell on the usual terms of credit, may receive the price, and give a good discharge to the buyer.

He further has a lien upon the goods for the balance of account as between himself and his principal, and an insurable interest in them. Such is the authority of a factor at Common Law, an authority which the principal cannot restrict, as against third parties, by instructions privately given to his agent.

Pickering v. Busk,

52 & 53 Vict. C. 44.

By the Factors Act 1889 the presumed authority of the factor is extended. Persons who, in good faith, advance money on the security of goods or documents of title are thereby given assurance that the possession of the goods, or of the documents of title to them, carries with it an authority to pledge them.

And so long as the agent is left in possession of the goods revocation of authority by the principal does not prejudice the right of the buyer or pledgee if the latter has not notice of the revocation at the time of the sale or pledge.

Broker.

(c) A broker is an agent primarily to establish privity of contract between two parties. Where he is a broker for sale he has not possession of the goods, and so he has not the authority thence arising which a factor enjoys. Nor has he authority to sue in his own name on contracts made by him.

¹ This Act consolidates the four previous Acts of 1823, 1825, 1842, 1877.

The forms of a broker's notes of sale may be useful as illustrating what has hereafter to be said with reference to the liabilities of parties where an agent contracts for a principal whose name or whose existence he does not disclose.

When a broker makes a contract he puts the terms into writing and delivers to each party a copy signed by him. The copy delivered to the seller is called the sold note, that delivered to the buyer is called the bought note. note begins 'Sold for A to X' and is signed 'M broker,' the Forms of bought note begins 'Bought for X of A' and is signed 'M and sold broker.' But the forms may vary and with them the broker's notes. liability. We will follow these in the sold note.

(i) 'Sold for A to X' (signed) 'M broker.' Here the Fairlie v. broker cannot be made liable or acquire rights upon the con- LR. 5 Ex. tract: he acts as agent for a named principal. Southwell v.

act: he acts as agent for a nameu principal.

(ii) 'Sold for you to our principals' (signed) 'M broker.'

(C.A.) 374. Here the broker acts as agent, but for a principal whom he Fleet v. He can only be made liable by the usage of L.R. 7 Q.B. does not name. the trade if such can be proved to exist.

(iii) 'Sold by you to me' (signed) M. Here we suppose that the broker has a principal, though his existence is not disclosed, nor does the broker sign as agent. He is personally liable, though the seller may prefer to take and may take the liability of the principal when disclosed; and the principal Higgins v. may intervene and take the benefit of the contract.

(d) A commission agent is, as was described above, a person Commisemployed, not to establish privity of contract between his ante, p. 340. employer and other parties, but to buy or sell goods for him on the best possible terms, receiving a commission as the Livingston reward of his exertions.

L. R. 5 H. L.

(e) A del credere agent is an agent for the purpose of sale, Del credere and gives, besides, an undertaking to his employer that the agent. parties with whom he is brought into contractual relations will perform the engagements into which they enter.

He does not guarantee the solvency of these parties or promise to answer for their default: his undertaking does not fall under 29 Car. II. c. 3. § 4, but is rather a promise of indemnity to his employer against his own inadvertence or ill-fortune in making contracts for him with persons who cannot or will not perform them.

Agent can-

I have said that the agent contracting within his authority) not sue or for a named principal drops out of the transaction. he acquires neither rights nor liabilities on a contract so made.

> Plainly he cannot sue; for the party with whom he contracted has been induced by him to look to the named principal, and cannot, unless he so choose, be made liable to one with whom he dealt merely as the mouthpiece of another.

Bickerton v. Burrell, 5 M. & S. 383.

And this is so though the professed agent be the real principal. If John Styles agrees to sell his goods to John Doe describing himself as the agent and the goods as the property of Richard Roe, he cannot enforce the contract, for 18 Q. B. 503. it was not made with him.

Lewis v. Nicholson,

With a few exceptions he cannot be sued 1.

ceptions. Deed.

Ex-

An agent who makes himself a party to a deed is bound; thereby, though he is described as agent. This arises from: the formal character of the contract, and the technical rule Beckham v. that 'those only can sue or be sued upon an indenture who Drake, 9 M. & W. 951 are named or described in it as parties.'

Foreign principal. Armstrong

v. Stokes,

605.

An agent who contracts on behalf of a foreign principal has, by the usage of merchants, no authority to pledge his employer's credit, and becomes personally liable on the con-L. R. 7 Q. B. tract.

Nonexistent principal.

If an agent contracts on behalf of a principal who does not exist or cannot contract, he is liable on a contract so made.

¹ Parol contracts have been framed so as to leave it uncertain whether Lennard v. the agent meant to make himself personally liable. But these do not Robinson, 5 E. & B. 125. affect the rule.

The case of Kelner v. Baxter was cited above to show that L.R. 2 C. P. a company cannot ratify contracts made on its behalf before it was incorporated: the same case establishes the rule that the agent so contracting incurs the liabilities which the company cannot by ratification assume. 'Both upon principle and upon authority,' said Willes, J., 'it seems to me that the company never could be liable upon this contract, and construing this document ut res magis valeat quam pereat, we must assume that the parties contemplated that the persons signing it would be personally liable.'

If a man contracts as agent, but without authority for Remedies a principal whom he names, he cannot bind his alleged agent who principal or himself by the contract: but the party whom without he induced to contract with him has one of two remedies.

authority.

(a) If the alleged agent honestly believed that he had an Warranty authority which he did not possess he may be sued upon thority. a warranty of authority.

This is an implied promise to the other party that in consideration of his making the contract the professed agent undertakes that he is acting with the authority of a principal.

Directors of a building society borrowed money on its behalf, which the society had no power to borrow, and the lender, being unable to recover the loan from the society, sued the directors. They were held liable ex contractu as having Richardson impliedly undertaken that they had an authority to bind the liamson, society.

L. R. 6 Q. B.

'Persons who induce others to act on the supposition that they have authority to enter into a binding contract on behalf of third persons, on it turning out that they have no such authority, may be sued for damages for the breach of an implied warranty of authority. This was decided in Collen v. Wright and other cases.'

8 E. & B. 647.

It would be satisfactory to find a better ground for the agent's liability in such cases than the creation of a warranty or promise which is never contemplated by the parties at the time when it is supposed to be made. Indeed the doctrine of the warranty of authority was only admitted in the leading

Cockburn, C. J., in Collen v. Wright. case on the subject under protest from a very high authority. The difficulty is occasioned by the Common Law rule that no action lies for damages caused by innocent misrepresentation. But the Court of Appeal has lately placed the liability of the professed agent on this very ground, describing it as an exception to the general rule of law that 'an action for damages will not lie against a person who honestly makes a misrepresentation which misleads another.' If this may be accepted as the true ground of action we are well rid of a grotesque legal fiction.

Firbank's Exors. v. Humphreys, Lindley, L. J., 18 Q. B. D. (C. A.) 62.

Action of deceit.

(b) If the professed agent knew that he had not the authority which he assumed to possess, he may be sued by the injured party in the action of deceit.

3 B. & A.

The case of *Polhill v. Walter* is an illustration of this. The defendant accepted a bill as agent for another who had not given him authority to do so. He knew that he had not the authority but expected that his act would be ratified. It was not ratified, the bill was dishonoured, and the defendant was held liable to an indorsee of the bill as having made a representation of authority false to his knowledge, and falling under the definition of Fraud given in a previous chapter.

The reason why the alleged agent should not be made personally liable on such a contract is plain. The man whom he induced to enter into the contract did not contemplate him as the other party to it, or look to any one but the alleged principal. His remedy should be, as it is, for misrepresentation, innocent or fraudulent.

III. RIGHTS AND LIABILITIES OF THE PARTIES WHERE THE PRINCIPAL IS UNDISCLOSED.

Where the name of the Principal is not disclosed.

Denman, C. J., in Humble v. from the character, credit and substance of the person with Hunter, 12 Q. B. 317. whom he contracts; if therefore he enters into a contract Where Principal with an agent who does not give his principal's name, the

presumption is that he is invited to give credit to the agent. is un-Still more if the agent do not disclose his principal's existence. In the last case invariably, in the former case within certain limits, the party who contracts with an agent on these terms gets the benefit of an alternative liability and may elect to sue agent or principal upon the contract.

An agent who contracts as agent but does not disclose the agent not name of his principal, is said to render himself personally contract liable if the other party to the contract choose to treat him so, as agent. but this must depend on the construction of terms. exceptions to the general rule are wide and its application in Thomson v. We 9 B. & C. 78. reported cases is not as frequent as might be expected. may state two propositions, which must be taken subject to exceptions to be hereafter mentioned :-

(1) An agent who contracts for an unnamed principal as agent will not be personally liable.

The agent who describes himself as such in the contract, and signs himself as such, if the contract be in writing, protects himself against liability.

'There is no doubt at all in principle,' said Blackburn, J., in Fleet v. Murton, 'that a broker as such, merely dealing as broker L.R. 7 O.B. and not as purchaser, makes a contract, from the very nature of 126, things, between the buyer and seller, and is not himself either buyer or seller, and that consequently where the contract says and the broker signs himself and see simply as broker he does not make himself by that either the Bowditch, i.C. P. D. (C. A.) 374.

(2) An agent who contracts for an unnamed principal, with- Excepout expressly contracting as agent, will be personally liable.

In the absence of words indicating agency, the word Hutcheson 'broker' attached to a signature is merely descriptive and 13 Q. B. D. does not limit liability, so that if the agent do not by words exclude himself from liability, it may be assumed that one who deals with an agent for an unnamed principal expects and is entitled to the alternative liability of the principal and Thomson v. the agent.

Even where the agent is distinctly described to be such, the L. R. 7 Q. B. usage of a trade, as in *Fleet v. Murton*, may make him liable ¹: Armstrong so too may the general rule that an agent acting for a foreign v. Stokes.

L. R. 7 Q. B. principal has no authority to pledge his credit.

Where a man has under these circumstances contracted as agent, he may declare himself to be the real principal. The other party to the contract does no doubt lose the alternative liability of the agent or the unnamed principal. Yet, if he was willing to take the liability of an unknown person, it is hard to suppose that the agent was the one man in the world with whom he was unwilling to contract; and at any rate the character or solvency of the unnamed principal could not have induced the contract.

²⁶ Q. B. 655. Thus in Schmaltz v. Avery, Schmaltz sued on a contract of charter-party into which he had entered 'on behalf of another party' with Avery. He had named no principal and it was held that he might repudiate the character of agent and adopt that of principal.

Where the existence of the Principal is undisclosed.

Alternative liability where principal is undisclosed. If the agent acts on behalf of a principal whose existence he does not disclose, the other contracting party is entitled to elect whether he will treat principal or agent as the party with whom he dealt. The reason of this rule is plain. If A enters into a contract with X he is entitled at all events to the liability of the party with whom he supposes himself to be contracting. If he subsequently discovers that X is in fact the representative of M he is entitled to choose whether he will accept the actual state of things, and sue M as principal, or whether he will adhere to the supposed state of

13 Q. B. D.

1 Barrow v. Dyster is an instance of conflict between the terms of a contract and the custom of a trade. Hides were purchased through brokers who did not disclose the name of their principals. The selling brokers were to arbitrate in case of difference under the contract. Evidence of a custom of the hide trade which would make them personally liable, was rejected, as inconsistent with the arbitration clause, which would thus have made them judges in their own cause.

things upon which he entered into the contract, and continue to treat X as the principal party to it ¹.

I have stated the rule of evidence by which a man who supra, p. 263. has contracted as principal may be shown to be an agent. Where a contract is ostensibly made between A and X, A may prove that X is agent for M with a view of fixing M Higgins v. with the liabilities of the contract. But X cannot, by proving $^{8}_{8M}$. & W. that M is his principal, escape the liabilities of a contract Trueman v. Itoder, into which he induced A to enter under the supposition that $^{11}_{589}$. he (X) was the real contracting party. Neither party may escape any liability which he assumed under the contract, but A may show that his rights are wider than they appeared.

Though the real principal is entitled to sue upon such Defence a contract, A may set up as against him any defence which against he might have used against the agent. Thus where a prin-available against cipal sells goods through a factor who has authority to effect principal. sales in his own name: if he intervene and sue a purchaser Borries v. Imperial for the price he may be met by any set-off which the pur-Ottoman Bank, chaser may have against the factor in the course of his 38. R. 9 C. P. transactions with him.

But the right of the other contracting party to sue agent Alternative principal—to avail himself of an alternative liability—may, lity, how in various ways, be so determined, that he is limited to one of concluded. the two and has no longer the choice of either liability.

(a) The agent may contract in such terms that the idea of agency is incompatible with the construction of the contract.

Thus where an agent in making a charter-party described himself therein as owner of the ship it was held that he could not be regarded as agent, that his principal could not inter-Hunter, vene, nor could, by parity of reasoning, be sued.

12 Q. B. 310.

¹ If the other party elect to treat the agent as agent the principal will Watteau v. be bound by all acts which fall within the authority usually conferred Fenwick, upon an agent of the character in question. He cannot set up any 1 Q. B. 316. instructions limiting the ostensible character of the agency.

Supra, p. 343

(b) If the other party to the contract after having discovered the existence of the undisclosed principal do anything which unequivocally indicates the adoption of either principal or agent as the party liable to him, his election is determined and he cannot afterwards sue the other.

Per Lord Cairns, Hamilton v. Kendall, 4 App. Ca. 514. So too if, before he ascertain the fact of agency, he sue the agent and obtain judgment, he cannot afterwards recover against the principal. Merely to bring an action under these circumstances would not determine his rights. 'For it may be that an action against one might be discontinued and fresh proceedings be well taken against the other.'

Priestly v. Fernie, 3 H. & C. 984.

(c) Again, if, while exclusive credit is given to the agent, the undisclosed principal pays the agent for the price of goods sold to him, he cannot be sued when he is discovered to be the purchaser. If A buys goods from X on behalf of M whose existence he does not disclose, and M before he is known to be principal pays the price to A, M cannot be sued by X.

Armstrong v. Stokes, L. R. 7 Q. B. 598.

The position of the parties is clearly different to that which they occupy where the existence of a principal is known, though his name is not disclosed. There the other contracting party presumably looks beyond the agent to the credit of the principal. 'The essence of such a transaction,' said Bowen, J., in Irvine v. Watson, 'is that the seller as an ultimate resource looks to the credit of some one to pay him if the agent does not.' If therefore the principal settles accounts with his agent before the ordinary period of credit has expired the seller would be deprived of the liability to which he was induced to look when he entered into the contract.

5 Q. B. D. 107. (C. A.) 414.

Liability of Principal for Fraud of Agent.

Is that of A principal is liable to an action for Deceit for the fraud an employer for of his agent, if the fraud was committed in the ordinary fraud of course of his employment. The liability of the principal is in no wise different from that of an employer who is responsible his serfor wrongful acts done by those in his service, within the Barwick v. scope of their employment. A man is equally liable for the English Joint Stock negligence of his coachman who runs over a foot passenger L.R. 2 Ex. in driving his master's carriage from the house to the stables, and for the fraud of his agent who, being instructed to obtain a purchaser for certain goods, obtains one by false statements as to the quality of the goods.

But if the person employed act beyond the scope of his employment he no longer represents his employer to make him liable in tort or contract. An agent was employed to sell Udell v. a log of mahogany; he was not authorized to warrant its 7 H. & N. 172. soundness, but he did so knowing it to be unsound. Barons Bramwell and Martin held that the employer was not liable for deceit: nor could the contract be avoided, because the parties could no longer be replaced in their previous positions, for the log had been sawn up and partly used.

The rights of the parties may be thus stated.

If the agent commits a fraud in the course of his employ-Liability ment, he is liable, and so is his principal.

If he commits a fraud outside the scope of his authority he would be liable, but not his principal.

In the first case the other party might sue upon the contract, excontractu. and in either case he would be entitled to avoid the contract upon the conditions described on page 176.

Where a principal allows his agent to make a statement which he knows, but which the agent does not know, to be false, it would seem difficult to sue either principal or agent for deceit; for the one did not make the statement, and the other honestly believed it to be true. But the contract could be set aside or resisted on the ground of material misrepresentation if not on the ground of fraud: and it would be National Extrange if the consequences of fraud did not attach to of Glasgow order to profit by his misrepresentations.

In the case of a contract uberrimae fidei, the principal Liability

for nondisclosure.

Blackburn v. Vigors, 17 Q. B. D. (C. A.) 553. would seem to be liable to have his contract invalidated if his agent conceals a material fact. It is said that 'the knowledge of the agent is the knowledge of the principal,' and this doctrine has been carried so far that, in the Court of Appeal, a principal was held to be unable to recover on a policy of insurance because an agent whom he had employed, but who had not effected the insurance, knew of facts, materially affecting the risk, which he did not communicate to his employer, and of which the employer was unaware. The House of Lords overruled this decision.

12 App. Ca. 531.

The agent is employed to represent the principal for one or more transactions with more or less discretionary power. What he does in the course of the transaction is the act of his principal; what he knows and does not tell is—if he ought to tell it and if the transaction is carried out—a non-disclosure which would affect his principal's rights. But he represents his principal for the purpose of the transaction in question, and if, before it is effected, his authority is revoked, the relation of employer and employed ceases to exist.

When know-ledge of agent is know-ledge of principal.

In fact the knowledge of the agent is the knowledge of the principal when, and only when, it is imparted to the principal, or the transaction to which the knowledge is material is carried out. Hence it follows that if the agent knows that the principal is being defrauded, the principal cannot set aside the contract on the ground of fraud.

An agent of an insurance company obtained a proposal for insurance from a one-eyed man who, being also illiterate, signed at the request of the agent a form stating among other things that he was free from any physical infirmity. The agent knew that the insured had but one eye. The insurance was against partial or total disablement; after a while, the insured lost his second eye, and claimed the amount due under the policy for a total disablement. The company resisted the claim, on the ground of the falsehood contained in the proposal; but it was held that the knowledge of the agent was their knowledge and that they were liable.

Bawden v. London & T. Assurance Co., [1892] 2 Q. B. 524.

CHAPTER III.

Determination of Agent's authority.

An agent's authority may be determined in any one of three ways: by agreement; by change of status; or by death.

(i) Agreement.

The relation of principal and agent is founded on mutual Agreeconsent, and may be brought to a close by the same process which originated it, the agreement of the parties.

Where this agreement is expressed by both parties, or where, at the time the authority was given, its duration was fixed, the matter is obvious and needs no discussion.

Where authority is determined by revocation it must be Revocation a borne in mind that the right of either party to bring the condition relation to an end by notice given to the other is a term in subsequent. the original contract of employment.

But the principal's right to revoke is affected by the in-Limits of right to revoke.

Limits of right to revoke.

(1) A principal may not privately limit or revoke an authority which he has allowed his agent publicly to assume. He will be bound by the acts of the agent which he has given other persons reason to suppose are done by his authority.

The case of *Debenham v. Mellon* is a good illustration of the ⁵ Q. B. D. ³⁹⁴ o App. Ca. ²⁴.

A husband who supplied his wife with such things as Illustration from might be considered necessaries for her forbade her to pledge case of

husband and wife.

his credit; any authority she might ever have enjoyed for that purpose was thereby determined. She dealt with a tradesman who had not before supplied her with goods on her husband's credit and had no notice of his refusal to authorize her dealings. He supplied these goods on the husband's credit and sued him for their price. It was held that the husband was not liable, and the following rules were laid down in the judgments given.

Marriage no authority.

(a) Marriage does not of itself create by implication an authority from the husband to the wife to pledge the husband's credit; except in such cases of necessity as we have supra, p. 334 described above.

> The wife therefore can only be constituted her husband's agent by express authority or by such conduct on his part as would estop him from denying the agency.

But may raise a presumption from conduct.

(b) Where the husband has habitually ratified the acts of his wife in pledging his credit, he cannot, as regards those whom he has thus induced to look to him for payment, revoke her authority without notice.

5 Q. B. D. 403.

'If a tradesman has had dealings with the wife upon the credit of the husband, and the husband has paid him without demur in respect of such dealings, the tradesman has a right to assume, in the absence of notice to the contrary, that the authority of the wife which the husband has recognized continues. The husband's quiescence is in such cases tantamount to acquiescence, and forbids his denying an authority which his own conduct has invited the tradesman to assume.

Otherwise wife's authority revocable without notice.

(c) In the absence of such authority arising from conduct the husband is entitled as against persons dealing with his wife to revoke any express or implied authority which he may have given her, and to do so without notice to persons so dealing.

'The tradesman must be taken to know the law; he knows that PerThesiger, the wife has no authority in fact or in law to pledge the husband's credit even for necessaries, unless he expressly or impliedly gives it her, and that what the husband gives he may take away.'

The case of husband and wife is perhaps the best, as it

is the strongest, illustration of the limits within which the principal may revoke an authority consistently with the rights of third parties.

(2) If the employment is in its nature such that the authority cannot be revoked without loss to the agent, the principal may not revoke.

This rule has recently been treated as identical with a rule of a more limited significance, that 'an authority coupled with an interest is irrevocable.'

Authorities given to an agent to pay to a third party What is a debt which he owes to his principal, or to sell lands and an interest? pay himself a debt due to him out of the proceeds, are instances in which an authority has been held to be irrevocable by reason of interest. The 'result appears to be,' said Wilde, C. J., in Smart v. Sandars, 'that where an agreement is 5 C. B. 917. entered into on sufficient consideration, whereby an authority is given for the purpose of conferring some benefit on the donee of that authority, such an authority is irrevocable. That is what is usually meant by an authority coupled with an interest.'

It may be well to compare the rule in *Smart v. Sandars* with ibid. 895. the wider rule which I have laid down above.

In Smart v. Sandars a factor who had made advances on account of his principal sold goods of the latter, contrary to his orders, in order to repay himself. He alleged that he was given in the first instance authority to sell; that he had an interest in the proceeds, arising from the advances; and so, an irrevocable authority. It was held that he had no such authority.

In Read v. Anderson an agent made bets on account of P. Q. B. D. his principal and paid the bets, contrary to orders, to avoid being noted as a defaulter at Tattersall's. He alleged an authority to make and pay bets; an interest arising from his liability incurred at Tattersall's; and so, an irrevocable authority.

Hawkins, J., held that the liability incurred was an 'interest' which made the authority irrevocable. The Court of Appeal upheld his decision, but not on this ground.

13 Q. B. D. 779-5 C. B. 805.

One may put the decisions in this way. If in Smart v. Sandars the principal had said to the factor to whom he was in debt, 'sell the goods when an opportunity offers and repay yourself out of the proceeds,' this would answer to the description of an 'authority coupled with an interest' and would be irrevocable. It would in fact be a special contract between employer and employed as to the mode of satisfying a debt; and this I believe to be the real meaning of a phrase to which some mysterious significance has been supposed to attach.

As the case stood in *Smart v. Sandars* the fact that the principal owed money to his factor did not prevent him from revoking an authority which had not been given in connexion with the debt. The creditor had no right to help himself, contrary to his orders, out of his debtor's property, even though he had once been employed to sell that property.

13 Q. B. D. 779• In Read v. Anderson the agent had been employed to make a contract; the employer endeavoured to revoke his authority, not to make similar contracts in the future, but to perform a contract already made, the non-performance of which would have exposed the agent to loss in his business.

The Gaming Act of 1892 has made it impossible for such an action to be maintained henceforth by one who is employed to make bets; but the principle of *Read v. Anderson* still holds good as expressed by Bowen, L. J.

'There is a contract of employment between the principal and the agent which expressly or by implication regulates their relations; and if as part of this contract the principal has expressly or impliedly bargained not to revoke the authority and to indemnify the agent for acting in the ordinary course of his trade and business he cannot be allowed to break his contract.'

(ii) Change of Status.

Bankruptcy of the principal determines, and before 1883 Bankmarriage of the principal, if a woman, determined, an authority Minett v. given while the principal was solvent, or sole.

Bank-ruptcy.
Minett v.
Forester,
4 Taunt. 541.
Charnley v.
Winstanley,
5 East, 266.

It is still open to question whether insanity annuls an Charmley v. Winstanley, authority properly created while the principal was yet sane. ⁵ East, 266. The latest case on this point is *Drew v. Nunn*. The defendant 4 Q.B.D. there, being at the time sane, gave an authority to his wife to deal with the plaintiff; he then became insane; the wife continued to deal with the plaintiff and gave no notice of the insanity of her husband; the defendant recovered and resisted payment for goods supplied to his wife while he was insane.

The Court did not expressly decide how insanity affected Insanity. the continuance of an authority, but held that 'the defendant by holding out his wife as agent, entered into a contract with the plaintiff that she had authority to act on his behalf, and that until the plaintiff had notice that this authority was revoked he was entitled to act upon the defendant's representations.' Since the decision in the Imperial Loan Co. v. Stone it [1892] : Q.B. might be said that one who contracts is entitled to assume that the other party is sane, unless the contrary should appear, nor would he be expected when dealing with an agent to inquire whether the principal was of sound mind.

Knowledge of the defendant's insanity would probably have disentitled the plaintiff to rely on the authority of the wife; for the decision in his favour rested mainly on the ground that the authority had been made known to him, but not the insanity which might have annulled it. In fact the defendant seems to have been held liable rather on the ground of his own representations than on the agency of his wife. It is possible that, since 1883, the wife who knowing that her husband was insane continued to exercise an authority once given by him, might be sued on the so-called warranty of authority.

ante, p. 347.

(iii) Death of Principal.

The death of the principal determines at once the authority Death. of the agent 1, leaving the third party without a remedy upon contracts entered into by the agent when ignorant of the Smout v. libery, 10 M. & W. 1. death of his principal. The agent is not personally liable, L. R. 2 C. P. as in Kelner v. Baxter, as having contracted on behalf of a non-existent principal; for the agent had once received an authority to contract. Nor is he liable on a warranty of 8 E. & B. 647. authority as in Collen v. Wright; for he had no means of knowing that his authority had determined. Nor is the estate of the deceased liable; for the authority was given for Blades v. Free, 9 B. & C. 167. the purpose of representing the principal and not his estate. The case seems a hard one, but so the law stands at present. 'It would appear probable however, from some expressions of Brett, L. J., in Drew v. Nunn, that the Court of Appeal might be disposed to attach liability to the estate of the deceased principal, should the question again arise.

¹ This statement should be qualified in respect of powers of attorney expressed to be irrevocable under sections 8 and 9 of the Conveyancing Act of 1882. See 44 & 45 Vict. c. 41. § 47, and 45 & 46 Vict. c. 39. §§ 8, 9. But these exceptions are of a very limited character and do not affect the principle laid down in the text.



CONTRACT AND QUASI CONTRACT.

It is necessary to touch on some forms of obligation, called Quasi Contract for want of a better name, because they acquired, for purposes of pleading, the form of agreement.

In early notions of Contract, whether in Roman 1 or in English Law, we must not look for an analysis of Agreement, as emanating from Offer and Acceptance. The fact that one man had benefited at the expense of another under circumstances which called for a readjustment of rights might give rise to the action of Debt. And this was the remedy, not only for breaches of contract based on executed consideration where such breach resulted in an ascertained money claim, but for any case where statute, common law, or custom laid a duty upon one to pay an ascertained sum to another.

The action of Assumpsit, on the other hand, was primarily Assumpan action to recover an unliquidated sum, or such damages as the breach of a promise had occasioned to the promisee.

But there were certain inconveniences attaching to the action of Debt. The defendant might 'wage his law,' and Blackstone, the action was then determined, not upon the merits, but by 341. Wager of a process of compurgation, in which the defendant came law. into Court and declared upon oath that he did not owe the debt, and eleven respectable neighbours also declared upon oath that they believed him to speak the truth.

Again, the technical rules of pleading forbade the inclusion in the same suit of an action of debt and an action of assump-

¹ Thus Gaius, after illustrating the nature of the contract Rs, by the instance of Mutuum or loan for consumption, goes on to say, 'is qui non debitum accepit ab eo qui per errorem solvit, re obligatur.' By the time of Gaius, 3. \$91. Justinian this legal relation had been definitely assigned to the province of Quasi Contract. Institutes, iii. 27. 6.

sit, an action for liquidated and one for unliquidated damages; for the one was based upon contract real or feigned, the other upon a form of wrong, the non-feasance of an undertaking.

Assumpsit therefore was preferred to Debt as a form of

action, and, after a while, by the pleader's art, a money debt was stated in the form of an assumpsit, or undertaking to pay First it was decided in Slade's case that an action might be maintained in assumpsit, though the contract was a bargain for goods to be sold, resulting in a liquidated claim or Debt. Then where the breach of a contract resulted in such a claim the plaintiff was enabled to declare in the form of a short statement of a debt, based upon a request by the defendant for work to be done or goods to be supplied, and a promise to pay for them. This was settled in the last twenty-five years of the seventeenth century. Thenceforth a man might state claims arising from contract variously in the same suit—as a special agreement which had been broken-and as a debt arising from

Such a mode of pleading was called an indebitatus count, or count in indebitatus assumpsit; the remedy upon a special contract which resulted in a liquidated claim was now capable of being stated as a debt with the addition of a promise to In this form it was applied to the kinds of liability which, though devoid of the element of agreement, gave rise to the action of Debt, and thence to all cases where A was liable to make good to X a sum gained at X's expense.

agreement and hence importing a promise to pay it.

Thus for the convenience of the remedy certain liabilities have been made to figure as though they sprang from contract, and have appropriated the form of Agreement. The distinction between Assumpsit and Debt was practically 15 & 16 Vict, abolished by the Common Law Procedure Act (1852). plaintiff was no longer required to specify the form in which his action was brought; he was allowed to join various forms of action in the same suit, and might omit the feigned promise from the statement of the cause of action. form of pleading, in such cases as resolved themselves into

4 Co. Rep.

Indebitatus counts.

See expressions of Holt, C. J., quoted in Hayes v. Warren, 2 Str. 932.

Moses v. Macferlan, 2 Burr. 1005.

c. 76.

₿ 3.

§ 41.

£ 40.

a simple money claim, was reduced to a short statement of a debt due for money paid or received; and now the Judicature Act has abolished formal pleadings, and has substituted for the indebitatus counts a simple indorsement upon the writ of summons.

In deference to their historical connexion with contract, I will notice legal relations which once, in the pleader's hands, wore the semblance of offer and acceptance.

Such relations may arise from the judgment of a court of competent jurisdiction, or from the acts of the parties.

As to the former, it is enough to say that the judgment Judgment. of a court of competent jurisdiction, ordering a sum of money to be paid by one of two parties to another, is not merely enforceable by the process of the Court, but can be sued upon as creating a debt between the parties, whether or no the Williams v. Jones, 13 M. & W. Gar.

The acts of the parties may bring about this obligation Acts of either (1) from the admission by A of a claim due to X upon parties. an account stated, or (2) from the payment by A of a sum which X ought to have paid, or (3) from the acquisition by A of money which should belong to X.

(1) An account stated is an admission by one who is in Account account with another that there is a balance due from him. stated. Such an admission imports a promise to pay upon request, and Veitch, 3 M. & W. creates an actionable liability ex contractu.

Hopkins v.

(2) It is a rule of English Law that no man can make Logan, w. himself the creditor of another by paying that other's debt Per Willes, against his will or without his consent.'

J., in John-son v. Royal Mail Steam

But if A requests or allows X to take up a position in Packet Co., L. R. 3 C. P. which he is compelled by law to discharge A's legal liabilities, 43the law imports a request and promise made by A to X, paid by Aa request to make the payment, and a promise to repay.

for the use of X.

If one of several co-debtors pays the entirety of the debt he may recover from each of the others his proportionate In such a case a request to pay and a promise to repay were feigned in order to bring plaintiff within the Kemp v. Finden, 12 M. & W. 42I.

remedy of assumpsit, and he could recover his payment from his co-debtors as money paid to their use.

Jones v. Morris,

A sub-tenant who pays the rent of his lessor to the superior landlord under a threat of distress to his goods 1, may recover 3 Exch. 742. the amount so paid or deduct it from his rent; and a man who in the course of business leaves his goods on the other's premises and has to pay the other's debt to prevent distraint of his goods may in like manner recover his money.

Exall v. Partridge, 8 T. R. 308.

We might multiply instances of this kind of liability, but we must not forget that legal liability incurred by X on behalf of A without any concurrence or privity on the part of A, will not entitle X to recover for money which under such circumstances he may pay to A's use. liability must have been in some manner cast upon X by A. Otherwise the mere fact that X has paid under compulsion of law what A might have been compelled to pay, will give to X no right of action against A. X may have been acting for Marsden, A no right of account to the last of A. L. R. 1 C. P. his own benefit and not by reason of any request or act of A.

England v.

Money received by X for the use of A.

(3) There are many cases in which A may be required to repay to X money which has come into his possession under circumstances which disentitle him to retain it.

This class of cases, though at one time in the hands of Lord Mansfield it threatened to expand into the vagueness of 'moral obligation,' is practically reducible to two groups of circumstances now pretty clearly defined.

Moses v. Macferlan, 2 Burr. 1010.

> The first of these are cases of money obtained by wrong, such as payments under contracts induced by fraud, or duress; the second are cases of money paid under such mistake of fact as creates a belief that a legal liability rests on the payer to make the payment?. Such cases lie outside the limits of our subject.

Marriot v. Hampton, 2 Sm. L. C 441 (9th ed.), and notes thereto.

¹ The goods of a lodger are protected from distress by the Lodger Protection Act, 34 & 35 Vict. c. 79.

² The liability to repay money paid for a consideration which has wholly failed is sometimes classed among the foregoing obligations, but is based upon genuine contract, though shortly stated in the form of an indebitatus count.

APPENDIX.

FORM OF CHARTER-PARTY.

Charter:Party,

т8

IT IS THIS DAY MUTUALLY AGREED, between

of the Good Ship or Vessel called the of the measurement of

Tons Register, or thereabouts, and

Merchant.

that the said ship being tight, staunch, and strong, and in every way fitted for the Voyage, shall with all convenient speed, sail and proceed to

or as near thereunto as she may safely get, and there load from the factors of the said Merchant a full and complete cargo

which is to be brought to and taken from alongside at Merchant's Risk and Expense, and not exceeding what she can reasonably stow and carry over and above her tackle, apparel, provisions, and furniture, and being so loaded shall therewith proceed to

or as near thereunto as she may safely get, and deliver the same on being paid freight.

Restraint of Princes and Rulers, the Act of God, the Queen's Enemies, Fire, and all and every other Dangers and Accidents of the Seas, Rivers, and Navigation of whatever Nature and Kind soever, during the said Voyage, always excepted.

Freight to be paid on the right delivery of the cargo.

days to be allowed the said Merchant (if the Ship be not sooner despatched), for

and days on Demurrage 1 over and above the said laying days at £ per day.

Penalty for non-performance of this agreement, estimated amount of freight.

Witness to the signature of

Witness to the signature of

¹ It is usual to fix a certain number of days, called the 'lay days,' for the loading and unloading of the ship. Beyond these the merchant may be allowed to detain the ship, if need be, on payment of a fixed sum per diem. The detention and the payment are called Demarrage.

FORM OF INLAND BILL OF EXCHANGE.

£100.	t the		Oxford, 1st January, 1891.
Three months after date	t payable a to	to Mr. He value	JOHN STYLES or order the received.
To Richard Roe, Esq.	Accepte Old B	Ŗ	Јонх Дов.

FORM OF PROMISSORY NOTE.

£100.

Oxford, 25th December, 1890.

I promise to pay to RICHARD ROE or order at the Old Bank, Oxford, six months after date the sum of \pounds 100, for value received.

JOHN DOE.

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